



SF REAL ESTATE INVESTMENT TRUST
順豐房地產投資信託基金

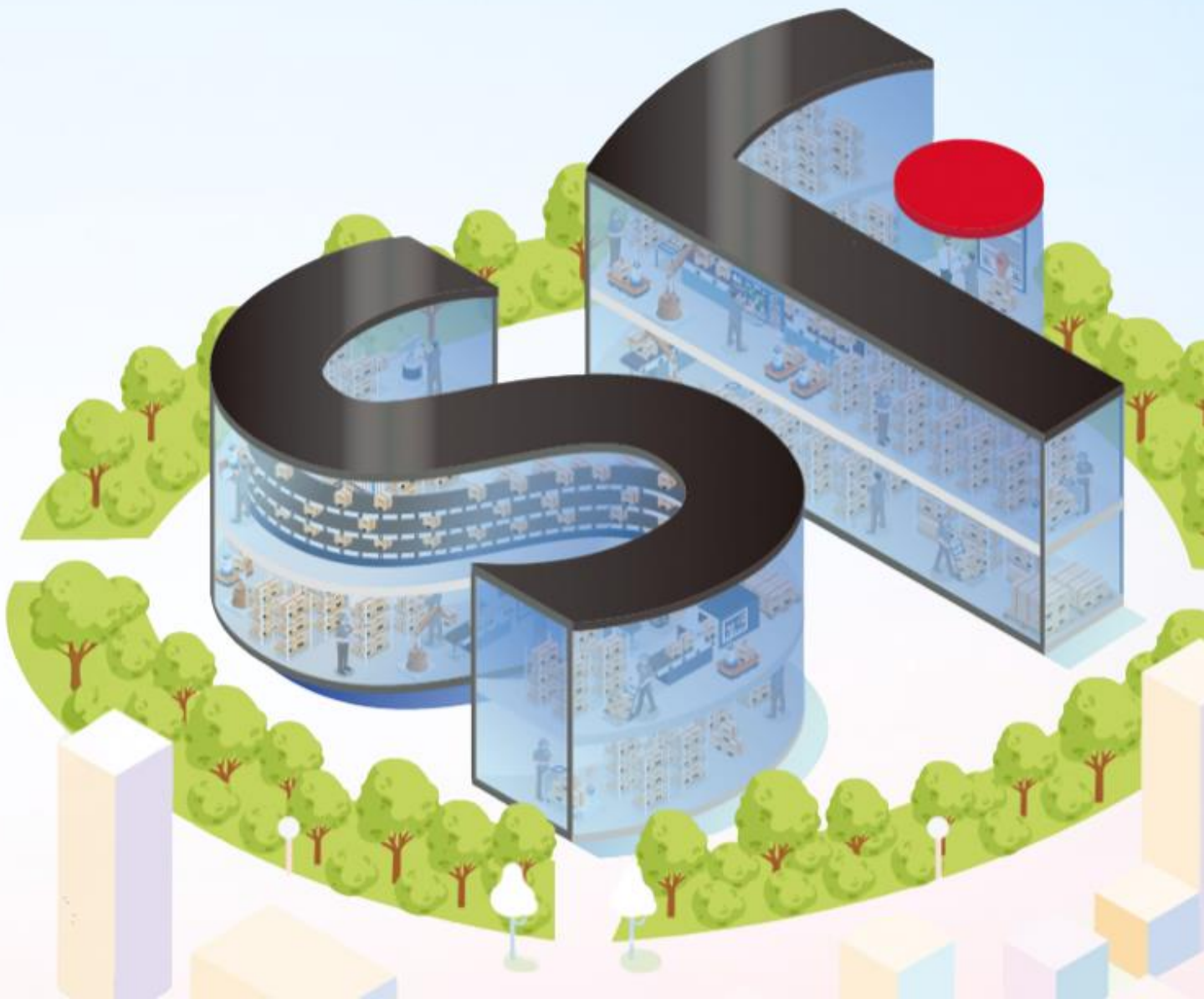
(a Hong Kong collective investment scheme authorised under section 104 of the Securities and Futures Ordinance (Chapter 571 of the Laws of Hong Kong))

(Stock Code: 2191)

Prudent for *Resilience*
Preparing for *Challenges*

Interim Results 2025

August 2025





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Financial Highlights

Resilient Income

Persistent growth since IPO



Revenue ¹

HK\$229.9M

(1H24: HK\$222.3M)

▲ **3.4%**



Net Property Income ¹

HK\$192.0M

(1H24: HK\$181.1M)

▲ **6.0%**



Total Distributable Income

HK\$119.5M

(1H24: HK\$119.3M)

▲ **0.2%**

Prudent Distribution



Payout Ratio

90%

(1H24: 100% / 2H24: 90%)



DPU

HK 13.11 cents

(1H24: HK 14.71 cents /
2H24: HK 12.69 cents)



Annualised Yield ³

8.7%

(1) Adjusted to reflect the step-up rent mechanism in leases and excluding depreciations, where appropriate.

(2) Calculated based on the closing unit price of HK\$3.03 on 30 June 2025.

Key Growth Drivers



Dynamic Industry

Sustained Logistics Demand

Growing express parcel delivery and e-commerce platforms



High Occupancy

Proactive Tenant Engagement

Consistently high occupancy rate at 97.5%



Partnership with SFH

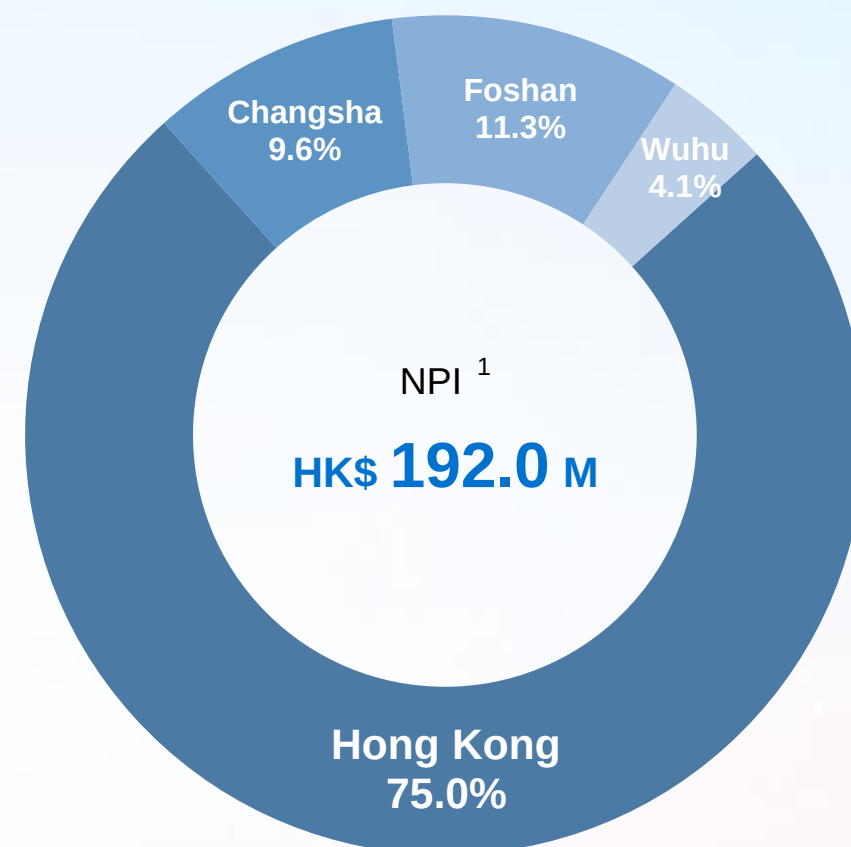
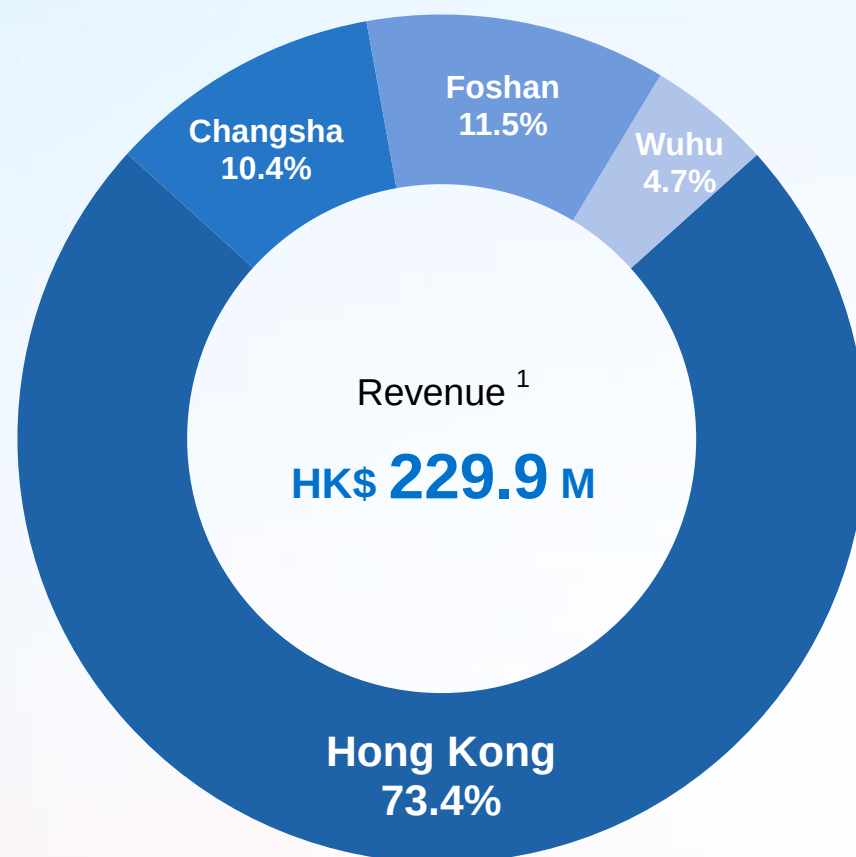
Stable Source of Income

Asia's largest and world's 4th integrated logistics services provider

Occupying 80.7% of GLA, contributing 75.5% of revenue



Breakdown by Properties



* All figures are for the 6 months ended 30 June 2025, unless stated otherwise.
(1) Adjusted to reflect the step-up rent mechanism in leases and excluding depreciations, where appropriate.



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Leasing Overview

Total Gross Lettable Area
(GLA)

427,657 sq.m.

Total Valuation

HK\$ 6,237 M

(2H24: HK\$6,731M)

Overall Occupancy

97.5 %

(2H24: 98.0%)

(SF) occupied

80.7 %

(2H24: 80.3%)



Changsha

98.6%

(SF) 75.6%

(2H24: 98.9% / 75.6%)



Foshan

100.0%

(SF) 99.9%

(2H24: 100.0% / 99.9%)



Wuhu

95.5%

(SF) 91.1%

(2H24: 95.4% / 90.6%)



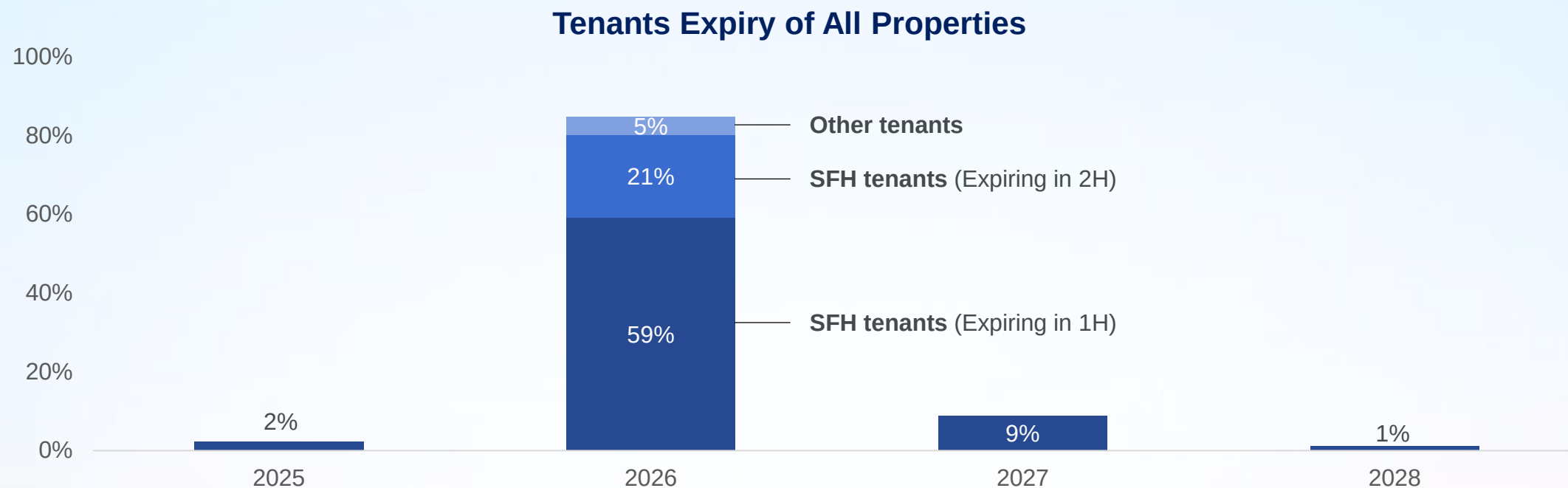
Tsing Yi

96.1%

(SF) 70.2%

(2H24: 97.3% / 69.3%)

Portfolio Lease Expiry Profile



SFH leases expiring in 1H 2026

59% as in GLA of the whole portfolio

- Initiated negotiation for renewal with relevant business units
- Renewal terms will align with the SFH Group's needs and current market rental rates

Valuation of Assets

Property	Valuation (Million)			Capitalisation Rate		
	Jun 2025	Dec 2024	Change	Jun 2025	Dec 2024	Change
Hong Kong	HK\$5,170.0	HK\$5,620.0	▼ 8.0%	4.25%	4.25%	-
Changsha	RMB 423.8	RMB 452.8	▼ 6.4%	5.55%	5.55%	-
Foshan	RMB 387.5	RMB 416.5	▼ 7.0%	5.45%	5.45%	-
Wuhu	RMB 163.8	RMB 175.3	▼ 6.6%	5.70%	5.70%	-

Primarily attributable to the **drop in market rental**, reflecting the more cautious outlook on the market



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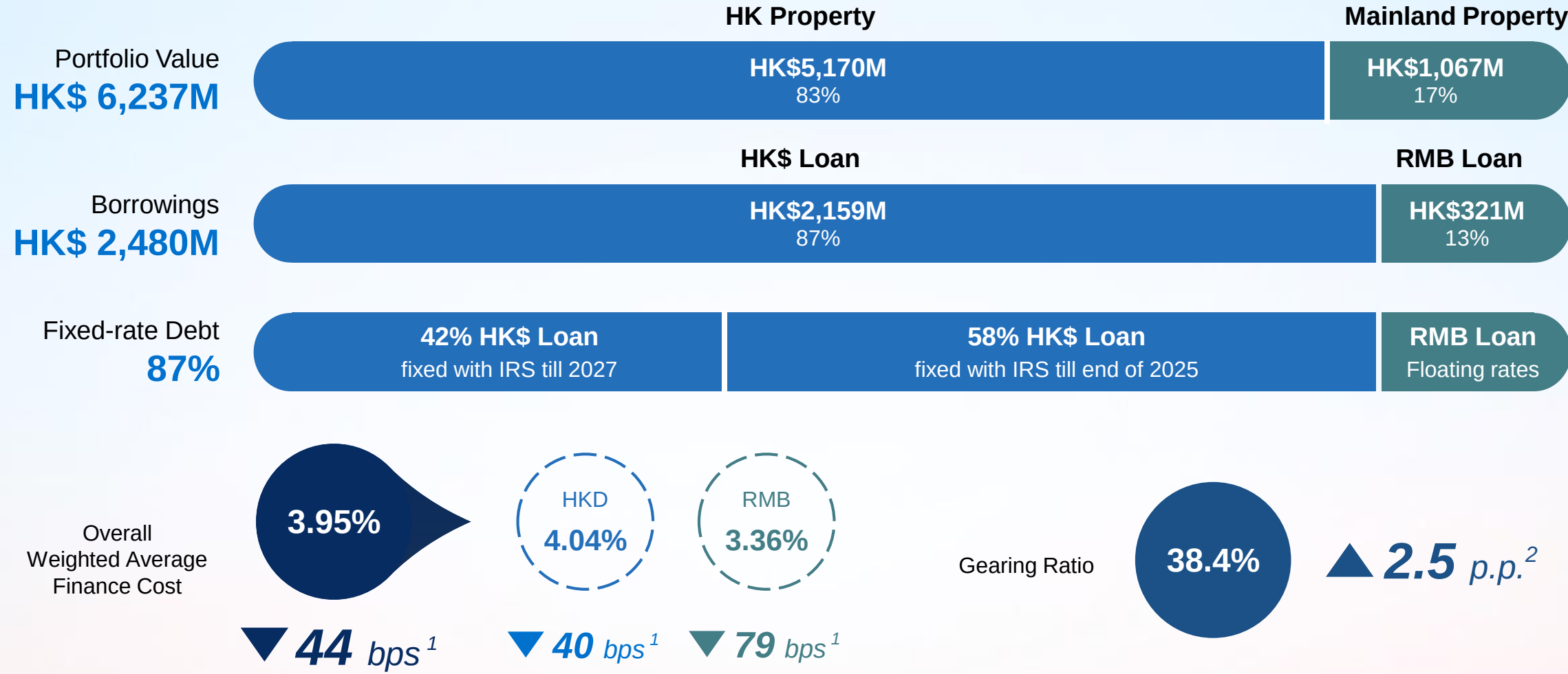
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Borrowings Overview



(1) As compared to 1H 2024
(2) As compared to 2H 2024
* All figures are as at 30 June 2025, unless stated otherwise.

Hedging Strategies

Challenges



Interest Rate



Exchange Rate

Strategies

Interest rate swaps (IRS)

42% HK\$ Loan
fixed with IRS till 2027

58% HK\$ Loan
fixed with IRS till end of 2025

42% HK\$ loan

Long-term IRS Sep 2024 - Sep 2027 (when the HKD loan matures)

58% HK\$ loan:

Short-term IRS May 2025 - end of 2025

Continue to **monitor the foreign exchange market**, and take appropriate protective actions to mitigate risks when necessary



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ESG Achievements



KPMG China

Green Finance Pioneer



Roadshow China

8th China IR Awards

- ✓ **Best ESG Awards**
- ... and 2 other categories

HKQAA

Gold Seal for Contribution to Sustainable Property

- ✓ **Environmental Protection**
- ✓ **Community Care**



HKIRA

11th Investor Relations Awards

- ✓ **Grand ESG Award**
- ✓ **Best ESG (Environmental)**
- ✓ **Best ESG (Social)**
- ✓ **Best ESG (Governance)**
- ✓ **Best Annual Report**
- ... and 6 other categories



ESG Snapshots





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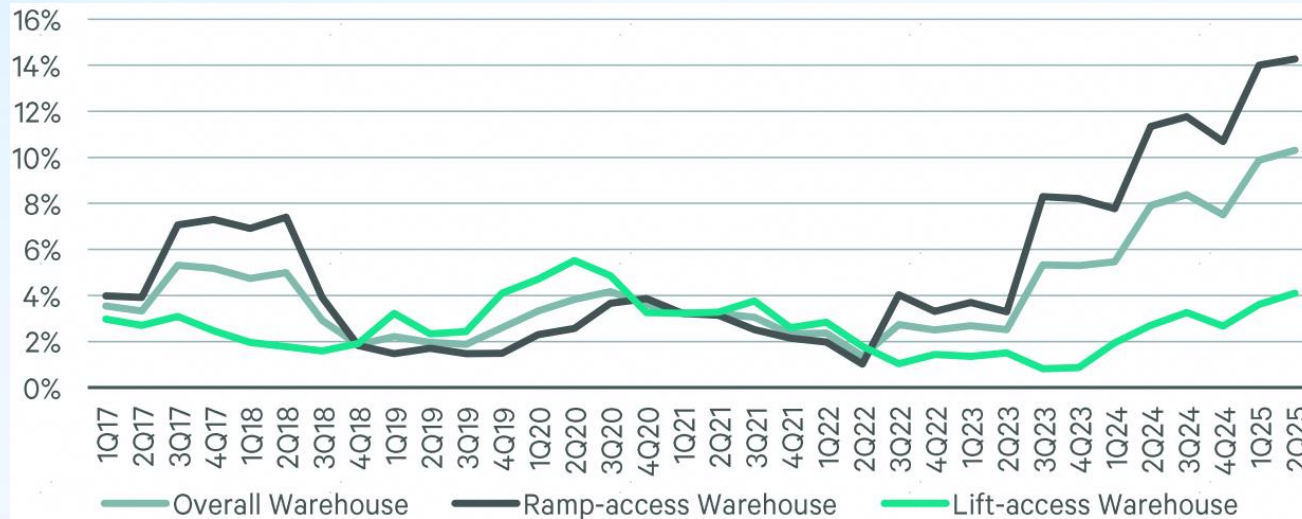
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Rental Trend in Hong Kong

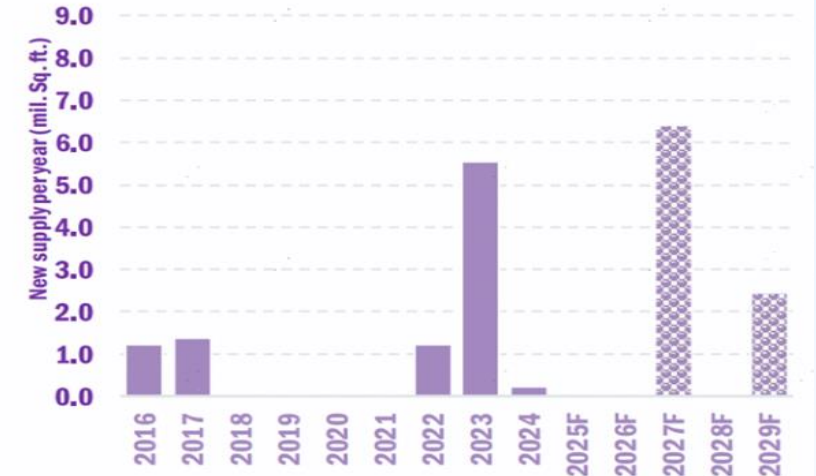
Warehouse Vacancy
(2017 - 2025 Q2)



Overall warehouse vacancy **10.3%** (+2.8 ppt HoH)

- Record high vacancy and the sharpest hike for a half-year period in 30 years
- Driven by contraction of occupied space given limited new supply
- Overall warehouse rents recorded a drop for the 6th consecutive quarter, and the weakest HoH rental drop since 2020
- Further downward pressure on market rents is expected

Historical New Supply and Forecasts
(2016 - 2029F)



~49 million sq.ft.

Total stock of logistics warehouses

~9 million sq.ft.

New supply expected 2027-2029

Market Dynamics in Mainland China

Vacancy (Nationwide) **19.4%** (-2.5 ppt y-o-y)

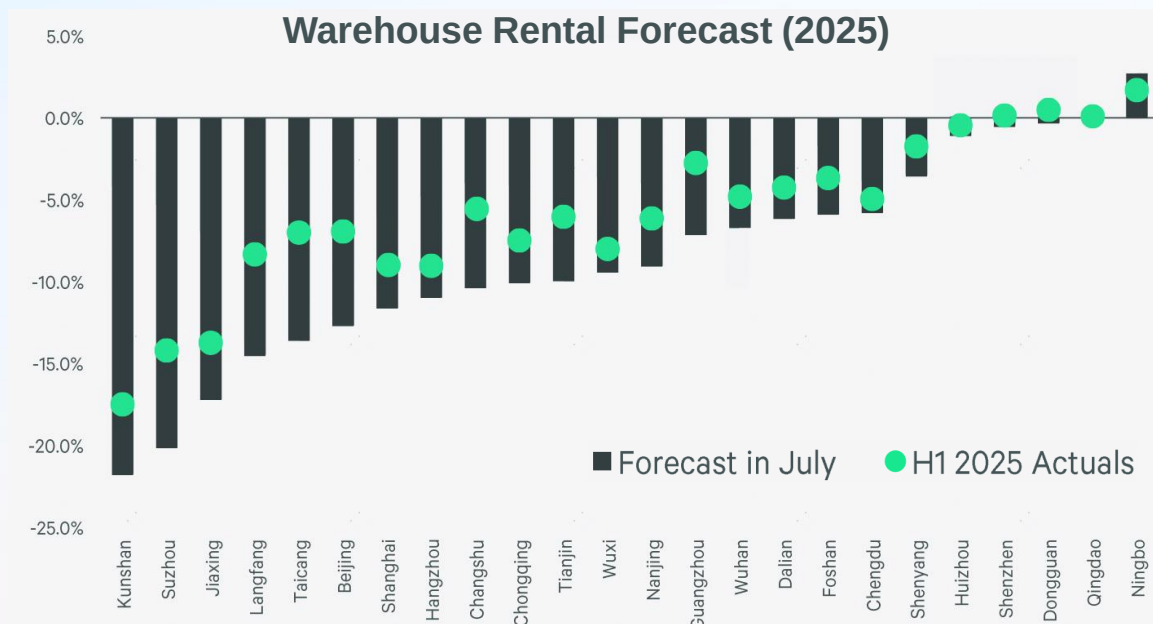
Rent **-6.5%** y-o-y

- Landlords lowered rents to reduce vacancy

2025 net absorption to maintain

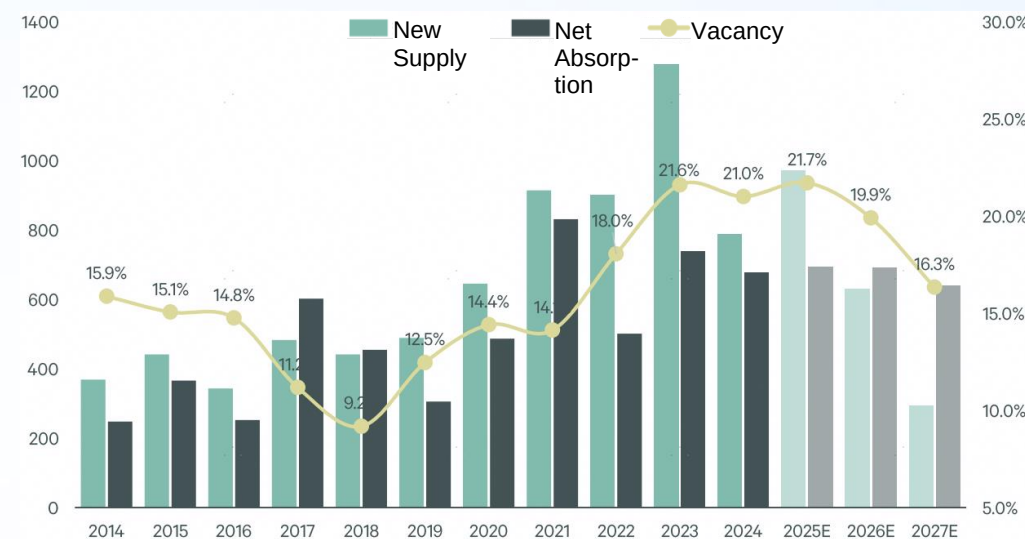
- Domestic 3PL replaced cross-border e-commerce as the greatest booster

New supply at nationwide level expected to gradually go down

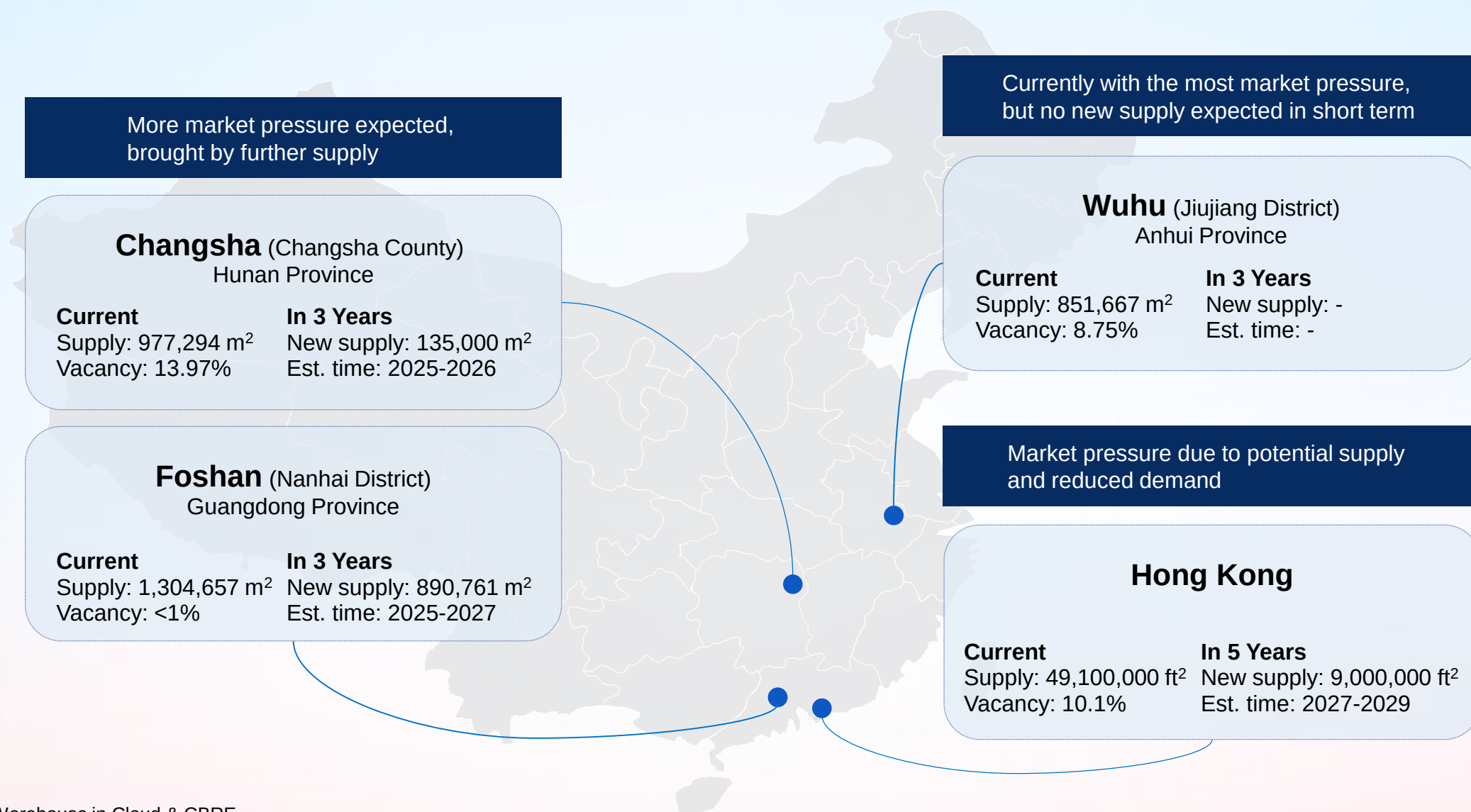


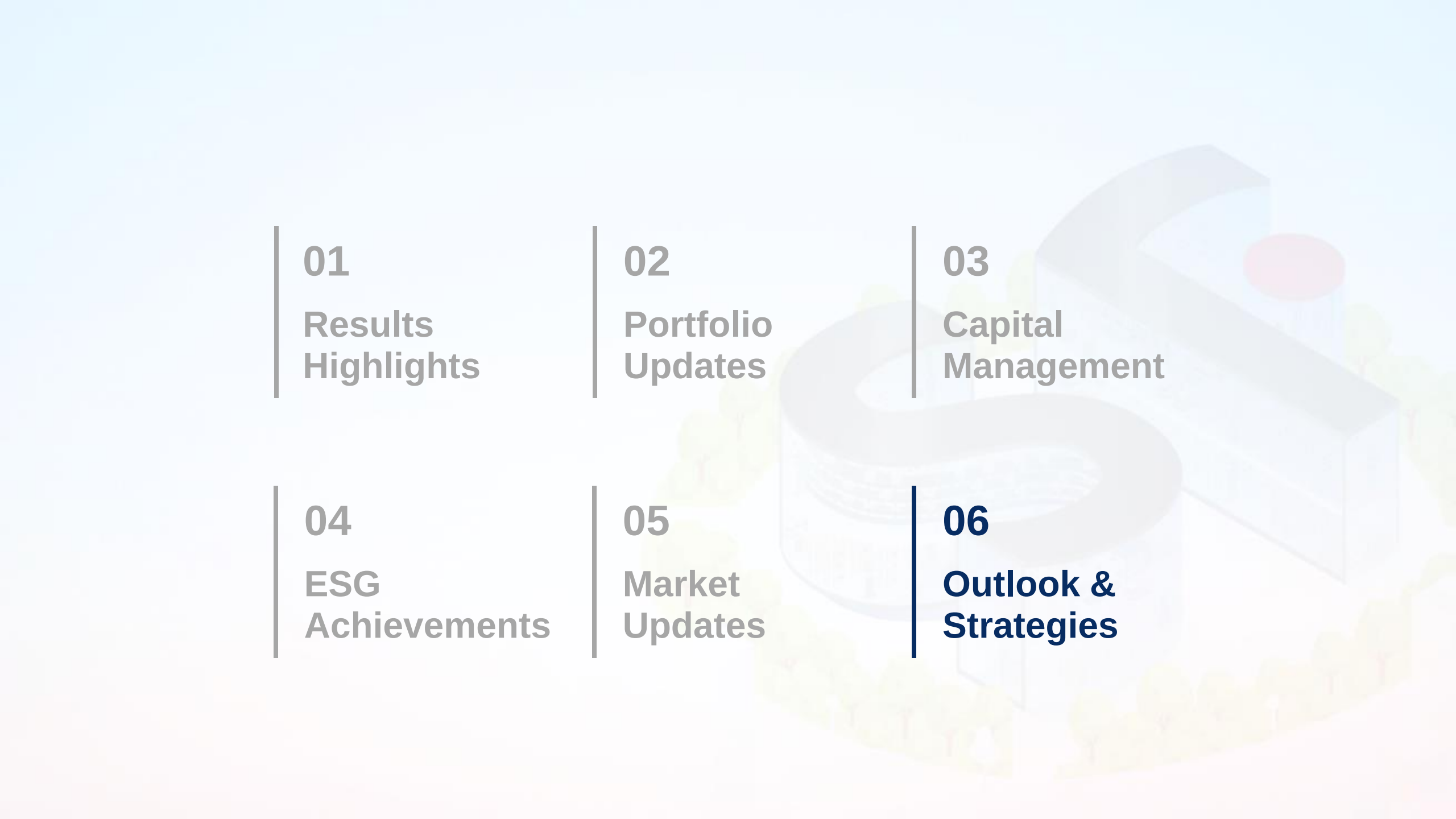
- Tariff's impact on cross-border e-commerce, coupled with increasing new supply in GBA, brought rental pressure

Warehouse Net Absorption & New Supply (2014 - 2027E)



Future Landscape Where We Operate





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Challenges & Opportunities



Hong Kong

- Policy supports aiming to transform the city into a sustainable international smart logistics hub
- Rental pressure
 - Limited business growth of tenants
 - New supply in the medium term



Mainland China

- Demand driven by online sales and policies which aim to boost consumption, including upscale of personal loans
- Certain regional markets gradually absorbing the excess supply
- Uncertainties on tariffs



World

- Slower pace of rate cuts by the United States Federal Reserve
- Geopolitical conflicts ongoing across various regions

Our Strategies

Proactive Challenges Management



Initiate **dynamic communications with SFH Group** regarding leases renewal in 2026 under the prevailing pressurised market

Prudent Capital Management



Maintain **healthy financial position** and **preserve capital** for potential challenges by exercising prudence in determining future payout ratios

Continuous Market Evaluation



Closely monitor market conditions and evaluate opportunities to **grow portfolio through acquisitions** when market stabilises

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