



中國平安保險（集團）股份有限公司
Ping An Insurance (Group) Company of China, Ltd.

(A joint stock limited company incorporated in the People's Republic of China with limited liability)

(Stock Code: 2318)

8 September 2015

Dear Sir/Madam,

Election of Means and Language of Receipt of Corporate Communication

Pursuant to Rules 2.07A and 2.07B of the Rules Governing the Listing of Securities on The Stock Exchange of Hong Kong Limited, we are writing to seek your election in relation to the following matters regarding the corporate communication (“**Corporate Communication**”) of Ping An Insurance (Group) Company of China, Ltd. (the “**Company**”) to be despatched in the future. Even if you have previously received a letter from the Company seeking your election regarding the Corporation Communication and have made an election, you are hereby requested to make an election again. **PLEASE NOTE THAT YOUR PREVIOUS ELECTION WILL BE DISREGARDED. IF WE DO NOT RECEIVE YOUR REPLY TO THIS LETTER BY 6 October 2015, YOU WILL BE DEEMED TO HAVE AGREED TO READ THE CORPORATE COMMUNICATION PUBLISHED ON THE COMPANY’S WEBSITE IN PLACE OF RECEIVING PRINTED COPIES.**

Corporate Communication includes any document to be issued by the Company for your information or action, including but not limited to: (a) the annual report; (b) the interim report; (c) a notice of meeting; (d) a listing document; and (e) a circular. You may choose:

- (1) to read all future Corporate Communication published on the Company’s website (“**Website Alternative**”) in place of receiving printed copies, and receive a printed notification of the publication of the Corporate Communication on the Company’s website; or
- (2) to receive a printed English version of all future Corporate Communication only; or
- (3) to receive a printed Chinese version of all future Corporate Communication only; or
- (4) to receive both the printed English and Chinese versions of all future Corporate Communication of the Company.

In order to save costs and protect the environment, we recommend you to take advantage of selecting the Website Alternative. Even if you have chosen the Website Alternative, you reserve the right at any time by reasonable notice in writing to the Company (c/o the Company’s H share registrar, Computershare Hong Kong Investor Services Limited (“**H Share Registrar**”)) by post (Address: 17M Floor, Hopewell Centre, 183 Queen’s Road East, Wanchai, Hong Kong) or by email (Email address: pingan@computershare.com.hk) to change your choice. Even if you have chosen (or are deemed to have consented) to the Website Alternative, if for any reason, you have difficulty in receiving or gaining access to any Corporate Communication, please write to the Company’s H Share Registrar by email or by post. The Corporate Communication in printed form will be sent to you free of charge as soon as possible.

Please mark (**X**) in the appropriate box on the enclosed reply form (“**Reply Form**”) and sign and return it to the Company c/o its H Share Registrar at 17M Floor, Hopewell Centre, 183 Queen’s Road East, Wanchai, Hong Kong, using the mailing label at the bottom of the Reply Form (a stamp is not needed if posted in Hong Kong).

If we do not receive the Reply Form from you by 6 October 2015 and until you inform the Company (c/o the Company’s H Share Registrar) by reasonable notice in writing by post or by email, you will be deemed to have consented to reading all future Corporate Communication published on the Company’s website in place of receiving printed copies. Only a printed notification of the publication of the Corporate Communication on the Company’s website will be sent to you in future.

Special Note: The Company earnestly promotes low carbon to protect environment. We recommend investors to download and read the electronic version of the Corporate Communication to reduce printing, thank you! Please note that both the English and Chinese versions of all future Corporate Communication will be available on the Company’s website at www.pingan.com and the website of The Stock Exchange of Hong Kong Limited at www.hkexnews.hk.

Should you have any queries relating to this letter, please contact the Company’s H Share Registrar at (852) 2862 8688 during business hours (9:00 a.m. to 6:00 p.m., Monday to Friday, excluding public holidays).

For and on behalf of
Ping An Insurance (Group) Company of China, Ltd.
Yao Jun
Company Secretary

Reply Form 回條

To: Ping An Insurance (Group) Company of China, Ltd.
(the "Company") (Stock Code: 02318)
c/o Computershare Hong Kong Investor Services Limited
17M Floor, Hopewell Centre,
183 Queen's Road East,
Wanchai, Hong Kong

致: 中國平安保險(集團)股份有限公司
(「本公司」)(股份代號: 02318)
經香港中央證券登記有限公司
香港灣仔皇后大道東 183 號
合和中心 17M 樓

I/We would like to receive the Corporate Communication* of the Company ("Corporate Communication") in the manner as indicated below:
本人/我們希望以下列方式收取 貴公司之公司通訊文件* (「公司通訊文件」):

(Please mark **ONLY ONE (X)** of the following boxes)
(請從下列選擇中, 僅在其中一個空格內劃上「X」號)

- to read all future Corporate Communication published on the Company's website ("Website Alternative") in place of receiving printed copies; and receive a printed notification letter of the publication of Corporate Communication on website; OR
瀏覽所有日後在公司網站發表之公司通訊文件(「網上版本」), 以代替印刷本, 並收取公司通訊文件已在網上刊發之通知信函印刷本; 或
- to receive the **printed English version** of all future Corporate Communication ONLY; OR
僅收取所有日後公司通訊文件之英文印刷本; 或
- to receive the **printed Chinese version** of all future Corporate Communication ONLY; OR
僅收取所有日後公司通訊文件之中文印刷本; 或
- to receive both printed **English and Chinese versions** of all future Corporate Communication.
同時收取所有日後公司通訊文件之英文及中文印刷本。

Contact telephone number
聯絡電話號碼

Signature
簽名

Date
日期

Notes 附註:

- If the Company does not receive this Reply Form or receive a response indicating an objection from you by 6 October 2015, you will be deemed to have consented to reading all future Corporate Communication published on the Company's website in place of receiving printed copies. Only a printed notification of the publication of the Corporate Communication on the Company's website will be sent to you in future.
倘若本公司於二零一五年十月六日仍未收到 閣下的回條或表示反對的回覆, 閣下將被視為已同意瀏覽所有日後在公司網站發表之公司通訊文件網上版本, 以代替印刷本, 而本公司將只向 閣下寄發有關公司通訊文件已在網上刊發的通知信函。
- Shareholders are entitled to change the choice of means of receipt and language of the Company's Corporate Communication at any time by reasonable notice in writing or using email at pingan@computershare.com.hk to the Company c/o the Company's H Share Registrar.
股東有權隨時發出合理書面通知或以電郵方式到 pingan@computershare.com.hk 本公司之H股股份過戶登記處, 要求更改收取公司通訊文件之語言版本及方式。
- For the avoidance of doubt, we do not accept any special instructions written on this Reply Form.
為免存疑, 任何在本回覆表格上的額外手寫指示, 本公司將不予處理。

*Corporate Communication includes but is not limited to (a) the directors' report, its annual accounts together with a copy of the auditors' report and, where applicable, its summary financial report; (b) the interim report and, where applicable, its summary interim report; (c) a notice of meeting; (d) a listing document; (e) a circular; (f) a proxy form and (g) a reply slip 公司通訊文件包括但不限於: (a)董事會報告、年度財務報表連同核數師報告及如適用, 財務摘要報告; (b)中期報告及如適用, 中期摘要報告; (c)會議通告; (d)上市文件; (e)通函; (f)委任代表表格; 及(g)回執。

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郵寄標籤 MAILING LABEL

閣下寄回此回條時, 請將郵寄標籤剪貼於信封上。
如在本港投寄毋須貼上郵票。
Please cut the mailing label and stick this on the envelope
to return this Reply Form to us.
No postage stamp necessary if posted in Hong Kong.

香港中央證券登記有限公司
Computershare Hong Kong Investor Services Limited
簡便回郵號碼 Freepost No. 37
香港 Hong Kong