



TCL 多媒體科技控股有限公司

TCL MULTIMEDIA TECHNOLOGY HOLDINGS LIMITED

(incorporated in the Cayman Islands with limited liability)

(Stock Code: 1070)

RESULTS ANNOUNCEMENT FOR THE SIX MONTHS ENDED 30 JUNE 2005

FINANCIAL HIGHLIGHTS

Unaudited results for the six months ended 30 June

	2005 (HK\$M)	2004 (HK\$M)	Change
Turnover	15,615	7,845	+99%
EBITDA	189	452	-58%
Net profit/(loss) before tax	(101)	435	N/A
Net profit/(loss) attributable to equity holders of the Company	(96)	381	N/A
Basic earnings/(loss) per share (HK cents)	(3.47)	14.00	N/A
Interim dividend per share (HK cents)	NIL	4.00	N/A

TV OPERATIONAL HIGHLIGHTS

- Maintained its No. 1 position in the PRC with an increased market share of 20%
- Operations in North America performed better than expected
- European operations were undermined by keen competition
- Emerging markets & strategic OEM divisions reported strong volume growth

The Board of Directors (“the Board”) of TCL Multimedia Technology Holdings Limited (the “Company”) is pleased to announce the unaudited consolidated results and financial position of the Company and its subsidiaries (collectively, the “Group”) for the six months ended 30 June 2005 with comparative figures for the previous year as follows:

CONDENSED CONSOLIDATED INCOME STATEMENT
For the six months ended 30 June 2005

		6 months ended 30 June 2005 (unaudited) HK\$'000	6 months ended 30 June 2004 (unaudited) (Restated) HK\$'000	3 months ended 30 June 2005 (unaudited) HK\$'000	3 months ended 30 June 2004 (unaudited) (Restated) HK\$'000
	<i>Notes</i>				
REVENUE					
Sale of goods	2	15,615,098	7,844,614	7,688,802	3,819,039
Cost of sales		<u>(13,026,152)</u>	<u>(6,434,288)</u>	<u>(6,451,834)</u>	<u>(3,193,543)</u>
Gross profit		2,588,946	1,410,326	1,236,968	625,496
Other income and gains		90,854	70,185	46,341	47,050
Selling and distribution costs		(1,885,021)	(782,305)	(832,591)	(369,526)
Administrative expenses		(555,276)	(282,944)	(295,844)	(142,224)
Research and development costs		(228,211)	(35,541)	(125,957)	(17,214)
Other expenses		(35,926)	(25,635)	(28,485)	(15,915)
Loss on disposal of a subsidiary		—	(2,075)	—	(2,075)
Change in fair value of financial assets		<u>(11,336)</u>	<u>—</u>	<u>(8,813)</u>	<u>—</u>
PROFIT/(LOSS) FROM OPERATING ACTIVITIES					
	2	(35,970)	352,011	(8,381)	125,592
Finance costs		(67,082)	(7,936)	(47,640)	(4,601)
Share of profits and losses of jointly-controlled entities		1,623	129,956	552	45,595
Amortisation of goodwill on acquisition of a jointly-controlled entity		<u>—</u>	<u>(39,216)</u>	<u>—</u>	<u>(19,608)</u>
PROFIT/(LOSS) BEFORE TAX					
		(101,429)	434,815	(55,469)	146,978
Tax	3	<u>(56,262)</u>	<u>(56,861)</u>	<u>(15,800)</u>	<u>(26,508)</u>
PROFIT/(LOSS) FOR THE PERIOD					
		<u>(157,691)</u>	<u>377,954</u>	<u>(71,269)</u>	<u>120,470</u>
ATTRIBUTABLE TO:					
Equity holders of the Company		(95,627)	381,068	(47,614)	128,090
Minority interests		<u>(62,064)</u>	<u>(3,114)</u>	<u>(23,655)</u>	<u>(7,620)</u>
		<u>(157,691)</u>	<u>377,954</u>	<u>(71,269)</u>	<u>120,470</u>
INTERIM DIVIDEND					
	4	<u>Nil</u>	<u>109,511</u>		
EARNINGS/(LOSS) PER SHARE					
Basic	5	<u>(3.47 cents)</u>	<u>14.00 cents</u>		

Diluted

(3.51 cents) 13.49 cents**CONDENSED CONSOLIDATED BALANCE SHEET**

	Unaudited	Audited
	30 June	31 December
	2005	2004
		<i>(Restated)</i>
	<i>HK\$'000</i>	<i>HK\$'000</i>
NON-CURRENT ASSETS		
Fixed assets	2,642,889	2,376,800
Prepaid land lease payments	97,042	71,604
Trademarks	23,678	26,506
Goodwill:		
Goodwill	206,639	206,639
Negative goodwill	—	(559,532)
Interests in jointly-controlled entities	148,017	146,375
Available-for-sale investments	18,891	42,301
Long term receivables	258,773	283,814
Prepaid royalty	556,213	620,368
Deferred tax assets	19,725	18,583
	<hr/>	<hr/>
Total non-current assets	<u>3,971,867</u>	<u>3,233,458</u>
CURRENT ASSETS		
Inventories	3,860,090	4,565,500
Trade and bills receivables	4,888,693	5,812,543
Other receivables	1,407,922	1,318,452
Tax recoverable	22,252	11,266
Financial assets at fair value through profit or loss	67,597	168,460
Cash and bank balances	1,653,575	1,833,272
	<hr/>	<hr/>
Total current assets	<u>11,900,129</u>	<u>13,709,493</u>
CURRENT LIABILITIES		
Trade and bills payables	5,837,984	6,649,213
Tax payable	105,720	110,838
Other payables and accruals	1,313,534	1,656,962
Provisions	172,309	239,877
Bank borrowings	797,564	570,119
Due to a minority shareholder	607,110	430,748
Due to the ultimate holding company	397,910	246,965
Convertible notes	256,000	256,000
	<hr/>	<hr/>
Total current liabilities	<u>9,488,131</u>	<u>10,160,722</u>
NET CURRENT ASSETS	<u>2,411,998</u>	<u>3,548,771</u>

TOTAL ASSETS LESS CURRENT LIABILITIES	<u>6,383,865</u>	<u>6,782,229</u>
NON-CURRENT LIABILITIES		
Bank borrowings	1,512,205	1,622,134
Due to a minority shareholder	55,192	603,048
Deferred tax liabilities	27,148	33,989
Pensions and other post-employment benefits	<u>116,333</u>	<u>130,050</u>
Total non-current liabilities	<u>1,710,878</u>	<u>2,389,221</u>
	<u>4,672,987</u>	<u>4,393,008</u>
CAPITAL AND RESERVES		
Equity attributable to equity holders of the Company:		
Issued capital	275,877	275,796
Reserves	2,981,705	2,584,784
Proposed final dividend	<u>110,346</u>	<u>110,346</u>
	<u>3,367,928</u>	<u>2,970,926</u>
Minority interests	<u>1,305,059</u>	<u>1,422,082</u>
	<u>4,672,987</u>	<u>4,393,008</u>

Notes:

1. Principal Accounting Policies

The Directors are responsible for the preparation of the Group's unaudited interim financial statements. These financial statements have been prepared in accordance with Hong Kong Financial Reporting Standards, accounting principles generally accepted in Hong Kong and the disclosure requirements of the Hong Kong Companies Ordinance. The accounting policies and the basis of preparation adopted in the preparation of these financial statements are consistent with those adopted in the annual financial statements for the year ended 31 December 2004, except for those mentioned below.

The Hong Kong Institute of Certified Public Accountants has issued a number of new Hong Kong Financial Reporting Standards, Hong Kong Accounting Standards and Interpretations (collectively the "new HKFRSs") which are effective for the accounting periods beginning on or after 1 January 2005. In the period under review, the Group has adopted, for the first time these new HKFRSs.

The adoption of these new HKFRSs has resulted in the following major changes to the Group's accounting policies that have affected the amount reported or disclosures for the current and prior year.

HKAS 1 — Presentation of Financial Statements

HKAS 1 affects the presentation in the condensed consolidated balance sheet and condensed consolidated income statement in respect of:

- (1) Minority interests: profit and loss attributable to minority interests is disclosed as an allocation of profit and loss for the period. Minority interests are now included in the equity section of the balance sheet.
- (2) Share of results of jointly-controlled entities: share of profits and losses of jointly-controlled entities is disclosed net of tax of the jointly controlled entities.

HKAS 17 — Leases

Upon the adoption of HKAS 17, the Group's leasehold interest in land and buildings is separated into leasehold land and leasehold buildings. The Group's leasehold land is classified as an operating lease, because the title of the land is not expected to pass to the Group by the end of the lease term, and is reclassified from fixed assets to prepaid land lease payments, while leasehold buildings continue to be classified as part of property, plant and equipment. Prepaid land lease payments under operating leases are initially stated at cost and subsequently amortised on the straight-line basis over the lease term.

HKAS 32 — Financial Instruments: Disclosure and Presentation

HKAS 39 — Financial Instruments: Recognition and Measurement

(1) Equity securities

In prior periods, the Group classified its investments in equity securities as either long term or short term investments. Long term investments held for non-trading purposes were stated at cost less any impairment losses. Short term investment held for trading purposes are stated at their fair values on the basis of their quoted market prices at the balance sheet date on an individual investment basis.

Upon the adoption of HKAS 32 and 39, long term investments are classified as available-for-sale investments. After initial recognition, available-for-sale investments are measured at fair value with gains or losses being recognized as a separate component of equity until the investment is sold, collected or otherwise disposed of or until the investment is determined to be impaired at which time the cumulative gain or loss previously reported in equity is included in the income statement. Short term investments such as listed securities and mutual funds held for trading purposes are classified as financial assets at fair value through profit or loss with changes in fair value recognized in the income statement.

(2) Call option

An option (the "Call Option") was granted to the Company by Thomson S.A. ("Thomson") to purchase from Thomson an aggregate of no less than 2.5 million shares of Thomson at a prescribed exercise price, pursuant to a call option agreement dated 30 July 2004 entered into by the Company and Thomson. The arrangement formed part of the combination deal (the "Combination") under which the respective TV businesses and assets of the Group and Thomson were combined and managed together. Details of the Call Option have been set out in the circular of the Company dated 31 May 2004.

The adoption of HKAS 32 & 39 has resulted in retrospective recognition of the fair value of the Call Option at the date of grant and subsequent changes in its fair value in the income statement. Negative goodwill arising from the Combination and the opening balance of retained profits as at 1 January 2005 have been adjusted accordingly.

(3) Discounted bills with recourse

The Group's discounted bills with recourse, which were previously disclosed as contingent liabilities, have been accounted for as collateralized bank advances prospectively on or after 1 January 2005, as the financial assets derecognition conditions as stated in HKAS 39 have not been fulfilled.

HKFRS 3 — Business Combinations

HKAS 36 — Impairment of assets

HKAS 38 — Intangible Assets

The adoption of HKFRS 3 and HKAS 38 has resulted in a change in the accounting policy for goodwill and trademarks. Prior to 1 January 2005, goodwill and trademarks were amortised over useful life of 10 years and negative goodwill was amortised over the remaining weighted average useful life of the non-monetary assets acquired.

In accordance with the new provisions:

- The Group ceased amortization of goodwill and trademarks from 1 January 2005.
- Accumulated amortization as at 31 December 2004 has been eliminated with a corresponding decrease in the cost of goodwill and trademarks.
- The carrying amount of previously recognized negative goodwill has been derecognized as at 1 January 2005 with a corresponding adjustment to the opening balance of retained profits.
- The Group will continue to review goodwill and trademarks for impairment annually or where there are indications of possible impairment.

HKFRS 2 — Share-based Payment

The adoption of HKFRS 2 has resulted in a change in the accounting policy for share options granted after 7 November 2002 and to be vested after 1 January 2005. Prior to 1 January 2005, the Group did not account for the grant of share options as expenses. Upon the adoption of HKFRS 2, when employees (including directors) render services as consideration for equity instruments (“equity-settled transactions”), the cost of the equity-settled transactions with employees is measured by reference to the fair value at the date at which the instruments are granted. Such cost is recognized, together with a corresponding increase in equity over the period in which the performance and/or service conditions are fulfilled, ending on the date on which the relevant employees become fully entitled to the awards.

The effect of changes in accounting policies on the condensed consolidated income statement are as follows:

	Effect of adopting HKFRS			
	3, HKAS	36 &	HKAS 32 &	Total
	HKFRS 2	HKAS 38	HKAS 39	effect of
	<i>HK\$'000</i>	<i>HK\$'000</i>	<i>HK\$'000</i>	<i>adoption</i>
				<i>HK\$'000</i>
For the six months ended 30 June 2005				
Change in fair value of and exchange loss on the Call Option	—	—	(6,677)	(6,677)
Decrease in amortization of trademark with indefinite useful life	—	1,083	—	1,083
Increase in staff costs and related expenses	<u>(5,662)</u>	<u>—</u>	<u>—</u>	<u>(5,662)</u>
Total increase/(decrease) in profit attributable to equity holders of the Company	<u>(5,662)</u>	<u>1,083</u>	<u>(6,677)</u>	<u>(11,256)</u>
(Increase)/decrease in basic loss per share (<i>HK cents</i>)	<u>(0.21)</u>	<u>0.04</u>	<u>(0.24)</u>	<u>(0.41)</u>
For the six months ended 30 June 2004				
Increase in staff costs and related expenses	<u>(2,206)</u>	<u>—</u>	<u>—</u>	<u>(2,206)</u>
Decrease in profit attributable to equity holders of the Company	<u>(2,206)</u>	<u>—</u>	<u>—</u>	<u>(2,206)</u>
Decrease in basic earnings per share (<i>HK cents</i>)	<u>(0.08)</u>	<u>—</u>	<u>—</u>	<u>(0.08)</u>

2. Segment Information

An analysis of the Group's turnover and profit/(loss) from operating activities by principal activities for the six months ended 30 June 2005 is as follows:

	Turnover		Profit/(loss) from operating activities	
	2005	2004	2005	2004
	HK\$'000	HK\$'000	HK\$'000	(Restated) HK\$'000
Television	13,444,365	6,116,098	(31,051)	354,351
Computers	971,315	966,242	36,541	24,567
Other audio-visual products	936,243	530,682	23,038	14,404
Others	263,175	231,592	(13,464)	(3,800)
	<u>15,615,098</u>	<u>7,844,614</u>	<u>15,064</u>	<u>389,522</u>
Interest income			14,184	4,773
Amortisation of goodwill			—	(17,096)
Corporate expenses			(53,882)	(23,113)
Loss on disposal of a subsidiary			—	(2,075)
Change in fair value of financial assets			(11,336)	—
			<u>(35,970)</u>	<u>352,011</u>

3. Tax

Hong Kong profits tax has been provided at the rate of 17.5% (2004: 17.5%) on the estimated assessable profits arising in Hong Kong during the period. Taxes on profits assessable elsewhere have been calculated at the rates of tax prevailing in the countries in which the Group operates, based on existing legislation, interpretations and practices in respect thereof:

	Unaudited	
	Six months ended 30 June 2005	2004 (Restated)
	HK\$'000	HK\$'000
Current:		
Hong Kong	4,475	20,815
Elsewhere	60,640	37,469
Deferred	(8,853)	(1,423)
	<u>56,262</u>	<u>56,861</u>

4. Interim dividend

The directors of the Company do not recommend the payment of any interim dividend for the six months ended 30 June 2005 (2004: 4.0 HK cents per share).

5. Earnings/(Loss) per Share

The calculation of basic earnings/(loss) per share and diluted earnings/(loss) per share are based on:

	Unaudited	
	Six months ended 30	
	June	
	2005	2004
	HK\$'000	HK\$'000
		<i>(Restated)</i>
Earnings		
Profit/(loss) attributable to ordinary equity holders of the parent entity used in basic earnings/(loss) per share calculation	(95,627)	381,068
Effect of dilutive potential ordinary shares:		
Interest on convertible notes	—	3,757
Adjustment to minority interest upon exercise of the Exchange Option [@]	<u>(41,178)</u>	<u>—</u>
Earnings/(loss) for the purposes of diluted earnings/(loss) per share	<u>(136,805)</u>	<u>384,825</u>
	Number of shares	
	Six months ended 30 June	
	2005	2004
Shares		
Weighted average number of ordinary shares in issue during the period used in basic earnings/(loss) per share calculation	2,758,443,352	2,721,745,496
Weighted average number of ordinary shares:		
Assumed issued at no consideration on deemed exercise of all share options outstanding during the period	—	20,243,451
Assumed issued on deemed conversion of all convertible notes outstanding during the period	—	111,622,728
Assumed issued on deemed exercise of the Exchange Option [@] outstanding during the period	<u>1,144,182,095</u>	<u>—</u>
Weighted average number of ordinary shares used in diluted earnings/(loss) per share calculation	<u>3,902,625,447</u>	<u>2,853,611,675</u>

[@] Pursuant to an exchange option agreement dated 30 July 2004 entered into between the Company and Thomson S. A. (“Thomson”), the Company granted an option (the “Exchange Option”) to Thomson, the then minority shareholder of TTE Corporation (“TTE”), a subsidiary of the Company, to exchange all of Thomson’s interest in TTE for new shares to be issued by the Company. Subsequent to the balance sheet date, Thomson exercised its Exchange Option and 1,144,182,095 new shares were issued to Thomson on 10 August 2005. Details of the Exchange Option have been set out in the circular of the Company dated 31 May 2004 and the announcement of the Company dated 10 August 2005.

BUSINESS REVIEW

Competition in the global consumer electronics market remained tough in the first half of 2005. Rapid technological developments shortened product life cycles, driving down selling prices at a speed faster than ever before. Manufacturers were challenged with their capabilities in product development, supply chain management, sales and marketing as well as inventory control. As a global leader in the TV industry, TCL has implemented a series of strategies in the first half of the year to counterbalance the negative factors and to enhance its competitiveness in its core markets.

The Group continued to consolidate its business through a series of restructuring and cost reduction programmes within TTE to capture benefits from procurement, R&D and manufacturing brought forth by economies of scale. Numerous cost reduction programmes known as “Best in Cost programmes” were implemented to improve overall production cost structure. Restructuring programmes to streamline organization were carried out not only in the profit centres of Europe and North America, but also in various functional divisions such as R&D centres and procurement centres. All of these programmes made

good progress and the resulting benefits started to emerge. In addition to these ongoing restructuring efforts, in July this year, the Group reached a definitive agreement with Thomson, finalizing the transfer of sales and marketing activities from Thomson to TTE. Consequently, TTE gained direct control of its sales and marketing activities in Europe and North America. This move entails a better business model with closer ties between functions of sales and marketing, supply chain, production and after-sale services. These initiatives are expected to substantially enhance efficiency and reduce the overall operating costs of the Group.

TV Business

The TV business is the Group's major source of revenue. For the six months ended 30 June 2005, a total of 9.8 million sets of TVs were sold worldwide, representing a growth of 63.8% over the same period last year. Sales revenue increased by 119.8% to HK\$13,444 million, accounting for 86% of the Group's total turnover.

In terms of geographical markets, the PRC market continued to be the major revenue stream for the TV business, accounting for 36.4% of the total TV sales, followed by Europe and North America which accounted for 26.6% and 23.6% of the TV sales respectively. Amongst the Group's five core profit centres, the PRC, Emerging Markets and the Strategic OEM business continued to record profit. The Emerging Markets and Strategic OEM business continued to expand with new markets and new customers, bringing greater opportunities to the Group. While better-than-expected performance was seen in the North American market as a result of the diversified product range and better channel strategy, operations of the European market were adversely affected by keen competition.

The Group reported an operating loss of HK\$31 million for the six months ended 30 June 2005. While the second quarter was a low season in the PRC market, leading to a reduced contribution from the PRC, the Group benefited from the synergies generated from the European and North American operations, and thereby reporting a narrowed quarter-on-quarter loss in these markets.

TV Unit Sales

	Unaudited results for the SIX months ended 30 June		
	2005 (<i>'000 sets</i>)	2004 (<i>'000 sets</i>)	Change
— PRC	4,144	3,747	10.6% not
— Europe	1,302	102	comparable not
— North America	1,396	not applicable	comparable
— Emerging Markets	1,494	1,394	7.2%
— Strategic OEM	1,439	723	99.0%
Total TV	<u>9,775</u>	<u>5,966</u>	<u>63.8%</u>

The PRC Market

The Group continued to outperform its peers and maintained its leading position in the market with a dominant share of 20% for the first six months of 2005, according to the MII report, as compared to 19% in the same period of last year.

Sales revenue from the PRC market amounted to HK\$4,895 million. A total of 4.1 million sets of TVs were sold in the first half of 2005, of which TCL brand and Rowa brand TVs accounted for 3.5 million sets and 0.6 million sets respectively. Encouragingly, after hard work for two years since the Group started selling some of its TV under the Rowa brand, the Group successfully established the position of Rowa brand TVs as competitively priced products for mass consumers. Unit sales of Rowa TVs posted an encouraging year-on-year growth of 113%.

During the first half of 2005, the overall market demand for core value CRT TVs was not strong as the consumers' appetite apparently is increasingly shifting towards flat TVs. Manufacturers from all over the world participated in the flat TV market, leading to decreases in selling price of flat TVs. The price war in flat TVs made consumer delay their consumption as they tend to wait for possible further reduction in price, dampening the overall demand for TV in the second quarter, which was weaker than the same period last year. The Group also experienced a mild year-on-year decline in unit sales in the second quarter this year.

In response to market demand, the Group invested further in the development of high end TVs and introduced a total of 61 new models including 12 models of LCD TVs, driving up the Group's market share in the LCD segment to 10%, according to the China Market Monitor report (previously known as China Economy Consultancy) of May 2005.

Europe

The market position of the Group's Thomson brand TVs saw improvements in Europe during the period under review. According to GFK April–May 2005 report, Thomson brand TV ranked the fifth in the European market with a 6% market share.

Sales revenue from the European market amounted to HK\$3,572 million for the six months ended 30 June 2005. The European market sold a total of 1.3 million sets of TVs during the first half of the year, of which Thomson and Schneider brands each accounted for 1,229,000 sets and 73,000 sets respectively.

Against a highly competitive backdrop, operating environment in the European market remained tough. Sales of CRT TVs declined as market demand shifted towards flat LCD TVs. The Group seized market opportunities and recorded robust year-on-year growth of 132% in sales volume for its flat TVs. Despite this, fierce competition brought a drastic drop in the average selling price and further placed the profit margin of the European profit centre under pressure.

The Group offered a wide array of TVs through its multiple sales channels to reach out to all market segments. In keeping up with the latest market trends, the Group increased investment in high-end products. Six new models were launched in the first half of 2005, including a stylish and high-tech DLP model 50DSZ644 which received the prestigious EISA award for 2005–06 elected by a panel of European journalists. With a strong product portfolio, TTE successfully entered the private label market and attracted chained retailers to be its customers.

North America

The market share of RCA brand TVs in the North American market increased to 9% and was ranked among the top three brands in the market according to Synovate Jan–May 2005.

The Group's performance in the North American market was better than expected, with sales revenue amounting to HK\$3,178 million and unit sales amounting to 1.4 million sets for the six months ended 30 June 2005.

By leveraging on its improved cost structure in manufacturing and capability in producing high end TVs, the Group secured several new regional mass merchant accounts, which will pave the way for further increasing the Group's turnover in the North American market in the future. At the same time, the Group

supplied a range of high quality digital products (CRT-based RPTV models) at affordable prices to the mass market and boosted sales substantially. Gross and operating margins were widened as a result of higher market penetration, better raw materials costs and tighter operating cost controls.

Additionally, the Group refined its sales strategy to focus more effort on its largest customers. Overall speaking, the North American market showed significant improvements during the period under review.

Emerging Markets

The Emerging Markets continued to post strong volume growth. Sales revenue increased by 13.3% to HK\$1,007 million and a total of 1.5 million sets of TV were sold in the six months ended 30 June 2005, representing a year-on-year growth of 7.2%.

With an established international network, sales of TCL brand TVs generated by the Group's overseas branch offices surged substantially by 225% to 700,000 sets, compared with the same period last year. To capitalise on market opportunities, the Group opened the new offices in the Middle East and Panama in the first half of 2005 and is planning to establish new branches in other markets such as Pakistan and Brazil in the second half of 2005.

Strategic OEM

In parallel to the development of Emerging Markets, Strategic OEM business also reported strong growth. Sales revenue increased by 88.7% to HK\$792 million and unit sales amounted to 1.4 million sets in the six months ended 30 June 2005, representing a year-on-year growth of 99% by volume.

Appreciating the high quality standard of the Group's products and services, the existing customers continuously increased their order volume and the Group's products were sold in more countries.

On top of the existing customers, the Group also developed new accounts proactively and started to work with internationally renowned customers to produce theme decorated TVs to broaden its product variety. At the appropriate opportunity, the Group has also been promoting high end models in selected markets to improve the gross margin. Geographically, the Group is exploring OEM business opportunities in the ASEAN countries, Africa and Latin America.

PC Business

The Group maintained its position as a top 5 player in the PRC desktop PC segment, with a 4% market share, according to the CCID report for the first quarter of 2005.

Sales revenue from the PC business amounted to HK\$971 million, representing a year-on-year growth of 0.5% and accounting for 6.2% of the Group's total turnover. Sales volume of PCs rose by 7.1% year-on-year to a total of 331,000 units. The growth was mainly due to the increase of sales of consumer PCs.

The Group deployed additional resources to uplift the image of TCL products. More high-end products such as PCs with LCD monitors were sold, enhancing the product mix and driving up the gross margin during the period under review. The Group reduced the layers in distribution channels, leading to a simpler and slimmer structure. As a result, the sales head count was reduced and the operational efficiency was greatly enhanced. Meanwhile the Group placed greater efforts in R&D with an aim to enrich its notebooks and desktop PC product offering.

FUTURE PLANS

Looking ahead into the second half of 2005, the Group expects challenges and difficulties to remain as keen as in the first half of the year. The Group will continue to solidify its domestic leadership, improve performances in the North American and European markets, and eventually achieve a turnaround.

Having completed the majority of the contemplated restructuring following the formation of TTE, we are pleased to see that Thomson has exercised its exchange options and is now the second single largest shareholder of the Group after TCL Corporation. We believe such international shareholding structure will help the Group to restore its profitability as scheduled.

On the product front, flat TVs are taking the lead in the mainstream product market across different regions. To sharpen its competitive edge, the Group will reorganize its global strategy for the production and sales of flat screen TVs. The Group has already laid a solid foundation and has established an edge in terms of R&D, production know-how, cost control and pricing. The ultimate goal is to shift the product portfolio towards the higher-end models with wider offering. The Group is well positioned to capture market growth.

The Group continued to implement strategies to realize synergies and to reduce costs. Restructuring and cost saving plans continued to be executed and have led to certain synergies in procurement, R&D and manufacturing. The finalization of the transfer of sales and marketing functions from Thomson to TTE enabled TTE to have direct control over its sales force in Europe and North America, creating stronger internal links between sales and marketing and other functions. Operating cost is expected to further go down. The Group expects the effects of stringent cost controls and reorganized business strategies will become more apparent in the second half of 2005.

The Board of Directors is confident that the Group will turn around its business and create remarkable value for shareholders in the long run.

FINANCIAL REVIEW

The commencement of TTE's operations brought about changes to the Group's operations as well as to its financial performance. While the Group evolved from primarily a PRC-focused TV player into a global TV manufacturer on an international platform, our financial performance also reflected this change.

For the six months ended 30 June 2005, the Group's consolidated turnover amounted to HK\$15,615 million, representing a year-on-year growth of 99.1% and the gross profit also increased by 83.6% to HK\$2,589 million. The strong growth in revenue and gross profit is mainly due to the inclusion of European and North American businesses which were formerly Thomson TV business.

However, as the gross profit margin of the overseas business is for the time being still lower than that of the PRC, the Group's overall gross profit margin was lowered to 16.6% (2004: 18.0%).

An operating loss of HK\$36 million was recorded during the period under review, as the loss of the North American and European businesses acquired from Thomson was higher than the sum of the profits from other profit centres, despite the improved performance of these two profit centres as compared with the same period last year when they were operated by Thomson.

The PRC market showed stable performance in the first half of 2005 and continued to be the Group's major revenue stream. The North American market outperformed our expectations as a result of the implementation of effective cost control initiatives and restructuring measures. Nevertheless, with the drastic decline in flat panel TV prices driven by keen competition, the performance of the European market was unsatisfactory with a loss against the Group's expectation.

Moving ahead, the Group anticipates that synergies will be more apparent starting from the second half of the year following the completion of business restructuring of TTE. Efficiencies will be further enhanced as business integration continues to take place. The Group expects that profitability will be achieved for the full year of 2005 and in the years ahead.

Significant Investments and Acquisitions

There was no significant investment or acquisition during the period.

Subsequent to the balance sheet date, the following investments and movements were recorded:

- (1) On 4 July 2005, the Group entered into an acquisition agreement with TCL Corporation, the ultimate controlling shareholder of the Company, for the acquisition of 49% equity interest in TCL Electrical Appliance Sales Co., Ltd (“Sales Company”) which controls and operates a distribution and after-sales services network in the PRC. Upon completion of the acquisition, the Group will own the entire equity interest of the Sales Company. Further details of the acquisition are set out in the Company’s announcement dated 5 July 2005.
- (2) On 12 July 2005, the Group and Thomson Group entered into definitive agreements for the transfer of the sales and marketing activities in Europe and North America from Thomson to TTE . TTE and Thomson also agreed on the terms of a number of related agreements to modify the existing operational arrangement of the Angers factory in France, and to revise certain sales and marketing and service arrangements between the two groups. These agreements will enable TTE to directly manage its sales and marketing activities, and provide the basis for improving the Company’s ability to serve customers and coordinate product planning, pricing marketing and business strategy. For further details, please refer to the Company’s announcement dated 12 July 2005 and the Company’s circular dated 2 August 2005.
- (3) On 26 July 2005, the Company entered into a sale and purchase agreement with Opta Systems, LLC (“Opta”), a company controlled by TCL Corporation, to purchase certain intellectual property rights including trademarks, service marks, patents applications and copyrights at an initial consideration of US\$10 million, subject to adjustments by reference to a valuation to be determined by an independent valuer to be appointed by the Company and Opta. Further details of the transaction are set out in the Company’s announcement dated 29 July 2005.
- (4) On 10 August 2005, pursuant to the Exchange Option Agreement dated 30 July 2004, Thomson exercised an exchange option to exchange its 33% interest in TTE for an interest in the Company. A total of 1,144,182,095 shares representing 29.32% of the enlarged issued share capital of the Company were issued to Thomson. For further details, please refer to the Company’s announcement dated 10 August 2005.

Liquidity and Financial Resources

The Group’s principal financial instruments comprise bank loans, factorings, convertible notes, cash and short-term deposits. The main objective for the use of these financial instruments is to maintain a continuity of funding and flexibility at the Group’s lowest cost.

The cash and bank balance as at the period end amounted to HK\$1,654 million, of which 12% was maintained in Hong Kong dollars, 25% in US Dollars, 47% in Renminbi, 6% in Euro and 10% held in other currencies for the overseas operations.

There was no material change in available credit facilities when compared with the year ended 31 December 2004 and there was no asset held under finance lease at the period end. A convertible note which was due for redemption on 8 November 2005, was subject to fixed interest rate at 3% per annum.

At the period end, the Group’s gearing ratio was 0.59 which is calculated based on the Group’s net borrowing of approximately HK\$1,972 million (calculated as total interest-bearing borrowings less cash and bank balances) and the equity attributable to equity holders of the Company of approximately HK\$3,368 million.

Capital Commitments and Contingent Liabilities

There was no significant change in capital commitments and contingent liabilities of the Group compared to the position outlined in the annual report for 2004.

Foreign Exchange Exposure

Due to its international presence and operations, the Group is facing foreign exchange exposure including transaction exposure and translation exposure.

It is the Group's policy to centralize foreign currency management to monitor the company's total foreign currency exposure, to net off affiliate positions and to consolidate hedging transactions with banks. The Group emphasizes the importance of trading, investing and borrowing in functional currency to achieve natural hedging.

EMPLOYEE AND REMUNERATION POLICY

The Group had a total of 33,000 dynamic and talented employees. They were all dedicated to advancing the quality and reliability of our operations. Remuneration policy was reviewed regularly, making reference to current legislation, market condition and both the individual and company performance. In order to align the interests of staff with those of shareholders, share options were granted to employees under the Company's share option schemes. During the period a total of 152,920,000 units of share options were granted to directors and employees at an exercise price of HK\$1.40. Share options remained outstanding at the period end totaled 183,342,861 units.

PURCHASES, SALE OR REDEMPTION OF SHARES

Neither the Company nor any of its subsidiaries purchased, sold or redeemed any of the Company's listed securities during the period under review.

CORPORATE GOVERNANCE

Save as disclosed below, none of the directors of the Company is aware of any information which would reasonably indicate that the Company has not, for the six months ended 30 June 2005, complied with the code provisions of the Code of Corporate Governance Practices ("CG Code") as set out in Appendix 14 to the Rules Governing the Listing of Securities ("Listing Rules"), which became effective from 1 January 2005.

Under the Code provision A4.2, every director should be subject to retirement by rotation at least once every three years. Under the previous Articles of Association of the Company, apart from the managing director, one third of the Directors shall retire from office by rotation at each annual general meeting of the Company. To ensure compliance with such Code provision, relevant amendments to the Articles of Association were proposed and approved by the shareholders at the annual general meeting held on 22 June 2005 so that now all directors are subject to retirement by rotation at least once every three years.

For the purpose of compliance with the Code provision B.11 of the CG Code, the Board has resolved on 16 April 2004 to establish a remuneration committee and adopted terms of reference for such committee in compliance with the Code provision B.12 of the CG Code. On 30 August 2005, Mr. Wang Bing, Mr. Tang Guliang and Mr. Hon Fong Ming, the independent non-executive directors, Mr Albert Thomas da Rosa, Junior, the non-executive director and Ms Lu Zhong Li, the executive director of the Company were appointed as the members of the remuneration committee with Mr. Wang Bing being the chairman of the committee.

REVIEW OF ACCOUNTS

The interim results have been reviewed by the Audit Committee established in compliance with Rule 3.21 of the Listing Rules and the relevant code provisions of the CG Code. The Audit Committee comprises Tang Guliang, Wang Bing and Hon Fong Ming, the independent non-executive directors and Albert Thomas da Rosa, Junior, the non-executive director of the Company.

MODEL CODE FOR SECURITIES TRANSACTIONS BY DIRECTORS OF THE COMPANY

The Company has adopted a model code regarding securities transactions by directors of the Company on terms no less exacting than the required standard set out in the Model Code for Securities Transactions by Directors of Listed Issuers as set out in Appendix 10 of the Listing Rules.

On behalf of the Board
LI Dong Sheng
Chairman

Hong Kong, 30 August 2005

As at the date of this announcement, the Board comprises Li Dong Sheng, Lu Zhong Li, Hu Qiu Sheng, Zhao Zhong Yao and Yan Yong as executive directors, Albert Thomas da Rosa, Junior as non-executive director and Tang Guliang, Wang Bing and Hon Fong Ming as independent non-executive directors.

Please also refer to the published version of this announcement in (South China Morning Post)