# **2021 Interim Results Analyst Briefing**

12th August 2021 | Hong Kong





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# Agenda

- Welcome Remarks and Group Corporate Strategy
- 2021 First Half Financial Performance
- Business Review by Division
  - Growth in Property and Beverages and Investment in Healthcare
  - Repositioning of Aviation
  - Further Divestment in Marine Services
- Sustainable Development
- Outlook
- Q&A



## **Welcome Remarks and Group Corporate Strategy**

Merlin Swire, Chairman





# Continued Focus on Group Corporate Strategy

## **Strategy**

Business Resilience with over 150 Years of History in Greater China



Capital Recycling Repositioning of Aviation Business

Of Non-Core Assets











## We Have Executed This Strategy Under The Most Challenging Times

### Over the last 3 years:

- Global trade tensions
- Very weak offshore oil market
- Social unrest
- COVID-19: Recapitalisation and restructuring of Cathay Pacific
- 2020 results showed our first loss since listing in 1959



## **Investment Focus**

"We focus on Asia, principally Greater China, because of its strong growth potential and because it is where the Group has long experience, deep knowledge and strong relationships"

Core Businesses – Growth	
Property	Bullish on retail business in the Chinese Mainland Taikoo Li and Taikoo Hui brands have built significant reputation Further significant investment of capital in the Chinese Mainland planned
	Reinforce and expand our two core portfolios in Taikoo Place and Pacific Place
	Build our residential trading portfolio
Beverages	Successful integration of new franchises in the Chinese Mainland
	Continue investment in the Swire Coca-Cola business to create strong and sustainable growth
	Plastics recycling partnership with the ALBA group in Asia
Healthcare	Increase our investment in healthcare in the Chinese Mainland
	Planned to become a significant business by middle of the decade
Core Businesses – Reposit	ioning
Aviation	Cathay Pacific – two brand strategy with HK Express
	HAECO Xiamen airport relocation



## **Investment Focus**

		Division	Attributable Capital Expenditure (HK\$Bn)	Expected Completion Date
Major Projects in Progress	HK projects: Two Taikoo Place/46-56 Queen's Road East/Wah Ha Factory Building and Zung Fu Industrial Building	Property	21.8	2022/2023/ 2025 and later
	Chinese Mainland projects: Taikoo Li Qiantan/Taikoo Li Sanlitun West/INDIGO Phase Two	Property	11.0	2021/2021/ From late 2025
	HAECO Xiamen airport relocation*	Aviation	5.1	2025
	Healthcare businesses in Chinese Mainland	Head Office	1.1	2020 and 2021#
	Total		39.0	
			Proceeds (HK\$Bn)	Completion Date
Down- weighting	BCC office and vessel sales	Property and Marine Services	2.0	2020/2021
Non-Asia	Partial disposal of Cadeler	Marine Services	1.6	2020/2021
	Total		3.6	



# Capital Recycling

"We recycle capital within our core businesses, where we see better opportunities and potential"

Exit from non-core and ageing property assets (June 2018 – June 2021)

	Property Recycling	Proceeds HK\$Bn	Total HK\$Bn
2018	Kowloon Bay development	6.5	
	Other non-core properties in Hong Kong	1.7	8.2
2019	Cityplaza Three and Four	15.0	
	625 King's Road	2.4	
	Other non-core properties in Hong Kong	2.3	19.7
2020	Cityplaza One	9.2	
	Non-core properties in Hong Kong and USA	1.3	10.5
2021	Non-core properties in Hong Kong	0.8	0.8
	Total		39.2



# Repositioning of Aviation Business

"We have repositioned our aviation businesses, which will be leaner and more efficient when the recovery comes"

Repositioned businesses to adapt to changing industry landscape (June 2018 – June 2021)

2018	Privatisation of HAECO, investment in technical capabilities of engine business
	Implementation of transformation programme at Cathay Pacific
2019	Acquisition of low-cost carrier HK Express
2020	Closure of Cathay Dragon
	Implementation of restructuring plan at Cathay Pacific
2021	Premium travel lifestyle brand launched
	HAECO Xiamen investment in next generation facilities



## Divestment of Non-Core Assets

"We divest from businesses which have reached their full potential under our ownership"

Exit from non-core or under-performing businesses (June 2018 – June 2021)

	Divestments	Proceeds HK\$Bn
2018	Sale of Akzo Nobel Swire Paints business	Γ.0
	Sale of Swire Pacific Cold Storage	5.9
2020	Partial disposal of Cadeler	1.2
2021	Further disposal of Cadeler	0.4
	Total	7.5
2021	HUD group agreed to be sold	



# 2021 First Half Performance Highlights

**Underlying Profit/(Loss)** 

HK\$1,256m

Jun 2020: HK\$(5,485)m

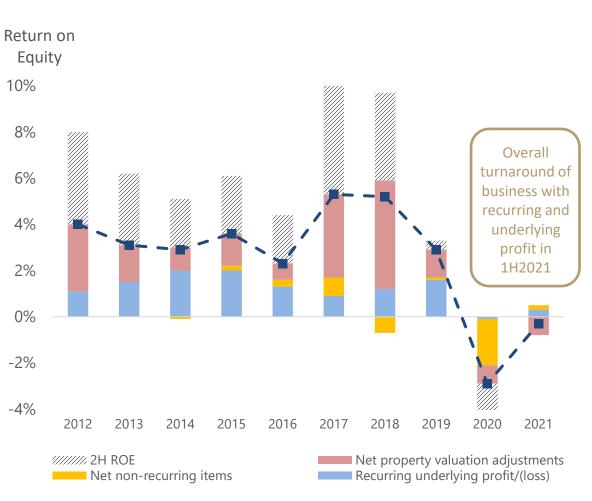
**Recurring Underlying Profit/(Loss)** 

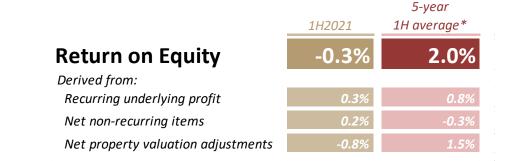
HK\$786m

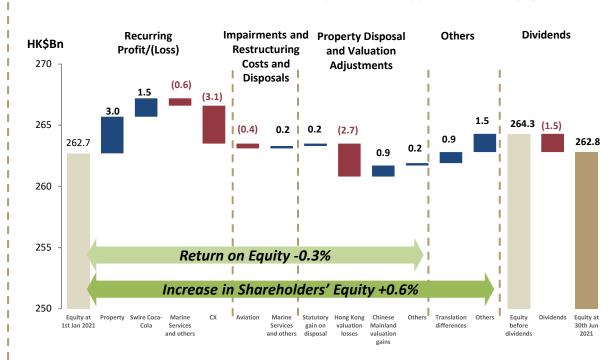
Jun 2020: HK\$(123)m



# 2021 First Half Performance - Return on Equity







<sup>\* 1</sup>H2017 – 1H2021 for first half average.



# 2021 First Half Balance Sheet Strength

Underlying Cash Interest Cover

6.6 times

Gearing Ratio

12.2%

Allows for investment potential

If gearing maintained below 30%

HK\$57Bn

Dividend per 'A' Share

HK\$1.00



## **New Dividend Policy**





# Change in Dividend Policy

- ► From : To deliver sustainable growth in dividends and to pay out approximately half of our underlying profits in ordinary dividends over time.
- To: To deliver sustainable growth in dividends and to pay out not less than half of our recurring underlying profit (excluding our share of the results of Cathay Pacific Airways, but including all dividends received from that company) by way of ordinary dividends over time.
  - Introduces a minimum dividend payment derived from our stable core subsidiaries
  - ▶ Removes the volatility and uncertainty in the dividend that derives from Cathay Pacific's performance
  - ▶ Removes the volatility and uncertainty in the dividend that is caused by impairment of underperforming assets
  - Special dividends can be declared if there are significant capital disposals
  - ► The new policy will be implemented immediately and will be forward looking from 2021



## 2021 First Half Performance - Dividends

First Interim

Dividend

per 'A' Share (HK\$)

(v. Jun 2020)

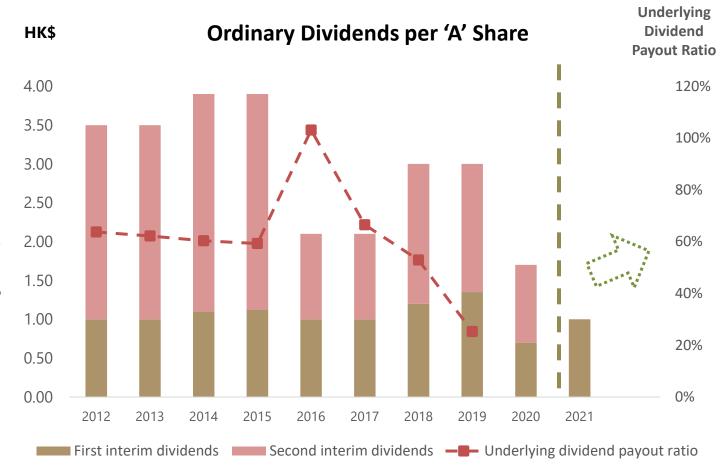
Jun 2021

Jun 2020

0.70

+43%

	Jun 2021
Recurring underlying profit (excluding CX)	HK\$3.9Bn
Recurring underlying profit (excluding CX) per 'A' share	HK\$2.6





# Summary

- Well positioned for recovery
- Concentration on three core businesses, property, beverages and aviation
- Property and beverages growing strongly
- Aviation business repositioned
- Entry into healthcare and disposal of non-core assets



### **2021 First Half Financial Performance**

**Martin Murray, Finance Director** 





# 2021 First Half Financial Summary

# Recurring Underlying Profit/(Loss)

Jun 2020: HK\$(123)m

Jun 2021: HK\$786m

#### **Underlying Profit/(Loss)**

Jun 2020: HK\$(5,485)m

Jun 2021: HK\$1,256m

#### **Statutory Loss**

Jun 2020: HK\$(7,737)m

Jun 2021: HK\$(792)m

#### Revenue

Jun 2020: HK\$39,056m

Jun 2021: HK\$46,738m

**Equity Attributable to the Company's Shareholders** 

Dec 2020: HK\$262,692m

Jun 2021: HK\$262,829m

#### **Dividends per Share**

Jun 2020:

+0.1%

HK\$0.70 per 'A' share HK\$0.14 per 'B' share

Jun 2021:

HK\$1.00 per 'A' share HK\$0.20 per 'B' share

+43%

Jun 2021: HK\$10,657m

**Cash Generated from** 

Jun 2020: HK\$5,176m

+106%

+20%



**Operations** 

# 2021 First Half Financial Summary – Profit/(Loss) by Division

	Underlying I	Profit/(Loss)	Recurring Underlying Profit/(Loss)		
	<b>Jun 2021</b> HK\$M	<b>Jun 2020</b> HK\$M	<b>Jun 2021</b> HK\$M	<b>Jun 2020</b> HK\$M	
Property	3,682	3,109	3,029	3,067	
Beverages	1,471	946	1,471	946	
Aviation					
- Cathay group*	(3,543)	(4,440)	(3,146)	(3,424)	
- HAECO group and others*	289	515	289	536	
Marine Services	136	(4,967)	(71)	(631)	
Trading & Industrial	71	(20)	47	(20)	
Head Office and Swire Investments	(850)	(628)	(833)	(597)	
Total	1,256	(5,485)	786	(123)	

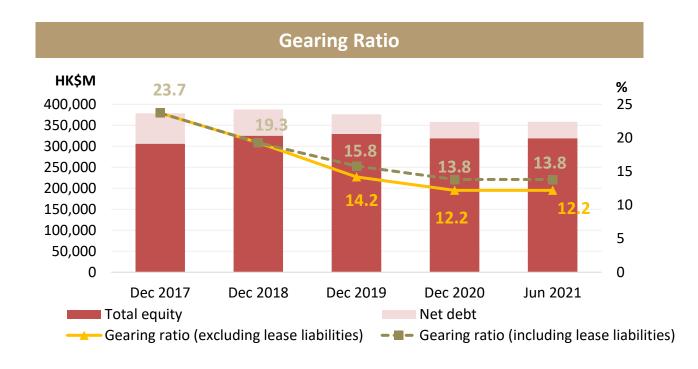
<sup>\*</sup> Including consolidation adjustments.



# 2021 First Half Financial Summary – Financing

Net Debt Movements (HK\$Bn)	
Net debt at 1st January 2021	38.9
Cash from operations	(10.7)
Disposal proceeds	(2.6)
Capex and investments	8.9
Net dividend paid	2.1
Net interest paid	0.9
Tax paid	1.2
Others	0.4
Net debt at 30th June 2021	39.1

HK\$Bn	Dec 2020	Jun 2021	Change %
Net debt	38.9	39.1	+0.5%
Net debt (including lease labilities)	44.1	44.1	0%



	Dec 2020	Jun 2021
Underlying cash interest cover – times	5.3	6.6
Weighted average cost of debt (%)*	3.2%	3.1%
Gross borrowings on fixed rate basis (%)*	78%	85%

SWIRE PACIFIC

# 2021 First Half Financial Summary – Liquidity

	Dec 2018 HK\$M	Dec 2019 HK\$M	Dec 2020 HK\$M	Jun 2021 HK\$M	Change % (Jun 21 vs Dec 20)
Bank balances and short-term deposits	9,112	21,345	29,264	24,033	-18%
Total undrawn facilities					
- Committed	25,676	18,686	32,971	30,615	-7%
Group committed liquidity	34,788	40,031	62,235	54,648	-12%
- Uncommitted	8,450	7,829	7,743	8,207	+6%
Group total liquidity	43,238	47,860	69,978	62,855	-10%

#### Financing Maturity Profile at 30th June 2021\*





<sup>\*</sup> Excluding lease liabilities.

# 2021 First Half Financial Summary – Forward Capital Allocation Snapshot

Capital Commitments*	<b>Property</b> HK\$M	<b>HAECO</b> HK\$M	<b>Beverages</b> HK\$M	<b>Marine</b> <b>Services</b> HK\$M	Trading & Industrial HK\$M	Total HK\$M
At 1st January 2021	18,670	6,291	1,845	127	67	27,000
New commitments	(27)	169	2,257	34	27	2,460
Expenditure (commitments fulfilled)	(1,020)	(202)	(1,138)	(56)	(25)	(2,441)
Cancelled commitments and other movements	74	70	2	-	-	146
At 30th June 2021	17,697	6,328	2,966	105	69	27,165
% of total*	65%	23%	11%	1%	0%	100%

<sup>\*</sup> Including the Group's share of the capital commitments of its joint venture companies.



### **Business Review by Division**

Merlin Swire, Chairman

**Guy Bradley, Chairman Designate** 

Karen So, Managing Director, Swire Coca-Cola







## 2018 - 2021 Review

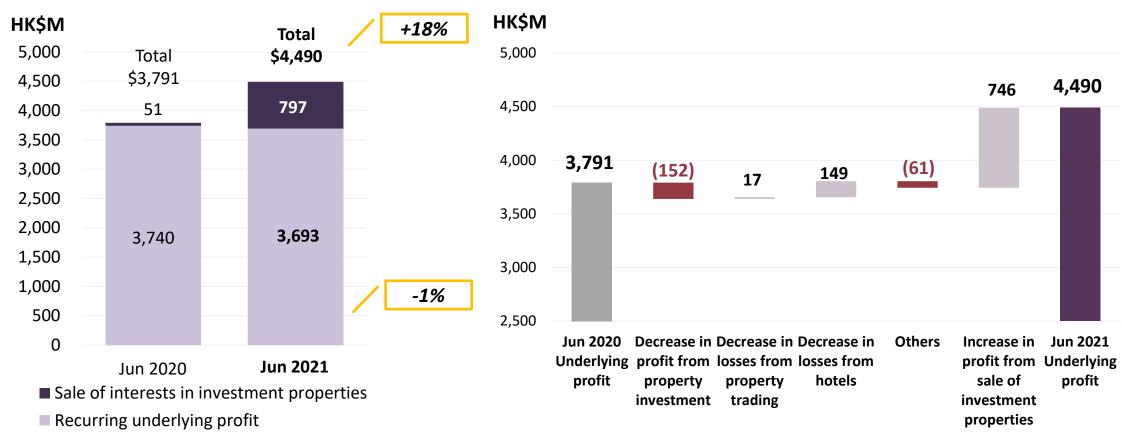
- ▶ Chinese Mainland: new projects Taikoo Li Qiantan and INDIGO Phase Two.
- ► Chinese Mainland: completed asset re-enforcement of Taikoo Li Sanlitun West and announced revitalisation of the historic Zhangyuan shikumen compound in Shanghai and cooperation with municipal authorities in relation to the transformation of a site adjacent to Taikoo Li Sanlitun into a cultural and commercial destination.
- ► Chinese Mainland: valuation of Chinese properties increased from HK\$49.3Bn to HK\$67.6Bn from June 2018 to June 2021.
- ▶ Hong Kong: One Taikoo Place, Two Taikoo Place and 46 56 Queen's Road East.
- ▶ Hong Kong: refilled residential pipeline Wong Chuk Hang station package four development.
- ▶ Hong Kong: recycled capital with sale of Cityplaza One, Three and Four and 625 King's Road.



## 2021 First Half Overview



#### **Movement in Underlying Profit (100% basis)**



Note: Property valuation loss (including the Group's share of net valuation gains of joint venture companies and before deferred tax) was HK\$2.0Bn in the first half of 2021 (loss of HK\$2.7Bn in the first half of 2020).



## Chinese Mainland Portfolio

- ▶ Significant contribution leveraging Taikoo Li and Taikoo Hui brands.
- ▶ Chinese Mainland overall portfolio contributed 36% of attributable gross rental income in the first half of 2021.

4,279

2,338

1,941

2020

2021

4,246

2,099

2,147

2019

3,958

1,963

1,995

2018

▶ Chinese Mainland retail is the second largest rental contributor.

3,311

1,780

1,531

2017

#### Chinese Mainland Attributable Gross Rental Income

HK\$M

2.614

1.327

1,287

2016

2,463

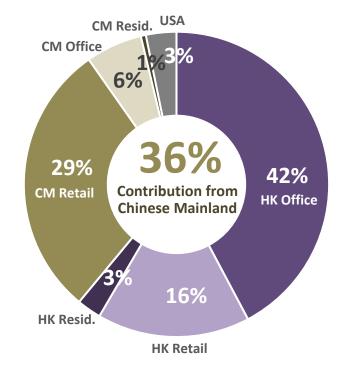
1,239

1,224

2015



Attributable Gross Rental Income by Region



4,500

4,000

3,500

3,000

2,500

2,000

1,500

1,000

2,153

1,179

974



## 2018 – 2021 Review

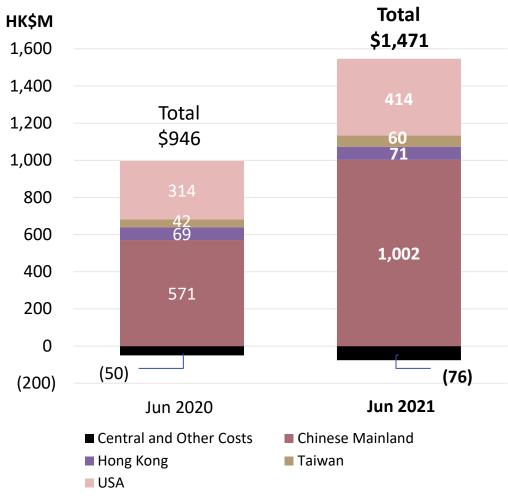
- ► Franchise expansion in the Chinese Mainland (now serving a population of over 600m), followed by CAGR in revenue of 8.0%\* and EBITDA margin expansion of 3.0%pts\*.
- ▶ Developed powerful route-to-market and execution capability, increasing both controlled third-party distributors and owned distribution centres in the Chinese Mainland by 50% post franchise expansion.
- ▶ Franchise expansion in the US (now serving a population of 30m), followed by CAGR in revenue of 9.5%\*.
- Investing in digitalisation, connecting retailers and consumers to drive revenue growth.
- ▶ Divisional EBITDA grew from HK\$3.9Bn to HK\$5.9Bn\*.
- Exciting prospects for plastics recycling partnership with the ALBA group in Asia.

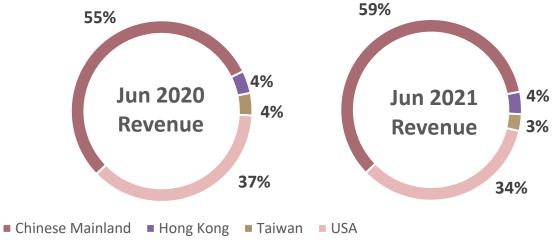
<sup>\*</sup> Comparison of the 12 months to June 2018 and the 12 months to June 2021.



## 2021 First Half Overview

#### **Attributable Profit**





<sup>^</sup> Revenue includes that of a joint venture company and excludes sales to other bottlers.

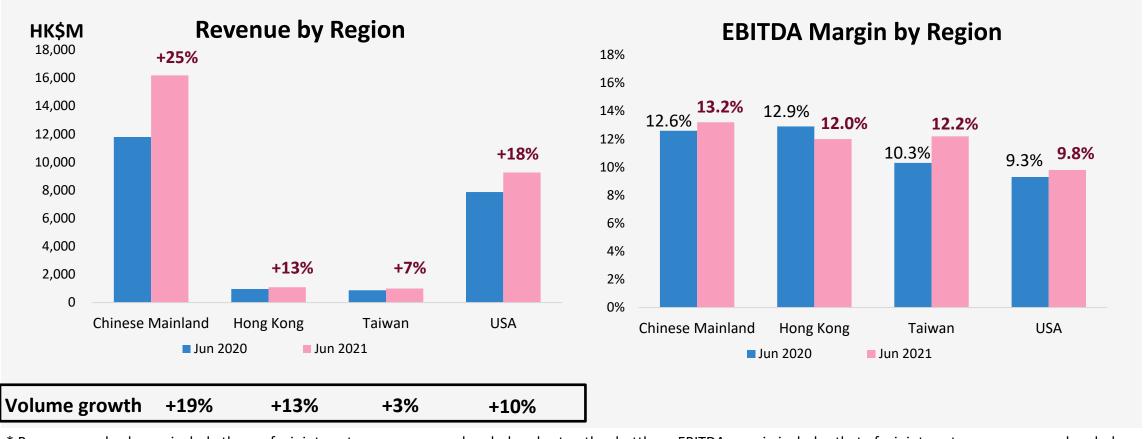
Key Financial Data		
HK\$M	Jun 2021	Change %
Revenue^	27,550	28%
Attributable/Recurring profit	1,471	55%
Recurring EBITDA#	3,294	35%
EBITDA margin#	12.0%	+0.7% pt

<sup>#</sup> Including that of a joint venture company and excluding central and other costs.



# 2021 First Half Revenue and EBITDA Margin Analysis\*

■ Revenue increased by 28% and volume increased by 16%. EBITDA margin increased by 0.7% point to 12.0%.



<sup>\*</sup> Revenues and volumes include those of a joint venture company and exclude sales to other bottlers. EBITDA margin includes that of a joint venture company and excludes central and other costs. Revenue growth % and EBITDA margin by region are calculated in local currency terms.





## Review

- An exciting long-term prospect for future growth, focused on major city clusters in the Chinese Mainland.
- Strong focus on health and wellness among consumers, leading to increasing demand for high quality, trusted healthcare service providers.
- ▶ Building a platform for accelerated growth by the middle of the decade.
- ► Spent HK\$1.1Bn to date and plan to invest at least HK\$20Bn by 2030.
- Focus on premium specialty hospitals, clinics, wellness and elderly care homes.
- Swire has always been deeply committed to quality, service, operational excellence, reputation and trust. We believe these are areas in which we can add value to our partners.









# 2018 - 2021 Review

# **Cathay Pacific**

- ► Acquired Hong Kong Express facilitating move to a two brand strategy premium and low-cost carrier.
- ▶ Transformation and restructuring established solid foundations. The closure of Cathay Dragon, new conditions of service and significant cost savings will allow the company to emerge as a leaner and more agile and profitable flagship airline.
- ▶ Refinancing totalling HK\$50.8Bn to which Swire Pacific contributed HK\$5.3Bn. Liquidity at 30 June 2021 of HK\$32.8Bn, targets cash burn of less than HK\$1.0Bn per month for the remainder of the year.

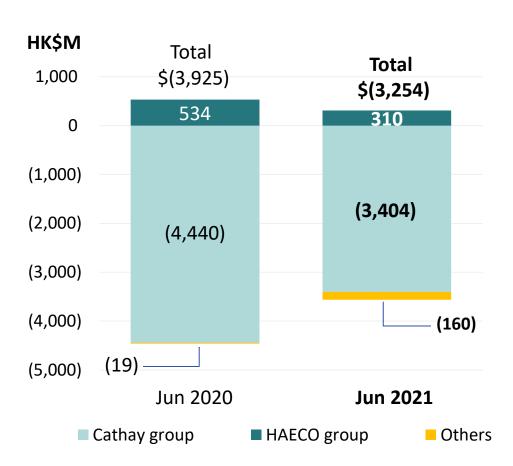
# **HAECO**

▶ Removed a redundant public listing through privatisation. Strong cash-flows even during COVID-19. Net cash from operating activities remained positive (over HK\$1Bn) in the second half of 2020 and first half of 2021.



# 2021 First Half Overview

# **Attributable Profit/(Loss)**



Key Financial Data				
HK\$M	Jun 2021	Change %		
HAECO group				
Revenue	5,402	-13%		
Attributable profit	310	-42%		
Recurring profit	310	-44%		
Share of post-tax loss from an associated company				
Cathay group*	(3,404)	-23%		

<sup>\*</sup> Including attributable share of post-tax impairment charges and restructuring costs of HK\$397m.





# 2018 – 2021 Review

# **Marine Services Division**

- ▶ SPO Managed costs, sold vessels and reduced losses. Continue to reduce the fleet size, from 78 as at 30th June 2018 to 56 as at 30th June 2021. Expected to be EBITDA positive in 2021.
- Listing and progressive sell down of SPO's windfarm business.
- ▶ Sale agreed for our 50% interest in HUD.

# **Trading & Industrial Division**

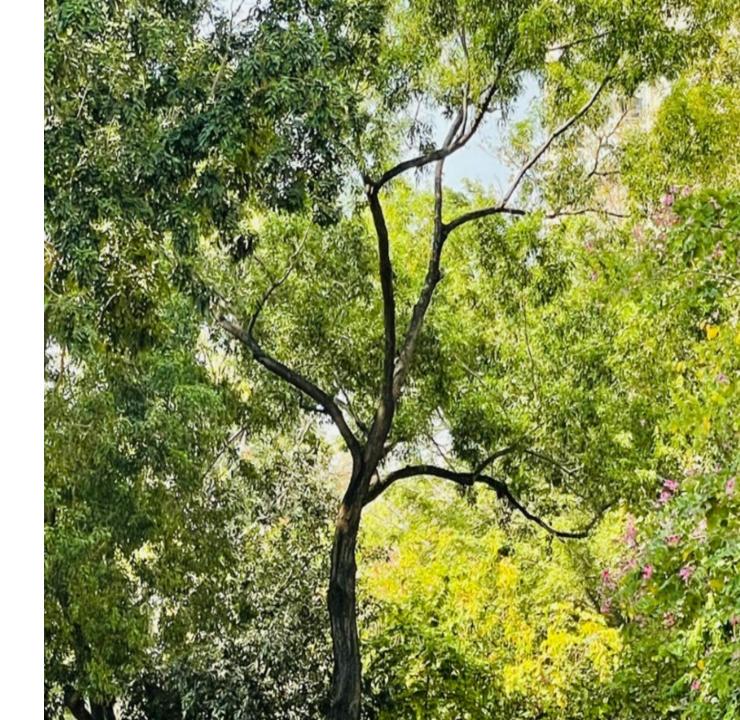
- Exited several smaller businesses before the pandemic (Akzo Nobel Swire Paints and Swire Pacific Cold Storage).
- Remaining businesses are either cash-generating and require minimal investment (Swire Resources, Taikoo Motors, Taikoo Sugar) or have upside potential (Qinyuan).



# **Sustainable Development**

Merlin Swire, Chairman

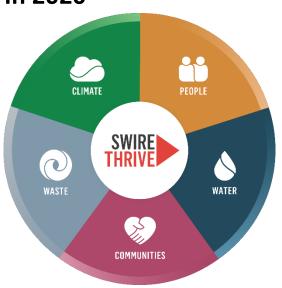




# **SwireTHRIVE**

- . Includes emissions associated with direct operations (excluding Cathay Pacific's jet fuel) (compared to a 2018 base year).
- 2. Includes non-hazardous waste (where we exercise operational control).
- 3. Compared to a 2018 frozen efficiency baseline. Excluding bottling volume from Swire Coca-Cola.





**Updated our SwireTHRIVE strategy** 

# **2030 Targets**

reduction in greenhouse gas emissions <sup>1</sup>

55% waste diversion from landfill <sup>2</sup>

**27%** reduction in water withdrawal <sup>3</sup>

By 2050, reach

Net Zero carbon emissions

Zero Waste to landfill

**Water Neutrality** 



Member of
Dow Jones
Sustainability Indices
Powered by the S&P Global CSA







# TrustTomorrow



For 150 years, Swire has grown with Hong Kong. To affirm our ongoing commitment to the city, we have contributed HK\$150 million to Swire Trust to fund its TrustTomorrow initiative, to drive lasting and positive change in the community.

# **Education**



# **Marine Conservation**



# Arts





# **Introduction of Chairman Designate**



**Guy Bradley** 



# Outlook

- ▶ In the Property Division, the outlook for the retail market is strong in the Chinese Mainland and mixed in Hong Kong. Demand for office space is expected to pick up gradually in Hong Kong and to improve in the Chinese Mainland. The outlook for Hong Kong hotels is still difficult but hotels in the Chinese Mainland and USA are continuing to recover.
- ▶ At Swire Coca-Cola, revenue in the Chinese Mainland and USA is expected to grow strongly in the second half of 2021. Hong Kong is expected to be less affected by COVID-19.
- ▶ Dependent on operational and passenger travel restrictions being lifted, Cathay Pacific hopes to operate up to 30% of its pre-COVID-19 passenger capacity by the fourth quarter of 2021. Cargo operations are expected to continue to perform strongly in the second half of 2021.
- ▶ At HAECO, demand for base maintenance is expected to be stable. Line maintenance work is expected to recover slowly. Demand for engine services in the second half of 2021 is expected to increase gradually for HAECO Engine Services (Xiamen) and to be similar to that in the first half of 2021 for HAESL.
- ▶ There are some signs of recovery in the offshore energy industry. This is facilitating increased day rates for SPO's vessels.



Q&A





# **Appendix**





# **Swire Pacific Limited**

# **Property**

#### Investment Properties Hong Kong

- Pacific Place
- Taikoo Place
- One Island East
- One Taikoo Place
- South Island Place
- Cityplaza
- Citygate

### Chinese Mainland

- Taikoo Li Sanlitun
- INDIGO
- Taikoo Hui
- Sino-Ocean Taikoo Li Chengdu
- HKŘÍ Taikoo Hui
- Taikoo Li Qiantan USA
- First phase of Brickell City Centre

### Hotels

### **Hong Kong**

- The Upper House
- EAST Hong Kong Chinese Mainland
- The Opposite House
- EAST Beijing
- The Temple House
- The Middle House USA
- EAST Miami

### Property Trading Under Development Hong Kong

- EIGHT STAR STREET
- Residential projects in Wong Chuk Hang and Chai Wan Indonesia
- South Jakarta Project Vietnam
- The River
- **■** Empire City

#### Future Developments Hong Kong

- Two Taikoo Place
- 46-56 Queen's Road East
- Wah Ha and Zung Fu redevelopment
- 983-987A King's Road & 16-94 Pan Hoi Street Chinese Mainland
- INDIGO Phase Two USA
- USA ■ One Brickell City Centre

### **Aviation**

# Cathay Pacific group Airlines

- Cathay Pacific
- HK Express
- Air Hong Kong
- Air China (18.13%)
- Air China Cargo (17.74%\*)

#### Cargo Terminal

Cathay Pacific Services

#### Other Operations

- Cathay Pacific Catering Services
- Hong Kong Airport Services

### 238 aircraft

### HAECO group

- HAECO Hong Kong
- HAECO Americas
- HAECO Global Engine Support
- HAECO Xiamen (58.55%)
- HAESL (50%)
- HAECO Engine Services (Xiamen) (72.86%)

# **Beverages**

#### Swire Coca-Cola Has the right to

manufacture, market and distribute products of The Coca-Cola Company

### **Hong Kong**

One bottling plant

# Chinese Mainland

18 bottling plants

### <u>Taiwan</u>

One bottling plant

### <u>USA</u>

Six bottling plants

### **Marine Services**

#### Swire Pacific Offshore

Operates a fleet of offshore support vessels servicing the energy industry in every major offshore production and exploration region outside the USA

#### 56 vessels

### Cadeler A/S

Carries on windfarm installation business

#### 2 vessels

#### HUD

Engineering, harbour towage and salvage services in Hong Kong

19 vessels

# **Trading & Industrial**

#### Trading

#### **Swire Resources**

Distribution and retailing of footwear, apparel and related accessories in Hong Kong, Macau and the Chinese Mainland

#### **Taikoo Motors**

Distribution and retailing of motor vehicles, principally in Taiwan

#### Industrial

#### Swire Foods

Qinyuan Bakery A leading bakery chain in southwest China

■ Taikoo Sugar

Packaging and selling sugar in Hong Kong and the Chinese Mainland

# Swire Environmental Services

### Swire Waste

Management
Provision of waste
management services
in Hong Kong

### **Swire Investments**

- An associate investment which owns and operates private hospitals, clinics and senior housing in the Chinese Mainland
- An associate investment in a hospital being developed in Shenzhen
- Financial interest in Green Monday Holdings



<sup>\*</sup> Equity and economic interests aggregating 34.78%.

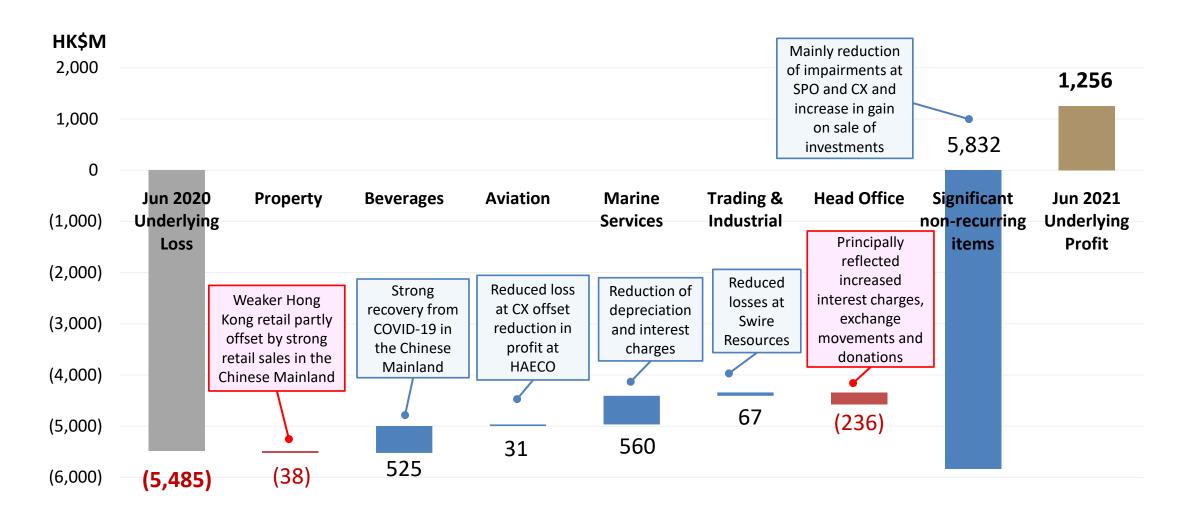
# 2021 First Half Profit/(Loss) Bridge

			the impairment charges at SPO (HK\$4.3Bn) and CX		
	Jun 2020	Jun 2021	(HK\$1.0Bn).		
	HK\$M	HK\$M			
Attributable loss	(7,737)	(792)			
Adjustments in respect of investment properties	2,252	2,048	Profit mainly		
Underlying (loss)/profit attributable to the Company's shareholders	(5,485)	1,256	represented the		
Significant non-recurring items:			gain on disposal of Taikoo Shing		
Profit on sale of interests in investment properties	(42)	(653)	carparks.		
Impairment of property, plant and equipment and other assets and write-off of deferred tax assets	5,380	226	Comprising mainly		
Restructuring costs at the Cathay group	-	155	the impairment at CX.		
Loss/(Profit) on sale of property, plant and equipment and other	24	(198)			
investments	24	(130)			
Recurring underlying (loss)/profit	(123)	786			



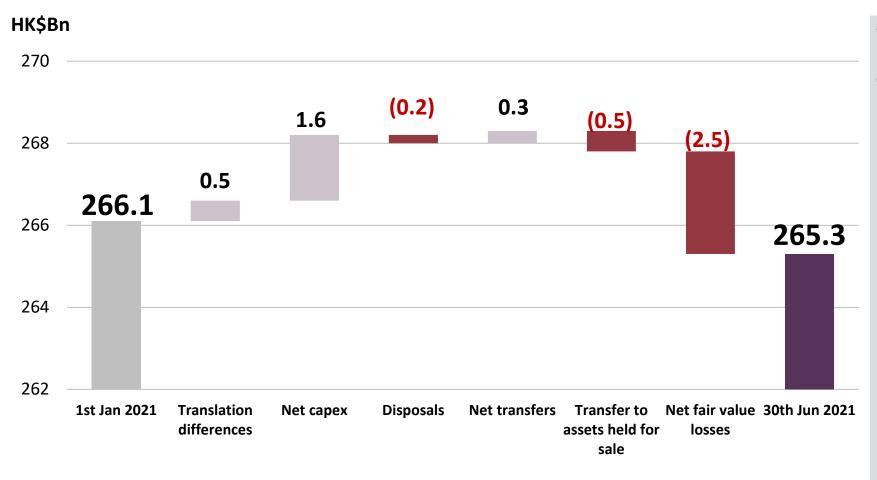
Comprising mainly

# 2021 First Half Movement in Underlying Profit/(Loss)





# 2021 First Half Movement in Investment Properties\*



- Revaluation loss of HK\$2.5Bn in the first half of 2021.
- The decrease in the valuation of investment properties was mainly due to a decrease in the valuation of the retail and office investment properties in Hong Kong, partly offset by an increase in the valuation of the investment properties in the Chinese Mainland.

<sup>\*</sup> Not including joint ventures.



# Future Investment Property Developments



Projects	Expected completion date
Hong Kong	
Taikoo Place Redevelopment (Two Taikoo Place)	2022
46-56 Queen's Road East	2023
Wah Ha, Zung Fu Redevelopment	Compulsory sale application
Chinese Mainland	
INDIGO Phase Two	From late 2025
USA	
One Brickell City Centre	Under planning

<b>Profile of Capital Commitments**</b> — for Investment Properties and Hotels at 30th June 2021							
							Commitments
						Total	relating to
HK\$M	Expenditure	Forecast expenditure			commitments	joint ventures	
	Six months	Six months					
	ended	ending			2024 and	At 30th Jun	At 30th Jun
	30th Jun 2021	31st Dec 2021	2022	2023	later	2021	2021
Hong Kong	1,245	3,736	3,606	941	4,101	12,384	58
Chinese Mainland	313	1,067	343	706	3,195	5,311	4,273
USA	6	2		-		2	-
Total	1,564	4,805	3,949	1,647	7,296	17,697	4,331

<sup>\*</sup> Gross floor area represents 100% of space owned by Group companies and the attributable share of space owned by joint venture and associated companies.

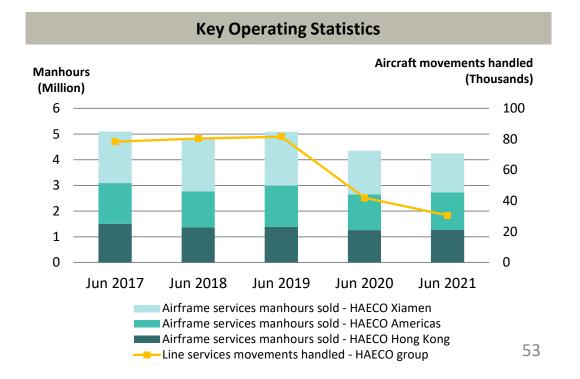


<sup>\*\*</sup> Including the share of the capital expenditure and commitments of joint venture companies.

# 2021 First Half Overview – HAECO

- ▶ Demand for maintenance and repair services at most HAECO group companies was adversely affected by COVID-19.
- ► HAECO Hong Kong incurred a loss as demand for line maintenance services was particularly affected by COVID-19 from February 2020. Cost savings provided partial offsets.
- ► HAECO Americas recorded an increase in profit. Demand for base maintenance recovered somewhat and costs were reduced due to restructuring of the cabin solutions business. COVID-19 related financial assistance from the US government was received.
- ▶ Profit of HAECO Xiamen declined as airlines continued to defer airframe maintenance and airline customers flew less.
- ▶ Profit of HAESL and HAECO Engine Services (Xiamen) decreased. Engine volume reduced due to the effect of COVID-19 on aircraft usage.

Key Financial Data				
Recurring Profit/(Loss)				
HK\$M	Jun 2021	Change %		
HAECO Hong Kong	(145)	-825%		
HAECO Americas	208	+271%		
HAECO Xiamen	59	-47%		
HAECO Engine Services (Xiamen)	16	-76%		
HAESL	106	-57%		
Others	66	+22%		
Total	310	-44%		





# **2021 Interim Results Analyst Briefing**

12th August 2021 | Hong Kong



