



# TEXWINCA HOLDINGS LIMITED

## 德永佳集團有限公司\*

(Incorporated in Bermuda with limited liability)

(Stock Code: 321)

Websites: <http://www.texwinca.com/>  
<http://www.irasia.com/listco/hk/texwinca/>

### ANNOUNCEMENT OF RESULTS FOR THE YEAR ENDED 31 MARCH 2006

#### RESULTS

The Board of Directors of Texwinca Holdings Limited (the "Company") has pleasure in presenting the audited consolidated results of the Company and its subsidiaries (the "Group") for the year ended 31 March 2006 with the comparative figures of last year as follows:

#### CONSOLIDATED INCOME STATEMENT

	Notes	Year ended 31 March	
		2006 HK\$'000	2005 HK\$'000 (Restated)
<b>REVENUE</b>	4	<b>7,749,112</b>	<b>7,302,697</b>
Cost of sales		(5,371,343)	(5,118,121)
Gross profit		2,377,769	2,184,576
Other income and gains		74,545	88,919
Selling and distribution costs		(1,458,618)	(1,294,989)
Administrative expenses		(506,539)	(450,362)
Other operating expenses, net		4,361	(9,395)
Finance costs		(38,533)	(10,224)
Share of profit of an associate, net of tax		52,705	36,273
<b>PROFIT BEFORE TAX</b>	4	<b>505,690</b>	<b>544,798</b>
Tax	6	(70,473)	(61,113)
<b>PROFIT FOR THE YEAR</b>		<b>435,217</b>	<b>483,685</b>
Attributable to:			
Equity holders of the parent		480,253	461,799
Minority interests		(45,036)	21,886
		435,217	483,685
<b>DIVIDENDS</b>			
Interim		145,889	132,598
Proposed final		145,892	145,881
		291,781	278,479
Interim dividend paid per share (HK cents)		11.0	10.0
Final dividend per share proposed (HK cents)		11.0	11.0
		22.0	21.0
<b>EARNINGS PER SHARE ATTRIBUTABLE TO ORDINARY EQUITY HOLDERS OF THE PARENT (HK cents)</b>	7	<b>36.2</b>	<b>34.8</b>
Basic		36.2	34.8
Diluted		36.1	34.5
<b>CONSOLIDATED BALANCE SHEET</b>		<b>At 31 March</b>	<b>2005</b>
	Notes	<b>2006</b> HK\$'000	<b>2005</b> HK\$'000 (Restated)
<b>NON-CURRENT ASSETS</b>		<b>1,936,397</b>	<b>1,905,805</b>
Property, plant and equipment		66,822	52,850
Investment properties		25,175	22,117
Prepaid land lease payments		83,540	19,589
Construction in progress		33,227	33,119
Trademarks		157,253	139,548
Interest in an associate		107,763	115,323
Long term rental deposits		—	15,600
Long term time deposit		—	—
Total non-current assets		2,410,177	2,303,951
<b>CURRENT ASSETS</b>		<b>1,298,085</b>	<b>1,055,106</b>
Inventories		879,700	424,015
Trade and bills receivable	8	415,150	339,375
Prepayments, deposits and other receivables		11,807	18,249
Derivative financial assets		250,921	681,590
Cash and cash equivalents		—	—
Total current assets		2,855,663	2,518,335
<b>CURRENT LIABILITIES</b>		<b>83,813</b>	<b>55,536</b>
Due to an associate		1,008,500	875,323
Trade and bills payable	9	178,422	210,150
Other payables and accrued liabilities		2,852	1,854
Derivative financial liabilities		156,627	116,574
Tax payable		415,316	418,684
Interest-bearing bank borrowings		—	—
Total current liabilities		1,845,530	1,678,121
<b>NET CURRENT ASSETS</b>		<b>1,010,133</b>	<b>840,214</b>
<b>TOTAL ASSETS LESS CURRENT LIABILITIES</b>		<b>3,420,310</b>	<b>3,144,165</b>
<b>NON-CURRENT LIABILITIES</b>		<b>478,000</b>	<b>135,278</b>
Interest-bearing bank borrowings		—	266,376
Long term shareholder loan		8,773	8,111
Provision for long service payments		3,588	3,059
Deferred tax		—	—
Total non-current liabilities		490,361	412,824
Net assets		2,929,949	2,731,341
<b>EQUITY</b>		<b>66,314</b>	<b>66,305</b>
Equity attributable to equity holders of parent		2,659,595	2,415,657
Issued capital		145,892	145,881
Reserves		—	—
Proposed final dividend		—	—
Minority interests		2,871,801	2,627,843
		58,148	103,498
Total equity		2,929,949	2,731,341

#### CONSOLIDATED BALANCE SHEET

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		58,148	103,498
Total equity		2,929,949	2,731,341

#### Notes to the Consolidated Financial Statements:

##### 1. Basis of preparation

The consolidated financial statements have been prepared in accordance with Hong Kong Financial Reporting Standards ("HKFRSs") (which also include Hong Kong Accounting Standards ("HKASs") and Interpretations) issued by the Hong Kong Institute of Certified Public Accountants, accounting principles generally accepted in Hong Kong, the disclosure requirements of the Hong Kong Companies Ordinance and the applicable disclosure provisions of the Rules Governing the Listing of Securities (the "Listing Rules") on The Stock Exchange of Hong Kong Limited (the "Stock Exchange").

##### 2. Principal accounting policies

The accounting policies and basis of preparation adopted in the preparation of the consolidated financial statements are the same as those used in the consolidated financial statements for the year ended 31 March 2005, except in relation to the new and revised HKFRSs that affect the Group and are adopted for the first time for the current year's financial statements:

	HKAS 1	HKAS 2	HKAS 7	HKAS 8	HKAS 10	HKAS 12	HKAS 14	HKAS 16	HKAS 17	HKAS 18	HKAS 19	HKAS 21	HKAS 23	HKAS 24	HKAS 27	HKAS 28	HKAS 32	HKAS 33	HKAS 36	HKAS 37	HKAS 38	HKAS 39	HKAS 39 Amendment	HKAS 40	HKFRS 2	HKFRS 3	HK(SIC)-Int 21	HK(Int)-Int 1	
Presentation of Financial Statements																													
Inventories																													
Cash Flow Statements																													
Accounting Policies, Changes in Accounting Estimates and Errors																													
Events after the Balance Sheet Date																													
Income Taxes																													
Segment Reporting																													
Property, Plant and Equipment																													
Leases																													
Revenue																													
Employee Benefits																													
The Effects of Changes in Foreign Exchange Rates																													
Borrowing Costs																													
Related Party Disclosures																													
Consolidated and Separate Financial Statements																													
Investments in Associates																													
Financial Instruments: Disclosure and Presentation																													
Earnings per Share																													
Impairment of Assets																													
Provisions, Contingent Liabilities and Contingent Assets																													
Intangible Assets																													
Financial Instruments: Recognition and Measurement																													
Transition and Initial Recognition of Financial Assets and Financial Liabilities																													
Investment Property																													
Share-based Payment																													
Business Combinations																													
Income Taxes — Recovery of Revalued Non-depreciable Assets																													
Determination of the Length of Lease Term in respect of Hong Kong Land Leases																													
Changes in Existing Decommissioning, Restoration and Similar Liabilities																													

The adoption of HKASs 2, 7, 8, 10, 12, 14, 16, 18, 19, 21, 23, 27, 28, 33, 37 and HK-Int 4 has had no material impact on the accounting policies of the Group and the methods of computation in the Group's consolidated financial statements.

The effects of the changes pursuant to the new and revised HKFRSs are summarised in note 3.

##### 3. Summary of the impact of changes in accounting policies

Following the adoption of the HKFRSs, certain accounting policies were changed and the opening balances of the following accounts were adjusted. The details of the prior period adjustments and opening adjustments are summarised as follows:

##### (a) Effect on the consolidated balance sheet

Effect of new policies (Increase/(decrease))	Effect of adopting										Total HK\$'000
	HKAS 17* Prepaid land lease payments HK\$'000	HKAS 39* Derivative financial instruments HK\$'000	HKAS 39* Discounted bills with recourse HK\$'000	HKAS 40* Surplus on revaluation of investment properties HK\$'000	HKFRS 2* Equity-settled share option arrangements HK\$'000	HKFRS 3* Derecognition of goodwill and negative goodwill previously eliminated against reserves HK\$'000	HK(SIC)-Int 21* Deferred tax on revaluation of investment properties HK\$				

## 6. Tax

Hong Kong profits tax has been provided at the rate of 17.5% (2005: 17.5%) on the estimated assessable profits arising in Hong Kong during the year. Taxes on profits assessable elsewhere have been calculated at the rates of tax prevailing in the countries in which the Group operates, based on existing legislation, interpretations and practices in respect thereof.

	Year ended 31 March	
	2006	2005
	HK\$'000	HK\$'000
		(Restated)
Hong Kong and the People's Republic of China taxes:		
Current year provision	72,953	62,940
Deferred tax credit	(2,480)	(1,827)
	<u>70,473</u>	<u>61,113</u>

## 7. Earnings per share attributable to ordinary equity holders of the parent

### (a) Basic earnings per share

The calculation of basic earnings per share is based on the net profit for the year attributable to ordinary equity holders of the parent of HK\$480,253,000 (2005: HK\$461,799,000, as restated) and the weighted average number of 1,326,212,625 (2005: 1,325,596,142) shares in issue during the year.

### (b) Diluted earnings per share

The calculation of diluted earnings per share is based on the followings:

	Year ended 31 March	
	2006	2005
	HK\$'000	HK\$'000
		(Restated)
Net profit attributable to ordinary equity holders of the parent	480,253	461,799
	<u>480,253</u>	<u>461,799</u>
	<b>Number of shares</b>	
Weighted average number of shares in issue during the year used in the calculation of basic earnings per share	1,326,212,625	1,325,596,142
Effect of dilution — weighted average number of ordinary shares:		
Share options	5,221,935	11,783,568
	<u>1,331,434,560</u>	<u>1,337,379,710</u>

## 8. Trade and bills receivable

An aged analysis of trade and bills receivable, based on invoice date and net of impairment, is as follows:

	At 31 March	
	2006	2005
	HK\$'000	HK\$'000
Within 90 days	841,355	413,541
Over 90 days	38,345	10,474
	<u>879,700</u>	<u>424,015</u>

The trading terms with customers are largely on credit. Invoices are normally payable within 90 days of issue, except for certain well-established customers, where the terms are extended up to 120 days, subject to the approval of directors. The Group seeks to maintain strict control over its outstanding receivables and has a credit control policy to minimize credit risk. Overdue balances are regularly reviewed by directors.

The Group discounted certain export bills of exchange amounting to HK\$149,069,000 to banks with recourse in exchange for cash during the year ended 31 March 2006 and pursuant to HKAS 39, the discounted trade receivables and the related proceeds of the same amount were included in the Group's "Trade and bills receivable" and "Interest-bearing bank borrowings" balances of the financial statements as at 31 March 2006. In accordance with the transitional provisions of HKAS 39, comparative amount as at 31 March 2005 of HK\$ 239,543,000 has not been restated.

## 9. Trade and bills payable

An aged analysis of trade and bills payable, based on invoice date, is as follows:

	At 31 March	
	2006	2005
	HK\$'000	HK\$'000
Within 90 days	939,351	827,498
Over 90 days	69,149	47,825
	<u>1,008,500</u>	<u>875,323</u>

## FINAL DIVIDEND

The Directors recommend the payment of a final dividend of HK11.0 cents (2005: HK11.0 cents) per ordinary share which, together with the interim dividend of HK11.0 cents (2005: HK10.0 cents) per ordinary share paid in February 2006, will make a total dividend of HK22.0 cents (2005: HK21.0 cents) per ordinary share. Subject to the approval of the shareholders at the forthcoming Annual General Meeting, the proposed final dividend will be payable on Wednesday, 4 October 2006 to the shareholders registered on the Register of Members on Friday, 25 August 2006.

## CLOSURE OF REGISTER OF MEMBERS

The Register of Members will be closed from Friday, 18 August 2006 to Friday, 25 August 2006 (both days inclusive), during which period no transfer of shares can be registered. In order to qualify for the proposed final dividend, all transfers accompanied by the relevant share certificate must be lodged with the Company's Registrar in Hong Kong, Tengis Limited at 26/F., Tesbury Centre, 28 Queen's Road East, Wanchai, Hong Kong for registration not later than 4:00 p.m. on Thursday, 17 August 2006.

## MANAGEMENT'S DISCUSSION AND ANALYSIS

### Business review

For this financial year ended 31 March 2006, the Group's total turnover increased by 6%, to HK\$7,749 million (2005: HK\$7,303 million). Net profit for the period attributable to the equity holders of the parent was HK\$480 million (2005: HK\$462 million, restated), an increase of 4% over last year. The Board has recommended a final dividend of HK11.0 cents (2005: HK11.0 cents) per ordinary share. Including interim dividend, total dividend per ordinary share amounts to HK22.0 cents, an increase of 5% over last year's HK21.0 cents.

### Textile business

The fabric business had a turnover of HK\$4,258 million (2005: HK\$4,109 million), a growth of 4% compared with last year. The amount was 55% of the Group's total turnover. Despite the Group had a capacity expansion of about 20% in the year, only slight revenue growth was achieved mainly due to the reduction of the average selling price as a result of the decrease of raw material prices. Business environment was more favourable that operating profit margin increased to 12.1% from last year's 10.3%. However, operating costs increased due to the upsurge of fuel prices, wage inflation, rise in interest expenses and the appreciation of Renminbi. The Group maintained strict control on costs in order to improve the profit margin. Order flow had been stable throughout the year. For the year under review, USA remained our major market and accounted for about 72% of the textile revenue.

### Retail and distribution business

Sales of this operation amounted to HK\$3,444 million (2005: HK\$3,146 million), a rise of 9%, and represented 44% of the Group's total turnover. The business made a loss in the year mainly due to the rapid store expansion in the previous year that incurred substantial expenses. The business performance improved in the second half of the fiscal year to resume a small profit. Mainland China remains the focus of our retail operation where shops are existed in over 260 cities.

### Garment business

Turnover of our garment associate amounted to HK\$979 million (2005: HK\$816 million), a growth of 20%. Net profit contribution to the Group was HK\$54 million (2005: HK\$38 million), a sharp increase of 42%. During the fiscal year, about 33% of the fabric consumed was supplied by our textile business. Sales to the retail division was about 21% of its revenue.

## FINANCIAL CONDITION

### Liquidity and financial resources

The financial position of the Group remained strong. The current ratio, the cash and cash equivalents and the total equity were 1.5, HK\$251 million and HK\$2,930 million at the year end respectively. The net cash inflow from operating activities for the year was HK\$51 million. The receivable turnover days increased by 20 days to 41 days over the last year. The receivables turnover days refer to the ratio of the year-end balance of receivables to the turnover of the year in days. The reasons for the increase were twofold. First, the discounted bills of HK\$240 million were not accounted for in the financial statements of last year. Following the adoption of the HKAS 39 this year, the discounted bills of HK\$149 million was included in the trade and bills receivable and interest-bearing bank borrowings in the financial statements in current year. Second, the surge in customer demand in the later part of the year has resulted in the significant increase in the sales and the undue receivable balance at the year end. The inventory turnover days increased by 8 days to 61 days over the last year. The increase in current year was mainly for satisfying the short delivery time of rush orders from customers. During the year, the Group financed its expansion mainly by cash inflow from its operation and bank borrowings. At the year end, the unutilised banking facilities amounted to HK\$2,363 million and the gearing ratio was 0.8. The gearing ratio refers to the ratio of total liabilities to total equity. With ample financial resources, the Group will continue to increase its production capacity to satisfy the increasing customer orders.

### Contingent liabilities

As at 31 March 2006, the contingent liabilities of the Group amounted to HK\$38 million. These mainly represented (1) the corporate guarantee of HK\$13 million made for the banking facilities of an associated company; (2) the corporate guarantee of HK\$9 million made for the issuance of bank guarantee in lieu of property rental deposits for certain subsidiaries; (3) the contingent liabilities of HK\$12 million related to the claim of business tax against a subsidiary of the Group in Taiwan.

### Capital expenditure

Total capital expenditures of the Group for the year amounted to HK\$351 million, of which HK\$148 million was incurred by the textile business for the expansion of its production facilities. On the other hand, HK\$203 million was incurred by the retail and distribution business mainly for the addition of retail outlets.

### Pledge of assets

No significant assets were pledged as at 31 March 2006.

### Foreign exchange and interest rate risks

The Group continued to adopt a strict and prudent policy in managing its interest rate and currency exchange risks. The major interest bearing bank borrowings of the Group were HIBOR based Hong Kong dollar borrowings with maturity due within three years. To reduce the interest rate risks, the Group had entered into derivative financial instrument contracts with international financial institutions. During the year, the major revenues, expenses and procurements of the Group were denominated in HKD, USD, Renminbi, Yen, EURO and NTD. The Group had entered into forward contracts to reduce its currency exchange risk.

## HUMAN RESOURCES

As at 31 March 2006, the Group had about 22,800 employees in the PRC, Singapore and Malaysia. The remuneration of the employees was largely based on industry practice and the performance of individual employee.

## OUTLOOK

Raw material prices have been stable and export disputes on textile products have been temporarily resolved. Interest rates will most likely to decline by early next year. Looking into 2007, the Management expects business environment will continue to improve.

The knitted-fabric industry is still under consolidation mainly due to high entry barrier and strict environmental regulations imposed by most countries. The Group will continue to grow its textile capacity to enlarge market shares. Production expansion will still be centralized in our existing Dongguan site where the Group occupies about 10 million sq.ft. of land. The factories at the site are equipped with most advanced production and environmental facilities. The Group also operates an environmentally friendly coal-fired system to supply in house electricity. Ample space adjacent to the site has also been reserved for future capacity expansion.

The garment associate will also expand its capacity by about 20% in the coming year. The business has a good customer base and improved results are still expected in the new year.

The retail operation will slow down its store expansion but to focus on performance acceleration. Many new outlets opened in 2005 are now having mature performance. The business is anticipated to have a significant improvement in the year ahead.

The Management will maintain firm control on costs and will place the greatest effort to improve the Group's business competitiveness. The Management remains optimistic to report positive results in the coming year.

## PURCHASE, REDEMPTION OR SALE OF LISTED SECURITIES OF THE COMPANY

Neither the Company nor any of its subsidiaries purchased, redeemed or sold any of the Company's listed securities during the year.

## AUDIT COMMITTEE

The Company has established an audit committee (the "Committee") in compliance with Rule 3.21 of the Listing Rules. The members of the Committee comprise the three independent non-executive directors of the Group, Messrs. Au Son Yiu, Cheng Shu Wing and Wong Tze Kin, David. The Committee is chaired by Mr. Wong Tze Kin, David, a qualified accounting professional.

The terms of reference and duties have been laid down as guidelines for the Committee. The principal duties of the Committee include the review and supervision of the financial reporting processes and internal controls of the Group. During the year, the Committee held four meetings to review the internal controls and financial reporting matters and provide recommendations to the board of directors. For this fiscal year, the Committee has reviewed and discussed with the management the audited financial statements of the Group.

## CORPORATE GOVERNANCE

In the opinion of the directors, the Company complied with the code provisions set out in the Code on Corporate Governance Practices (the "Code") contained in Appendix 14 of the Listing Rules throughout the year, except for the following deviations:

- Under code provision A.4.1 of the Code, non-executive directors should be appointed for a specific term and be subject to re-election. All the existing non-executive directors of the Company are not appointed for specific term, but are subject to retirement and re-election at the Company's annual general meeting in accordance with Clause 86(1) of the bye-laws of the Company.
- Under code provision A.2.1 of the Code, the roles of chairman and chief executive officer should be separate and should not be performed by the same individual. The Company does not have a policy of separating the roles of chairman and chief executive officer of the Board. The Board considers that the current arrangement can help maintaining a strong management position and at the same time improve the communication efficiency. The Board may consider the separation of the roles of chairman and chief executive officer upon the then circumstances.
- Under code provision E.1.2 of the Code, the chairman of the Board should attend the annual general meeting of the Company. The chairman of the Board of the Company has delegated the duty of attending the annual general meeting to an executive director of the Company. The chairman considers the executive director a suitable person for taking up such duty because the executive director has been serving for similar duties for many years and he has good understanding of each business segment of the Group.

## MODEL CODE FOR SECURITIES TRANSACTIONS BY DIRECTORS OF LISTED ISSUERS (THE "MODEL CODE")

The Company has adopted the Model Code of the Listing Rules as the Company's code of conduct for dealings in securities of the Company by the directors. Based on specific enquiry of the Company's directors, the directors have complied with the required standard set out in the Model Code, throughout the year.

## BOARD OF DIRECTORS

As at the date of this announcement, the executive directors of the Company are Messrs. Poon Bun Chak, Poon Kai Chak, Poon Kei Chak, Poon Kwan Chak, Ting Kit Chung and the independent non-executive directors are Messrs. Au Son Yiu, Cheng Shu Wing and Wong Tze Kin, David.

## PUBLICATION OF FURTHER INFORMATION ON THE STOCK EXCHANGE'S WEBSITE

All the financial and other related information of the Company required by paragraphs 45(1) to 45(3) of Appendix 16 of the Listing Rules will be published on the website of the Stock Exchange in due course.

By order of the Board  
**Poon Bun Chak**  
Chairman

Hong Kong, 17 July 2006

\* For identification purposes only.