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## WISON ENGINEERING SERVICES CO. LTD.

惠生工程技術服務有限公司

(Incorporated in the Cayman Islands with limited liability)

(Stock Code: 2236)

### VOLUNTARY ANNOUNCEMENT

#### TOTAL NEW CONTRACT VALUE AND TOTAL BACKLOG VALUE

The board of directors (the “**Board**”) of Wison Engineering Services Co. Ltd. (the “**Company**”, together with its subsidiaries, the “**Group**”) is pleased to announce that during the year ended 31 December 2018, the Group recorded a total new contract value of approximately RMB7,320.9 million (including estimated value-added tax), which is more than a double of its total new contract value in 2017 and represents a significant increase of 113.1%. The total new contract value of the Group in 2017 amounted to approximately RMB3,435.4 million (including estimated value-added tax), while the total new contract value net of estimated value-added tax amounted to approximately RMB3,118.6 million. As at 31 December 2018, the total backlog value of the Group amounted to approximately RMB13,121.1 million (net of estimated value-added tax), representing an increase of 16.7% as compared to the total backlog value as at 30 June 2018.

The following is a breakdown of the total new contract value and total backlog value based on (1) industry of customers; (2) business segment; and (3) geographical distribution, respectively:

#### (1) BY INDUSTRY OF CUSTOMERS

	Total backlog value (net of estimated value-added tax)		Total new contract value (including estimated value-added tax)	
	As at 31 December 2018		For the year ended 31 December 2018	
	RMB(million)	Percentage	RMB(million)	Percentage
Petrochemicals	4,104.9	31.3%	4,631.9	63.3%
Oil refineries	6,210.5	47.3%	498.1	6.8%
Coal-to-chemicals	2,301.1	17.6%	2,168.3	29.6%
Others	504.6	3.8%	22.6	0.3%
<b>Total</b>	<b>13,121.1</b>	<b>100.0%</b>	<b>7,320.9</b>	<b>100.0%</b>

## (2) BY BUSINESS SEGMENT

	Total backlog value (net of estimated value-added tax)		Total new contract value (including estimated value-added tax)	
	As at 31 December 2018		For the year ended 31 December 2018	
	RMB(million)	Percentage	RMB(million)	Percentage
Engineering, procurement and construction (“EPC”)	12,848.5	97.9%	7,084.9	96.8%
Engineering, consulting and technical services	<u>272.6</u>	<u>2.1%</u>	<u>236.0</u>	<u>3.2%</u>
<b>Total</b>	<b><u>13,121.1</u></b>	<b><u>100.0%</u></b>	<b><u>7,320.9</u></b>	<b><u>100.0%</u></b>

## (3) BY GEOGRAPHICAL DISTRIBUTION

	Total backlog value (net of estimated value-added tax)		Total new contract value (including estimated value-added tax)	
	As at 31 December 2018		For the year ended 31 December 2018	
	RMB(million)	Percentage	RMB(million)	Percentage
The PRC	3,897.3	29.7%	3,209.4	43.8%
Overseas	<u>9,223.8</u>	<u>70.3%</u>	<u>4,111.5</u>	<u>56.2%</u>
<b>Total</b>	<b><u>13,121.1</u></b>	<b><u>100.0%</u></b>	<b><u>7,320.9</u></b>	<b><u>100.0%</u></b>

## TOTAL NEW CONTRACT VALUE

Total new contract value represents the total value of the contracts entered into by the Group during a specified period. The value of a contract is the amount that the Group expects to receive under the contract after its performance in accordance with the terms as set out therein. For contracts denominated in currencies other than RMB, the average exchange rate of the month in which the contract is entered into is mainly adopted in calculating the estimated contract value expressed in RMB.

## **TOTAL BACKLOG VALUE**

Total backlog value represents the estimated contract value (net of estimated value-added tax) of existing legally-binding contracts that remain to be completed as of a specified date. Total backlog value is not an audited measure defined by International Financial Reporting Standards and our method of determining the total backlog value may not be comparable to those adopted by other companies. Total backlog value may not necessarily reflect the future operating results of the Company, and the degree of difficulties in performing the contract may result in inaccurate final income from the backlog contracts.

The Board wishes to emphasise that the above total new contract value and total backlog value are based on the Group's unaudited management accounts, and such information has not been audited or reviewed by the Company's auditor and may be subject to adjustments. Such information does not constitute any forecast or prediction of the profits or financial results of the Group and should not be regarded as an indication of our future profits. Shareholders and potential investors are advised to refer to the profit warning announcement published by the Company on the same day of this announcement and the Company's annual results announcement for the year ended 31 December 2018, which is expected to be published in March 2019.

By Order of the Board  
**Wison Engineering Services Co. Ltd.**  
**Rong Wei**  
*Executive Director and Chief Executive Officer*

Hong Kong, 23 January 2019

*As at the date of this announcement, the executive directors of the Company are Ms. Rong Wei, Mr. Zhou Hongliang, Mr. Li Zhiyong and Mr. Dong Hua; and the independent non-executive directors are Mr. Lawrence Lee, Mr. Tang Shisheng and Mr. Feng Guohua.*