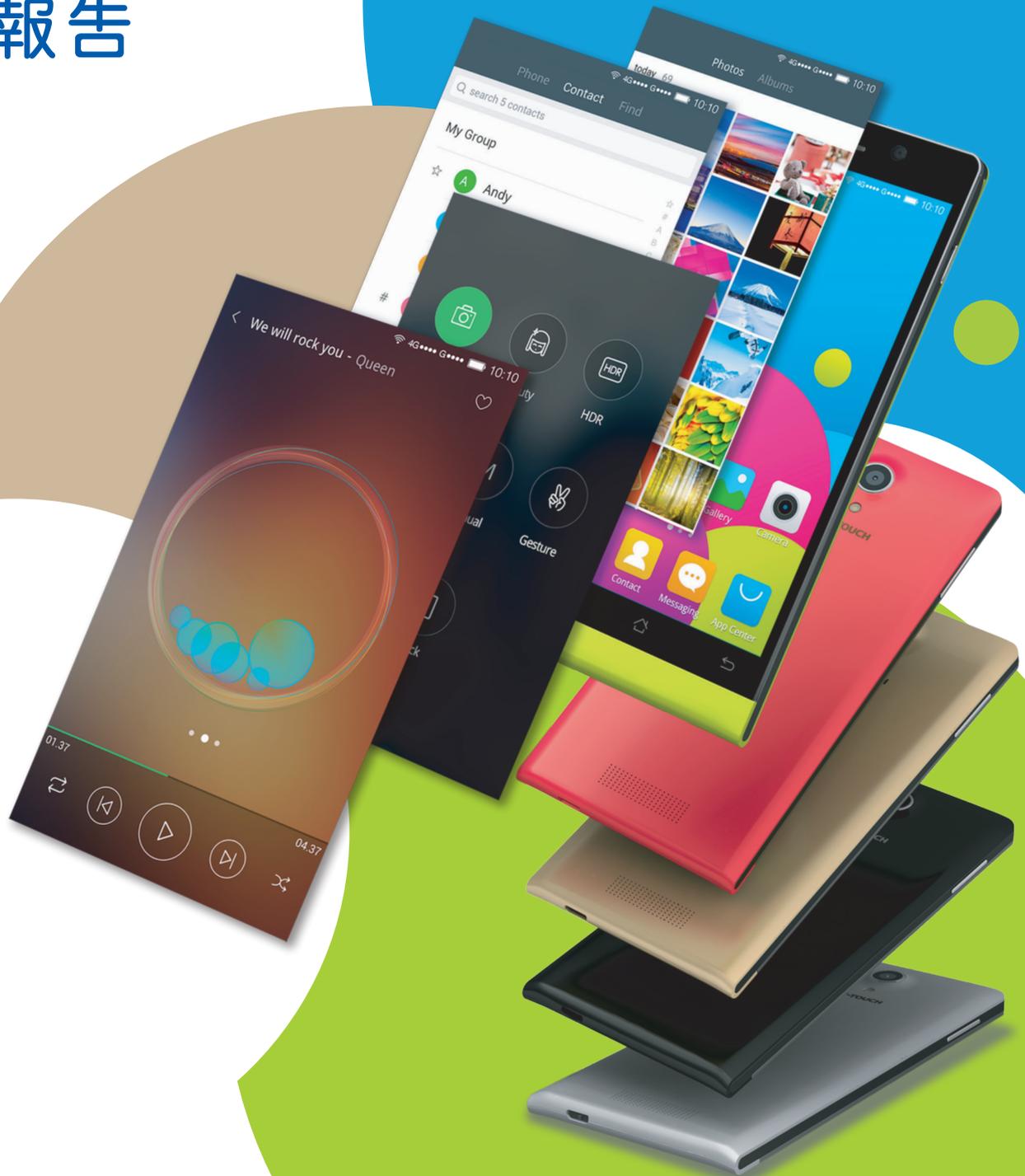


Vital Mobile Holdings Limited 維太移動控股有限公司

(Incorporated in the Cayman Islands with limited liability)
(於開曼群島註冊成立的有限公司)

Stock code 股份代號 : 6133

INTERIM REPORT 2016 中期報告





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Corporate Information

BOARD OF DIRECTORS

Executive Directors

Rong Xiuli (*Chairperson*)
Rong Shengli (*Chief executive officer*)
Tang Shun Lam

Independent Non-executive Directors

Hon Kwok Ping, Lawrence
Lam Yiu Kin
Tsang Yat Kiang

COMPANY SECRETARY

Chui Man Lung, Everett

AUDIT COMMITTEE

Lam Yiu Kin (*Chairman*)
Tsang Yat Kiang
Hon Kwok Ping, Lawrence

REMUNERATION COMMITTEE

Tsang Yat Kiang (*Chairman*)
Hon Kwok Ping, Lawrence
Lam Yiu Kin
Rong Xiuli

NOMINATION COMMITTEE

Tsang Yat Kiang (*Chairman*)
Hon Kwok Ping, Lawrence
Lam Yiu Kin
Rong Xiuli

RISK MANAGEMENT COMMITTEE

Hon Kwok Ping, Lawrence (*Chairman*)
Rong Xiuli
Rong Shengli

AUTHORISED REPRESENTATIVES

Rong Xiuli
Hon Kwok Ping, Lawrence

AUDITOR

Deloitte Touche Tohmatsu
Certified Public Accountants
35/F., One Pacific Place
88 Queensway
Hong Kong

PRINCIPAL BANKERS

Shanghai Commercial Bank
China Everbright Bank

LEGAL ADVISERS

As to Hong Kong Law

Li, Wong, Lam & W. I. Cheung

As to PRC Law

Commerce & Finance Law Offices

As to Cayman Islands Law

Conyers Dill & Pearman

REGISTERED OFFICE

Cricket Square, Hutchins Drive
PO Box 2681
Grand Cayman, KY1-1111
Cayman Islands

PRINCIPAL PLACE OF BUSINESS AND OPERATING HEAD OFFICE IN CHINA

4th Floor, No.55 Jiachuang Second Road
Zhongguancun Science Park
OTPO-Merchatronics Industrial Park
Tongzhou District, Beijing
China



Corporate Information

PRINCIPAL PLACE OF BUSINESS IN HONG KONG

Suite 16B, 16/F.

W Square, 314-324 Hennessy Road
Wanchai, Hong Kong

SHARE REGISTRARS

Principal Share Registrar and Transfer Office

Codan Trust Company (Cayman) Limited
Cricket Square, Hutchins Drive
PO Box 2681
Grand Cayman, KY1-1111
Cayman Islands

Hong Kong Branch Share Registrar and Transfer Office

Tricor Investor Services Limited
Level 22, Hopewell Centre
183 Queen's Road East
Hong Kong

STOCK CODE

6133

COMPANY'S WEBSITE

www.vital-mobile.com

Management Discussion and Analysis

BUSINESS REVIEW

From the start of the year 2016, we faced a challenging global economy with extreme economic upheavals and downturn, fluctuating exchange rates, consumer sentiment is weak all over the world, which exerted pressure on the prices and profit margins of smartphones in 2016. For an export orientated original design manufacturer (“ODM”) smartphone supplier company, the Group has found it especially difficult for such adverse operating condition. We have seen many of our customers retrench to sell less number of models in order to improve their cash position; we have also been cautious in controlling credit default risks, we have to give up some opportunities and just to make sure we will be able to control the risks by operating through different channels and partners.

For the six months ended 30 June 2016, the Group reported total sales volume of handsets and other products reaching 441,000 units, representing a period-on-period decrease of 74.3% of which that of modified smart device sales increased by 100% period-on-period to 252,000 units. Owing to the slowdown in 3G smartphone growth and a strategy focused on 4G smartphone and software development, the overall average selling price (“ASP”) per unit of the Group’s products increased from US\$64.4 in 2015 to US\$98.5 in 2016.

During the period, the Group’s overall revenue decreased by 58.2% period-on-period to RMB294.1 million. Faced with these market trends, the Group reformed its marketing strategy to start adding new product and services offerings such as providing smart devices add-on and localised services to supplement the loss in ODM direct businesses. The Group applied stringent controls on costs and expenses and adhered to its effective “Step Up” product strategy, continuing to enhance operational performance.

During the period, gross profit decreased by 82.2% period-on-period to RMB20.2 million, with gross profit margin decreasing to 6.9%, compared to 16.1% in 2015.

We have streamlined our research and development (“R&D”) and sales operations so as to contain our costs. The Group’s operating expenses (including R&D costs, selling and distribution costs and administrative expenses) were RMB20.2 million, representing an operating expenses ratio of 6.9% on revenue. A lean, efficient organizational structure allowed the Group to respond to market changes in a timely manner, and to maintain its profitability at a healthy and stable level.

Net profit decreased by 68.7% period-on-period to RMB19.5 million, while net profit margin was 6.6%. Basic earnings per share decreased to RMB0.023 from RMB0.096.

The board (the “Board”) of directors (the “Directors” and each a “Director”) of the Company has recommended not to pay any interim dividend for the six months ended 30 June 2016. The management believes that the new business plan will improve the Company’s financial performance and the Company may still be paying a final dividend at the end of the year.

Management Discussion and Analysis (continued)

Overall Performance of the Group

The first half of 2016 is traditionally the low season for the industry, and with the slowdown in the global mobile phone market, the Group's revenue has recorded a period-on-period decrease for the first half of 2016; the significantly intensified competition will further exert pressure on product selling prices and gross margins. We have witnessed a major structural change in the mobile phone market place. We have seen in the past six months that two leading Chinese mobile phone companies opted out of the mobile phone retailing/distribution business. Some of the key suppliers have to redeploy their manufacturing assets outside China and closed their factories in China; this caused some disruption in our supply chain.

Even with all these trouble, we have seen the overall smartphone market has grown around 10% year-on-year in unit shipments but we believe the revenue dollar is well down.

We noted that all mobile phone companies, big or small, are working with concerted effort to improve the mobile device form, fit and functions. The inventory issues that the leading brands created in 2015 are starting to hurt the smaller brands, some of these are our key customers, as they are unloading these at a very competitive pricing in the emerging markets that we operate.

The Group encountered several difficulties during the first half of 2016, the regional performances has not been good especially with the ODM businesses; whilst the modification phone business has shown some bright spots.

We encountered some difficulties in getting on time delivery from some of the metal moulding companies we have been working with. We have eventually sorted this out by changing our supply base.

During the period, the Group changed its tactics and focused only on a few new product designs and portfolio enhancements, with less smart devices and software enhancements launched. These smartphones were well received by the market. We are starting to work with a number of partners to recover from the issues that slowed our progress in the first six months. We have especially tried to work with some co-branding through software and ROM modifications and have gained traction on income from software/application insertion.

Management Discussion and Analysis (continued)

In the first half of 2016, not only did we take new initiatives, but also built up partnership with some brands with focus on software and ROM modification, in an attempt to generate income from software/application customisation business.

1. ODM business optimisation: Outsourcing hardware solution business and strengthening software customisation capability.

1) Outsourcing hardware solution business. During the first half of 2016, shortage of, and varying price hikes on, raw materials of handsets (such as display panels and memory cards) further prolonged the inventory turnover period. To better control the risks arising from hardware delivery, speed up the pace of delivery and reduce costs, we will outsource the hardware operation of most of our projects. We will make best use of the strengths of Shenzhen companies which have acute market response and strong delivery capacity.

2) Strengthening software customisation capability. Every “Local King” has its own unique user interface (“UI”) design. Regional operators set a higher standard for user management. Meanwhile, the Company has unique understanding and strengths in second development of application software and setting up user eco-system. Thus, we will strengthen our capability in software development, so as to provide product end-users with smoother and more convenient internet service. Further, this would bring second profit to our direct “Local King” customers on top of profit from selling hardware.

2. Overseas distribution of domestic quality brands.

Over the ten odd years of overseas business operations, the Company has established an extensive and close network of customers throughout the world. Apart from Australia, the Company has maintained its own core customers in different places. Many of the “Local King” customers used to be or currently are the key local business partners of first tier brands.

We came to a conclusion that, many PRC brands are delighted to engage us to provide our global network and resources, in order to promote their products in major markets across the world within a short period of time. Compared to starting from the beginning, this mode of partnership definitely gives surprisingly great efficiency.

Management Discussion and Analysis (continued)

Regional Business for the first half of 2016

1. Eastern Europe: With major devaluation in Russia, forex issues in India and South America, our three major customers still have difficulties to buy the products from the Group directly, as a result, we have to ship these products through some of the intermediaries.
2. India: It has now been the second largest smartphone market after China, with its demand rising on a yearly basis. However, owing to the large-scale disposal of stocks by the PRC manufacturers to the region, there was a plunge of profitability in the industry during the first half of 2016. Further, in order to achieve local industrial production, the Indian government has significantly increased the tax rate of handset imports from 6% to 12.5%. In the short run, constructing factories in India seems unlikely to be a prudent financial option. Under such circumstances, even the largest “Local King” in India, suffered a substantial decline in profit. To avoid making loss and other inventory risk exposures, we only retained our business with one industry player. However, the postponement of the launch of 4G commercial service by this industry player from originally December last year to August this year has downgraded our expectation on profit that would derive from this customer.
3. Middle East and Africa region: One of our major customers, missed a quarterly selection for operators, leading to the decline of our sales volume in the region. We have been following up with this customer for the selection for the next quarter and, in the meantime, identifying new customers.
4. Europe and North America: The longer replacement cycle on end-user side has decelerated the pace of our customers to launch new models. Due to our absence of participation in our major supplier’s project, the number of our new projects decreased in the first half of 2016, to make up the loss, we have already undertaken two projects of our other major supplier.
5. Russia: Due to the same currency exchange reason, there was no sign of economic recovery and therefore, our ODM business was hindered. However, we managed to make a breakthrough in e-commerce business. The business allows us to have direct access to consumers, without intermediary channels, and thus, our competitiveness is greatly increased. More importantly, timely payments are ensured and financial risk exposures are limited.

Management Discussion and Analysis (continued)

Outlook

Though facing many challenges, the management of the Group believes that 2016 will also be a year of both challenges and opportunities. The second quarter global shipment of phones only recorded a 0.26% growth, the slowest of the past 5 years. The geo-political problems including the Briexit, Middle East and South America problem is impacting our performance. In discussion with many of our peers and competitors, it is that everyone still believes this situation will change and they are focusing in the Americas and the emerging markets. For instance, one of famous smartphone brands announced their new marketing and distribution plan that they will create 16,000 offline stores to supplement their current network including online and offline sales channels. It is showing the market looks to sales revival as the inventory issues are subsiding, and there is some tightness in some of the supply base such as memory, display etc.

We have confidence that some of our ODM customers will be able to return to their healthy run-rate, especially in Eastern Europe, India, Africa and Southeast Asia. We will however be mindful of the 2015 problem and will be very selective in choosing our ODM customers. Our focus is for a long term partnership that will bring steady profit for both sides. We are also looking to work with strong players who not only focus on product profitability but also on services and quality.

We are going to offer a limited number of high end phones with specifications rival that of the tier one suppliers; we will be offering software support to fit the local requirements, especially those software that we can create income stream for our customers and probably also for the Group. We will be able to provide better focus to our customers and reducing the overhead across the board in R&D, marketing and supports.

In the second half of 2016, our key opportunities as to our ODM business will be:

- 1) continuing to serve operator market for which sales volume and revenue are basically guaranteed, with target customers, to generate better returns; and
- 2) focusing on certain emerging markets, such as the Philippines, South Africa and Latin America, to ensure our profitability; and
- 3) sparing no effort in developing open market. We will seek to establish relationship with customers that have retail channels, with an aim to ensure the sales of ODM business and competitive brands.

Management Discussion and Analysis (continued)

Nevertheless, we anticipate the volume of ODM business will not be back to the 2015 level but we anticipate these provide access for us to expand in other business segments. It is this challenging operating environment that has forced the management of Group to look for better opportunities in the mobile phone market. We believe that whilst there are many bad news in 2015 and early 2016, the market size of the mobile phone is still very large, we still believe that with an annual market size of over 2 billion phones, there is still a huge single market in the world.

The Group has been able to work with a number of partners to create a business model that will allow us to supply to our current and new customers to expand our product offerings through software and firmware modifications on some of the branded phones; thus we offer our customers the opportunities to market some of the Chinese brands with software and hardware re-packaged to suit the local market requirements. We also find several operating partners that can support us on the online platform as well as the physical retail channels; this gives us the confidence to explore to grow our distribution and sales channel business.

We have been shipping HK\$190 million of products through this partnership, we are working on some of the issues to better serve our customers. This includes after sales services points, creating our own online presences and re-organising our sales teams to cover some of these new customers. We have been very successfully supplying our customers with software and firmware products including ROM modification, Interface, UI improvement, Corporate Identity, Embedded Software and CPM Program. In order to strengthen this area, we are working on recruiting or acquiring a new team that will be working on the software and firmware platform, as the R&D team that we have is quite small in number to cover these areas.

With this in mind, the management of the Group has started its “Market Brand+” vision as a driver of change. With the combination of new ODM smartphones and the “Market Brand+” business transformation strategy, the Group applied “Brands + Services” to its products and developed the new service platform model.

We are working to establish an integrated, one-stop product and service platform, positioning the Group to be a global leader both as a manufacturer of smart devices and one of key total service provider for the business-to-business markets.

On the other hand, by virtue of other third party cross-regional foreign trading e-commerce platforms, cross-regional local e-commerce and individual websites, we are working to achieve deep global coverage online.

Management Discussion and Analysis (continued)

We are building on our successful model in the ODM business to provide a platform for a bigger customer base than the ODM model, namely local brands in the export countries.

- The platform provides multiple export paths for different tiers of mobile phone manufacturers and Independent Design House (IDH) to export to all the resellers retail, wholesale, online and offline.
- The platform provides services and products on the mobile phone eco-system, we are making our profits by providing value to our customers:
 - in products including R&D, ROM modification, Interface, UI improvement, Corporate Identity, Embedded Software and CPM Program
 - in services including logistic, tax advisory, storage and fulfillment
 - in building up New Sales Channel Online and Offline

It is a more versatile and flexible business model than our original ODM model.

Aside from this, in order to ensure sustainable development, the Group will continue to invest in product development and marketing channels, which may result in a rise in expenses/revenue ratios of research and development, and sales and marketing, and accordingly, it may result in significant year-on-year decline in net profit for the second half of 2016.

Nevertheless, the Group's management believes that the financial position of the Group remains healthy and is confident in the long-term outlook for the Group. In the second half of 2016, the Group expects improvement in smart device sales with the new range of smart devices coming on stream.

The Group will continue to maintain efficient credit controls and currency hedging policies.

The Group will also further enhance its four core competencies in product technology, industry (including system management), branding and internet application services. This forms the new "Products + Services" business model, based on principles of encompassing innovative breakthroughs, open cooperation, re-organization and consolidation. Its aim is to unleash the potential for future business growth.

Management Discussion and Analysis (continued)

Further ahead, we are committed to enhancing our cloud capabilities in supply chain, service and distribution, improving our product ecosystem from the users' point of view and further broadening our user base. A spin-off benefit is that we aim to raise the number of cumulative activated mobile users of our mobile internet platform and downloads per capita, as well as to increase the value and loyalty of users by vertical industry chain integration and horizontal business expansion in the future.

In conclusion, during 2016, on top of our solid business foundation and healthy financial position, we aim to enhance our four core competencies, namely product technology, distribution (online and offline) channels, branding and application services. We will be actively developing user-friendly smart devices and application services, and establishing a comprehensive, expandable service and integrated service platform in order to engage every business opportunity to become a leading mobile device maker and total service enterprise.

FINANCIAL REVIEW

Revenue

Our revenue decreased by approximately RMB410.3 million or 58.2% to approximately RMB294.1 million for the six months ended 30 June 2016 from approximately RMB704.4 million for the six months ended 30 June 2015, the following table sets forth the breakdown of our revenue by product type:

	For the six months ended 30 June			
	2016		2015	
	RMB'000	%	RMB'000	%
Smartphones	273,430	93.0	696,315	98.9
Smartphone component packs	11,538	3.9	–	–
Mobile device components	9,105	3.1	8,044	1.1
	294,073	100.0	704,359	100.0

Note: Mobile device components are purchased by our customers for providing after-sale maintenance services to their end users.

Management Discussion and Analysis (continued)

Our revenue generated from sale of smartphones decreased from approximately RMB696.3 million for the six months ended 30 June 2015 to approximately RMB273.4 million for the six months ended 30 June 2016, representing a decrease of 60.7%. During the six months ended 30 June 2016, our revenue was mainly derived from 4G smartphones. Our revenue generating from 4G smartphones decreased from approximately RMB408.0 million for the six months ended 30 June 2015 to approximately RMB253.6 million for the six months ended 30 June 2016. Our revenue generating from 3G smartphones decreased from approximately RMB288.3 million for the six months ended 30 June 2015 to approximately RMB19.8 million for the six months ended 30 June 2016. The decrease in revenue was primarily due to (i) a continuous downturn in global demand; (ii) an increase in the number of competitors in the export market of mobile devices on ODM basis; and (iii) the change in demand of customers for smartphone specification in some geographical regions.

The following table sets forth the breakdown of our revenue by geographical regions for the periods indicated:

	For the six months ended 30 June			
	2016		2015	
	RMB'000	%	RMB'000	%
Hong Kong	191,698	65.2	123,489	17.5
Southeast Asia	267	0.1	1,193	0.2
South Asia	65,534	22.3	65,078	9.2
Other parts of Asia	4,363	1.5	211,643	30.1
Europe	10,035	3.4	70,068	10.0
South America	11,536	3.9	1,545	0.2
North America	1,354	0.4	102,228	14.5
Africa	9,286	3.2	129,115	18.3
	294,073	100.0	704,359	100.0

Management Discussion and Analysis (continued)

Notes:

- (1) Sales to Hong Kong mainly comprised of sales to certain mobile trading companies incorporated in Hong Kong who sell branded mobile handsets to various countries including but not limited to Philippines, Vietnam, Thailand, Malaysia, India, Indonesia, Korea and Pakistan.
- (2) Southeast Asia includes Philippines, Thailand, Vietnam, Malaysia and Indonesia.
- (3) South Asia includes India and Bangladesh.
- (4) Other parts of Asia includes Taiwan, Yemen, Pakistan, Dubai and Turkey.
- (5) Europe includes France, Romania, Russia, Portugal, Cyprus and Italy.
- (6) South America includes Brazil and Venezuela.
- (7) North America includes USA and Mexico.
- (8) Africa includes South Africa, Algeria and Morocco.

Our revenue generated from sales in Hong Kong increased from approximately RMB123.5 million for the six months ended 30 June 2015 to approximately RMB191.7 million for the six months ended 30 June 2016, representing an increase of 55.2%. It was mainly due to the increased demand of our Hong Kong customers in 4G products and our efforts on market development in Hong Kong.

During the six months ended 30 June 2016, our revenue generated from sales in South Asia was RMB65.5 million, remaining relatively stable compared with the same period of 2015. Meanwhile, our revenue generated from sales in this area accounted for 22.3% of the total revenue, as a result of stable demand in South Asia and decline in total sales volume.

During the six months ended 30 June 2016, our revenue generated from sales in South America increased from approximately RMB1.5 million for the six months ended 30 June 2015 to approximately RMB11.5 million for the six months ended 30 June 2016, representing an increase of 646.7%. The increase was mainly due to the sales of smartphone component packs to a certain customer in South America.

Management Discussion and Analysis (continued)

In other regions, our revenue decreased as a result of the reasons described in the paragraphs mentioned above.

Gross profit and gross profit margin

	For the six months ended 30 June			
	2016		2015	
	RMB'000	%	RMB'000	%
Smartphones	27,349	10.0	113,453	16.3
Smartphone component packs	(4,025)	(34.9)	–	–
Mobile device components	(3,148)	(34.6)	(261)	(3.2)
	20,176	6.9	113,192	16.1

Gross profit amounted to approximately RMB20.2 million for the six months ended 30 June 2016, decreased by approximately RMB93.0 million or 82.2% from RMB113.2 million for the six months ended 30 June 2015. The gross profit ratio decreased by 9.2% from 16.1% for the six months ended 30 June 2015 to 6.9% for the six months ended 30 June 2016. The decline in gross profit ratio of smartphones was mainly attributable to the increase in sales proportion of 4G products with low gross profit margin while the decrease in gross profit ratio of smartphone component packs and mobile device components was mainly due to the increased inventory allowance provided for as a result of management estimation.

Research and development costs

Research and development costs mainly include R&D staff costs (including salaries and allowances, staff welfare and other staff related expenses) and product test costs. Research and development costs amounted to approximately RMB10.0 million for the six months ended 30 June 2016, increased by approximately RMB1.8 million or 21.9% from RMB8.2 million for the six months ended 30 June 2015. The increase was mainly due to (i) newly generated product test costs for new design and (ii) accrued usage of R&D materials.

Selling and distribution expenses

Selling and distribution expenses mainly include sales staff costs and freight charges, office expenses, marketing expenses and others. Selling and distribution expenses amounted to approximately RMB4.4 million for the six months ended 30 June 2016, decreased by approximately RMB6.6 million or 59.9% from RMB11.0 million for the six months ended 30 June 2015. The decrease was primarily due to (i) decrease in freight charges as a result of decrease in sales volume and (ii) decrease in headcount of sales staffs.

Management Discussion and Analysis (continued)

Administrative expenses

Administrative expenses mainly include staff costs for administrative employees, audit fees and general office expenses. Administrative expenses amounted to approximately RMB5.7 million for the six months ended 30 June 2016, increased by approximately RMB1.1 million or 25.0% from RMB4.6 million for the six months ended 30 June 2015, which was primarily due to the increase in staff costs.

Other income

Other income represented the interest income which amounted to RMB9.9 million.

Taxation

Income tax expense decreased by approximately RMB23.2 million or 91.7% from RMB25.3 million for the six months ended 30 June 2015 to RMB2.1 million for the six months ended 30 June 2016.

The Company's subsidiary incorporated in Hong Kong is subject to the Hong Kong Profits Tax at 16.5%.

Under the Law of the PRC and Enterprise Income tax (the "EIT Law") and Implementation Regulation of the EIT Law, the income tax rate of Beijing Benywave Wireless Communication Co., Ltd. ("Benywave Wireless") is 25%. Since Benywave Wireless is recognised as "New and High Technology Enterprises" in December 2015 and the effective period is from 1 January 2015 to 31 December 2017, therefore it is entitled to apply a preferential tax rate of 15% for the six months ended 30 June 2016. Benywave Wireless applied income tax rate of 25% for the six months ended 30 June 2015.

Liquidity and source of funding

As at 30 June 2016, the Group's total cash and bank balances increased by RMB160.2 million from RMB41.2 million as at 31 December 2015 to RMB201.4 million. The variance of cash and bank balances for the period was primarily due to the proceeds on disposal of structured deposits.

As at 30 June 2016, the current ratio (calculated based on the total current assets as of the respective dates divided by the total current liabilities as of the respective dates) of the Group was 2.3 as compared with 1.8 as at 31 December 2015.

During the current interim period, the Group repaid bank loan of RMB16,200,000, which carried interest at fixed rate 4.6% per annum with the maturity date on 16 March 2016.

Management Discussion and Analysis (continued)

Foreign exchange exposure

With its certain operating transactions undertaken in foreign currencies and its bank balances of the proceeds from the global offering denominated in foreign currencies, the Group is exposed to foreign currency risk. Currently, the Group's sales quotation is made in USD instead of the local currency. In order to reduce the impact of foreign currency risk, the Group also ships and delivers products to overseas customers through third party trading parties in Hong Kong as FOB transactions. The Group does not use any derivative contracts to hedge against its exposure to currency risk. The management controls its currency risk by closely monitoring the movement of the foreign currency rates and considering hedging against significant foreign currency risk exposure should the need arise.

Material acquisitions and disposals

For the six months ended 30 June 2016, the Group had no material acquisitions and disposals.

Contingent liabilities and commitments

The Group had no significant contingent liabilities or capital expenditure contracted for as at 30 June 2016.

Continuing connected transactions

Pursuant to an equipment lease agreement entered into between Beijing Benywave Technology Co., Ltd. ("Benywave Technology") and Benywave Wireless, Benywave Technology has let certain equipment and facilities to Benywave Wireless for handset testing purpose. For the six months ended 30 June 2016, the equipment rental expenses incurred by Benywave Wireless amounted to approximately RMB37,000.

Pursuant to a lease agreement entered into between Beijing Tianyu Communication Equipment Co. Ltd. ("Tianyu") and Benywave Wireless, Tianyu has let the premises situated at Zone A, 4th Floor, No. 55, Jiachuang Second Road, Zhongguancun Science Park, OPTO-Merchatronics Industrial Park, Tongzhou District, Beijing, China to Benywave Wireless for carrying on its business. For the six months ended 30 June 2016, the rental expenses incurred by Benywave Wireless amounted to approximately RMB396,000.

Dividend

For the six months ended 30 June 2016, the Directors do not recommend the payment of an interim dividend.

Other Information

DIRECTORS' AND CHIEF EXECUTIVES' INTERESTS AND SHORT POSITIONS IN SHARES, UNDERLYING SHARES AND DEBENTURES OF THE COMPANY

As at 30 June 2016, the interests and short positions of the Directors and the chief executive of the Company and their associates in the shares, underlying shares and debentures of the Company and its associated corporations (within the meaning of Part XV of the Securities and Future Ordinance (the "SFO")) which have been notified to the Company and the Stock Exchange pursuant to Divisions 7 and 8 of Part XV of the SFO, or which were recorded in the register required to be kept by the Company pursuant to Section 352 of the SFO or as otherwise notified to the Company and the Stock Exchange pursuant to the Model Code for Securities Transactions by Directors of Listed Issuers (the "Model Code") as set out in Appendix 10 of the Listing Rules were as follows:

Long positions:

Ordinary shares of HK\$0.1 each of the Company (the "Shares")

Interest in the Company

Name of Director	Nature of interest	Number of underlying Shares ⁽¹⁾	Approximate percentage of issued share capital of the Company ⁽³⁾
Rong Xiuli ("Ms. Rong") ⁽²⁾	Interest in a controlled corporation Founder of a discretionary trust	342,856,000 (L)	40.34%

Notes:

- (1) The letter "L" denotes the person's long position in such Shares.
- (2) Ms. Rong and Mr. Ni Gang ("Mr. Ni") hold 90% and 10% of the entire issued share capital of Winmate Limited ("Winmate") respectively. Ms. Rong is the spouse of Mr. Ni, and therefore, Ms. Rong is deemed to be interested in the Shares held by Winmate. Further, Selected Elites Limited holds 87,856,000 Shares representing 10.34% of the entire issued share capital of the Company as nominee of The Core Trust Company Limited ("Core Trust") under the revocable discretionary trust set up by Ms. Rong for herself, her family members and other designated persons as beneficiaries ("Rong Personal Trust"). Selected Elites Limited is wholly-owned by Core Trust in its capacity as trustee of Rong Personal Trust with Ms. Rong as settlor of the trust. Ms. Rong is deemed to be interested in the Shares held by Selected Elites Limited under the SFO by virtue of her being the founder of Rong Personal Trust.
- (3) As at 30 June 2016, the issued share capital of the Company is 850,000,000 Shares.

Other Information (continued)

Save as disclosed above, as at 30 June 2016, none of the Directors or chief executive of the Company nor their associates had any interests or short positions in the shares, underlying shares of the Company or any of its associated corporations (within the meaning of Part XV of the SFO) which had to be notified to the Company and the Stock Exchange pursuant to Divisions 7 and 8 of Part XV of the SFO or which were required, pursuant to Section 352 of the SFO, to be entered in the register referred to therein or which were required, pursuant to the Model Code, to be notified to the Company and the Stock Exchange.

SUBSTANTIAL SHAREHOLDERS' AND OTHER PERSONS' INTERESTS IN SHARES AND UNDERLYING SHARES

As at 30 June 2016, as far as known to the Directors, the following persons or entities (not being a Director or a chief executive of the Company) who had interests or short positions in the shares and underlying shares of the Company which would fall to be disclosed to the Company under the provisions of Divisions 2 and 3 of Part XV of the SFO, or which were recorded in the register required to be kept by the Company under Section 336 of the SFO were as follow:

Long positions:

Ordinary shares of HK\$0.1 each of the Company

Name of Shareholder	Nature of interest	Number of underlying Shares ⁽¹⁾	Approximate percentage of issued share capital of the Company ⁽⁵⁾
Winmate Limited	Beneficial owner	255,000,000 (L)	30.00%
Ms. Rong Xiuli ⁽²⁾	Interest in a controlled corporation	342,856,000 (L)	40.34%
	Founder of a discretionary trust		
Mr. Ni Gang ⁽²⁾	Interest in a controlled corporation	342,856,000 (L)	40.34%
	Spouse of Ms. Rong		
Selected Elites Limited ⁽³⁾	Beneficial owner	87,856,000 (L)	10.34%
The Core Trust Company Limited ⁽³⁾	Trustee	120,156,000 (L)	14.14%

Other Information (continued)

Name of Shareholder	Nature of interest	Number of underlying Shares ⁽¹⁾	Approximate percentage of issued share capital of the Company ⁽⁵⁾
Favor Gain Enterprises Limited ⁽⁴⁾	Beneficial owner Person having a security interest in shares	262,344,000 (L)	30.86%
Warburg Pincus & Co. ⁽⁴⁾	Interest in a controlled corporation	262,344,000 (L)	30.86%
Warburg Pincus Partners GP LLC ⁽⁴⁾	Interest in a controlled corporation	262,344,000 (L)	30.86%
Warburg Pincus Partners, L.P. ⁽⁴⁾	Interest in a controlled corporation	262,344,000 (L)	30.86%
Warburg Pincus Private Equity X, L.P. ⁽⁴⁾	Interest in a controlled corporation	262,344,000 (L)	30.86%
Warburg Pincus X GP L.P. ⁽⁴⁾	Interest in a controlled corporation	262,344,000 (L)	30.86%
Warburg Pincus X, L.P. ⁽⁴⁾	Interest in a controlled corporation	262,344,000 (L)	30.86%
WPP GP LLC ⁽⁴⁾	Interest in a controlled corporation	262,344,000 (L)	30.86%

Other Information (continued)

Notes:

- (1) The letter "L" denotes the person's long position in such Shares.
- (2) Ms. Rong and Mr. Ni hold 90% and 10% of the entire issued share capital of Winmate respectively. Ms. Rong is the spouse of Mr. Ni, and therefore, Ms. Rong and Mr. Ni are deemed to be interested in the Shares held by Winmate. Further, Selected Elites Limited holds 87,856,000 Shares representing 10.34% of the entire issued share capital of the Company as nominee of Core Trust under Rong Personal Trust. Selected Elites Limited is wholly-owned by Core Trust in its capacity as trustee of Rong Personal Trust with Ms. Rong as settlor of the trust. Ms. Rong and Mr. Ni are all deemed to be interested in the Shares held by Selected Elites Limited under the SFO. Ms. Rong is deemed to be so interested by virtue of her being the founder of Rong Personal Trust. Mr. Ni is deemed to be so interested by virtue of him being the spouse of Ms. Rong.
- (3) Core Trust is both the trustee of restricted share unit ("RSU") scheme ("RSU Scheme") and the trustee of Rong Personal Trust. The 120,156,000 Shares represent the sum of 32,300,000 Shares held by Wisdom Managements Worldwide Limited (which is wholly-owned by Core Trust) under the RSU Scheme, and 87,856,000 Shares held by Selected Elites Limited (which is wholly-owned by Core Trust) under Rong Personal Trust. Under the SFO, Core Trust is deemed to be interested in the 32,300,000 Shares and 87,856,000 Shares held by Wisdom Managements Worldwide Limited and Selected Elites Limited respectively.
- (4) Favor Gain Enterprises Limited is the beneficial owner of 36,720,000 Shares.

Pursuant to a deed of share charge dated 24 March 2016, Winmate has charged all its rights, title and interest from time to time in and to the 225,624,000 Shares owned by Winmate and all related rights in relation thereto in favour of Favor Gain Enterprises Limited as security.

Favor Gain Enterprises Limited is owned as to 96.90% by Warburg Pincus Private Equity X, L.P., which is wholly owned by Warburg Pincus X, L.P., which is wholly owned by Warburg Pincus X GP L.P., which is wholly owned by WPP GP LLC, which is wholly owned by Warburg Pincus Partners, L.P., which is wholly owned by Warburg Pincus Partners GP LLC, which is wholly owned by Warburg Pincus & Co..

Warburg Pincus & Co., Warburg Pincus Partners GP LLC, Warburg Pincus Partners, L.P., WPP GP LLC, Warburg Pincus X GP L.P., Warburg Pincus X, L.P and Warburg Pincus Private Equity X, L.P. are deemed to be interested in the Shares held by Favor Gain Enterprises Limited.

- (5) As at 30 June 2016, the issued share capital of the Company is 850,000,000 Shares.

Save as disclosed above, as at 30 June 2016, the Company has not been notified by any person (other than Directors or the chief executive of the Company) who had interests or short positions in the shares or underlying shares of the Company which would fall to be disclosed to the Company under the provisions of Division 2 and 3 of Part XV of the SFO, or which were recorded in the register required to be kept by the Company under Section 336 of the SFO.

Other Information (continued)

USE OF PROCEEDS

The shares of the Company (the “Shares”) were successfully listed on the Main Board of the Stock Exchange on 26 June 2016 (the “Listing Date”). The net proceeds received from the IPO, after deducting underwriting fees and other expenses in relation to the IPO, were approximately HK\$484 million (equivalent to approximately RMB 382 million). Such net proceeds were deposited at the Group’s bank accounts. As at 30 June 2016, the net proceeds were used as follows:

Use:	% of the total amount of the proceeds	Approximate amounts of the net proceeds (in HK\$ million) (RMB equivalent)	Approximate amounts utilized (in HK\$ million) (RMB equivalent)	Approximate remaining amounts (in HK\$ million) (RMB equivalent)
Purchasing raw materials to expand our raw material sourcing capacity	45.5	220 (174)	220 (174)	0 (0)
Setting up overseas representative offices and/or establishing partnership with top local branded mobile handset suppliers or telecommunication operators in our key markets	27	131 (103)	0 (0)	131 (103)
Expanding our research and development capabilities	12.5	61 (48)	26 (20)	35 (28)
Setting up a new quality testing laboratory, employing additional quality testing personnel and purchasing additional quality testing equipment	5	24 (19)	0 (0)	24 (19)
General working capital	10	48 (38)	18 (14)	30 (24)
Total	100	484 (382)	264 (208)	220 (174)

Other Information (continued)

SHARE OPTION AND RESTRICTED SHARE UNIT SCHEME

On 9 June 2015, a share option scheme and a restricted share unit (“RSU”) scheme were approved and adopted by the Board. No share option or RSU was granted up to the date of this report.

HUMAN RESOURCES

As at 30 June 2016, the Group employed approximately 71 employees (2015: 133 employees) in Hong Kong and mainland China. The Group remunerated the employees based on their performance, experience and prevailing market practices.

COMPLIANCE WITH THE CORPORATE GOVERNANCE CODE

The Company has complied with all the code provisions set out in the Corporate Governance Code contained in Appendix 14 to the Rules Governing the Listing of Securities on The Stock Exchange of Hong Kong Limited (the “Listing Rules”) throughout the six months ended 30 June 2016.

MODEL CODE FOR DIRECTORS’ SECURITIES TRANSACTIONS

The Company has adopted the Model Code for Securities Transactions by Directors of Listed Issuers as set out in Appendix 10 to the Listing Rules (the “Model Code”) as its own code of conduct regarding directors’ securities transactions. Having made specific enquiry of all Directors, all Directors confirmed that they had complied with the required standard set out in the Model Code throughout the six months ended 30 June 2016.

MAJOR LITIGATION AND ARBITRATION PROCEEDINGS

The Group had no major litigation or arbitration during the six months ended 30 June 2016.

PURCHASE, SALE OR REDEMPTION OF THE COMPANY’S LISTED SECURITIES

Neither the Company nor any of its subsidiaries purchased, sold or redeemed any of the Company’s listed securities during the six months ended 30 June 2016.

SIGNIFICANT INVESTMENTS AND ACQUISITIONS

The Group did not have any significant investments and acquisitions during the six months ended 30 June 2016.

CONTINGENT LIABILITIES AND COMMITMENTS

The Group has no material contingent liabilities and commitments as at 30 June 2016 (2015: nil).

INTERIM DIVIDEND

The Directors do not recommend the payment of an interim dividend for the six months ended 30 June 2016 (2015: nil).

Other Information (continued)

AUDIT COMMITTEE

The Audit Committee of the Company (the “Audit Committee”) was established in accordance with Rule 3.21 of the Listing Rules with its primary duties of reviewing and providing supervision over the Group’s financial reporting process and internal controls. The Audit Committee comprises three independent non-executive Directors, namely Mr. Lam Yiu Kin (Chairman), Mr. Tsang Yat Kiang and Mr. Hon Kwok Ping, Lawrence.

The Audit Committee has reviewed the unaudited condensed interim consolidated financial report of the Group for the six months ended 30 June 2016 together with the auditors and the management of the Group.

CHANGE OF INFORMATION OF DIRECTORS AND CHIEF EXECUTIVES

The change of Director’s information as required to be disclosed pursuant to Rule 13.51B of the Listing Rules are set out below:–

1. Mr. Tang Shun Lam, previously a non-executive director of the Company, has been re-designated as an executive director of the Company with effect from 19 March 2016
2. Mr. Lam Yiu Kin, retired as member of the finance management committee of the Hong Kong Management Association with effect from 7 July 2016.
3. Ms. Gou Lishan has resigned as the chief financial officer of the Company with effect from 24 June 2016.
4. Mr. Lam Man Kit has been appointed as the chief financial officer of the Company with effect from 29 June 2016.

APPRECIATION

On behalf of the Board, I would like to express our gratitude to our shareholders for their continuing support, and extend our sincere appreciation to all management and staff for their ongoing dedication, commitments and contributions.

By order of the Board
Vital Mobile Holdings Limited
Rong Xiuli
Chairperson

Hong Kong, 24 August 2016

Report on Review of Condensed Consolidated Financial Statements

Deloitte.

德勤

TO THE BOARD OF DIRECTORS OF VITAL MOBILE HOLDINGS LIMITED

(incorporated in Cayman Islands with limited liability)

Introduction

We have reviewed the condensed consolidated financial statements of Vital Mobile Holdings Limited (the “Company”) and its subsidiaries (hereinafter collectively referred to as the “Group”) set out on pages 25 to 36, which comprise the condensed consolidated statement of financial position as of 30 June 2016 and the related condensed consolidated statement of profit or loss and other comprehensive income, condensed consolidated statement of changes in equity and condensed consolidated statement of cash flows for the six-month period then ended, and certain explanatory notes. The Rules Governing the Listing of Securities on The Stock Exchange of Hong Kong Limited require the preparation of a report on interim financial information to be in compliance with the relevant provisions thereof and International Accounting Standard 34 “Interim Financial Reporting” (“IAS 34”). The directors of the Company (the “Directors”) are responsible for the preparation and presentation of these condensed consolidated financial statements in accordance with IAS 34. Our responsibility is to express a conclusion on these condensed consolidated financial statements based on our review, and to report our conclusion solely to you, as a body, in accordance with our agreed terms of engagement, and for no other purpose. We do not assume responsibility towards or accept liability to any other person for the contents of this report.

Scope of review

We conducted our review in accordance with Hong Kong Standard on Review Engagements 2410 “Review of Interim Financial Information Performed by the Independent Auditor of the Entity” issued by the Hong Kong Institute of Certified Public Accountants. A review of these condensed consolidated financial statements consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with Hong Kong Standards on Auditing and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

Conclusion

Based on our review, nothing has come to our attention that causes us to believe that these condensed consolidated financial statements are not prepared, in all material respects, in accordance with IAS 34.

Deloitte Touche Tohmatsu

Certified Public Accountants

Hong Kong

24 August 2016

Condensed Consolidated Statement of Profit or Loss and Other Comprehensive Income

For the six months ended 30 June 2016

	Notes	Six months ended 30 June	
		2016 RMB'000 (Unaudited)	2015 RMB'000 (Unaudited)
Revenue	4	294,073	704,359
Cost of sales		(273,897)	(591,167)
Gross profit		20,176	113,192
Other gain and loss	5	11,941	5,340
Other income		9,879	5,446
Research and development costs		(10,037)	(8,235)
Selling and distribution expenses		(4,430)	(11,043)
Administrative expenses		(5,719)	(4,577)
Finance costs		(178)	–
Listing expense		–	(12,408)
Profit before tax	6	21,632	87,715
Income tax expense	7	(2,089)	(25,275)
Profit and total comprehensive income for the period		19,543	62,440
Profit and total comprehensive income for the period attributable to equity holders of the Company		19,543	62,440
Earnings per share – basic (RMB per share)	8	0.023	0.096

Condensed Consolidated Statement of Financial Position

As at 30 June 2016

	Notes	As at 30 June 2016 RMB'000 (Unaudited)	As at 31 December 2015 RMB'000 (Audited)
Non-current assets			
Equipment		124	150
Deferred tax assets	10	5,874	4,309
		5,998	4,459
Current assets			
Inventories		85,380	124,151
Trade and other receivables	11	415,659	634,841
Structured deposits		250,000	420,000
Pledged bank deposits		529,894	762,248
Cash and bank balances		201,407	41,248
		1,482,340	1,982,488
Current liabilities			
Trade payables	12	592,061	1,034,988
Bank loan	13	–	16,200
Accrual and other payables		20,463	20,040
Deposits received from customers		16,461	19,407
Tax payables		15,853	28,985
Provision		3,701	10,343
		648,539	1,129,963
Net current assets		833,801	852,525
Total assets less current liabilities		839,799	856,984
Net assets		839,799	856,984
Capital and reserves			
Share capital	14	67,041	67,041
Share premium and reserves		772,758	789,943
Equity attributable to equity holders of the Company		839,799	856,984

Condensed Consolidated Statement of Changes in Equity

For the six months ended 30 June 2016

	Share capital RMB'000	Share premium RMB'000	Special reserve RMB'000 (iii)	Retained profits RMB'000	Total RMB'000
Balance at 1 January 2016 (audited)	67,041	311,580	275,060	203,303	856,984
Profit and total comprehensive income for the period	–	–	–	19,543	19,543
Dividends recognised as distribution	–	–	–	(36,728)	(36,728)
Balance at 30 June 2016 (unaudited)	67,041	311,580	275,060	186,118	839,799
Balance at 1 January 2015 (audited)	–	–	275,060	22,404	297,464
Profit and total comprehensive income for the period	–	–	–	62,440	62,440
Net proceeds from the global offering (i)	16,090	362,531	–	–	378,621
Capitalisation issue (ii)	50,951	(50,951)	–	–	–
Balance at 30 June 2015 (unaudited)	67,041	311,580	275,060	84,844	738,525

Notes:

- i. On 26 June 2015, the Company completed the global offering consisted of 204,000,000 offer shares in total with the nominal value of HK\$0.1 per share. The aggregate net proceeds from the global offering were calculated at the offer price of HK\$2.48 after deducting the underwriting fee and the listing expenses amounting to RMB20,403,000 in connection with the global offering.
- ii. Pursuant to the written resolution passed by the shareholders of the Company on 9 June 2015 conditional upon the listing of the Company's shares on The Stock Exchange of Hong Kong Limited, the directors of the Company were authorised to capitalise the amount of HK\$64,599,900 (approximated to RMB50,951,000) from the amount standing to the credit of the share premium account of the Company to pay up in full at par of 645,999,000 shares for allotment and issue to the then existing shareholdings in the Company.
- iii. Special reserve represents the funding provided by Beijing Benywave Technology Co., Ltd. ("Benywave Technology") to its overseas business during the reorganisation, which was subsequently assumed by the Company and its subsidiary in August 2014.

Condensed Consolidated Statement of Cash Flows

For the six months ended 30 June 2016

	Six months ended 30 June	
	2016 RMB'000 (Unaudited)	2015 RMB'000 (Unaudited)
Net cash (used in) generated from operating activities	(632,390)	272,002
INVESTING ACTIVITIES		
Withdrawal of pledged bank deposits	1,088,112	–
Proceeds on disposal of structured deposits	170,000	–
Interest income received	6,814	–
Placement of pledged bank deposits	(855,758)	(24,098)
Decrease in amount due from a related party	–	5,368
Purchases of structured deposits	–	(250,000)
Net cash from (used in) investing activities	409,168	(268,730)
FINANCING ACTIVITIES		
Net proceeds from borrowings	432,815	–
Dividends paid	(36,728)	–
Repayments of borrowings	(16,200)	–
Interest paid	(178)	–
Decrease in amount due to a related party	–	(4,116)
Proceeds from the global offering	–	399,024
Expenses incurred in connection with the global offering	–	(15,454)
Net cash from financing activities	379,709	379,454
Net increases in cash and cash equivalents	156,487	382,726
Cash and cash equivalents at 1 January	41,248	10,440
Effect of exchange rate changes	3,672	5,459
Cash and cash equivalents at 30 June, represented by cash and bank balances	201,407	398,625

Notes to the Condensed Consolidated Financial Statements

For the six months ended 30 June 2016

1. GENERAL INFORMATION

The Company was established in the Cayman Islands as an exempted company with limited liability on 12 August 2014. The ultimate holding company of the Company is Winmate Limited (“Wimate”) which is incorporated in the British Virgin Islands and is 90% and 10% owned by Ms. Rong Xiuli (“Ms. Rong”) and Mr. Ni Gang (“Mr. Ni”), the husband of Ms. Rong, respectively.

On 26 June 2015, the Company was listed on the main board of The Stock Exchange of Hong Kong Limited.

The condensed consolidated financial statements are presented in Renminbi (“RMB”), which is the same as the functional currency of the Company.

2. BASIS OF PREPARATION

The condensed consolidated financial statements have been prepared in accordance with International Accounting Standard 34 (“IAS 34”) “Interim Financial Reporting” issued by the International Accounting Standards Board as well as with the applicable disclosure requirements of Appendix 16 to the Rules Governing the Listing of Securities on The Stock Exchange of Hong Kong Limited (the “Listing Rules”).

3. PRINCIPAL ACCOUNTING POLICIES

The condensed consolidated financial statements have been prepared on the historical cost basis.

Except as described below, the accounting policies and methods of computation used in the condensed consolidated financial statements for the six months ended 30 June 2016 are the same as those followed in the preparation of the Group’s annual financial statements for the year ended 31 December 2015.

In the current interim period, the Group has applied, for the first time, the following amendments to International Financial Reporting Standards (“IFRS”) that are relevant for the preparation of the Group’s condensed consolidated financial statements:

Amendments to IFRS 11	Accounting for Acquisitions of Interests in Joint Operations
Amendments to IAS 1	Disclosure Initiative
Amendments to IAS 16 and IAS 38	Clarification of Acceptable Methods of Depreciation and Amortisation
Amendments to IFRSs	Annual Improvements to IFRSs 2012-2014 Cycle
Amendments to IAS 16 and IAS 41	Agriculture: Bearer Plants
Amendments to IAS 27	Equity Method in Separate Financial Statements
Amendments to IFRS 10, IFRS 12 and IAS 28	Investment Entities: Applying the Consolidation Exception

The application of the above amendments to IFRSs in the current interim period has had no material effect on the amounts reported in these condensed consolidated financial statements and/or disclosures set out in these condensed consolidated financial statements.

Notes to the Condensed Consolidated Financial Statements (continued)

For the six months ended 30 June 2016

4. REVENUE AND SEGMENT INFORMATION

Revenue

Revenue represents the amounts received and receivable for goods sold in the normal course of business, net of discounts.

Segment information

The Group operates and manages its business as a single operating segment that engaged in developing, designing, production management and selling mobile telecommunication devices and sale of mobile telecommunication related components and accessories, and provision of technical knowhow and other add-on service related to mobile, targeting global markets excluding the People's Republic of China (the "PRC"). The Group's chief operating decision maker has been identified as the Chief Executive Officer, who reviews revenue analysis by major products and the gross profit of the Group as a whole when making decisions about allocating resources and assessing performance of the Group. As no other discrete financial statements is available for assessment of performance of different products, no segment information other than certain entity-wide disclosures are presented.

Revenue from major products

The following table sets forth a breakdown of the Group's revenue by major products during the six months ended 30 June 2016 and 2015.

	Six months ended 30 June	
	2016 RMB'000 (Unaudited)	2015 RMB'000 (Unaudited)
Smartphones	273,430	696,315
Smartphone component packs	11,538	–
Mobile device components	9,105	8,044
	294,073	704,359

5. OTHER GAIN AND LOSS

	Six months ended 30 June	
	2016 RMB'000 (Unaudited)	2015 RMB'000 (Unaudited)
Foreign exchange gain, net	11,741	5,340
Others	200	–
	11,941	5,340

Notes to the Condensed Consolidated Financial Statements (continued)

For the six months ended 30 June 2016

6. PROFIT BEFORE TAX

The Group's profit before tax has been arrived at after charging:

	Six months ended 30 June	
	2016 RMB'000 (Unaudited)	2015 RMB'000 (Unaudited)
Depreciation of other equipment	26	21
Directors' emoluments	1,705	1,240
Other staff cost		
Salaries and other allowance	7,228	8,565
Retirement benefit schemes contribution	1,290	1,655
Total staff costs	10,223	11,460
Cost of inventories recognised as an expense	273,897	591,167
Write down of inventories (included in cost of sales)	8,866	2,609
Government grant	–	500

7. INCOME TAX EXPENSE

	Six months ended 30 June	
	2016 RMB'000 (Unaudited)	2015 RMB'000 (Unaudited)
Enterprise income tax ("EIT")		
Current Tax in the PRC	–	25,275
Current Tax in Hong Kong	3,654	–
Deferred Tax	(1,565)	–
	2,089	25,275

The Company's subsidiary incorporated in Hong Kong is subject to the Hong Kong Profits Tax at 16.5%.

Under the Law of the PRC and Enterprise Income tax (the "EIT Law") and Implementation Regulation of the EIT Law, the income tax rate of Benywave Wireless Communication Co., Ltd. ("Benywave Wireless") is 25%. Since Benywave Wireless is recognised as "New and High Technology Enterprises" in December 2015 and the effective period is from 1 January 2015 to 31 December 2017, therefore it is entitled to apply a preferential tax rate of 15% for the six months ended 30 June 2016. Benywave Wireless applied income tax rate of 25% for the six months ended 30 June 2015.

Notes to the Condensed Consolidated Financial Statements (continued)

For the six months ended 30 June 2016

8. EARNINGS PER SHARE

The calculation of the basic earnings per share attributable to equity holders of the Company is based on the following data:

	Six months ended 30 June	
	2016 RMB'000 (Unaudited)	2015 RMB'000 (Unaudited)
Earnings		
Earnings for the purposes of calculating basic earnings per share, representing profit for the period attributable to equity holders of the Company	19,543	62,440

	Six months ended 30 June	
	2016 '000	2015 '000
Number of shares		
Weighted average number of ordinary shares for the purposes of calculating basic earnings per share	850,000	651,635

The weighted average number of shares for the purposes of calculating basic earnings per share for six months ended 30 June 2015 has been adjusted for the effect of the capitalisation issue.

There are no dilutive potential shares for both periods.

9. DIVIDEND

During the current interim period, a final dividend of HK5.055 cents per share in respect of the year ended 31 December 2015 (2015: nil in respect of the year ended 31 December 2014) was declared and paid to the equity holders of the Company. The aggregate amount of the final dividend declared and paid in the interim period amounted to HK\$42,970,000 which approximated to RMB36,728,000 (2015: nil).

The directors of the Company do not recommend the payment of an interim dividend for the six months ended 30 June 2016.

Notes to the Condensed Consolidated Financial Statements (continued)

For the six months ended 30 June 2016

10. DEFERRED TAX ASSETS

The movements of the Group's deferred tax assets during the period are as follows:

	Write down of inventory RMB'000	Allowance for doubtful debts RMB'000	Accrued expense and cost RMB'000	Tax losses RMB'000	Total RMB'000
At 31 December 2015 (audited)	557	219	3,533	–	4,309
Credit/(charge) to profit or loss	1,330	–	(996)	1,231	1,565
At 30 June 2016 (unaudited)	1,887	219	2,537	1,231	5,874

11. TRADE AND OTHER RECEIVABLES

	As at 30 June 2016 RMB'000 (Unaudited)	As at 31 December 2015 RMB'000 (Audited)
Trade receivables	222,835	351,697
Less: allowance for doubtful debts	(1,457)	(1,457)
	221,378	350,240
Other receivables		
Value added tax receivables	39,362	82,626
Others	8,013	4,976
Prepayments to suppliers	146,906	196,999
	415,659	634,841

The Group assesses the customer's credit quality by evaluating their historical credit records and defines credit limits for each customer. Recoverability and credit limit of the existing customers are reviewed by the management regularly.

Notes to the Condensed Consolidated Financial Statements (continued)

For the six months ended 30 June 2016

11. TRADE AND OTHER RECEIVABLES (Continued)

The following is an aged analysis of trade receivables presented based on the invoice dates at the end of the reporting period, which approximated the respective revenue recognition dates.

	As at 30 June 2016 RMB'000 (Unaudited)	As at 31 December 2015 RMB'000 (Audited)
Within 60 days	81,814	229,020
61 to 180 days	27,547	109,820
181 days to 1 year	112,017	11,400
	221,378	350,240

Included in the Group's trade receivable balance is debtors with aggregate carrying amount of RMB139,564,000 which are past due as at 30 June 2016 (31 December 2015: RMB121,220,000), for which the Group has not provided for impairment loss as there has not been a significant change in credit quality and the Group believes that the amounts are still considered recoverable. The Group does not hold any collateral over these balances. The average age of these receivables is 265 days as at 30 June 2016 (31 December 2015:144 days).

12. TRADE PAYABLES

	As at 30 June 2016 RMB'000 (Unaudited)	As at 31 December 2015 RMB'000 (Audited)
Trade payables	128,103	350,760
Bills payable	463,958	684,228
	592,061	1,034,988

Notes to the Condensed Consolidated Financial Statements (continued)

For the six months ended 30 June 2016

12. TRADE PAYABLES (Continued)

The following is an aged analysis of trade payables presented based on the recognition date of inventory at the end of the reporting period:

	As at 30 June 2016 RMB'000 (Unaudited)	As at 31 December 2015 RMB'000 (Audited)
Within 90 days	12,603	259,830
91 to 180 days	48,383	59,069
181 days to 1 year	53,572	27,779
Over 1 year	13,545	4,082
	128,103	350,760

The following is an aged analysis of bills payable based on the date of issue at the end of the reporting period:

	As at 30 June 2016 RMB'000 (Unaudited)	As at 31 December 2015 RMB'000 (Audited)
Within 90 days	265,000	324,842
91 to 180 days	198,958	359,386
	463,958	684,228

13. BANK LOAN

During the current interim period, the Group repaid bank loan of RMB16,200,000, which carried interest at fixed rate 4.60% per annum with the maturity date on 16 March 2016.

Notes to the Condensed Consolidated Financial Statements (continued)

For the six months ended 30 June 2016

14. SHARE CAPITAL

Ordinary shares of HK\$0.1 each, issued and fully paid.

	Number of shares '000	Share capital RMB'000
As at 1 January 2016 and 30 June 2016	850,000	67,041

15. CONTINGENT LIABILITIES AND COMMITMENTS

The Group had no significant contingent liabilities or capital expenditure contracted for but not provided as at 30 June 2016.

16. RELATED PARTY TRANSACTIONS

The Group entered into the following transactions with related parties during the six months ended 30 June 2016:

(a) Related party transactions:

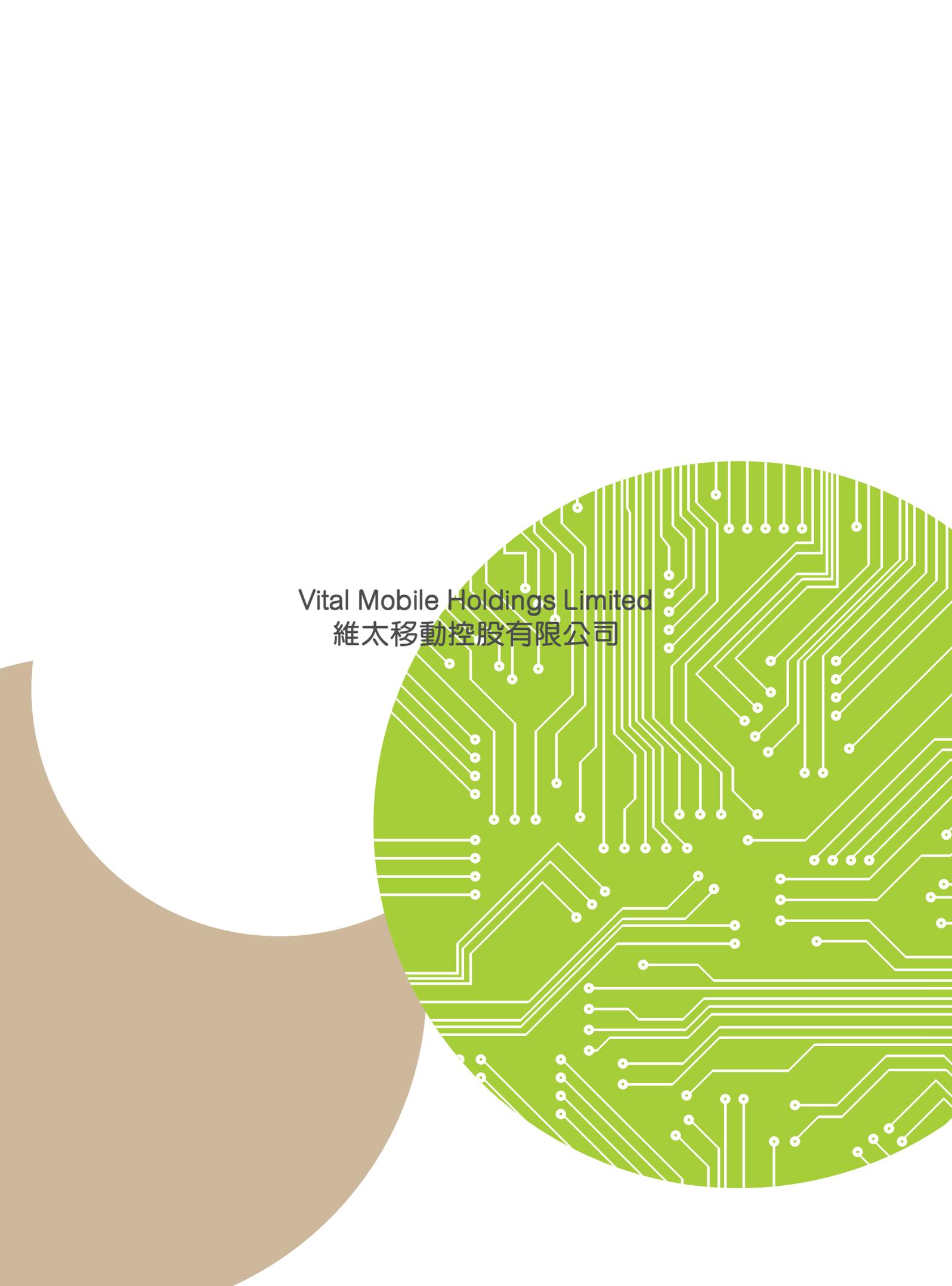
	Six months ended 30 June	
	2016 RMB'000 (Unaudited)	2015 RMB'000 (Unaudited)
Rental expenses incurred by Benywave Wireless (note i)	396	410
Equipment rental expense incurred by Benywave Wirelss (note ii)	37	38

Notes:

- (i) The amounts represent rental expenses in relation to the lease of office from Beijing Tianyu Communication Equipment Co. Ltd. ("Tianyu"). Tianyu is an entity wholly owned by Ms. Rong and Mr. Ni.
- (ii) The amounts represent rental expenses in relation to the lease of equipment from Benywave Technology. Benywave Technology is an entity ultimately controlled by Ms. Rong and Mr. Ni.

(b) Remuneration of key management personnel of the Group:

	Six months ended 30 June	
	2016 RMB'000 (Unaudited)	2015 RMB'000 (Unaudited)
Short term employee benefits	1,391	1,966
Post-employment benefits	650	280
	2,041	2,246



Vital Mobile Holdings Limited
維太移動控股有限公司