

Hong Kong Exchanges and Clearing Limited and The Stock Exchange of Hong Kong Limited take no responsibility for the contents of this announcement, make no representation as to its accuracy or completeness and expressly disclaim any liability whatsoever for any loss howsoever arising from or in reliance upon the whole or any part of the contents of this announcement.



LI NING COMPANY LIMITED

李寧有限公司

(Incorporated in the Cayman Islands with limited liability)

(Stock Code: 2331)

LATEST OPERATIONAL UPDATE FOR THE FIRST QUARTER OF 2022

This announcement is made on a voluntary basis by the board of directors (the “**Board**”) of Li Ning Company Limited (the “**Company**”, together with its subsidiaries, the “**Group**”) to provide the following operational update on the Group’s business.

SAME-STORE-SALES (SSS)

For the first quarter ended 31 March 2022, in respect of LI-NING POS (excluding LI-NING YOUNG) which have been in operation since the beginning of the same quarter last year, the same-store-sales for the overall platform registered a low-twenties increase on a year-on-year basis. In terms of channels, retail (direct operation) channel registered a mid-twenties increase and wholesale (franchised distributors) channel registered a low-teens increase; while the e-commerce virtual stores business registered a mid-thirties growth on a year-on-year basis.

RETAIL SELL-THROUGH

For the first quarter ended 31 March 2022, the retail sell-through of LI-NING POS (exclude LI-NING YOUNG) for the overall platform increased by high-twenties on a year-on-year basis. In terms of channels, offline channel (include retail and wholesale) registered a mid-twenties growth, with retail increased by mid-thirties and wholesale increased by low-twenties; the e-commerce virtual stores business registered a mid-thirties growth.

POS NUMBERS

As at 31 March 2022, the total number of LI-NING POS (exclude LI-NING YOUNG) in China amounted to 5,872, representing a net decrease of 63 POS since the beginning of this year. Among the net decrease of 63 POS, direct retail accounts for a net increase of 12 POS, and wholesale accounts for a net decrease of 75 POS.

As at 31 March 2022, the total number of LI-NING YOUNG POS in China amounted to 1,135, representing a net decrease of 67 POS since the beginning of this year.

The Company's shareholders and potential investors should note that this announcement is based on unaudited operational data of the Group and this data has not been audited or reviewed by Group's auditors. The data does not constitute, represent or indicate the full picture of the Group's total revenue or financial performance and the information contained in this announcement may be subject to change and adjustment.

The Company's shareholders and potential investors are advised to exercise caution when dealing in the shares of the Company.

By order of the Board
Li Ning Company Limited
Li Ning
*Executive Chairman and
Joint Chief Executive Officer*

Hong Kong, 19 April 2022

As at the date of this announcement, the executive directors of the Company are Mr. Li Ning, Mr. Kosaka Takeshi and Mr. Li Qilin. The independent non-executive directors of the Company are Mr. Koo Fook Sun, Louis, Ms. Wang Ya Fei and Dr. Chan Chung Bun, Bunny.