

[For Immediate Release]

26 March 2021



Shenzhen International Announces 2020 Annual Results

Total Assets Exceeded the Hundred Billion Level Fundamentals Remained Stable and Positive

Financial Highlights:

Revenue amounted to HK\$ 17,197 Million, increased by 15% YOY

Operating profit was HK\$10,270 Million, increased by 19% YOY

Proposed dividend of HK\$96 cents per share and payout ratio increased to 52%

(Hong Kong, 26 March 2021) Shenzhen International Holdings Limited (“Shenzhen International” or the “Company”, HKEx: 00152) announced the operating results of the Company and its subsidiaries (collectively the “Group”) for the twelve months ended 31 December 2020 (the “reporting period”).

In 2020, the Pandemic dealt a heavy blow to the global economy. The Group actively responded and continued to strive to expand its business network, improved its operational efficiency and gained one-off land consolidation profit. During the reporting period, the Group’s total assets exceeded the hundred billion level to HK\$113.187 billion, representing a year-on-year increase of 24%. Net assets value per share attributable to shareholders amounted to HK\$15.7, representing a year-on-year increase of 12%. The revenue and operating profit for the year increased by 15% and 19% to HK\$17,197 million and HK\$10,270 million respectively as compared with the corresponding period of last year, while profit before tax and finance costs, and profit attributable to shareholders, decreased by 2% and 20% year-on-year to HK\$9,712 million and HK\$4,007 million, respectively. This was mainly attributable to the fact that Shenzhen Airlines, an associated company in which the Group holds a 49% equity interest, was caused by the Pandemic. If excluding this impact, profit before tax and finance costs, and profit attributable to shareholders still recorded a year-on-year increase of 17%. The debit to

asset ratio was 48% and cash and bank balances held amounted to approximately HK\$15.104 billion. Basic earnings per share is HK\$1.84. The proposed dividend per share is HK\$0.96, including a final dividend of HK\$0.122 per share and a special dividend of HK\$0.838 per share, which benefited from the one-off gains. The dividend payout ratio has increased to 52%, which has exceeded 50% for four consecutive years. The Group maintained a healthy and stable financial situation and strong liquidity, which can provide strong guarantees for long-term development.

Core business remained stable and capital influence continued to expand

During the reporting period, the Group further expanded the scale of construction and operation of its logistic parks. The Group operated integrated logistics hubs in a total of 30 key logistics gateway cities across the country in respect of a total planned site area of approximately 7.78 million square meters and an operating area of 2.61 million square meters. The overall occupancy rate exceeded 90%. The 20 integrated logistics hubs in operation contributed revenue and profit attributable to shareholders of approximately HK\$483 million and HK\$76.88 million respectively, representing an increase of 19% and 78% respectively as compared to the previous year. The strong business performance mainly derived from the expansion of scale, the advantages of the nationwide network layout and the provision of products and comprehensive services such as smart warehouses, cold warehouses and park supporting facilities. The overall revenue from the logistics business was HK\$7,947 million, which was basically the same as the same period of last year. The completion of land consolidation and preparation for the third phase of Qianhai Project during the year brought a one-off before-tax gain of approximately HK\$4,094 million and the profit attributable to shareholders of approximately HK\$3,071 million, which strongly supported the annual results.

During the reporting period, the annual unloading volume of Xiba Port operated by the Group amounted to 20.72 million tons, accounting for 15.3% of the 12 large-scale public bulk cargo terminals, maintaining a stable leading position in the industry. The Group actively promoted a series of measures to tap on potentials growth and improve efficiency, and successfully signed leaseback contracts for the Xiba second phase with the local government.

The scale of toll roads and major environmental protection operations continued to grow. During the reporting period, Shenzhen Expressway, a subsidiary of the Group, made every effort to overcome the impact of the Pandemic and the toll-free policy at the beginning of the year, and the annual toll revenue recorded a stable performance similar

to the same period last year. Meanwhile, a number of environmental protection business projects driving the overall revenue of Shenzhen Expressway to HK\$9.25 billion up 30% year-on-year .

The Group and China Railway Guangzhou Group Co., Ltd. entered into a cooperation agreement, pursuant to which the parties agreed to jointly construct a national logistics hub at the Pinghunan Railway Station. The Bay Area Express, a train between China and Europe operated by a joint venture set up by the Group and Sinotrans Limited. Strategic investment in Air China Cargo. Successfully invested and acquired quality port projects such as Jiangsu Jingjiang, Henan Shenqiu, and Jiangxi Fengcheng Shang zhuang. A series of mergers and cooperation enhance the Group's competitiveness and industry position, facilitate the expansion and extension of the logistic infrastructure development and operation business of the Group in the sea, road, air and rail sectors, which in turn brings about extensive business opportunities.

The Group's capital influence was fully recognized by the market. After being previously included to the MSCI China Index, Hang Seng SCHK High Dividend Yield Index, and Hang Seng Mainland China Companies High Dividend Yield Index, it was again included to the Hang Seng China High Dividend Yield Index during the year. Capital influence continued to expand.

Seizing opportunities to build a first-class industry group

Looking ahead in 2021, the overall trend of China's economic development is improving and being supported by the strong basis of the Group's logistics industry, as well as the new opportunities brought by smart logistics transformation. The Group will actively optimize its business combination, regional layout and business model to improve the profitability and market competitiveness of its core businesses, and to maximize value for shareholders:

- (1) Focusing on logistics and optimize business combination. The Group will continue to build four-business pillars pattern and achieve balanced and sustainable development of all business segments. Increase the layout of smart warehousing and cold chain emerging businesses, expand the logistics business scale, diversify business models and enhance its profitability continuously. Increase its acquisition of high-quality port projects on the Yangtze River and inland rivers. Accelerate the integration of resources of toll roads in the Guangdong-Hong Kong-Macao Greater Bay Area. Build a new engine of featured environmental protection and integrated clean energy, aiming to achieve breakthroughs in market segments.

- (2) Seizing strategic opportunities to optimize regional layout. The Group will make every effort to expand the key strategic areas of the Guangdong-Hong Kong-Macao Greater Bay Area with Shenzhen as the core and promote the nationwide layout in an orderly manner to increase market share and promote industry position.
- (3) Building Large and Small closed-loop development models and optimize business models. Accelerate the exploration of the asset securitization model of integrated logistics hubs to formulate a small close-loop of “investment, construction, finance and management” business model. Further expand the national coverage and optimize the capital structure and gradually realize a diversified income and asset-light operation model. Meanwhile, the Group will actively promote the land function adjustment, transformation and upgrading of the South China Logistics Park, and build a large closed-loop development model of “investment, construction, management and transformation” of traditional logistics parks, and effectively revitalize existing assets and resources to provide long-term support for the Group's business development and performance.

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About Shenzhen International Holdings Limited

Shenzhen International Holdings Limited is a company incorporated in Bermuda with limited liability and listed on the main board of the Hong Kong Stock Exchange. It is a company mainly engaged in logistics、toll roads、ports and environmental protection business, approximately 43% equity of which is indirectly held by the State-owned Assets Supervision and Administration Commission of Shenzhen Municipal People's Government.

This press release is distributed by Wonderful Sky Financial Group Limited on behalf of Shenzhen International Holdings Limited

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