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中国平安保险(集团)股份有限公司

Ping An Insurance (Group) Company of China, Ltd.

(A joint stock limited company incorporated in the People's Republic of China with limited liability)
(Stock Code: 2318)

ANNOUNCEMENT OF UNAUDITED RESULTS FOR THE THREE MONTHS ENDED MARCH 31, 2014

The Board of Directors of Ping An Insurance (Group) Company of China, Ltd. (“Ping An” or “the Company”) announces the unaudited results (the “First Quarterly Results”) of the Company and its subsidiaries (“the Group”) for the three months ended March 31, 2014 (the “Reporting Period”). The Board of Directors of the Company and its Audit and Risk Management Committee have reviewed the First Quarterly Results.

1. KEY FINANCIAL INFORMATION

During the Reporting Period, the key financial data prepared under International Financial Reporting Standards (“IFRS”) are as follows:

(in RMB million)	March 31, 2014	December 31, 2013
Total assets	3,661,234	3,360,312
Total liabilities	3,408,719	3,120,607
Total equity	252,515	239,705
Equity attributable to shareholders of the parent company	<u>193,586</u>	<u>182,709</u>
For the three months ended March 31, (in RMB million)	2014	2013
Total income	147,081	114,855
Net profit	12,993	9,168
Net profit attributable to shareholders of the parent company	10,809	7,393
Basic earnings per share (in RMB)	<u>1.37</u>	<u>0.93</u>

2. TOTAL NUMBER OF SHAREHOLDERS AND SHAREHOLDINGS OF TOP TEN SHAREHOLDERS AS AT THE END OF THE REPORTING PERIOD

Total number of shareholders as at the end of Reporting Period		Total number of shareholders was 261,192, of which 255,854 were holders of A shares and 5,338 were holders of H shares.				
Shareholdings of top ten shareholders						
Name of shareholder	Nature of shareholder	Share-holding percentage (%)	Total number of shares held	Type of shares	Number of selling-restricted shares held	Number of pledged or frozen shares
Shenzhen Investment Holdings Co., Ltd.	State	6.08	481,359,551	A share	–	239,980,000 pledged shares
All Gain Trading Limited	Overseas legal person	4.98	394,500,996	H share	–	394,500,996 pledged shares
Business Fortune Holdings Limited	Overseas legal person	3.11	246,563,123	H share	–	246,563,123 pledged shares
Bloom Fortune Group Limited	Overseas legal person	3.02	239,089,199	H share	–	239,089,199 pledged shares
Linzhi New Horse Investment Development Co., Ltd.	Domestic non-state-owned legal person	2.55	202,233,499	A share	–	80,000,000 pledged shares
Shum Yip Group Limited	State-owned legal person	2.11	166,665,065	A share	–	–
Yongxin Yufu Industrial Co., Ltd.	Domestic non-state-Owned legal person	2.04	161,549,006	A share	–	–
Gongbujiangda Jiangnan Industrial Development Co., Ltd.	Domestic non-state-owned legal person	1.42	112,112,886	A share	–	69,000,000 pledged shares
Linzhi Jingao Industrial Development Co., Ltd.	Domestic non-state-owned legal person	1.21	95,853,412	A share	–	47,500,000 pledged shares
TEMASEK FULLERTON ALPHA PTE LTD.	QFII	1.17	92,753,762	A share	–	–

Explanation of the connected relationship or acting-in-concert relationship of the above shareholders

All Gain Trading Limited, Business Fortune Holdings Limited and Bloom Fortune Group Limited are indirect wholly-owned subsidiaries of Charoen Pokphand Group Company Limited which holds 63.34% of the shares of Gongbujiangda Jiangnan Industrial Development Co., Ltd. through its wholly-owned subsidiary Linzhi Zhengda Global Investment Co., Ltd.. Gongbujiangda Jiangnan Industrial Development Co., Ltd., All Gain Trading Limited, Business Fortune Holdings Limited and Bloom Fortune Group Limited are of connected relationship since they are under common control.

Save as the above, the Company is not aware of any connected relationship or acting-in-concert relationship among the above-mentioned shareholders.

3. A SHARE CONVERTIBLE CORPORATE BONDS (INCLUDING SUBORDINATED TERMS) (THE “A SHARE CONVERTIBLE BONDS”)

Top ten owners of A Share Convertible Bonds as at the end of Reporting Period		
Name of owners of A Share Convertible Bonds	Amount (RMB)	Percentage (%)
Shenzhen Investment Holdings Co., Ltd.	1,341,178,000	5.16
GIC PRIVATE LIMITED	990,319,000	3.81
UBS AG	876,717,000	3.37
Huaxia Life Insurance Co., Ltd. – Universal Life Insurance Products	830,648,000	3.19
China Life Insurance Company Limited – Dividend – Individual Dividend – 005L – FH002Hu	542,680,000	2.09
China Construction Bank – Bosera Theme Industry Stock Securities Investment Fund	472,320,000	1.82
China Pacific Life Insurance Co., Ltd. – Conventional – General Insurance Products	444,676,000	1.71
China Life Insurance Company Limited – Dividend – Group Dividend – 005L – FH001Hu	444,296,000	1.71
China Construction Bank — Yinhua — Dow Jones China 88 Select Equity Fund	434,231,000	1.67
China Pacific Life Insurance Co., Ltd. – Dividend – Individual Dividend	382,699,000	1.47

Note: Pursuant to relevant requirements of the Notice on Participation of Convertible Corporate Bonds in Collateralized Bond Repurchase Business stipulated by the Shanghai Stock Exchange, the A Share Convertible Bonds of the Company have participated in collateralized bond repurchase since December 9, 2013. The above data has been summed up by the Company according to the register of holders of the A Share Convertible Bonds provided by the China Securities Depository and Clearing Corporation Limited and the information on holders of specific accounts for collateralized bond repurchase of settlement participants.

Guarantee of A Share Convertible Bonds

There is no guarantee of A Share Convertible Bonds.

The Adjustment to the Price of A Share Convertible Bonds during the Reporting Period

The conversion period of A Share Convertible Bonds will commence on the first trading day immediately following the expiry of six months after the date of the completion of the issuance of A Share Convertible Bonds and end on the maturity date of the A Share Convertible Bonds (i.e. May 23, 2014 to November 22, 2019) and the initial conversion price is RMB41.33 per share. There was no change of the conversion price during the Reporting Period.

Accumulated Converted Shares from A Share Convertible Bonds during the Reporting Period

As the conversion period of A Share Convertible Bonds will commence on May 23, 2014 and end on November 22, 2019, there was no bond being converted during Reporting Period.

The Credit Rating of the A Share Convertible Bonds

Dagong Global Credit Rating Co., Ltd. has conducted credit ratings on the issuance of A Share Convertible Bonds and issued Credit Ratings Report on Public Issuance of A Share Convertible Corporate Bonds (including subordinated terms) by Ping An Insurance (Group) Company of China, Ltd. for the Year 2013, which confirmed that the credit rating of the A Share Convertible Bonds is AAA.

4. BUSINESS REVIEW FOR THE REPORTING PERIOD

In the first quarter of 2014, growth of the domestic economy slowed while the structural adjustment and transformational upgrade made steady progress, which further spurred economic reform. The Company actively implemented the business strategy of “reasonable growth, structural optimization and planning for the future”. On the back of the significant growth of our traditional financial businesses, we actively managed our non-traditional businesses and built up our comprehensive strength in a continuous and stable manner. In terms of our traditional financial businesses, the insurance business achieved a stable growth with sound quality. Leveraging on integrated finance, the banking business achieved a continuous and steady growth and established the “Smart Flagship Store” by combining internet technology, paving the way to a new concept for network branches. Integrated finance helped to better acquire customers, promoted customer migration and intensified the synergistic effect. For the non-traditional businesses, we actively researched and seized new opportunities arising from internet finance. The non-traditional businesses, including Lufax, Wanlitong Loyalty Points Program, auto market and e-Payment, achieved significant growth in terms of scale and the number of users.

In the first quarter of 2014, the Company achieved outstanding performance in the following areas:

A healthy and stable growth was achieved in the Company’s overall business performance. The net profit attributable to the shareholders of the parent company for the first quarter of 2014 was RMB10,809 million, up 46.2% over the same period last year. As at March 31, 2014, equity attributable to the shareholders of the parent company was RMB193,586 million, 6.0% higher over the start of the year. Total assets amounted to RMB3.66 trillion, representing an increase of 9.0% over the start of the year.

The life insurance business underwent stable and healthy growth, while the quality of our property and casualty insurance business remained sound, and our annuity business maintained its leading position in the industry. For the first quarter of 2014, the life insurance business achieved written premiums of RMB91,801 million, up 22.7% over the same period last year, among which written premiums for individual life insurance business was RMB80,001 million, up 17.8% over the same period in 2013. Ping An Property & Casualty grew rapidly in the first quarter of 2014, with premium income of RMB34,718 million, up 27.9% over the same period last year and the quality of business remained sound. The corporate annuity business of Ping An Annuity continued to maintain a healthy growth, with assets entrusted and management fees income both maintaining at the market-leading positions.

As at March 31, 2014, the Company's investment portfolio of insurance funds reached RMB1.30 trillion, up 5.7% over the start of the year. The net investment yield of insurance funds remained stable, while the total investment yield came under some pressure due to the persistent downturn in capital market.

The banking business steadily grew its scale as it continued to leverage integrated finance. Ping An Bank continued to optimize its structure and accelerate business innovation, rapidly growing its businesses of investment banking, bills, gold, settlement and cash management services. Ping An Bank has deepened its strategic transformation and rolled out its ongoing retail reforms. In the first quarter of 2014, the net profit of Ping An Bank rose 40.8% to RMB5,054 million over the same period last year, and contributed a profit of RMB2,923 million to the Group, up 58.9% over the same period last year. As at March 31, 2014, Ping An Bank had total assets of approximately RMB2.10 trillion, up 10.9% over the start of the year. Total deposits reached RMB1.38 trillion, up 13.6% over the start of the year; while total loans reached RMB0.89 trillion, up 5.1% over the start of the year; and credit cards in force (CIF) reached 14.87 million. Ping An Bank's non-performing loan ratio was 0.91%, with the quality of credit assets maintained at a stable level and risks kept under control.

Ping An Trust continued to focus on its private wealth management business, while Ping An Securities actively promoted its business transformation. Ping An Trust's private wealth management business has been growing steadily with the number of active and high net-worth customers exceeding 24 thousand as at March 31, 2014, up 10.9% over the start of the year. Assets held in trust reached RMB358,951 million, representing a growth of 23.6% compared with the beginning of the year; of which paid-in capital of collective trust products mostly held by individual customers exceeded RMB220,000 million, up 26.4% over the start of the year, placing Ping An Trust at the forefront of the industry. The Company actively managed assets held in trust with strict risk control measures, and saw the successful redemption of products reaching maturity. Ping An Securities has completed 7 credit bond issuance projects as the lead underwriter; its margin trading and securities lending business reached RMB3,837 million, up 18.1% over the start of the year; and the scale of its asset management business grew 10.2% over the start of the year, reaching RMB59,536 million.

Looking ahead, the development of overall Chinese economy is expected to remain stable, benefiting the smooth implementation of reforms. However, the macro-economy situation stays complex, which will bring challenges for the operation of financial industry. The Company will closely monitor changes in the external economic environment, drive synergies across the Group members and commit continuous efforts to further integrating traditional finance with modern technology, striving to establish Ping An as a "leading personal integrated financial services provider in China".

5. UNDERTAKINGS

Shareholders' Undertaking

The Company received written notices from original Shenzhen New Horse Investment Development Co., Ltd. (newly known as Linzhi New Horse Investment Development Co., Ltd.), original Shenzhen Jinao Industrial Development Co., Ltd. (newly known as Linzhi Jingao Industrial Development Co., Ltd.) and original Shenzhen Jiangnan Industrial Development Co., Ltd. (newly known as Gongbujiangda Jiangnan Industrial Development Co., Ltd.) on February 22, 2010. According to such written notices, Linzhi New Horse Investment Development Co., Ltd. and Linzhi Jingao Industrial Development Co., Ltd. will reduce their shareholdings in the Company by not more than 30% of the 389,592,366 A shares and the 331,117,788 A shares respectively per annum through the offer for sale in the secondary market as well as the block trading platform in the next five years. Out of the A shares held by Gongbujiangda Jiangnan Industrial Development Co., Ltd., the holding of 88,112,886 A shares will also be reduced in the next five years through the offer for sale in the secondary market as well as the block trading platform, by not more than 30% of the 88,112,886 A shares per annum.

As at March 31, 2014, the above undertaking was still in the process of performance and there was no violation of the above undertaking.

Undertakings in Respect of the Major Asset Restructuring with Shenzhen Development Bank¹

- (1) The Company undertakes that it and its subsidiaries shall not, within 36 months since the date of completion of the non-public issuance of shares by Shenzhen Development Bank, transfer any of the Shenzhen Development Bank shares they held, excluding the transfer between the Company and its connected organizations (i.e. any parties directly or indirectly controlling the Company or under the direct or indirect control of the Company or under the control of the same controller as that of the Company) to the extent permitted by the applicable laws. Upon expiry of the above mentioned term, the Company will be free to dispose of such newly-issued shares pursuant to the requirements of CSRC and Shenzhen Stock Exchange.
- (2) According to the Profit Forecast Compensation Agreement entered into between the Company and Shenzhen Development Bank on September 14, 2010, Shenzhen Development Bank shall prepare the pro forma net profit amount of the Original Ping An Bank² (the "Realized Profits") in accordance with the CAS within four months after the end of each year within three years upon Shenzhen Development Bank's completion of issuing shares for purchase of assets (the "Compensation Period") and procure its appointed accounting firm to issue a special audit opinion (the "Special Audit Opinion") in respect of such Realized Profits and the difference between such Realized Profits and the corresponding forecasted profits ("Forecasted Profits") as soon as possible. If, based on the Special Audit Opinion, the Actual Profits of the Original Ping An Bank in any year during the Compensation Period is lower than the corresponding Forecasted

1 Shenzhen Development Bank, refers to the original Shenzhen Development Bank Co., Ltd., an associate of the Company from May 2010, became a subsidiary of the Company in July 2011, and was renamed as Ping An Bank Co., Ltd. ("Ping An Bank") on 27 July 2012.

2 The Original Ping An Bank, refers to the original Ping An Bank Co. Ltd., became a subsidiary of Shenzhen Development Bank in July 2011, before that, it was a subsidiary of the Company. It was deregistered on June 12, 2012 due to the absorption merger by Shenzhen Development Bank.

Profits, the Company shall pay 90.75% of the shortfall between the Actual Profits and the Forecasted Profits to Shenzhen Development Bank in cash (“Compensation Amount”). The Company shall, within 20 business days after the issuance of the Special Audit Opinion for the year, transfer the amount in full into the bank account designated by Shenzhen Development Bank.

- (3) In respect of the two properties of the Original Ping An Bank, the ownership certificates of which have not been applied for, the Company has issued “The Letter of Undertaking from Ping An Insurance (Group) Company of China, Ltd. in relation to the Compensation for the Losses Arising from the Potential Title Disputes of Ping An Bank Co., Ltd.”. According to the Letter of Undertaking, the Company undertakes that if titleship disputes occurred in respect of the above-mentioned properties of the Original Ping An Bank in the future, the Company will make efforts to coordinate the parties for proper settlement of the disputes, so as to avoid any adverse effect on the normal operation of the bank. If the above-mentioned branches incur additional costs or their revenue decreases due to the titleship disputes, the Company promises that it will compensate Shenzhen Development Bank in cash for the loss arising from the handling of the titleship disputes by the Original Ping An Bank.

Besides, in respect of the two properties the ownership certificates of which have not been obtained, the Company has issued “The Letter of Undertaking from Ping An Insurance (Group) Company of China, Ltd. in relation to settlement of properties with title defects of Ping An Bank Co., Ltd.”. According to the Letter of Undertaking, the Company undertakes that, within three years following completion of the transaction, if Shenzhen Development Bank fails to obtain the ownership certificates for the two properties and fails to dispose of the same properly, the Company shall, within three months upon expiry of the three-year period, purchase or designate any third party to purchase those properties at a fair and reasonable price.

- (4) The Company undertakes that, after the completion of the major asset restructuring with Shenzhen Development Bank and during the period when the Company remains as the controlling shareholder of Shenzhen Development Bank, and in respect of the businesses of the Company and the enterprises under its control intend to carry on or their substantially obtaining the business or commercial opportunities similar to those of Shenzhen Development Bank whereby the assets and businesses arising from such business or commercial opportunities may possibly form potential competition with those of Shenzhen Development Bank, the Company and the enterprises under its control shall not be engaged in the businesses identical or similar to those carried out by Shenzhen Development Bank, so as to avoid direct or indirect competition with the operations of Shenzhen Development Bank.
- (5) The Company undertakes that, after the completion of the major asset restructuring with Shenzhen Development Bank and in respect of the transactions between the Company and the enterprises under its control and Shenzhen Development Bank which constitute the connected transactions of Shenzhen Development Bank, the Company and the enterprises under its control shall enter into transaction with Shenzhen Development Bank following the principle of “fairness, justness and openness” at fair and reasonable

prices, and shall go through the decision-making process according to the requirements of the relevant laws and regulations and regulatory documents and perform their obligations of information disclosure as required by law. The Company undertakes that the Company and the enterprises under its control shall not procure any illegal interests or let Shenzhen Development Bank undertake any illicit obligations through the transactions with Shenzhen Development Bank.

- (6) The Company undertakes that, after the completion of the major asset restructuring and during the period when the Company remains as the controlling shareholder of Shenzhen Development Bank, the Company shall maintain the independence of Shenzhen Development Bank and ensure that Shenzhen Development Bank is independent from the Company and the enterprises under its control in respect of personnel, assets, finance, organization and business.

As at March 31, 2014, the undertaking mentioned in item (2) had been fulfilled, the rest of the above undertakings were still in the process of performance and there was no violation of the above undertakings. For the undertaking mentioned in item (2), the Company has not paid any compensation to Shenzhen Development Bank.

Undertaking in Respects of the Issuance of RMB26 Billion A Share Convertible Bonds

During the period of issuing RMB26 billion A Share Convertible Bonds by the Company, in terms of certain subsidiaries are engaged in construction of private properties and community for the elderly, the Company undertakes that, nowadays and in the future, it will strictly comply with relevant regulations in relation to the insurance funds used in real estate investment and the principle of insurance funds that should only be applied to specific property without property speculations or selling in an inappropriate form. It will not develop or sell commercial housing by the means of investment in annuity and private real estate.

As at March 31, 2014, the above undertaking was still in the process of performance and there was no violation of the above undertaking.

Undertaking in Respect of the Subscription for the New Shares of Ping An Bank through Non-public Issuance

In relation to the subscription for 1,323,384,991 new shares of Ping An Bank through non-public issuance, the Company undertakes that it shall not transfer the shares within thirty-six months since the date of listing the new shares (January 9, 2014), excluding the transfer between the Company and its connected organizations (i.e. any parties directly or indirectly controlling the Company or under the direct or indirect control of the Company or under the control of the same controller as that of the Company) to the extent permitted by the applicable laws. Upon expiry of the above mentioned term, the Company will be free to dispose of such newly-issued shares pursuant to the requirements of CSRC and Shenzhen Stock Exchange.

As at March 31, 2014, the above undertaking was still in the process of performance and there was no violation of the above undertaking.

6. GUARANTEE

(in RMB million)

External guarantee of the Company (excluding the guarantee in favor of its subsidiaries)	
Total external guarantee incurred during the Reporting Period	–
Total external guarantee balance as at the end of the Reporting Period	–
Guarantee of the Company in favor of its subsidiaries	
Total guarantee in favor of its subsidiaries incurred during the Reporting Period	5,972
Total guarantee balance in favor of its subsidiaries as at the end of the Reporting Period	25,326
Total guarantee of the Company (including the guarantee in favor of its subsidiaries)	
Total guarantee	25,326
Total guarantee as a percentage of the Company's net assets (%)	13.1
Including: Direct and indirect guarantee for the companies with gearing ratio over 70%	19,810

Note: The data set out in the table above does not include those arise from financial guarantee businesses conducted by Ping An Bank and other subsidiaries of the Company in strict compliance with the scope of operation approved by relevant regulatory authorities.

7. FINANCIAL STATEMENTS PREPARED IN ACCORDANCE WITH IFRS

(1) Consolidated Income Statement

For the three months ended March 31, 2014

For the three months ended March 31, (in RMB million)	2014 (Unaudited)	2013 (Unaudited)
Gross written premiums and policy fees	108,075	85,018
Less: Premiums ceded to reinsurers	<u>(7,671)</u>	<u>(5,206)</u>
Net written premiums and policy fees	100,404	79,812
Change in unearned premium reserves	<u>(3,901)</u>	<u>(2,536)</u>
Net earned premiums	96,503	77,276
Reinsurance commission income	2,303	1,285
Interest income from banking operations	27,919	20,293
Fees and commission income from non-insurance operations	4,883	2,978
Investment income	12,338	11,154
Share of profits and losses of associates and jointly controlled entities	(36)	7
Other income	<u>3,171</u>	<u>1,862</u>
Total income	<u>147,081</u>	<u>114,855</u>
Claims and policyholders' benefits	(77,405)	(65,013)
Commission expenses on insurance operations	(9,133)	(6,927)
Interest expenses on banking operations	(15,970)	(10,779)
Fees and commission expenses on non-insurance operations	(780)	(324)
Loan loss provisions, net of reversals	(2,057)	(1,019)
Foreign exchange (losses)/gains	47	(26)
General and administrative expenses	(21,737)	(16,657)
Finance costs	(1,364)	(546)
Other expenses	<u>(2,013)</u>	<u>(1,571)</u>
Total expenses	<u>(130,412)</u>	<u>(102,862)</u>
Profit before tax	16,669	11,993
Income tax	<u>(3,676)</u>	<u>(2,825)</u>
Net profit	<u>12,993</u>	<u>9,168</u>
Attributable to:		
– Owners of the parent	10,809	7,393
– Non-controlling interests	<u>2,184</u>	<u>1,775</u>
	<u>12,993</u>	<u>9,168</u>
	RMB	RMB
Earnings per share attributable to ordinary equity holders of the parent:		
– Basic	1.37	0.93
– Diluted	<u>1.29</u>	<u>0.93</u>

(2) **Consolidated Statement of Comprehensive Income**
For the three months ended March 31, 2014

For the three months ended March 31, (in RMB million)	2014 (Unaudited)	2013 (Unaudited)
Net profit	<u>12,993</u>	<u>9,168</u>
Other comprehensive income		
Items that may be reclassified subsequently to profit or loss:		
Available-for-sale financial assets	(288)	2,040
Shadow accounting adjustments	495	122
Exchange differences on translation of foreign operations	(6)	3
Share of other comprehensive income of associates and jointly controlled entities	4	–
Income tax relating to components of other comprehensive income	<u>(89)</u>	<u>(537)</u>
Other comprehensive income, net of tax	<u>116</u>	<u>1,628</u>
Total comprehensive income	<u><u>13,109</u></u>	<u><u>10,796</u></u>
Attributable to:		
– Owners of the parent	10,864	8,815
– Non-controlling interests	<u>2,245</u>	<u>1,981</u>
	<u><u>13,109</u></u>	<u><u>10,796</u></u>

(3) Consolidated Statement of Financial Position*As at March 31, 2014*

(in RMB million)	March 31, 2014 (Unaudited)	December 31, 2013 (Audited)
ASSETS		
Cash and amounts due from banks and other financial institutions	395,386	353,331
Balances with the Central Bank and statutory deposits	265,320	237,154
Fixed maturity investments	1,593,555	1,454,637
Equity investments	173,990	157,068
Derivative financial assets	3,696	3,402
Loans and advances to customers	907,377	861,770
Premium receivables	26,060	24,205
Accounts receivable	8,273	8,033
Inventories	2,001	1,764
Reinsurers' share of insurance liabilities	15,911	13,839
Policyholder account assets in respect of insurance contracts	34,924	35,502
Policyholder account assets in respect of investment contracts	4,494	4,101
Investments in associates and jointly controlled entities	12,089	12,081
Investment properties	18,028	18,262
Property and equipment	18,441	18,873
Intangible assets	43,500	43,896
Deferred tax assets	14,970	15,253
Other assets	123,219	97,141
Total assets	<u>3,661,234</u>	<u>3,360,312</u>
EQUITY AND LIABILITIES		
Equity		
Share capital	7,916	7,916
Reserves	90,235	90,167
Retained profits	95,435	84,626
Equity attributable to owners of the parent	193,586	182,709
Non-controlling interests	58,929	56,996
Total equity	<u>252,515</u>	<u>239,705</u>

(in RMB million)	March 31, 2014 (Unaudited)	December 31, 2013 (Audited)
Liabilities		
Due to banks and other financial institutions	561,187	509,466
Assets sold under agreements to repurchase	106,141	121,642
Other financial liabilities held for trading	4,227	3,692
Derivative financial liabilities	3,502	2,918
Customer deposits and payables to brokerage customers	1,350,009	1,191,515
Accounts payable	3,032	2,618
Income tax payable	6,395	4,347
Insurance payables	46,395	54,359
Insurance contract liabilities	1,091,339	1,030,212
Investment contract liabilities for policyholders	39,618	38,353
Policyholder dividend payable	26,662	25,232
Bonds payable	78,301	56,756
Deferred tax liabilities	6,210	6,238
Other liabilities	85,701	73,259
	<hr/>	<hr/>
Total liabilities	3,408,719	3,120,607
	<hr/>	<hr/>
Total equity and liabilities	3,661,234	3,360,312
	<hr/> <hr/>	<hr/> <hr/>

(4) Consolidated Statement of Cash Flows
For the three months ended March 31, 2014

For the three months ended March 31, (in RMB million)	2014 (Unaudited)	2013 (Unaudited)
Net cash from operating activities	106,400	60,682
CASH FLOWS FROM INVESTING ACTIVITIES		
Purchases of investment properties, property and equipment, and intangible assets	(1,877)	(828)
Proceeds from disposal of investment properties, property and equipment, and intangible assets	287	27
Proceeds from disposal of investments	231,700	546,174
Purchases of investments	(301,910)	(634,800)
Term deposits placed, net	(7,800)	(10,251)
Interest received	17,709	10,566
Dividends received	1,191	665
Rentals received	135	280
Others	(4,748)	(1,879)
Net cash used in investing activities	(65,313)	(90,046)
CASH FLOWS FROM FINANCING ACTIVITIES		
Capital injected by third parties	4,645	1,100
Proceeds from bonds issued	19,995	–
Increase/(Decrease) in assets sold under agreements to repurchase, net	9,945	(12,088)
Proceeds from borrowed funds	11,328	4,235
Repayment of borrowed funds	(3,897)	(7,694)
Interest paid	(3,988)	(893)
Dividends paid	(61)	(68)
Net cash from/(used in) financing activities	37,967	(15,408)
Net increase/(decrease) in cash and cash equivalents	79,054	(44,772)
Net foreign exchange differences	820	(179)
Cash and cash equivalents at beginning of the period	244,877	246,886
Cash and cash equivalents at the end of the period	324,751	201,935

8. RELEASE OF RESULTS ANNOUNCEMENT

This results announcement is simultaneously available on the website of The Stock Exchange of Hong Kong Limited (www.hkexnews.hk) and the website of the Company (www.pingan.com). This results announcement is prepared in accordance with IFRS. The full report for the first quarterly results of 2014 prepared in accordance with the Accounting Standards for Business Enterprise issued by the Ministry of Finance of the PRC and the other relevant regulations will be published on the Company's website (www.pingan.com) at the same time as it is published on the website of the Shanghai Stock Exchange (www.sse.com.cn).

By order of the Board of Directors
Ma Mingzhe
Chairman and Chief Executive Officer

Shenzhen, PRC, April 28, 2014

As at the date of this announcement, the Executive Directors of the Company are Ma Mingzhe, Sun Jianyi, Ren Huichuan, Ku Man, Yao Jason Bo and Lee Yuansiong; the Non-executive Directors are Fan Mingchun, Lin Lijun, Li Zhe, Soopakij Chearavanont, Yang Xiaoping and Lu Hua; the Independent Non-executive Directors are Tang Yunwei, Lee Carmelo Ka Sze, Woo Ka Biu Jackson, Stephen Thomas Meldrum, Yip Dicky Peter, Wong Oscar Sai Hung and Sun Dongdong.