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**MATRIX**  
**MATRIX HOLDINGS LIMITED**  
**美力時集團有限公司\***  
*(Incorporated in Bermuda with limited liability)*  
**(Stock Code: 1005)**

**2012 INTERIM RESULTS ANNOUNCEMENT**

**RESULT HIGHLIGHTS**

<b>FINANCIAL HIGHLIGHTS</b>			
	<b>Six months ended 30th June,</b>		
	<b>2012</b>	2011	Changes
	<b>HK\$</b>	<b>HK\$</b>	<b>%</b>
Turnover	<b>307,224,000</b>	394,383,000	-22.1%
(Loss) profit attributable to owners of the Company	<b>(24,651,000)</b>	8,258,000	-398.5%
Basic (loss) earnings per share	<b>(0.03)</b>	0.01	-400.0%
Interim dividend, declared	<b>0.011</b>	0.011	–
Gross profit margin ratio (%)	<b>25.5%</b>	31.2%	-18.3%

\* For identification purpose only

The board (the “Board”) of directors (the “Directors”) of Matrix Holdings Limited (the “Company”) announces the unaudited condensed consolidated interim results of the Company and its subsidiaries (collectively the “Group”) for the six months ended 30th June, 2012, together with the comparative figures for the corresponding period in 2011.

For the six months ended 30th June, 2012, the Group’s consolidated turnover decreased by 22.1% from HK\$394,383,000 in the corresponding period last year to HK\$307,224,000, and the loss attributable to owners of the Company amounted to HK\$24,651,000, representing a decrease of 398.5% compared to a profit of HK\$8,258,000 for the corresponding period last year. During the period under review, the global economy was continuously affected by the unusual quantitative easing policy and the sovereign debt crisis lingered in certain countries, and the economic conditions of the Group’s major export markets were still unstable. Some of our clients were adopting a more prudent approach in terms of their purchase practice changed under these circumstances, they tended to purchase in the second half of 2012 rather than the first half, resulting in the decrease of the turnover and a loss of the Group. The rise in statutory minimum wage and labor shortage has kept pushing up our labor cost, along with the effect of adopting an approach of achieving growth through investment activities, were weighing on our production costs. Although the market and the business environment have posed challenges to the Group, with our solid business foundation and sound financial position, we will be able to overcome the difficulties.

For the six months ended 30th June, 2012, the United States continued to be the largest customer market of the Group, accounting for approximately 83.4% of the Group’s total turnover (2011: 88.2%). The other significant customer markets for the Group included Europe and Canada, which accounted for approximately 6.3% (2011: 2.4%) and 2.9% (2011: 3.6%) respectively.

# CONDENSED CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME

FOR THE SIX MONTHS ENDED 30TH JUNE, 2012

	NOTES	Six months ended 30th June,	
		2012 HK\$'000 (Unaudited)	2011 HK\$'000 (Unaudited)
Turnover	3	307,224	394,383
Cost of sales		<u>(228,816)</u>	<u>(271,431)</u>
Gross profit		78,408	122,952
Other income		2,457	5,337
Distribution and selling costs		(40,534)	(54,672)
Administrative expenses		(56,491)	(67,148)
Other gains and losses		(2,151)	6,057
Research and development costs		(5,787)	(4,218)
Finance costs		<u>(1,291)</u>	<u>(1,522)</u>
(Loss) profit before taxation		(25,389)	6,786
Income tax credit	4	<u>738</u>	<u>1,472</u>
(Loss) profit for the period attributable to owners of the Company	5	<u>(24,651)</u>	<u>8,258</u>
<b>Other comprehensive income (expenses) for the period</b>			
Exchange differences arising on translation of foreign operations		<u>1,621</u>	<u>(10,308)</u>
Total comprehensive expense for the period attributable to owners of the Company		<u><u>(23,030)</u></u>	<u><u>(2,050)</u></u>
(Loss) earnings per share			
– Basic	7	<u><u>HK\$(0.03)</u></u>	<u><u>HK\$0.01</u></u>
– Diluted	7	<u><u>HK\$(0.03)</u></u>	<u><u>HK\$0.01</u></u>

# CONDENSED CONSOLIDATED STATEMENT OF FINANCIAL POSITION

AT 30TH JUNE, 2012

		30th June, 2012 <i>HK\$'000</i> (Unaudited)	31st December, 2011 <i>HK\$'000</i> (Audited)
<b>Non-current assets</b>			
Property, plant and equipment	8	248,921	253,280
Prepaid lease payments		935	951
Goodwill		96,822	96,822
Intangible assets		11,677	17,894
Deferred tax assets		8,571	8,567
Deposits paid for acquisition of property, plant and equipment		<u>2,354</u>	<u>1,948</u>
		<u>369,280</u>	<u>379,462</u>
<b>Current assets</b>			
Inventories		271,531	247,821
Trade and other receivables	9	104,287	156,681
Prepaid lease payments		32	32
Tax recoverable		6,919	7,979
Pledged bank deposit		–	2,183
Bank balances and cash		<u>32,431</u>	<u>45,998</u>
		<u>415,200</u>	<u>460,694</u>
<b>Current liabilities</b>			
Trade and other payables and accruals	10	129,212	141,468
Amount due to a director		16,966	–
Tax payable		56,894	58,719
Unsecured bank borrowings		<u>8,526</u>	<u>6,978</u>
		<u>211,598</u>	<u>207,165</u>
<b>Net current assets</b>		<u>203,602</u>	<u>253,529</u>
<b>Total assets less current liabilities</b>		<u><u>572,882</u></u>	<u><u>632,991</u></u>

		<b>30th June, 2012</b>	31st December, 2011
		<b><i>HK\$'000</i></b>	<i>HK\$'000</i>
	<i>NOTES</i>	<b>(Unaudited)</b>	(Audited)
<b>Capital and reserves</b>			
Share capital	<i>11</i>	<b>71,965</b>	71,733
Reserves		<b>425,834</b>	472,203
		<hr/>	<hr/>
Equity attributable to owners of the Company		<b>497,799</b>	543,936
		<hr/>	<hr/>
<b>Non-current liabilities</b>			
Deferred tax liabilities		<b>5,461</b>	6,386
Loan from ultimate holding company		<b>69,622</b>	82,669
		<hr/>	<hr/>
		<b>75,083</b>	89,055
		<hr/>	<hr/>
		<b>572,882</b>	632,991
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# **NOTES TO THE CONDENSED CONSOLIDATED FINANCIAL STATEMENTS**

## **FOR THE SIX MONTHS ENDED 30TH JUNE, 2012**

### **1. BASIS OF PREPARATION**

The unaudited condensed consolidated financial statements have been prepared in accordance with Hong Kong Accounting Standard 34 (HKAS 34), Interim Financial Reporting issued by the Hong Kong Institute of Certified Public Accountants (“HKICPA”) as well as the applicable disclosure requirements of Appendix 16 to the Rules Governing the Listing of Securities on The Stock Exchange of Hong Kong Limited (the “Listing Rules”). The unaudited condensed consolidated interim financial statements should be read in conjunction with the annual financial statements for the year ended 31st December, 2011.

### **2. PRINCIPAL ACCOUNTING POLICIES**

The unaudited condensed consolidated financial statements have been prepared on the historical cost basis except for certain property, plant and equipment and financial instruments, which are measured at revalued amounts or fair values, as appropriate.

The accounting policies and methods of computations used in the unaudited condensed consolidated financial statements for the six months ended 30th June, 2012 are the same as those followed in the preparation of the Group’s annual financial statements for the year ended 31st December, 2011.

In the current interim period, the Group has applied, for the first time, the following new or revised standards and interpretation (“new or revised HKFRSs”) issued by the HKICPA:

- Amendments to HKFRS 7 Financial instruments: Disclosures – Transfers of Financial Assets.
- Amendments to HKAS 12 Deferred tax: Recovery of underlying assets.

The application of the above new or revised HKFRSs in the current interim period has had no material effect on the amounts reported in these condensed consolidated financial statements and/or disclosures set out in these condensed consolidated financial statements.

### 3. SEGMENT INFORMATION

The following is an analysis of the Group's revenue and results by operating segment for the period under review.

	Six months ended 30th June,			
	Turnover		Results	
	2012	2011	2012	2011
	<i>HK\$'000</i>	<i>HK\$'000</i>	<i>HK\$'000</i>	<i>HK\$'000</i>
	(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)
United States	256,206	347,802	23,294	54,938
Europe	19,304	9,288	575	714
Canada	9,045	14,323	888	2,485
Asia Pacific	8,587	15,238	650	1,348
South America	5,109	1,951	286	(154)
All other locations ( <i>Note</i> )	8,973	5,781	42	(418)
	<u>307,224</u>	<u>394,383</u>	<u>25,735</u>	<u>58,913</u>
Unallocated income			11	6,113
Unallocated expenses			(49,844)	(56,718)
Finance costs			(1,291)	(1,522)
(Loss) profit before taxation			(25,389)	6,786
Income tax credit			738	1,472
(Loss) profit for the period			<u>(24,651)</u>	<u>8,258</u>

*Note:* All other locations include Mexico, the U.A.E, India, South Africa and others. These locations are considered by the chief operating decision maker as one operating segment.

Segment profit represents the profit earned by each segment without allocation of investment income, other non-operating income, central administration costs and finance costs. This is the measure reported to the chief operating decision maker, for the purposes of resource allocation and performance assessment.

#### 4. INCOME TAX CREDIT

	<b>Six months ended 30th June,</b>	
	<b>2012</b>	2011
	<b><i>HK\$'000</i></b>	<i>HK\$'000</i>
	<b>(Unaudited)</b>	(Unaudited)
Current tax:		
Hong Kong	<b>(50)</b>	(180)
Other jurisdictions	<b>(109)</b>	(231)
	<b>(159)</b>	(411)
Underprovision in prior years		
Hong Kong	<b>(10)</b>	(37)
Other jurisdictions	<b>(19)</b>	(750)
	<b>(29)</b>	(787)
Deferred tax:		
Current period	<b>926</b>	2,670
Income tax credit	<b>738</b>	1,472

Hong Kong Profits Tax is calculated at 16.5% of the estimated assessable profit for the period ended 30th June 2012 and 2011.

According to the Investment License granted by Vietnam Tax Authority to Matrix Manufacturing Vietnam Company Limited (“MVN”) and Keyhinge Toys Vietnam Joint Stock Company (“KVN”), the applicable Vietnam enterprise income tax rate is 10% during their operating periods. MVN is eligible for exemption from Vietnam enterprise income tax for four years from the first profit-making year followed by a 50% reduction in the Vietnam enterprise income tax for the next four years. For the six months ended 30th June 2012, MVN applied the tax rate of 5% (2011: 5%) on the estimated assessable profit as it is the eighth year since its first profit-making year. KVN applied the tax rate of 10% (2011: 10%) on the estimated assessable profit. The applicable Vietnam enterprise income tax rate for Associated Manufacturing Vietnam Company Limited (“AVN”) is 15% for twelve years starting from the date of operation and followed by 25% thereafter. AVN is eligible for exemption from Vietnam enterprise income tax for eight years from the first profit-making year followed by a 50% reduction in the Vietnam enterprise income tax for the next seven years. The six months ended 30th June 2012 is the fifth profit-making year of AVN and thus AVN is exempted from Vietnam enterprise income tax for the six months ended 30th June 2012 and 2011. The applicable Vietnam enterprise income tax rate for Matrix Vinh Company Limited (“VVN”) is 25% since the date of operation from 1st April, 2011.



Taxation arising in other jurisdictions is calculated at the rates prevailing in the relevant jurisdictions.

Under the Law of the People's Republic of China on Enterprise Income Tax (the "EIT Law") and Implementation Regulation of the EIT Law, the tax rate of the PRC subsidiaries is 25% from 1st January, 2008 onwards.

The applicable US enterprise income tax rate for US subsidiaries is 34% since the date of operation.

The tax position of certain subsidiaries of the Group is currently under audit by the Hong Kong Inland Revenue Department ("IRD"). In March 2008, the IRD issued estimated assessments to certain subsidiaries in respect of the years of assessment 2000/2001 and 2001/2002 with tax payable amounting to approximately HK\$2,345,000 and HK\$17,678,000, respectively. The Group filed an objection against such assessments for 2000/2001 and 2001/2002 and the whole tax demanded of HK\$2,345,000 for 2000/2001 was heldover unconditionally by the IRD. The tax demanded for 2001/2002 for the amount of HK\$4,713,000 was heldover on condition that the subsidiaries purchased an equal amount of tax reserve certificates, and the amount of HK\$12,965,000 was heldover unconditionally by the IRD. In March 2009, the IRD issued assessments to certain subsidiaries in respect of the years of assessment from 2002/2003 to 2007/2008 amounting to approximately HK\$163,658,000. In March, 2010, the IRD issued assessments to certain subsidiaries in respect of the year of assessment for 2003/2004 amounting to approximately HK\$41,234,000. The Group filed objections to the IRD against such assessments on the grounds that these assessments were excessive, and that certain income under assessment neither arose in, nor was derived from, Hong Kong. The whole tax demanded for the year of assessment for 2003/2004 of HK\$41,234,000 was heldover unconditionally by the IRD. In March 2011, the IRD issued protective assessments to certain subsidiaries in respect of year of assessment for 2004/2005 amounting to approximately HK\$50,097,000 (in which HK\$24,786,000 were issued on the same profits assessed but to two different entities on an alternative basis). The tax demanded for the year of assessment for 2004/2005 of HK\$42,835,000 was heldover unconditionally by the IRD. Subsequently the IRD further issued collection notice to the relevant companies to demand for the outstanding tax payment, as no settlement was made on those taxes not heldover. The balance payable by the subsidiary of the Company, Besco Enterprises Limited ("BEL") of approximately HK\$7,262,000 remains unsettled up to the date of this report. Based on the tax assessment dated 30th November, 2011, BEL is liable to pay the amount together with the surcharge of approximately HK\$8,388,000. In March 2012, the IRD issued protective assessments to certain subsidiaries in respect of year of assessment for 2005/2006 amounting to approximately HK\$50,478,000 (in which HK\$19,917,000 were issued on the same profits assessed but to two different entities on an alternative basis). The tax demanded for the year of assessment for 2005/2006 of HK\$40,578,000 was heldover unconditionally by the IRD. Subsequently the IRD further issued collection notice to the relevant company to demand for the outstanding tax payment, as no settlement was made on those taxes not heldover. The balance payable by the subsidiary of the Company, BEL of approximately HK\$9,900,000 remains unsettled up to the date of this report. On 19th August, 2009, the IRD lodged a legal claim to a subsidiary of the Company, Shelcore Hong Kong Limited ("SHK") for tax settlement payment of approximately HK\$2,403,000 in relation

to the additional tax assessment issued by the IRD on 16th March, 2009 for the year of assessment 2002/2003. Based on the court order dated 21st January, 2011, SHK is liable to pay the tax amount together with the interest and penalty of approximately HK\$2,706,000. The Directors have not made such tax provision because the settlement proposal submitted to IRD has covered SHK and BEL and no further tax provision is required. The Company had appointed a tax advisor to assist the Group in handling this tax audit. Up to the date of this report, the tax advisor together with the management and Directors of the Group had several meetings and discussions with the case officers of the IRD and settlement proposal was submitted to the IRD. However, recently the IRD had verbally advised that the settlement proposal was not accepted by them and has proposed another settlement base for our consideration. Hence, the IRD has requested further submission of documents for assessing the tax status of such subsidiaries of the settlement proposal. Requested documents have been submitted to IRD in February and April 2012. Due to the documents are reviewing by the IRD, the Directors cannot ascertain the timetable for the settlement of the final assessments for the years of assessments from 2000/2001 to 2009/2010. As at 30th June, 2012, the Group had made a tax provision in respect of these subsidiaries for the relevant years of assessment of approximately HK\$56,500,000 (2011: HK\$56,500,000). Apart from consulting tax advisors, the Directors have further reassessed the situation and consulted the legal advisors about the aforesaid cases, and are still of the view that the Group's provision of HK\$56,500,000 is sufficient for the case settlement in future. The IRD may impose a penalty and there is no reasonable basis to determine any amount of tax penalty payable at the moment.

## 5. (LOSS) PROFIT FOR THE PERIOD

	<b>Six months ended 30th June,</b>	
	<b>2012</b>	2011
	<b>HK\$'000</b>	HK\$'000
	<b>(Unaudited)</b>	(Unaudited)
(Loss) profit for the period has been arrived		
at after charging (crediting):		
Depreciation of property, plant and equipment	<b>22,486</b>	22,773
Net loss (gain) on disposal of property, plant and equipment	<b>3</b>	(29)
Amortisation of intangible assets included in cost of sales (Note)	<b>6,218</b>	6,218
Amortisation of prepaid lease payments	<b>16</b>	16
Net exchange loss (gain)	<b>2,151</b>	(6,057)

*Note:* Intangible assets represent customers base, which have finite useful lives. Intangible assets are amortised on a straight-line method over 6 years.

## 6. DIVIDEND

During the current interim period, a final dividend of HK3.5 cents per share in respect of year ended 31st December, 2011 (2011: HK5 cents per share in respect of the year ended 31st December, 2010) was declared and paid to the owners of the Company. The aggregate amount of the final dividend declared and paid in the current interim period amounted to HK\$25,188,000 (2011: HK\$35,615,000).

In respect of the current interim period, the Directors had resolved to declare an interim dividend of HK1.1 cents (2011: HK1.1 cents in cash) per share to be payable in cash to the shareholders whose names appear on the Register of Members of the Company on 10th September, 2012. This dividend was declared after the interim reporting date, and therefore has not been included as a liability in the condensed statement of financial position.

## 7. (LOSS) EARNINGS PER SHARE

The calculation of the basic and diluted earnings per share attributable to the owners of the Company is based on the following data:

<b>(Loss) earnings</b>	<b>Six months ended 30th June,</b>	
	<b>2012</b>	<b>2011</b>
	<b><i>HK\$'000</i></b>	<b><i>HK\$'000</i></b>
	<b>(Unaudited)</b>	<b>(Unaudited)</b>
(Loss) earnings for the purpose of basic and diluted earnings per share (Loss) profit for the period attributable to owners of the Company	<b><u>(24,651)</u></b>	<b><u>8,258</u></b>
<b>Number of shares</b>	<b>Six months ended 30th June,</b>	
	<b>2012</b>	<b>2011</b>
	<b>(Unaudited)</b>	<b>(Unaudited)</b>
Weighted average number of ordinary shares for the purpose of basic earnings per share	<b>718,225,335</b>	717,327,313
Effect of dilutive potential ordinary shares: Share options issued by the Company	<b><u>14,399,226</u></b>	<u>8,134,620</u>
Weighted average number of ordinary shares for the purpose of diluted earnings per share	<b><u>732,624,561</u></b>	<b><u>725,461,933</u></b>

## 8. MOVEMENTS IN PROPERTY, PLANT AND EQUIPMENT

During the current interim period, the Group acquired property, plant and equipment at a cost of approximately HK\$15,529,000 (six months ended 30th June, 2011: HK\$29,668,000) directly.

In the opinion of the directors of the Group, the aggregate amount of the Group's leasehold land and buildings and plant and machinery as at the end of the current interim period that is carried at revalued amounts does not differ significantly from their estimated fair value. Consequently, no revaluation surplus or deficit has been recognised in the current period.

## 9. TRADE AND OTHER RECEIVABLES

	<b>30th June, 2012 HK\$'000 (Unaudited)</b>	31st December, 2011 HK\$'000 (Audited)
Trade receivables	69,748	131,589
<i>Less:</i> allowance for doubtful debts	<u>(4,834)</u>	<u>(4,834)</u>
	<b>64,914</b>	126,755
Other receivables	<u>39,373</u>	<u>29,926</u>
	<b><u>104,287</u></b>	<b><u>156,681</u></b>

The Group allows a credit period of 14 days to 90 days to its trade customers. The following is an analysis of trade receivables by age, presented based on the invoice date, net of allowance for doubtful debts:

	<b>30th June, 2012 HK\$'000 (Unaudited)</b>	31st December, 2011 HK\$'000 (Audited)
0 – 60 days	59,479	110,002
61 – 90 days	5,050	16,005
> 90 days	<u>385</u>	<u>748</u>
	<b><u>64,914</u></b>	<b><u>126,755</u></b>

## 10. TRADE AND OTHER PAYABLES AND ACCRUALS

	<b>30th June, 2012</b>	31st December, 2011
	<b>HK\$'000</b>	HK\$'000
	<b>(Unaudited)</b>	(Audited)
Trade payables	81,398	76,805
Other payables and accruals	47,814	64,663
	<u>129,212</u>	<u>141,468</u>

The following is an analysis of trade payables by age, presented based on invoice date:

	<b>30th June, 2012</b>	31st December, 2011
	<b>HK\$'000</b>	HK\$'000
	<b>(Unaudited)</b>	(Audited)
0 – 60 days	63,504	48,505
61 – 90 days	12,904	21,421
> 90 days	4,990	6,879
	<u>81,398</u>	<u>76,805</u>

## 11. SHARE CAPITAL

	Number of shares		Share Capital	
	30th June, 2012	31st December, 2011	30th June, 2012	31st December, 2011
	'000	'000	HK\$'000	HK\$'000
	<b>(Unaudited)</b>	(Audited)	<b>(Unaudited)</b>	(Audited)
<b>Ordinary shares at par value of HK\$0.10 each:</b>				
<i>Authorised:</i>				
At the beginning and end of the period	<u>1,000,000</u>	<u>1,000,000</u>	<u>100,000</u>	<u>100,000</u>
<i>Issued and fully paid:</i>				
At the beginning of the period	717,327	712,294	71,733	71,229
Issued in lieu of cash dividend ( <i>note</i> )	–	5,033	–	504
Exercise of share options ( <i>note</i> )	<u>2,320</u>	<u>–</u>	<u>232</u>	<u>–</u>
At the end of the period	<u>719,647</u>	<u>717,327</u>	<u>71,965</u>	<u>71,733</u>

*Note:* During the six months ended 30th June, 2012, the Company issued and allotted a total of 2,320,000 ordinary shares (15th February, 2012: 150,000 ordinary shares, 26th March, 2012: 350,000 ordinary shares, 25th April, 2012: 820,000 ordinary shares and 8th May, 2012: 1,000,000 ordinary shares) of HK\$0.10 each in the Company at par value to certain share option holders who exercised their share options. These shares issued rank pari passu with the existing shares in all respects.

## 12. CONTINGENT LIABILITIES AND CLAIMS

### A. Legal and other claim

- i. A legal claim was filed on 10th January, 2011 against Funrise, Inc., a subsidiary of the Company by Charles M. Forman (the “Plaintiff A”), liquidator of a customer of Funrise, Inc. (the “Debtor A”).

Plaintiff A alleged its complaint against Funrise, Inc. by bringing adversary proceeding to avoid and recover the monetary value of all such preferential transfer (the “Transfer”) made by Debtor A to Funrise, Inc. arising from the Debtor’s bankruptcy.

The total potential claim is approximately US\$115,000 against Funrise, Inc. (total equivalent to HK\$897,000). The Directors believe, based on legal advice, Funrise, Inc. has a meritorious defense based on a “contemporaneous exchange of value”. The aforementioned complaint would not result in any material adverse effects on the financial position of the Group. Accordingly no provision is required to be made in the consolidated financial statements.

- ii. Pursuant to an arbitral award made on 2nd March, 2012 between Matrix Distribution Limited (“MDL”) and Global Brands (Football) Pte Limited (In Creditors’ Voluntary Liquidation) (“GB”) in respect of disputes arising out of a Supply Appointment Agreement entered into between the companies dated 5th October, 2007 (“Award”), the arbitrator ordered and directed the following: (i) MDL’s claims are dismissed; (ii) MDL is to pay to GB within 28 days of the date of the Award the sum of US\$7,000,000; and (iii) MDL is to pay to GB interest to be calculated at the prime lending rate of the Bank of China (Hong Kong) Limited in Hong Kong from time to time in effect for loans made in US dollar to commercial borrowers in Hong Kong as follows: (a) on the amount of US\$3,500,000 from 1st May, 2009 until the date of the Award; (b) on the amount of US\$3,500,000 from 30th June, 2010 until the date of the Award; (c) on the amount of US\$7,000,000 from the day after the date of the Award until payment. The arbitrator also ordered and directed the parties to attempt to reach an agreement on costs.

MDL is a limited liability company incorporated in the British Virgin Islands (“BVI”). As at 31st December, 2011, MDL had net liabilities and did not own any significant assets. The Directors anticipate that MDL may be put into liquidation by GB. The Directors are of the opinion that any liquidation of MDL will not affect the financial position of the Group as a whole, or the Company itself. None of the other companies within the Group, including the Company and MDL’s intermediate holding company, have any contractual commitment to GB. The Directors therefore consider, after receiving legal advice, that (i) the likelihood of GB making a successful legal claim against any of the companies within the Group is remote; and (ii) the possibility of any transfer of economic benefits in settlement of the claim of US\$7,000,000 is remote and thus no provision of US\$ 7,000,000 has been made in the consolidated financial statements.

GB and its former directors represented to MDL that it was an exclusive licensee for footballs bearing trademarks of the Federation Internationale de Football Association (“FIFA”). Based on these representations, MDL entered into several agreements (including the Supply Appointment Agreement) with GB for the manufacture and distribution of such footballs and paid GB sums totaling US\$8,070,000. However, MDL subsequently discovered that the agreement between FIFA and GB did not grant GB an exclusive license for footballs bearing the FIFA trademarks, contrary to the representations made to MDL. MDL would not have entered into agreements with GB and paid money to them if it had known that GB was not an exclusive licensee. Based on these representations, MDL has sought legal advice on applying to set aside the Award and to pursue their own rights against GB and its former directors and the legal advisor is in the process of doing further research as to whether a settling aside application can be made.

After deeply investigation & research by the legal adviser, the application to set aside the Award was not recommended. Subsequently, GB applied the winding up petition to the Courts of Hong Kong SAR and BVI. MDL filed opposition to both winding up application. On 16th July, 2012, BVI Court granted GB’s application the appointment of the liquidator.

Save and except for the matter specified above, the Group does not have any litigations or claims of material importance and, so far as the Directors are aware, no litigation or claims of material importance are pending or threatened by or against any companies of the Group.

## **B. Additional tax assessments**

The tax position of certain subsidiaries of the Company is currently being reviewed by the IRD, details of which are as set out in note 4.

## **MANAGEMENT DISCUSSION & ANALYSIS**

### **Business review**

The Group has good reputation in the industry and has possessed incomparable production experience. Our strategies were to continue our effort in building up close relationships with our major clients, to promote our well-known brands and to develop products under our self-owned brand name. After considering the market conditions, the Group has made appropriate adjustments to its selling price and kept enhancing the added value of products. Besides, specific adjustments have been made to our strategy on low-price product markets and these measures have secured major orders for us. The unstable economy and market environment in major importing countries during the first half of the year has weakened consumption sentiment, with some of our clients adopting a conservative approach to place order, the Group recorded a decrease in turnover. The lighting business for long-term prospect is still at the investment phase. The impact of the rising statutory minimum wage and the labor shortage have led to increasing labor cost, which together with the rising plant overheads, have resulted in the increase in production cost. Under such circumstances, the Group has recorded a loss.

The Group continued to strength the competitiveness of its core production business, and in order to reduce costs, the Group evaluated the scale of idle production facilities and to optimize our production system. We have been actively exploring new sale channels, such as online blog and social media promotion, appointing distribution partners and introducing new sales plan to help identifying new clients worldwide for the Group's products.

### **Manufacturing operation**

The Group operates 5 self-owned factories, one in Zhongshan, Guangdong, China and the others in Danang City and Vinh City, Vietnam. In order to enhance the production efficiency and lower our direct labor cost, the Group has further expanded its production activities and upgraded its automated production lines in Vietnam. Furthermore, we have established a new product research and development ("R&D") center in Shenzhen and have recruited talented R&D team to further improve our R&D capacity, and more high value-added projects have been included to further expand and optimize our product mix. As for the costs, the management kept optimizing procurement procedures for raw materials, and continued to implement strict control over operating expenses, and to restructure its manpower to reduce competition among manufacturers for the sake of preventing them from pushing up the salary level. In addition, taking the streamlined production line into account, positive effect towards the cost efficiency of the Group is well expected.



## **Segment performance**

In respect of sales and marketing, apart from securing a firm foothold in traditional markets like the United States and Europe, we also targeted for increasing orders from customers in emerging economies and have been closely monitoring other new markets, such as Dubai, Panama, Bolivia, Colombia, Brazil and Turkey, so as to expand our geographical coverage. The Group has a strong customer base, and will leverage on the potential advantages brought by its existing customer base in selling new products and keep adjusting its business strategy to cope with the ever changing market environment. We have started producing lighting products that are less sensitive to the economic cycle few years ago. We will continue to explore new business scopes and make better use of our existing production facilities to diversify our product line, so as to further expand our customer base and meet their product demand. The emerging macroeconomic and structural issues posed a threat to manufacturing industries in the Mainland, and forced certain players of the industry to withdraw from major export markets. However, the Group provided quality products consistently, thus securing us a position amongst one of the most reliable manufacturers.

Business development of the Group is as follows:

### ***United States (“US”)***

The US was still a major export market for the Group’s toy products. Our turnover decreased by HK\$91,596,000 or 26.3% to HK\$256,206,000 in the first half of this year from HK\$347,802,000 for the corresponding period last year. The Group has solid partnerships with its original design manufacturing clients. The Group kept developing and exploring new distribution channels to market products for the authorized licensing business brand “TONKA”, the self-owned brand “GAZILLION”, and the new brand “GIRL ROLE PLAY”. Although orders for the aforesaid products and lighting products increased, those for “ACTIVITIES” brand and “HOP” brand decreased because of the seasonal factors of the products. On the other hand, the clients of original equipment manufacturing business have adopted a prudent approach in making purchase, they tended to place orders more conservatively. All these have affected the overall sales for the US market for the period under review. The Group will strive to maintain the authorized licensing business for major brands, enrich other product lines such as “My Life As…” and “Baby Alive”, and retain its existing distributors and clients, including Wal-Mart, Target, Costco, and Toys “R” US.

## ***Canada***

Our turnover in the Canadian market decreased by HK\$5,278,000 or 36.8% to HK\$9,045,000 in the first half of this year from HK\$14,323,000 for the corresponding period last year. As the pace for economic recovery has slowed down, and certain adjustments have been made to some of our licensed brands in response to market changes, we have adjusted the number of our licensed brands. Though orders for lighting products have increased, the turnover in the Canadian market still decreased. However, the Group will strive to retain its existing distributors and clients, including Costco, Wal-Mart and Toys “R” US.

## ***Europe***

Europe was also an important market of the Group. Its turnover increased significantly by HK\$10,016,000 or 107.8% to HK\$19,304,000 in the first half of this year from HK\$9,288,000 for the corresponding period last year. Although concerns over the debt crisis still lingered in the European market, orders from new clients in Italy and Switzerland increased and those for “TONKA” products from existing clients, such as Turkish customers increased also, whereas the demand for bubble solutions from Russian clients increased significantly. Besides, orders for lighting products also increased. Although the turnover from the British market for the first half of the year decreased slightly, the overall turnover in the European market still increased significantly. The Group still endeavored to retain its existing distributors and clients.

## ***Asia-Pacific***

The turnover in the Asia-Pacific market decreased by HK\$6,651,000 or 43.6% to HK\$8,587,000 in the first half of this year from HK\$15,238,000 for the corresponding period last year. The turnover in Hong Kong, Australia and New Zealand markets decreased as compared with the same period last year. Although orders for lighting products increased, overall turnover in the Asia-Pacific market still decreased, which is due to the slowing down in economic recovery, and the adjustment made to some of our licensed brands in response to market change. The Group still strives to retain its existing distributors and clients, such as Kmart Australia.

## ***South America***

The turnover in the South American market increased by HK\$3,158,000 or 161.9% to HK\$5,109,000 in the first half of this year from HK\$1,951,000 for the corresponding period last year, mainly attributable to the stabilized economic conditions and the steady sales volume. Orders for “TONKA” products in these South American countries have increased, and we even extended the sales of our new “NAT GEO” products and “GAZILLION” products to Panama. Taking the increase in orders for lighting products into account, the overall turnover in the South American market increased.

## **PROSPECTS**

In the second half of 2012, the fluctuating market and the economic uncertainties, such as the debt crisis, are expected to affect the demand for our products and the invoiced amount of orders from our customers. It concerns the management that the second half of the year will still be uncertain for the toy industry worldwide, and the management will continue to adopt a cautious approach. The increase in the cost of labor and human resources, the uncertain raw materials and energy costs, the exchange rate of US dollar, the inflation in production cost in Vietnam and all other factors, all these may lead to an increase in our production costs, thus affecting the business of the Group. For the sake of long-term development in the future, the Group will focus on developing more high value-added products, such as metal and die-cast toys and innovative lighting products, and will implement marketing strategies to lay a foundation for our products. The management will actively consider the possibility of facilitating further development, and try its very best to broaden our income source and reduce the dependency over any single business segment.

Looking ahead, the Group’s ultimate goal will continue to be maintaining profitability and achieving cost efficiency. As such, we will closely monitor the company’s development strategy so as to maximize the return for our shareholders.

## **FINANCIAL REVIEW**

### **Liquidity and Financial Resources**

As at 30th June, 2012, the Group had bank balances and cash of approximately HK\$32,431,000 (31st December, 2011: HK\$45,998,000) and no pledged bank deposit (31st December, 2011: HK\$2,183,000) secured for banking facilities granted. As at 30th June, 2012, the Group obtained banking facilities in a total of approximately HK\$95,000,000 (31st December, 2011: HK\$50,000,000) secured by corporate guarantee given by the Company.

As at 30th June, 2012, the Group had bank borrowings of approximately HK\$8,526,000 (31st December, 2011: HK\$6,978,000). The Group's gearing ratio, representing the total debt divided by equity attributable to owners of the Company, was 15.7% (31st December, 2011 16.5%).

During the period, net cash generated from operating activities amounted to approximately HK\$25,625,000 (30th June, 2011: net cash used in operating activities HK\$78,412,000). The Group has maintained an adequate level of cash flows for its business operations and capital expenditures.

### **Capital Expenditure**

During the period, the Group acquired property at a cost of approximately HK\$5,345,000 (30th June, 2011: HK\$14,517,000), plant and equipment at a cost of approximately HK\$12,538,000 (30th June, 2011: HK\$16,699,000) to further enhance and upgrade the production capacity. These capital expenditures were financed primarily by cash flow generated from operations.

### **Assets and Liabilities**

At 30th June, 2012, the Group had total assets of approximately HK\$784,480,000 (31st December, 2011: HK\$840,156,000), total liabilities of approximately HK\$286,681,000 (31st December, 2011: HK\$296,220,000) and equity attributable to owners of the Company of approximately HK\$497,799,000 (31st December, 2011: HK\$543,936,000). The net assets of the Group decreased 8.5% to approximately HK\$497,799,000 as at 30th June, 2012 (31st December, 2011: HK\$543,936,000).

## **Exchange Rate Risk**

Several subsidiaries of the Company have foreign currency sales, which expose the Group to foreign currency risk. Certain bank balances, trade receivables and trade payables of the Group are denominated in foreign currencies. The Group currently does not have a foreign currency hedging policy. However, the management monitors foreign exchange exposure and will consider hedging significant foreign currency exposure should the need arises.

## **NUMBER OF EMPLOYEES AND REMUNERATION POLICIES**

As at 30th June, 2012, the Group had a total of approximately 11,400 (31st December, 2011: 11,500) employees in Hong Kong, Macau, PRC, Vietnam, US and Europe. The Group provides its employees with competitive remuneration packages commensurate to the level of pay established by the market trend in comparable businesses. A share option scheme was adopted for selected participants (including full-time employees) as incentives or rewards for their contributions to the business and operation of the Group. A mandatory provident fund scheme and respective local retirement benefit schemes are also in place.

## **INTERIM DIVIDEND**

The Directors had resolved to declare an interim dividend of HK\$1.1 cents (2011: HK1.1 cents in cash) per share for the six months ended 30th June, 2012, payable to shareholders whose names appear on the Register of Members of the Company on 10th September, 2012.

The record date for the purpose of determining the shareholders which are entitled to dividend is 10th September, 2012. In order to qualify for the interim dividend, all transfers and relevant share certificates must be lodged with the Company's Branch Share Registrar in Hong Kong, Tricor Secretaries Limited, at 26th Floor, Tesbury Centre, 28 Queen's Road East, Wanchai, Hong Kong for registration not later than 4:00 p.m. on 10th September, 2012. The interim dividend will be paid on or around 17th September, 2012.

## **PURCHASE, SALE OR REDEMPTION OF SECURITIES**

During the six months ended 30th June, 2012, neither the Company nor any of its subsidiaries purchased, sold or redeemed any of the Company's shares.

## **COMPLIANCE WITH THE CORPORATE GOVERNANCE CODE (THE "CG CODE")**

The Company's own CG Code was revised and adopted on 30th March, 2012 in accordance with the new listing rules effective on 1st April, 2012. None of the directors of the Company is aware of information that would reasonably indicate the Company is not or was not for any part of the period under review, in compliance with the CG Code as set out in Appendix 14 of the Listing Rules and its own code throughout the six months ended except for the deviations from i) the code provision A.4.1. of the CG Code that none of the existing non-executive directors of the Company (including independent non-executive) is appointed for a specific term. However, all the non-executive directors of the Company (including independent non-executive) are subject to the retirement provisions under the Company's Bye-laws. As such, the Company considers that sufficient measures have been taken to ensure that the Company's corporate governance practices are no less exacting than those in the CG Code; ii) the code provision A.1.8 that the Company should arrange appropriate insurance cover in respect of legal action against its directors. The Company is now in progress of reviewing an appropriate insurance policy for the directors of the Company or together with all members of the Group.

## **COMPLIANCE WITH THE MODEL CODE SET OUT IN APPENDIX 10 OF THE LISTING RULES**

The Company has adopted a code of conduct regarding securities transactions by directors on terms no less exacting than the required standard set out in Appendix 10 Model Code for Securities Transactions by Directors of Listed Issuers (the "Model Code") of the Listing Rules. Having made specific enquiry of all the directors, all the directors confirmed that they have complied with the required standard set out in the Model Code and the code of conduct regarding securities transactions by directors adopted by the Company.

## **OTHER REQUIRED DISCLOSURE PURSUANT TO RULE 13.18 OF THE LISTING RULES**

With regard to i) the renewed facilities of up to an aggregate extent of HK\$12,000,000 previously granted to one of the indirect wholly-owned subsidiaries of the Company by the bank in Macau (the “Bank”); and ii) the renewed facilities of up to an aggregate extent of HK\$38,000,000 previously granted to another indirect wholly-owned subsidiary of the Company by the Bank, the renewed facility letters have been provided by the Bank on 20th July, 2012 regarding the renewal of the facilities for half year further (the “renewed facilities”). The terms and conditions of the facility letters for the renewed facilities including, inter alia, a condition to the effect that Mr. Cheng Yung Pun (“Mr. Cheng”, a controlling shareholder of the Company) should maintain not less than 51% of shareholding (whether directly or indirectly) of the Company, remain unchanged. A breach of the above condition will constitute an event of default under the renewed facilities. If any significant change on the above condition occurs, the Bank can request to adjust or terminate the renewed facilities.

The facility letters have been provided by the bank in Hong Kong regarding the banking facilities in an aggregated amount shall not exceed HK\$45,000,000 (the “new facilities”. Such facilities are subject to annual review) to the two indirect wholly-owned subsidiaries of the Company on 31st January, 2012. The terms and conditions of the facility letters for the new facilities include, inter alia, a condition to the effect that Mr. Cheng should maintain not less than 51% of shareholding (whether directly or indirectly) of the Company. A breach of the above condition will constitute an event of default under the new facilities. The new facilities will become immediately due and repayable to the bank if such an event of default occurs.

## **REVIEW OF INTERIM RESULTS**

The unaudited interim results for the six months ended 30th June, 2012 have been reviewed by the Audit Committee, who is of the opinion that these interim results comply with applicable accounting standard and legal requirements, and that adequate disclosures have been made.

## **PUBLICATION OF INTERIM RESULTS ANNOUNCEMENT AND INTERIM REPORT**

This results announcement is published on the website of Hong Kong Exchanges and Clearing Limited and the Company. The 2012 Interim Report of the Company will be dispatched to the shareholders of the Company as well as published on the website of the Hong Kong Exchanges and Clearing Limited and the Company in due course.

## **BOARD COMPOSITION**

As at the date of this announcement, the Board comprises Mr. Cheng Yung Pun, Mr. Arnold Edward Rubin, Mr. Yu Sui Chuen, Ms. Cheng Wing See, Nathalie, Mr. Cheung Kwok Sing, Mr. Leung Hong Tai, Mr. Tsang Chung Wa and Mr. Tse Kam Wah as executive Directors and Dr. Loke Yu alias Loke Hoi Lam, Mr. Mak Shiu Chung, Godfrey and Mr. Wan Hing Pui as independent non-executive Directors.

By Order of the Board  
**Cheng Yung Pun**  
*Chairman*

Hong Kong, 23rd August, 2012