

FINANCIAL HIGHLIGHTS

For the year ended 31 March 2023

Turnover  **2.6%** **HK\$3,500.5 million**
YoY change

Gross profit margin  **3.1** ppt **40.0%**
YoY change

Gross profit  **11.2%** **HK\$1,401.4 million**
YoY change

Profit for the year  **HK\$402.0** million **HK\$58.2 million**
YoY change

Basic earnings per share  **13.0** HK cents **1.9 HK cents**
YoY change

Solid Financial Position

(as of 31 March 2023)

Net cash and bank balances  **HK\$79.0** million **HK\$273.3 million**
YoY change

Gearing ratio **2.9%**
(Defined as the ratio of total borrowings to total equity)

Current ratio (times) **1.5**

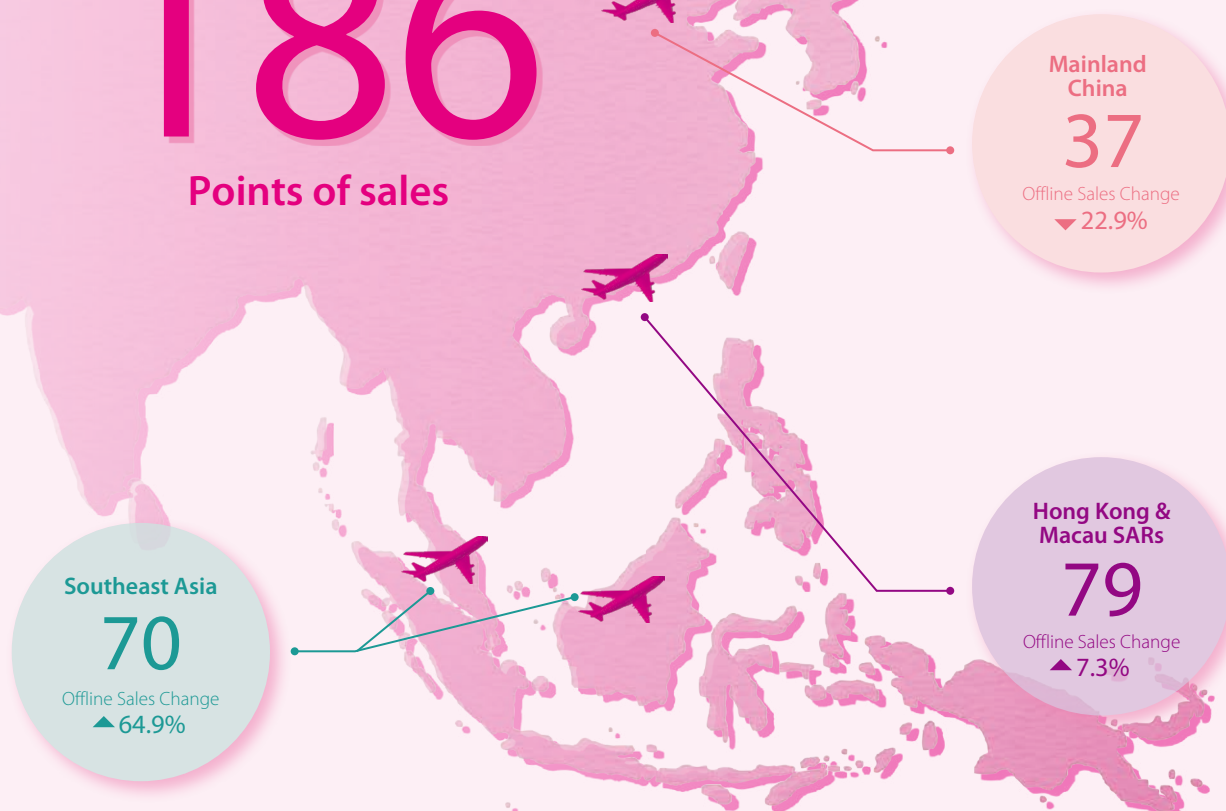


OUR FOOTPRINT IN ASIA

As of 31 March 2023

186

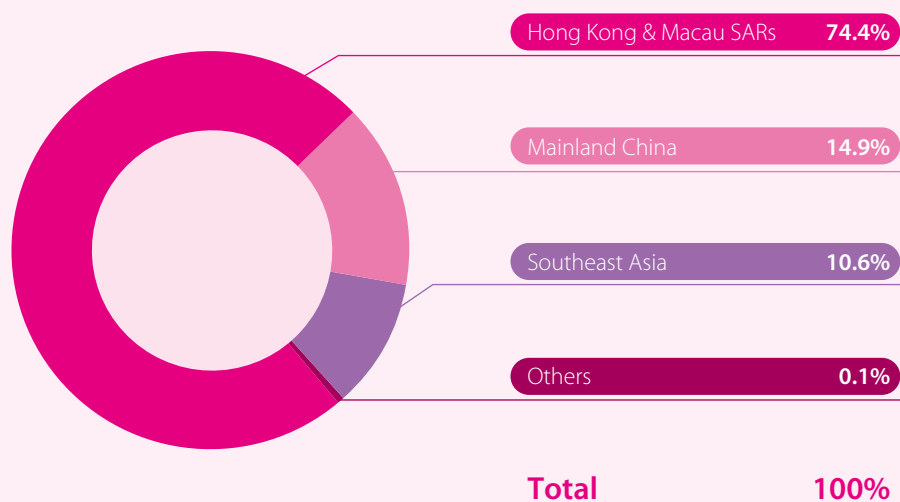
Points of sales



Remark : The above data is settled in local currency

Group Geographical Sales Mix

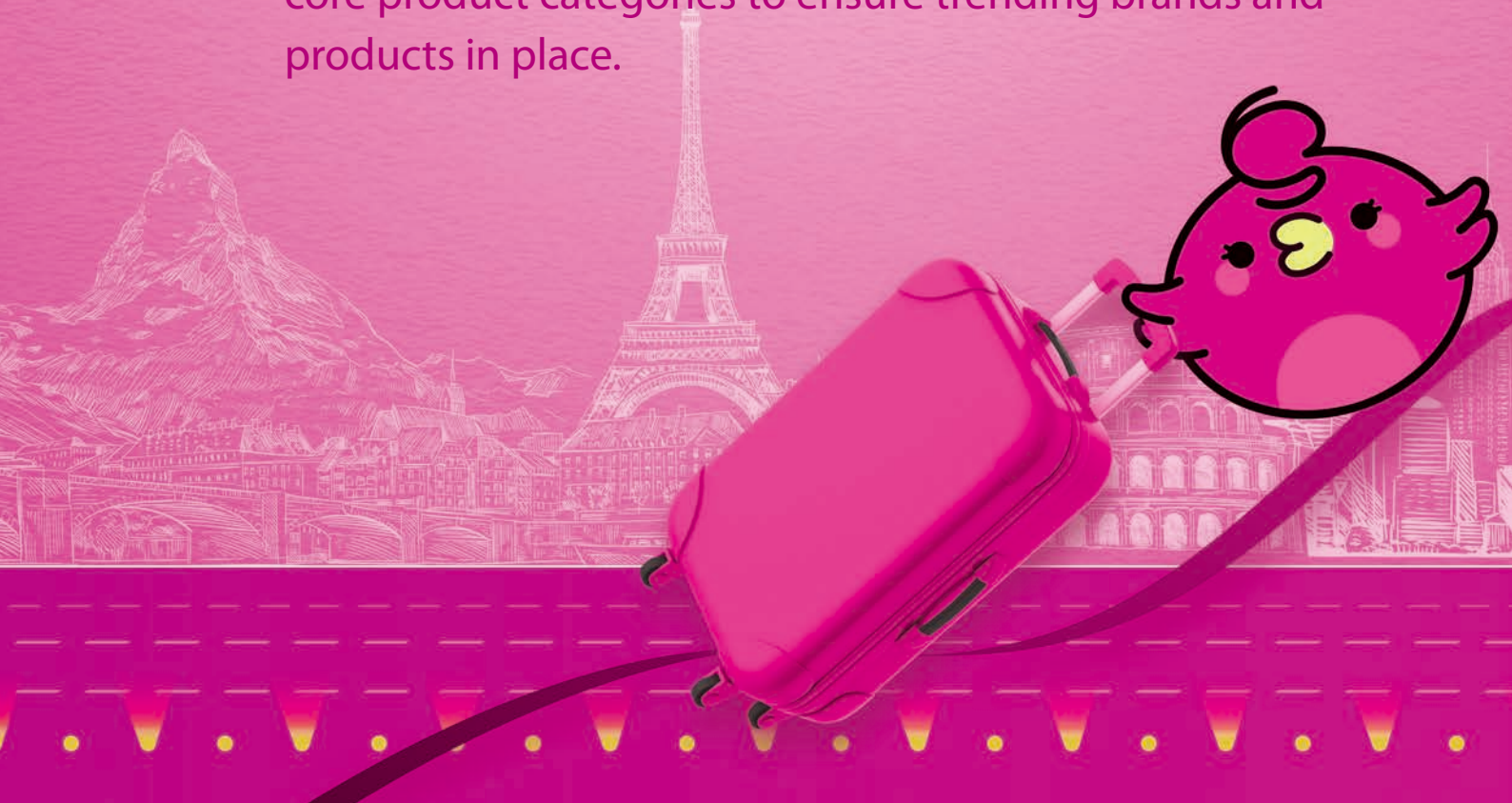
For the year ended 31 March 2023



Beautiful Platforms

LINK MORE

We are actively seeking partnerships with brands and enhancing its portfolio of exclusive brands and develop these brands with the brand owners. We review the core product categories to ensure trending brands and products in place.

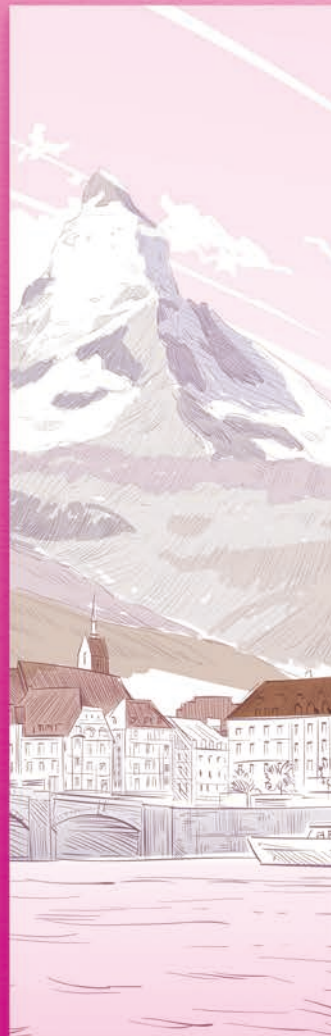




Beautiful Services

ENJOY SHOPPING

We focus on advancing OMO strategy integrating online platforms with the retail network as well as creating an online community with promotion of exclusive brands to provide customers with an enhanced and seamless shopping experience.





Beautiful Experiences

SHOP SIMPLE

Sa Sa has over 45-year experience on sourcing of brands and products and commit to a 30-day return policy with assured product and service quality. Our team of professional beauty consultants operating both offline and online can also help to present the brand story and product to customers.



