

中国平安保险(集团)股份有限公司

PING AN INSURANCE (GROUP) COMPANY OF CHINA, LTD.

(A joint stock limited company incorporated in the People's Republic of China with limited liability)

(Stock Code: 2318)

27 August 2008

Dear Sir/Madam,

Election of Means and Language of Receipt of Corporate Communication

Pursuant to the Rules Governing the Listing of Securities on The Stock Exchange of Hong Kong Limited, we are writing to seek your election in relation to the following matters regarding the corporate communication ("Corporate Communication") of Ping An Insurance (Group) Company of China, Ltd. (the "Company") to be dispatched in the future.

Corporate Communication includes any document to be issued by the Company for your information or action, including but not limited to:

- (a) annual report;
- (b) interim report;
- (c) notice of meeting;
- (d) listing document; and
- (e) circular.

You may choose:

- (1) to read the Corporate Communication published on the Company's website ("Website Version") instead of receiving printed copies; or
- (2) to receive the Corporate Communication on CD-ROM only instead of receiving printed copies; or
- (3) to receive a printed English version of the Corporate Communication only; or
- (4) to receive a printed Chinese version of the Corporate Communication only; or
- (5) to receive both the printed English and Chinese versions of the Corporate Communication.

For the purpose of environmental protection and cost saving, we recommend you to select the Website Version. Even if you have chosen the Website Version, you have the right at any time by sending reasonable notice in writing to the Company's H share registrar to change your choice.

Please tick the appropriate box in the enclosed Reply Form and sign and return the same with the envelope provided to the Company's H share registrar, Computershare Hong Kong Investor Services Limited, at Rooms 1806-07, 18th Floor, Hopewell Centre, 183 Queen's Road East, Wanchai, Hong Kong.

If the Company do not receive the Reply Form from you by 26 September 2008 and until you inform the Company's H share registrar by reasonable notice in writing, only a printed Chinese version of the Company's Corporate Communication will be sent if you are a shareholder who is a natural person with a Chinese name and has an address in Hong Kong appearing on the register of members of the Company. Otherwise, we will only send you a printed English version of the Company's Corporate Communication.

Please note that: (a) both the printed English and Chinese versions of the Corporate Communication will be available from the Company or its H share registrar on request; and (b) both the English and Chinese versions of the Corporate Communication will be available on the Company's website at www.pingan.com.cn and the website of The Stock Exchange of Hong Kong Limited.

Should you have any queries relating to this letter, please contact the Company's H share register by calling our hotline at (852) 2862 8555 during business hours (9:00 a.m. to 6:00 p.m., Monday to Friday, excluding public holidays).

Yours faithfully,
For and on behalf of
Ping An Insurance (Group) Company of China, Ltd.
Yao Jun
Company Secretary