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## 中国平安保险(集团)股份有限公司

Ping An Insurance (Group) Company of China, Ltd.

(A joint stock limited company incorporated in the People's Republic of China with limited liability)

Stock Code: 2318 (HKD counter) and 82318 (RMB counter)

(Debt Stock Code: 5131)

#### OVERSEAS REGULATORY ANNOUNCEMENT

This announcement is made pursuant to Rule 13.10B of the Rules Governing the Listing of Securities on The Stock Exchange of Hong Kong Limited.

The announcement is attached hereof for information purpose only.

By order of the Board Sheng Ruisheng Company Secretary

Shenzhen, the PRC, August 26, 2025

As at the date of this announcement, the executive directors of the Company are Ma Mingzhe, Xie Yonglin, Michael Guo, Fu Xin and Cai Fangfang; the non-executive directors of the Company are Soopakij Chearavanont, Yang Xiaoping, He Jianfeng and Cai Xun; the independent non-executive directors of the Company are Ng Sing Yip, Chu Yiyun, Liu Hong, Ng Kong Ping Albert, Jin Li and Wang Guangqian.

# 2025 Interim Results

—Resilience and Innovation

August 2025



## **Cautionary Statements Regarding Forward-Looking Statements**

To the extent any statements made in this Report contain information that is not historical, these statements are essentially forward-looking. These forward-looking statements include but are not limited to projections, targets, estimates and business plans that the Company expects or anticipates may or may not occur in the future. Words such as "potential", "estimates", "expects", "anticipates", "objective", "intends", "plans", "believes", "will", "may", "should", variations of these words and similar expressions are intended to identify forward-looking statements.

These forward-looking statements are subject to known and unknown risks and uncertainties that may be general or specific. Readers should be cautioned that a variety of factors, many of which are beyond the Company's control, affect the performance, operations and results of the Company, and could cause actual results to differ materially from the expectations expressed in any of the Company's forward-looking statements. These factors include, but are not limited to, exchange rate fluctuations, market shares, competition, environmental risks, changes in legal, financial and regulatory frameworks, international economic and financial market conditions and other risks and factors beyond our control. The forward-looking statements herein do not constitute a material commitment by the Company to investors, and investors and related persons should maintain an adequate understanding of the risks and should understand the differences between commitments and forward-looking statements such as plans and forecasts. These and other factors should be considered carefully; readers should not place undue reliance on the Company's forward-looking statements, and should pay attention to investment risks. In addition, the Company undertakes no obligation to publicly update or revise any forward-looking statement that is contained in this Report as a result of new information, future events or otherwise. Neither the Company nor any of its employees or affiliates is responsible for, or is making, any representations concerning the future performance of the Company.

专业·价值

01

**Financial Results** 

Fu Xin
Group Senior Vice President, and
Group CFO

Contents

02

**Business Highlights** 

**Xie Yonglin Group President and Co-CEO** 

03

**Strategy Update** 

Michael Guo Group Co-CEO 专业·价值

01

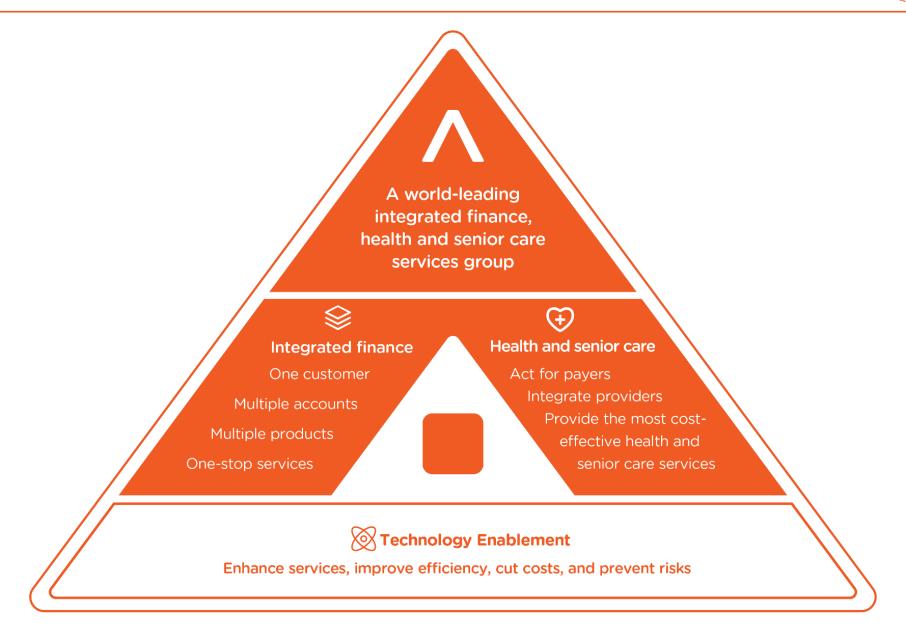
## **Financial Results**

Fu Xin
Group Senior Vice President, and
Group CFO

## | Stay Focused: Integrated Finance + Health and Senior Care Strategy



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## **I** 1H25 Results: Steady Progress and Positive Trends



Revenue<sup>(1)</sup>

RMB500.1 bn +1.0%

OPAT<sup>(2)</sup>

RMB77.7 bn +3.7%

Shareholders' equity

RMB944 bn +1.7%

(+4.8% before dividend)

**Interim dividend** 

RMB0.95/share +2.2%

**NBV**(3)

RMB22.3 bn +39.8%

Comprehensive investment yield<sup>(4)</sup>

3.1% +0.3 pps (unannualized) P&C COR

95.2% Improved by 2.6 pps **Retail customers** 

247 mn +1.8%

Notes: (1) In 1H25, the Group's revenue under China Accounting Standards was RMB500.1 bn and revenue under IFRS was RMB546.5 bn.

- (2) The computation of operating profit for the current period and the same period last year is based on the end-2024 long-run investment return assumption (4.0%).
- (3) The computation of L&H NBV is based on the end-2024 long-run investment return assumption (4.0%) and risk discount rate assumption (8.5%/7.5%).
- (4) The computation of the unannualized comprehensive investment yield excludes fair value changes of debt instruments measured at FVTOCI backing Life & Health business.
- (5) Operating profit and shareholders' equity refer to the operating profit and shareholders' equity attributable to shareholders of the parent company respectively.

## | 1H25 Group Highlights



#### Steady performance

#### Steady business results

- OPAT grew 3.7% YoY to RMB77.7 bn
- Revenue increased 1.0% YoY to RMB500.1 bn
- Shareholders' equity grew 4.8% YTD before dividend, 1.7% YTD after dividend to RMB944 bn

#### Solid dividend growth

#### Solid growth of cash dividends

Interim DPS for 2025: RMB0.95 in cash, up 2.2% YoY

#### **Strong strategy execution**

#### Competitive moat widened, customer engagement improved

- Retail customers increased 1.8% YTD to nearly 247 mn
- 26.6% of them hold 4+ contracts, with a 97.8% retention rate
- 73.8% of them have been served for over 5 years, with a 94.6% retention

#### Leveraging health & senior care services to differentiate core business

- Ping An has partnered with 100% of top 100 and 3A hospitals in China
- Customers with health & senior care benefits contributed ~70% of Life's NBV
- Home-based senior care services were launched in 85 cities nationwide;
   premium health and senior care communities have been planned in 5 cities

#### Health & senior care

Integrated

finance

## **1 1H25 Core Business Highlights**



#### L&H

#### Fast NBV growth and high-quality channel development

- NBV grew 39.8% YoY; NBV margin based on ANP rose 9.0 pps YoY
- Agency NBV increased 17.0% YoY, NBV per agent rose 21.6% YoY
- Bancassurance NBV soared 168.6% YoY; productivity kept growing

#### **Investment**

#### Enhanced long-term allocation and solid investment results

- Unannualized comprehensive yield was 3.1%, up 0.3 pps YoY
- 10-year average annual comprehensive yield was 5.1%

#### P&C

#### Steady premium growth and improved business quality

- Premium income grew 7.1% YoY to RMB171.9 bn
- Insurance revenue grew 2.3% YoY to RMB165.7 bn
- Overall COR improved by 2.6 pps YoY to 95.2%
- Auto insurance COR was 95.5%, better than the market average

#### Bank

#### Steady operation and asset quality

- Net profit amounted to RMB24.9 bn, with a stable business scale
- NPL ratio was 1.05%, and provision coverage ratio was 238%

## | Group OPAT Continued to Expand



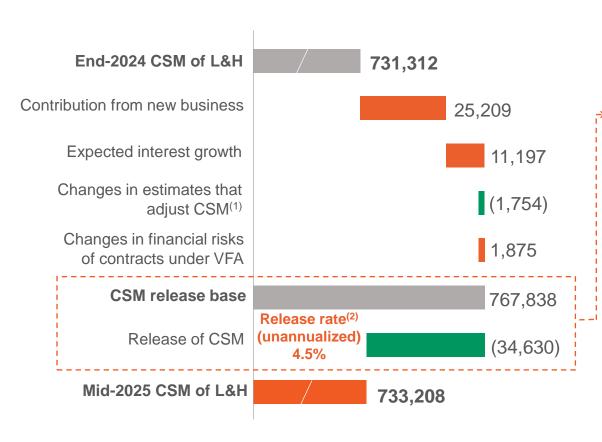
(in RMB million)	1H25	1H24	YoY Change (%)	
L&H <sup>(1)</sup>	52,435	51,161	2.5	
P&C	10,010	9,909	1.0	
Bank	14,414	14,999	(3.9)	
Asset management	2,723	1,296	110.1	
Finance enablement	811	291	178.4	
Others and elimination	(2,660)	(2,670)	N/A	
The Group's OPAT	77,732	74,986	3.7	

Notes: (1) The computation of operating profit for the current period and the same period last year is based on the end-2024 long-run investment return assumption (4.0%).

<sup>(2)</sup> The Group's net profit attributable to shareholders of the parent company was RMB68,047 mn. Difference between the Group's OPAT and net profit comprises the short-term investment variance (RMB-4,126 mn) and the impact of one-off material non-operating items and others (RMB-5,571 mn).

<sup>(3)</sup> Figures may not match the calculation due to rounding.

## **L&H OPAT Grew Steadily**



<i>(</i> i	in RMB million)	:5	1H24	YoY Change (%)	
(/	II Nivid Itilliloti)				
	Insurance service result and others	44,840	47,047	(4.7)	
<b>&gt;</b>	Release of CSM	34,630	36,529	(5.2)	
	Change in risk adjustment for non-financial risk	3,254	3,438	(5.4)	
	Operating variances and othe	rs 6,956	7,079	(1.7)	
ı	Investment service result	12,918	10,389	24.3	
	Operating profit before tax	57,758	57,436	0.6	
	Income tax	(3,138)	(4,657)	(32.6)	
	OPAT	54,621	52,779	3.5	
;	OPAT attributable to shareholders of the parent company	52,435	51,161	2.5	

Notes: (1) Excluding changes in financial risks of insurance contracts subject to the VFA.

- (2) The annualized release rate is 9.0%.
- (3) Figures may not match the calculation due to rounding.

## I Enhanced Long-Term Allocation, Solid Investment Results

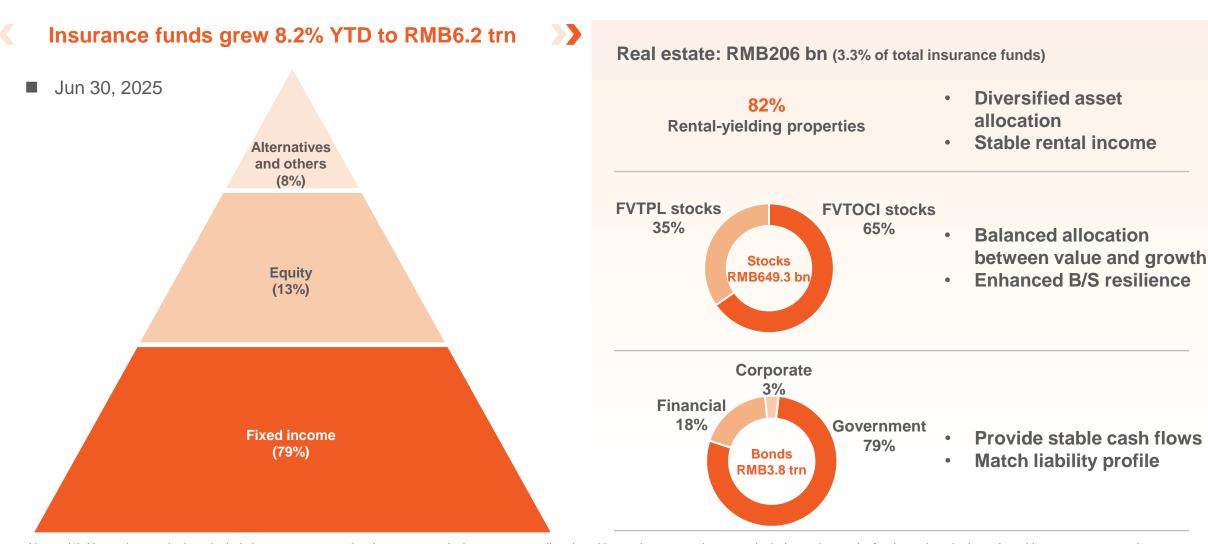


10yr avg. investment yield **Investment yield** (2015-2024)5.1% 5.0% 1H25 1H24 **EV** long-run investment return assumption (4.0%) Net yield 1.8% 2.0% (unannualized) Comprehensive yield 3.1% 2.8% (unannualized) Note: The computation of investment yields excludes fair value changes of debt Avg. net yield Avg. comprehensive yield investments measured at FVTOCI backing Life & Health business.

## | Stringent ALM Practices Enable Continued Robust Returns



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Notes: (1) Alternatives and others include investment properties, long-term equity investments, unlisted equities and so on; equity assets include stocks, equity funds, and equity-based wealth management products; fixed income assets include bond investments, term deposits, cash and cash equivalents, debt-based wealth management products and so on.

<sup>(2)</sup> Rental-yielding properties include those invested directly or indirectly in the form of equity stakes in project companies.

<sup>(3)</sup> Figures may not match the calculation due to rounding.

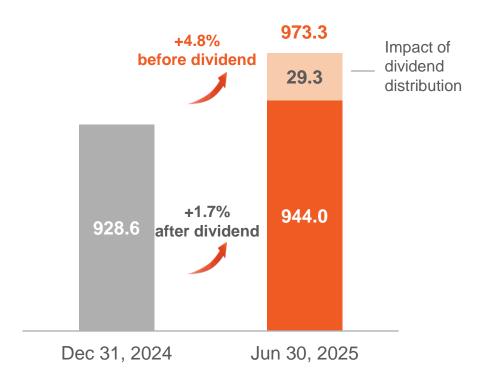
## | Robust Capital Management and Sufficient Cash



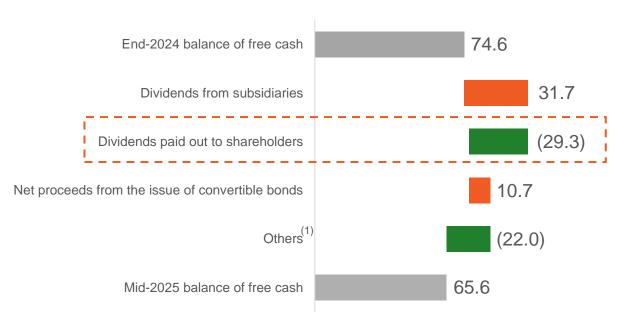
#### Shareholders' equity expanded, supporting a stable dividend policy

#### Forward-looking capital planning, sufficient cash

Shareholders' equity (in RMB billion)



Free cash of the parent company (in RMB billion)



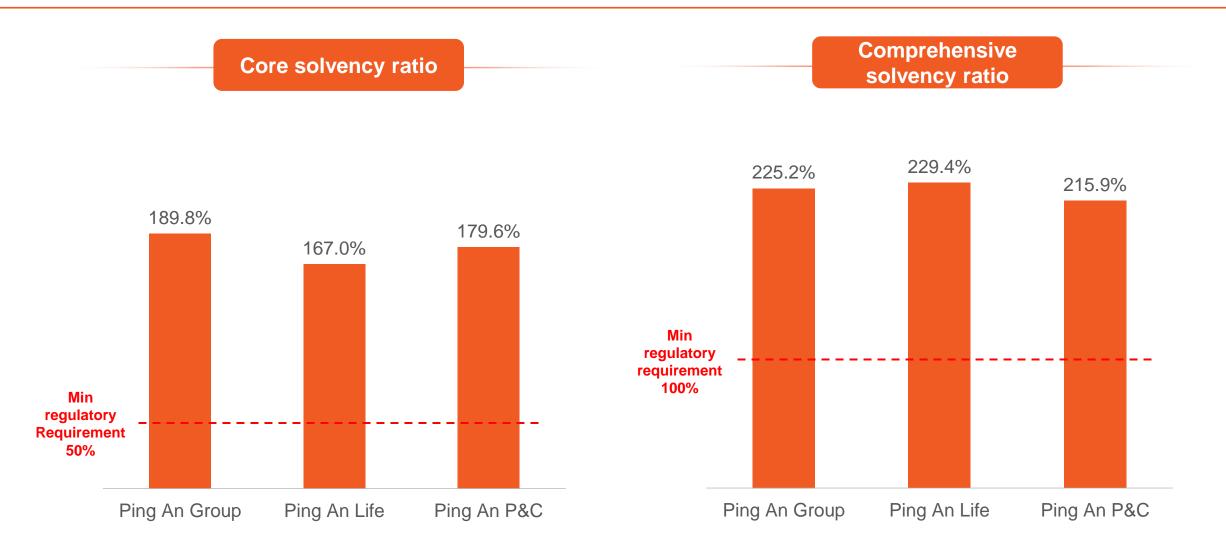
Notes: (1) Others mainly include Ping An Group's RMB19,983 mn capital injection into Ping An Life, which is pending regulatory approval.

(2) Figures may not match the calculation due to rounding.

Dynamic capital planning; considering needs for expansion, shareholder returns, solvency requirements, etc.

## | Solvency above Regulatory Minimums, Increasing Resilience





## Sustainability: Responsible, Lower-Carbon and Forward-Looking



#### **Support for Real Economy**

Cumulatively invested nearly RMB10.8 trn, up 6.5% YTD

#### **Green Development**

RMB144.5 bn

+16% YTD /

Green investment

RMB251.7 bn

+60% YTD /

Green loan balance

RMB35.8 bn

+52% YoY /

Green premium

#### **Responsible Investment**

Insurance RI<sup>(1)</sup> grew 20% YTD to ~RMB1.02 trn

#### **Social Responsibility**

#### **Ping An Rural Communities Support**

Funds provided for rural industrial vitalization in 1H25 **RMB32.8 bn+** (vs. ~RMB17 bn in 1H24)

	Rating/Award	As of Jun 2025	Description	
MSCI ⊕	MSCI ESG Rating	AA	No.1 in the multi-line insurance & brokerage industry in Asia-Pacific	
S&P Global	S&P's Sustainability Yearbook (China Edition)	Included	The only Chinese mainland insurer included	
DISCLOSURE INSIGHT ACTION	CDP Rating – Climate Change	В	The best rating among Chinese mainland financial companies	
	Morningstar Sustainalytics' ESG Risk Rating	Low risk	No.1 among Chinese mainland insurers	
Wind ESG	Wind ESG Rating	AA	No.1 among Chinese mainland insurers	

#### **Global Partnerships**















## **I** Honors and Awards





**Fortune** 

Global 500

No. 47

No. 9

among financial companies worldwide



**Forbes** 

Global 2000

No. 27

No. 1

among Chinese insurers



Brand Finance, the world's largest brand consultancy

Global insurance brand value

No. 1

World's most valuable insurance brand

for 9 years in a row



Kantar Millward Brown, a world-leading brand equity research agency

Global insurance brand value

No. 1

No. 1 among China's most valuable insurance brands

for 10 years in a row



S&P's Sustainability Yearbook (China Edition)

The *only* Chinese mainland insurer included

Included in S&P's
Sustainability Yearbook
(China Edition)

for 3 years in a row

### I Consistent Growth in Dividends and Shareholder Returns



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2025 interim dividend

Interim DPS RMB0.95

+2.2% YoY

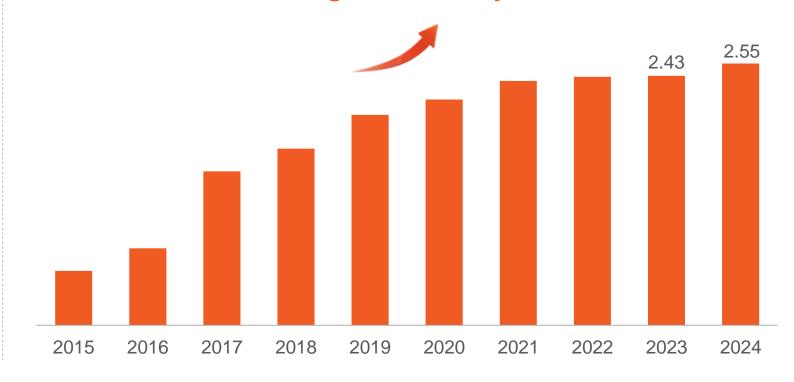
Total interim cash dividend

**RMB17.2** bn

Full-year DPS 2015-2024

(in RMB per share)

## Rising for over 10 years



#### 中国平安 PING AN

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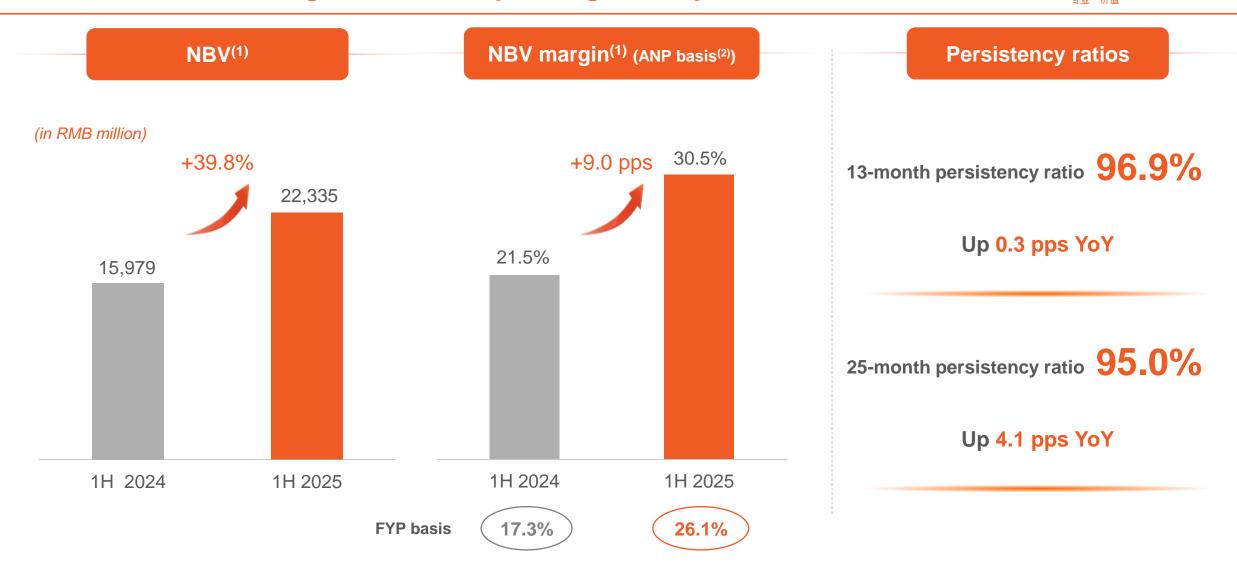
02

# **Business Highlights**

**Xie Yonglin, Group President and Co-CEO** 

## **L&H: Fast-Growing NBV and Improving Quality**



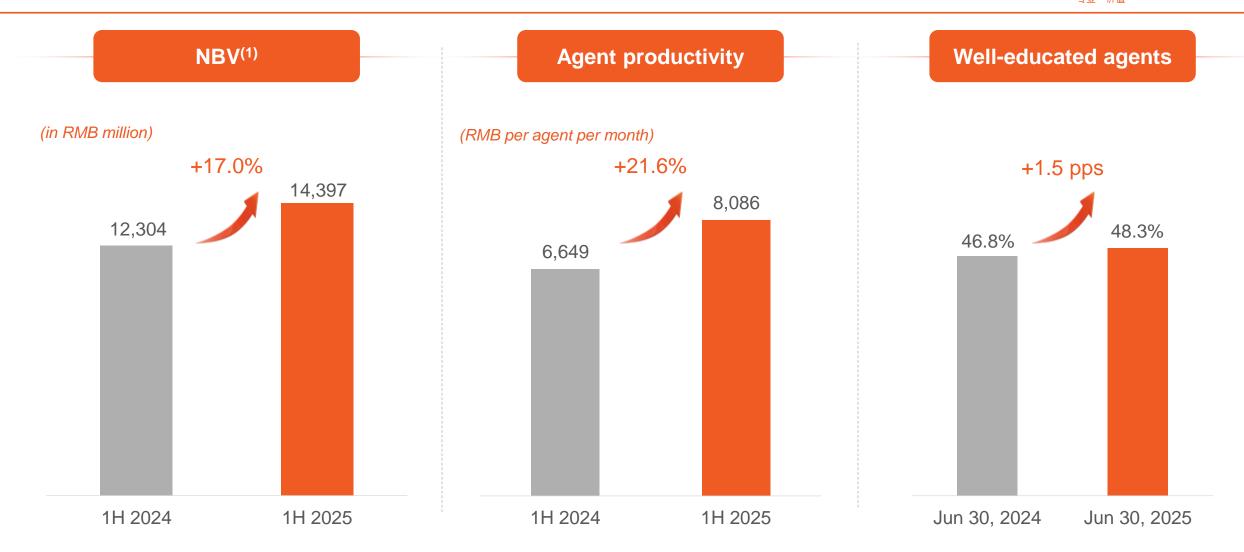


Notes: (1) The computation of NBV for the current period and the same period last year is based on the end-2024 long-run investment return assumption (4.0%) and risk discount rate assumption (8.5%/7.5%).

(2) ANP is calculated as the sum of 100 percent of annualized FYP and 10 percent of single premiums.

## Life: Rising Agency Productivity Drove Value Growth

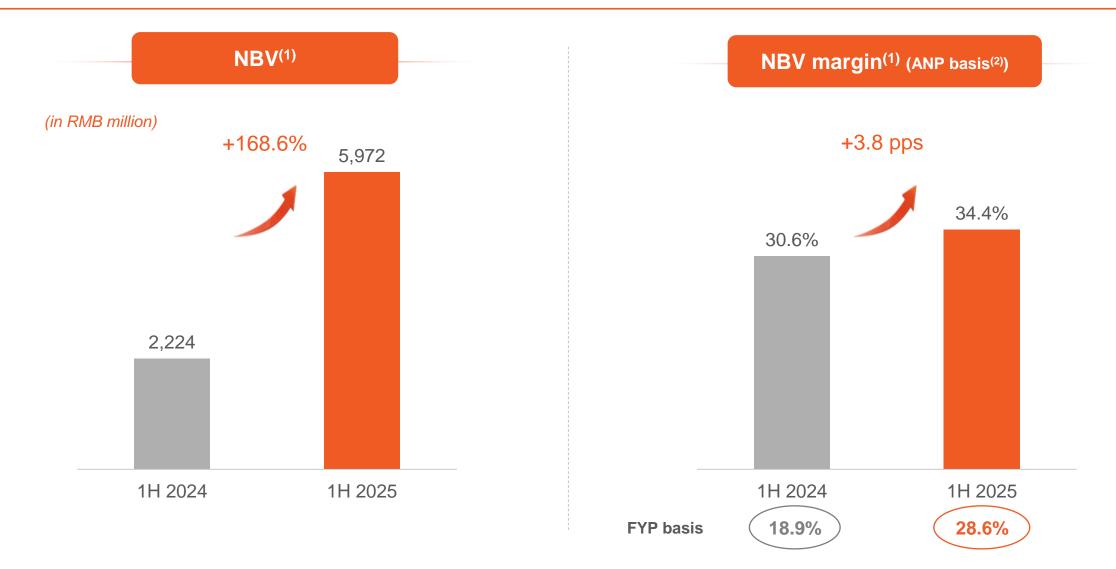




Note: (1) The computation of NBV for the current period and the same period last year is based on the end-2024 long-run investment return assumption (4.0%) and risk discount rate (8.5%/7.5%).

## Life: Bancassurance Accelerated; Scale and Margin Expanded





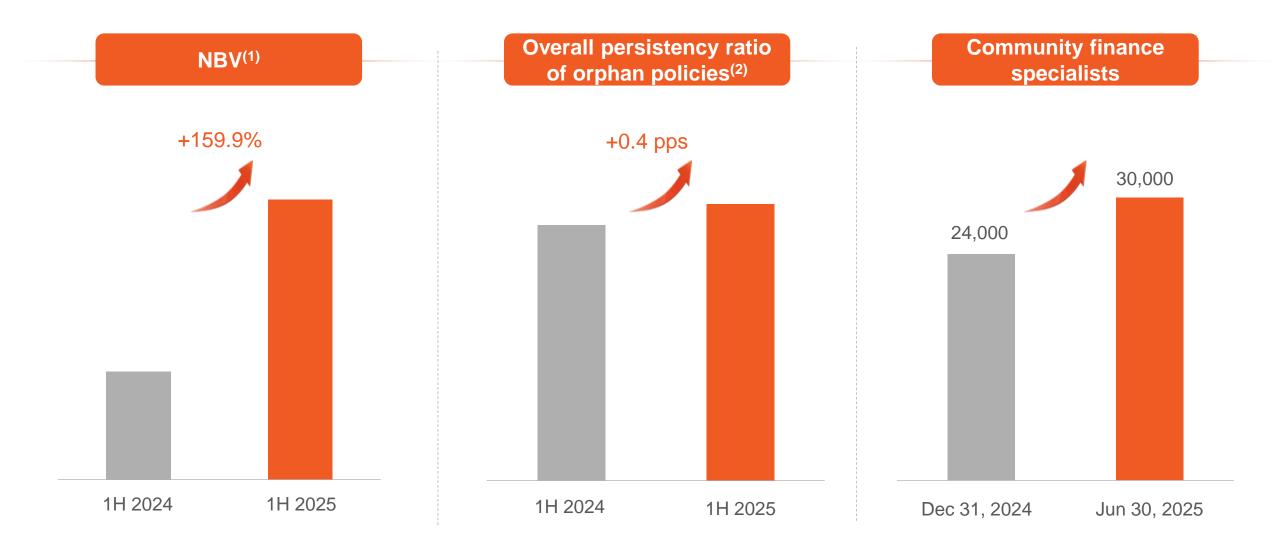
Notes: (1) The computation of NBV for the current period and the same period last year is based on the end-2024 long-run investment return assumption (4.0%) and risk discount rate assumption (8.5%/7.5%).

(2) ANP is calculated as the sum of 100 percent of annualized FYP and 10 percent of single premiums.

21

## Life: Community Finance Boosted Customer Coverage & Up-Sale



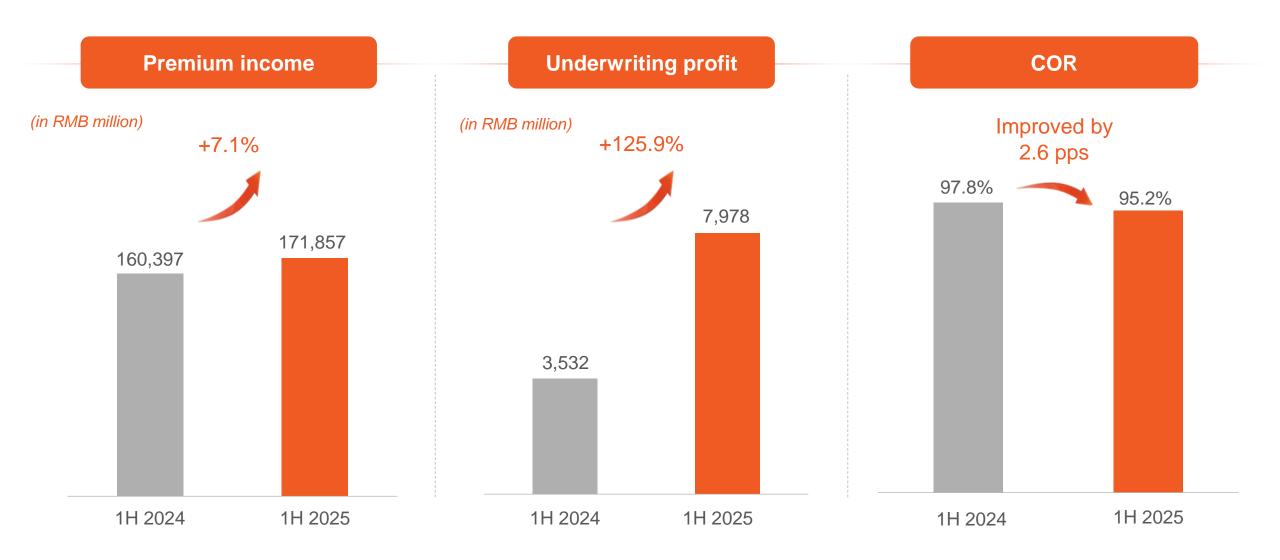


Notes: (1) The computation of NBV for the current period and the same period last year is based on the end-2024 long-run investment return assumption (4.0%) and risk discount rate assumption (8.5%/7.5%).

(2) Orphan policyholders are customers holding in-force insurance policies which were sold by Ping An Life's former agents before their agency relationship terminated.

## | P&C: Scale Expended; Underwriting Profit Doubled

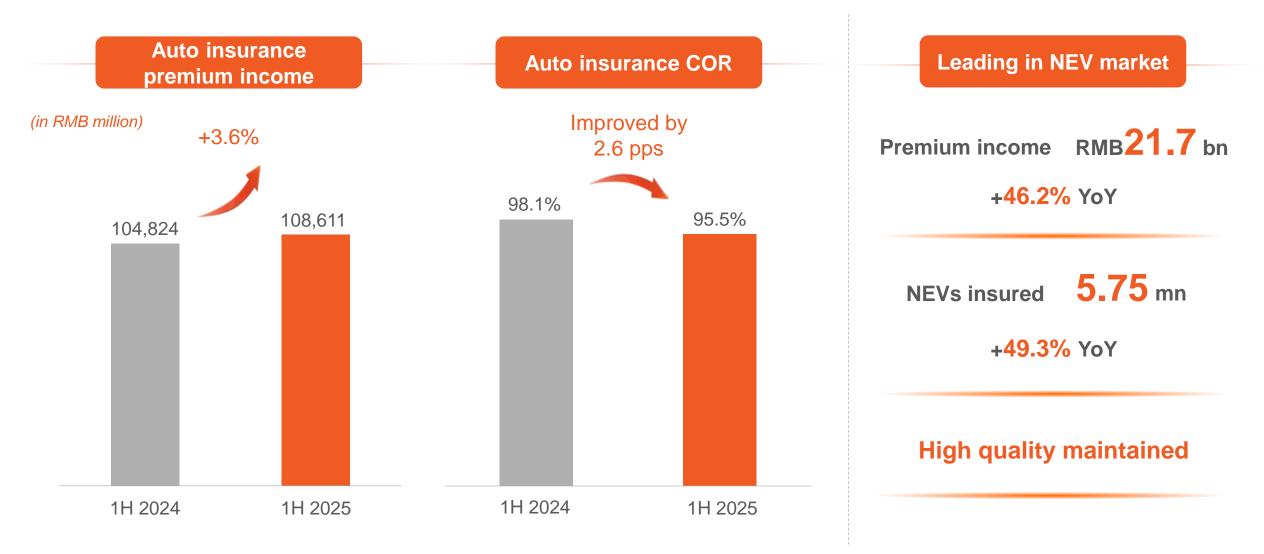




## | P&C: Auto Profitability Improved, Fast-Developing NEV Business





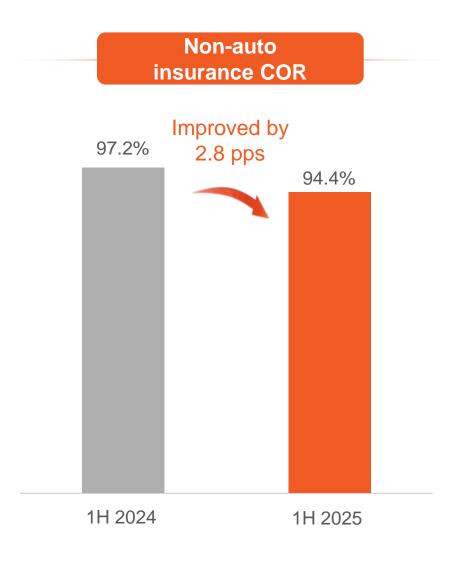


Notes: (1) NEV refers to new energy vehicles.

(2) Figures may not match the calculation due to rounding.

## | P&C: High-Quality Growth of Non-Auto Insurance







Liability insurance

COR 97.6%

Improved by 0.4 pps YoY

Health insurance

**COR 89.8%** 

Improved by 6.1 pps YoY

Agricultural insurance

COR 98.0%

Up by 2.1 pps YoY

Accident insurance

**COR 98.4%** 

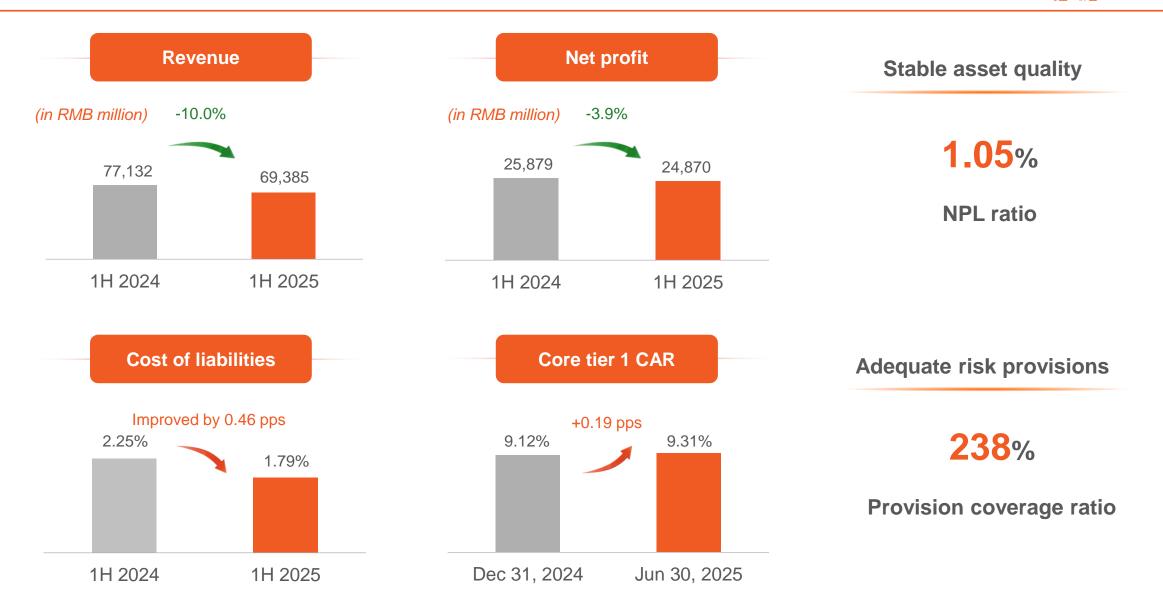
Improved by 1.1 pps YoY

Underwriting profit of guarantee insurance turned positive due to rapid reduction in high-risk exposure

(2) Figures may not match the calculation due to rounding.

## | Bank: Steady Operation and Strong B/S





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03

# Strategy Update

Michael Guo, Group Co-CEO

## | Strategy Update: Resilience and Innovation



#### **Measures**

#### Results

1. Life: channel diversification advancing successfully

Non-agency NBV contribution: 36%

## Focus on Cores

- 2. **Integrated finance:** improving customer operation, better cross-selling and higher product penetration
- High-value customers<sup>(1)</sup>: **+1.2 mn**

3. **Health and senior care:** building top-notch senior care facilities and services networks

"Jing'an No. 8" soft opening

## Optimize Mix

4. **Risk:** enhanced ALM and credit risk control framework

Shareholders' equity<sup>(1)</sup>: +1.7%

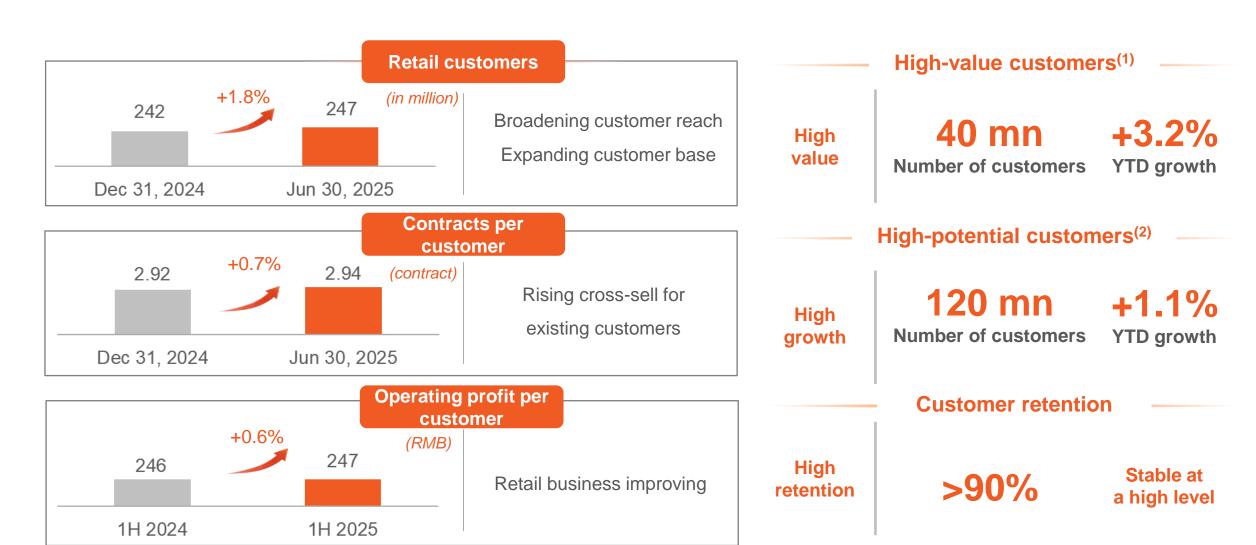
5. **Capital:** strengthened B/S and optimized business mix

Cash dividend growth: +2.2% YoY

## Integrated Finance: More Balanced Growth and Customer Mix



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Notes: (1) High-value customers refer to customers with investable assets > RMB500K.

- (2) High-potential customers refer to customers aged 30-45.
- (3) Figures may not match the calculation due to rounding.

## | Health & Senior Care: Improved Networks and Services



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	4				
$\Delta$	71	N E	7	74	<b>(S</b>
G	LV	ľ	9		16

Partners: 337 cities nationwide

3,000+ tier-3 hospitals

100% of 3A hospitals

**Owned:** 6 tier-3 hospitals of PKU Healthcare Group

1,700+ doctors; 600+ chief physicians

Health services

Medical

services

Partners: 106K health management institutions (+c1,000)

240K pharmacies (+c5,000)

Owned: 18 health management centers

Senior care services

**Partners:** Home care network in 85 cities

**Owned:** 6 senior care communities planned in 5 cities

Soft opening of "Jing'an No. 8" in Shanghai

Experience

Health care

5 times

Family doctor service used per capita per year

98%

Accuracy of Al-assisted consultation & diagnosis

One-click

"One-click direct billing" for both social &

commercial insurance plans

Senior care services

81%

Monthly activity ratio<sup>(1)</sup>

1.3 hours

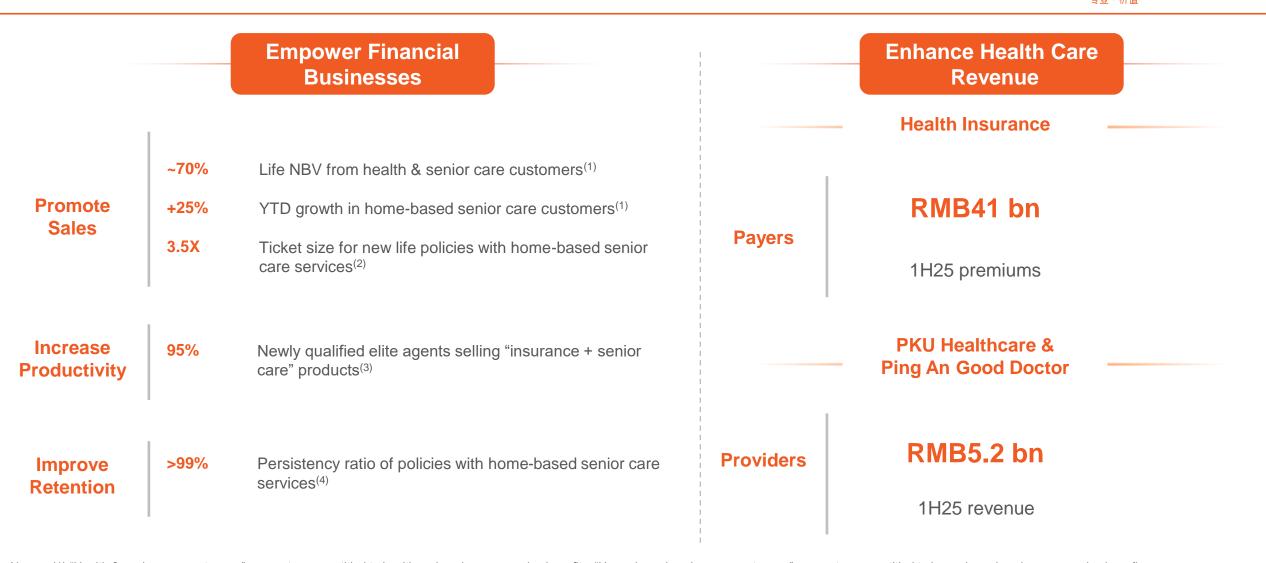
Smart speaker usage per day per customer

100%

Response rate of "Smart Guard"

## Health & Senior Care: Effective Enabler and Revenue Generator





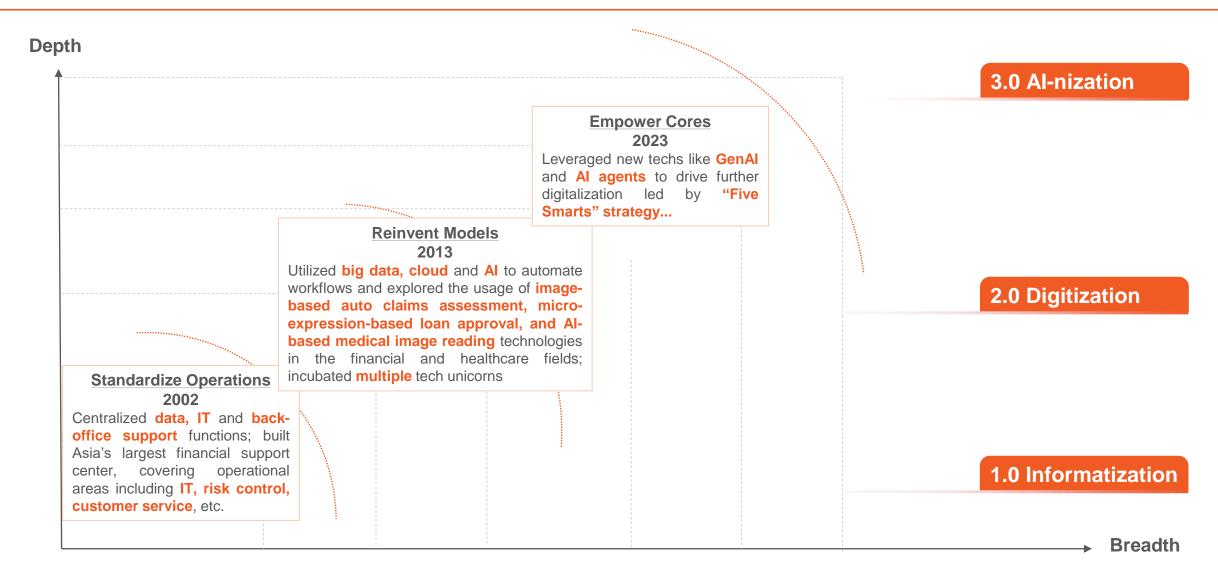
Notes: (1) "Health & senior care customers" are customers entitled to health and senior care service benefits. "Home-based senior care customers" are customers entitled to home-based senior care service benefits.

- (2) Ticket size for new life policies with home-based senior care services is 3.5 times that of policies without the benefits.
- (3) Dual Gold Diamond agents.
- (4) 13-month policy persistency ratio.

## | Tech: Ping An's Digitalization Journey



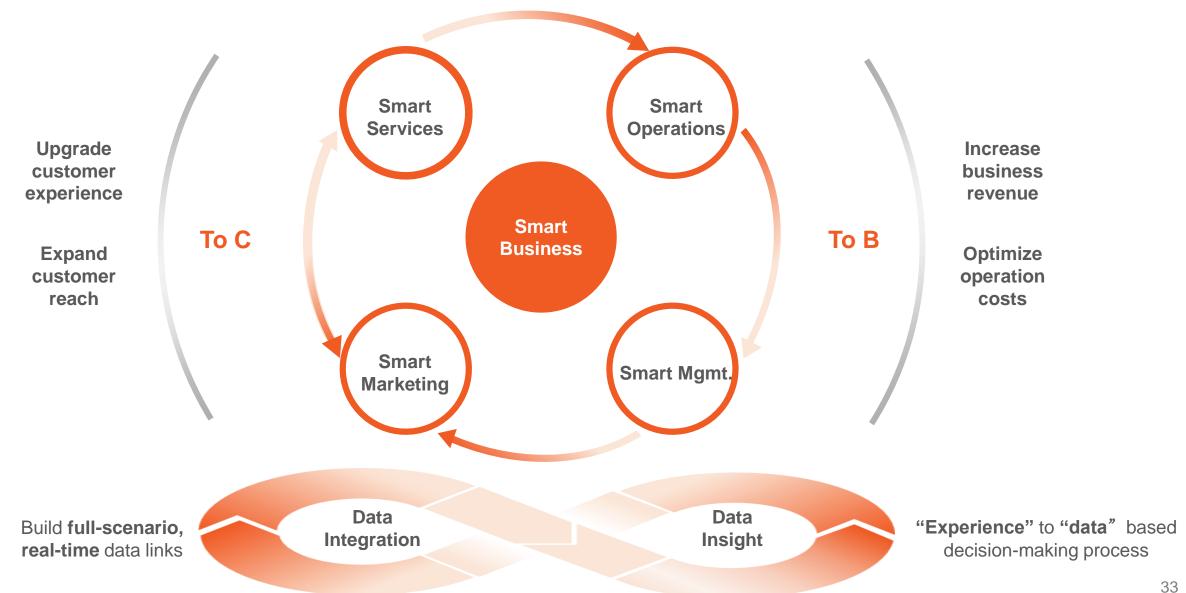
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## | Tech: Four Foundational Capabilities for Our Al Engine



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- 818 mn large model calls, +130% vs.
   FY24;
- 650+ end-to-end B2B applications,
   +20% YTD
- multimodal monotonic alignment,
  GenAl frameworks, and RL
  algorithms, with over 460 academic
  papers published;
  - 67 proprietary domain-specific large models, 15 newly-added

Independently developed

Diverse scenarios
Specialized solutions

**Scenarios** 

Algorithms

Industry-leading Cutting-edge

Intelligent scheduling Efficient & streamlined

Computing Power

Data

High quality
High precision

- 98% systems migrated to the cloud;
- A scale of thousands of GPUs, providing scale and compute density needed for AI training workloads
- Financial database: 3 trn highquality text tokens, covering 247 mn customers
- Medical database: 200 bn domainspecific tokens, incl. over 1.4 bn health consultation records

#### Al in All

Target: Digital Workforce 1

Marketing Service Operation Risk









...

Higher Accuracy, Faster Pace Lower Costs, Wider Coverage

Agent ecosystem

23K Al agents: used by 110K employees

MLOps platform<sup>(4)</sup>

93%: Life DSM accuracy<sup>(1)</sup>

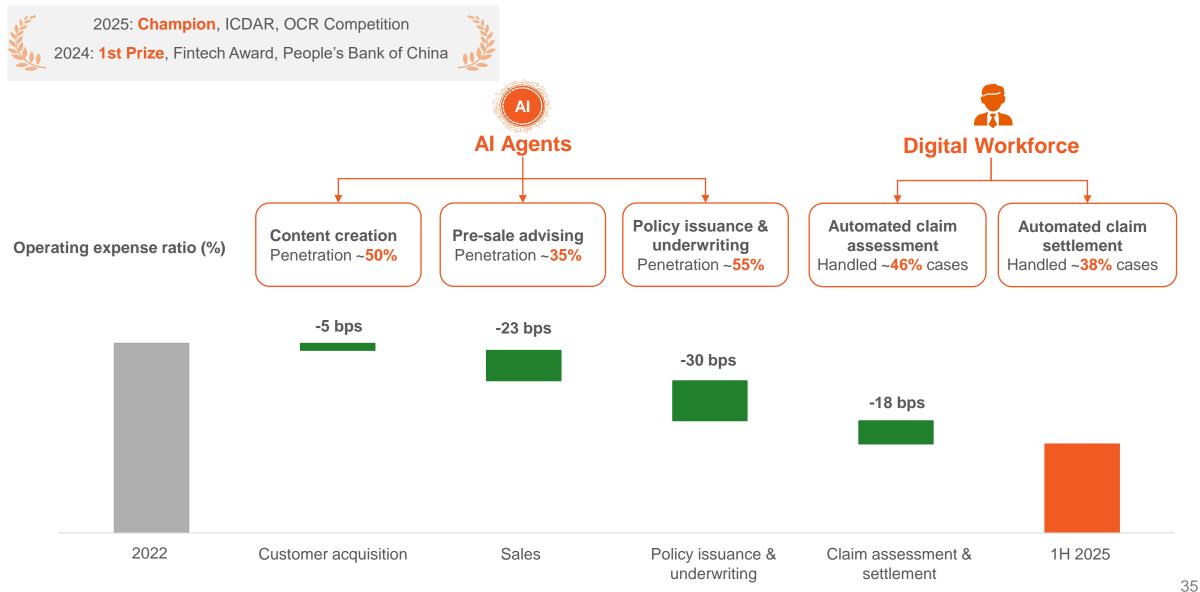
+16%: DSM inference speed<sup>(2)</sup>

+100%: DSM<sup>(1)</sup> inference resource efficiency<sup>(3)</sup>

Notes: (1) DSM refers to the domain-specific model, its accuracy rate is 48 pps higher than that of the DeepSeek-R1-32B model.

- (2) Compared with the DeepSeek-R1-32B model.
- (3) +100% in inference resource efficiency vs. the QwQ-32B-128K model.
- (4) Machine Learning Operations Platform.

## I Tech: Auto Insurance Operating Expense Ratio<sup>(1)</sup> Down ~1 pps in 3 Yrs 中国平安 PING ▲N





#### **Promote Sales**

#### Sales and marketing by Al

- Group: ~RMB66 bn sales realized, up 14% YoY
- · Life: Al Assistant for life agents upgraded

#### **Improve Experience**

#### Claim settlement by Al

- Life: 59% of claims settled in 10 minutes via Smart Quick Claim, up 3 pps YTD
- A&H: 55% of claims settled in as fast as 51 seconds, up 23 pps YTD

#### **Optimize Costs**

#### Risk prevention by Al

- Insurance: ~RMB10 bn losses prevented(1)
- Agricultural insurance: 43% AI RM, up 13 pps YTD

#### **Underwriting by Al**

 Bank: 76% of AML Due Diligence process automated, up 9 pps YTD

#### Services by Al

• Group: 80% of total customer service volume

#### R&D by Al

• Group: Al coding (2) 6% of total, up 5 pps YTD

# Thank You for Listening

Q&A





























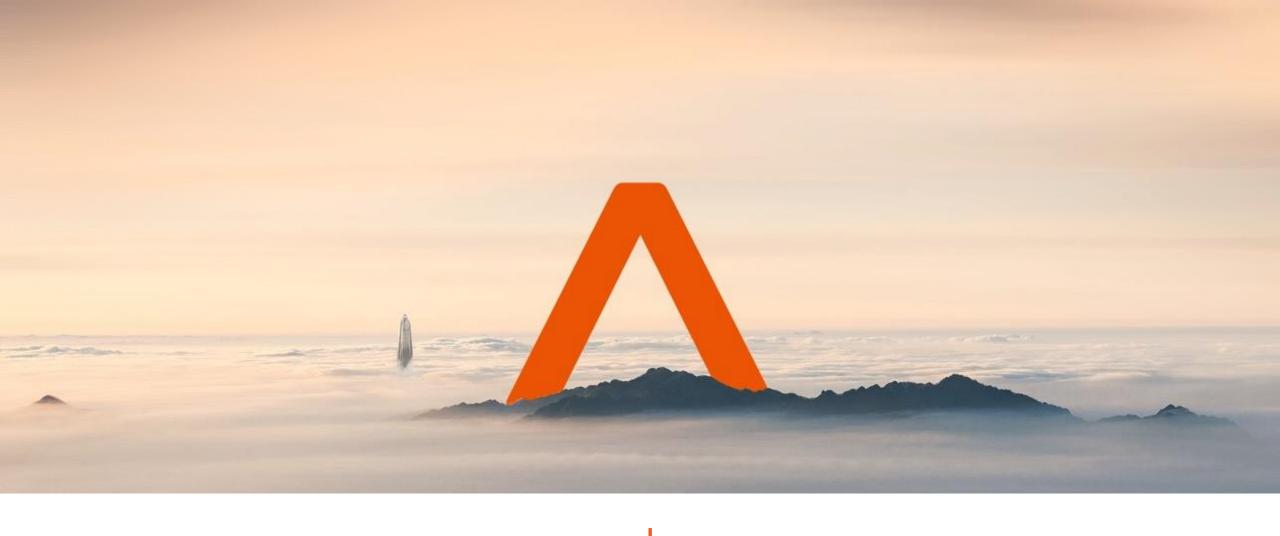












04 Appendices

## | Appendices: 1H25 Group Operating Profit



(in RMB million)	Life & Health	P&C	Banking	Asset management	Finance enablement	Other businesses and elimination	The Group
Operating profit attributable to shareholders of the parent company	52,435	10,010	14,414	2,723	811	(2,660)	77,732
Operating profit attributable to non-controlling interests	2,186	46	10,456	399	232	1,170	14,489
Operating profit (A)	54,621	10,056	24,870	3,122	1,043	(1,490)	92,221
Plus: Short-term investment variance (B) Impact of one-off material non-operating	(4,126)	-	-	-	-	- (0.457)	(4,126)
items and others (C)  Net profit (D = A + B + C)	50,495	10,056	24,870	3,122	(3,414) (2,371)	(2,157) (3,647)	(5,571) <b>82,525</b>
Net profit attributable to shareholders of the parent company	48,320	10,010	14,414	2,723	(2,603)	(4,817)	68,047
Net profit attributable to non-controlling interests	2,175	46	10,456	399	232	1,170	14,478

## | Appendices: 1H24 Group Operating Profit



(in RMB million)	Life & Health	P&C	Banking	Asset management	Finance enablement	Other businesses and elimination	The Group
Operating profit attributable to shareholders of the parent company	51,161	9,909	14,999	1,296	291	(2,670)	74,986
Operating profit attributable to non-controlling interests	1,618	45	10,880	389	581	578	14,091
Operating profit (A)	52,779	9,954	25,879	1,685	872	(2,092)	89,077
Plus: Short-term investment variance (B)	(555)	-	-	-	-	-	(555)
Impact of one-off material non-operating items and others (C)	-	-	-	-	182	-	182
Net profit (D = A + B + C)	52,224	9,954	25,879	1,685	1,054	(2,092)	88,704
Net profit attributable to shareholders of the parent company	50,612	9,909	14,999	1,296	473	(2,670)	74,619
Net profit attributable to non-controlling interests	1,612	45	10,880	389	581	578	14,085

# | Appendices: L&H Earnings



(in RMB million)	1H25	1H24	Notes
Insurance service result and others	44,840	47,047	A=B+E+H
Release of CSM	34,630	36,529	В
CSM release base	767,838	810,928	С
CSM release rate (unannualized, %)	4.5	4.5	D=B/C
Change in risk adjustment for non-financial risk	3,254	3,438	E
Opening risk adjustment	158,568	157,162	F
Risk adjustment release rate (unannualized, %)	2.1	2.2	G=E/F
Operating variances and others	6,956	7,079	Н
Investment service result	12,918	10,389	I
Operating profit before tax	57,758	57,436	J=A+I
Income tax	(3,138)	(4,657)	
Operating profit	54,621	52,779	

## Appendices: L&H's Changes in CSM



(in RMB million)	1H25	1H24	Notes
Opening CSM	731,312	768,440	Α
Contribution from new business	25,209	23,737	В
Present value of expected premiums from new business sold	235,145	229,530	С
New business CSM margin (%)	10.7	10.3	D=B/C
Expected interest growth	11,197	11,802	E
Changes in estimates that adjust CSM <sup>(1)</sup>	(1,754)	1,472	F
Changes in financial risks of insurance contracts subject to the VFA	1,875	5,478	G
CSM release base	767,838	810,928	H=A+B+E+F+G
Release of CSM	(34,630)	(36,529)	I=X%*H
Closing CSM	733,208	774,399	J=H+I

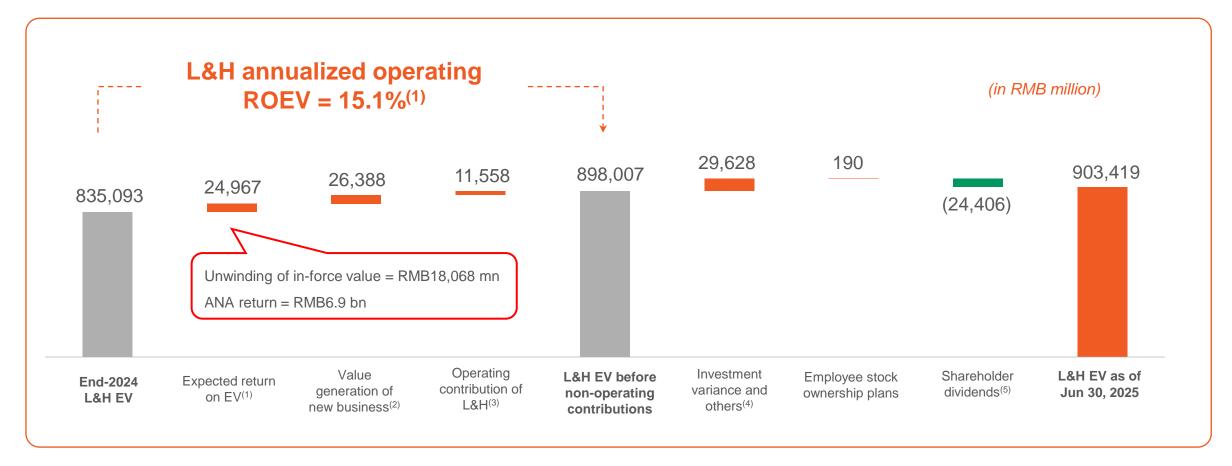
Notes: (1) Excluding changes in financial risks of insurance contracts subject to the VFA.

<sup>(2)</sup> Figures may not match the calculation due to rounding.

## | Appendices: L&H Delivered a 15.1% Annualized Operating ROEV



专业・价值



Notes: (1) Expected return on opening EV is based on a 4.0% long-run investment return assumption. In-force and NBV are unwound at the risk discount rate set by product type at 8.5% for traditional insurance and 7.5% for non-traditional insurance, such as participating and universal insurance. Annualized operating ROEV equals to 1H operating ROEV multiplied by 2.

- (2) Value generation of new business includes NBV (RMB22,335 mn) and risk diversification effects (RMB4,053 mn).
- (3) Operating contribution of L&H includes operating assumption and model changes (RMB-306 mn) and operating variance and others (RMB11,864 mn).
- (4) Investment variance and others include the investment variance, market value adjustments, and other impacts.
- (5) Dividends upstreamed from Ping An Life (RMB23,881 mn) and Ping An Health Insurance (RMB524 mn) to the Group.
- (6) Figures may not match the calculation due to rounding.

# | Appendices: P&C Earnings



in RMB million)	1H25	1H24	Notes
Insurance revenue	165,661	161,910	Α
Insurance service expenses	(153,186)	(153,557)	В
Net expense from reinsurance contracts held	(2,514)	(1,657)	С
Net insurance financial result and others	(1,983)	(3,164)	D
Underwriting profit	7,978	3,532	E=A+B+C+D
COR (%)	95.2	97.8	F=-(B+C+D)/A
Total investment income	5,990	8,586	G
Other net revenue and expenses	(1,327)	(329)	Н
Profit before tax	12,641	11,789	I=E+G+H
Income tax	(2,585)	(1,835)	
Net profit	10,056	9,954	
Operating profit	10,056	9,954	

Note: Figures may not match the calculation due to rounding.

## I Appendices: P&C Operating Data by Product Type



1H25 (in RMB million)	Premium income	Underwriting profit	COR
Auto insurance	108,611	5,020	95.5%
Liability insurance	13,615	283	97.6%
Health insurance	12,362	874	89.8%
Agricultural insurance	8,505	85	98.0%
Accidental injury insurance	7,242	105	98.4%

## Appendices: Insurance Funds Investment Portfolio (by Category)



	Jun 30, 2025	Dec 31, 2024	Change (%)
(in RMB million)			
Cash and cash equivalents	188,283	166,001	13.4
Term deposits	304,685	244,573	24.6
Debt financial assets	4,395,174	4,227,255	4.0
Bond investments	3,770,581	3,534,584	6.7
Bond funds	79,720	103,917	(23.3)
Preferred stocks	112,343	114,968	(2.3)
Perpetual bonds	87,149	107,157	(18.7)
Debt schemes	176,243	184,118	(4.3)
Wealth management products <sup>(1)</sup>	169,138	182,511	(7.3)
Equity financial assets	942,067	741,100	27.1
Stocks	649,294	437,379	48.5
Equity funds	129,128	133,410	(3.2)
Wealth management products <sup>(1)</sup>	36,661	49,948	(26.6)
Unlisted equities	126,984	120,363	5.5
Long-term equity stakes	194,432	198,229	(1.9)
Investment properties	136,464	134,015	1.8
Other investments <sup>(2)</sup>	41,370	20,236	104.4
Total investments	6,202,475	5,731,409	8.2

Notes: (1) Wealth management products include trust plans from trust companies, products from insurance asset management companies, and wealth management products from commercial banks.

<sup>(2)</sup> Other investments mainly include statutory deposits for insurance operations, three-month or longer-term financial assets purchased under reverse repurchase agreements, and derivative financial assets.

<sup>(3)</sup> Total investments exclude assets of investment-linked insurance.

<sup>(4)</sup> Figures may not match the calculation due to rounding.

### Appendices: Insurance Funds Investment Portfolio (by Accounting Measurement)



(in RMB million)	Jun 30, 2025	Dec 31, 2024	Change (%)
Financial assets at fair value through profit or loss	1,462,299	1,445,335	1.2
Fixed income	944,916	967,686	(2.4)
Stocks	225,018	174,221	29.2
Equity funds	129,128	133,410	(3.2)
Other equity financial assets	163,237	170,018	(4.0)
Financial assets at fair value through other comprehensive income	3,595,522	3,258,062	10.4
Fixed income	3,170,126	2,993,899	5.9
Stocks	424,276	263,158	61.2
Other equity financial assets	1,120	1,005	11.4
Financial assets measured at amortized cost	813,272	695,666	16.9
Others <sup>(1)</sup>	331,382	332,346	(0.3)
Total investments	6,202,475	5,731,409	8.2

Notes: (1) Others include long-term equity stakes, investment properties, and derivative financial assets.

<sup>(2)</sup> Total investments exclude assets of investment-linked insurance.

<sup>(3)</sup> Figures may not match the calculation due to rounding.

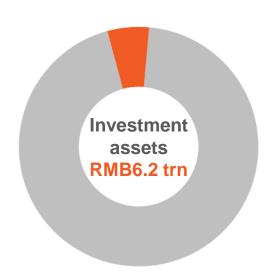
## | Appendices: 4.2% Nominal Yield on Debt Schemes and Debt WMPs

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**Debt schemes and debt WMPs** 

Scale: RMB345.4 bn

Proportion: 5.6%



	% of total investments	Nominal yield (%)	Remaining maturity (year)
Infrastructure	3.6	4.3	3.5
Expressway	0.5	4.4	2.7
Electric power	0.5	4.5	3.6
Infrastructure and development zones	1.5	4.3	4.4
Others (water supply, environmental protection, railway, etc.)	1.1	4.3	2.
Non-banking financial services <sup>(1)</sup>	0.8	3.5	3.
Real estate industry <sup>(2)</sup>	0.5	4.4	2.
Others <sup>(3)</sup>	0.7	4.3	2.
Total	5.6	4.2	3.

- Over 99.1% of the debt schemes and trust schemes have AAA external credit ratings
- Apart from some high credit rating entities, the vast majority of the assets have guarantees or collateral
- Target assets are mainly in economically developed and coastal areas including Beijing, Shanghai and Guangdong

Notes: (1) Non-banking financial services refer to financial institutions other than banks, including insurers, asset management companies, and financial leasing companies.

- (2) The real estate industry is broadly defined as comprising: real estate debt investment schemes with funds directly allocated to real estate projects; and trust schemes, infrastructure investment schemes, project-based ABSs, and so on with funds used indirectly in connection with real estate enterprises.
- (3) Some industries have been grouped into "others" as they account for small proportions.
- (4) Figures may not match the calculation due to rounding.

# **I** Appendices: Banking Earnings



(in RMB million)	1H25	1H24	Notes
	44.507	40.000	A Dec
Net interest revenue	44,507	49,086	A=BxC
Average balance of interest-earning assets	4,994,349	5,038,878	В
Net interest margin (unannualized, %)	0.89	0.97	С
Net non-interest revenue	24,878	28,046	
Revenue	69,385	77,132	D
General and administrative expenses	(19,206)	(21,109)	E=-(DxF)
Cost-to-income ratio (%)	27.68	27.37	F
Tax and surcharges	(627)	(783)	
Operating profit before impairment losses on assets	49,552	55,240	
Impairment losses on credit and other assets	(19,450)	(23,153)	
Including: Loan impairment loss	(23,895)	(23,775)	G=-(HxI)
Average balance of loans and advances	3,371,510	3,420,025	Н
Credit cost (unannualized, %)	0.71	0.70	I
Other expenses	(170)	(110)	
Profit before tax	29,932	31,977	
Income tax	(5,062)	(6,098)	
Net profit	24,870	25,879	

# **I** Appendices: Sensitivity of EV and NBV



(in RMB million)	Group EV	Change (%)	L&H EV	Change (%)	NBV of one year	Change (%)
Base case	1,501,349		903,419		34,889	
Investment return increased by 50 bps per annum	1,640,278	9.3	1,042,348	15.4	42,557	22.0
Risk discount rate increased by 50 bps per annum	1,476,800	(1.6)	878,871	(2.7)	33,340	(4.4)
Investment return decreased by 50 bps per annum	1,362,569	(9.2)	764,639	(15.4)	27,206	(22.0)
Risk discount rate decreased by 50 bps per annum	1,528,302	1.8	930,372	3.0	36,568	4.8
10% increase in mortality, morbidity and accident rates	1,473,337	(1.9)	875,407	(3.1)	32,294	(7.4)
10% increase in policy discontinuance rates	1,504,544	0.2	906,614	0.4	34,712	(0.5)
10% increase in maintenance expenses	1,497,014	(0.3)	899,085	(0.5)	34,501	(1.1)
5% increase in the policyholders' dividend payout ratio	1,493,123	(0.5)	895,193	(0.9)	34,441	(1.3)
10% decrease in the fair value of equity assets	1,456,868	(3.0)	867,644	(4.0)	N/A	N/A

## I Appendices: Sensitivity of Core Solvency Ratio



