Analyses of Core Business Segments by Geographical Location
(before profits on disposal of investments & others and property revaluation)

**2014 Total Revenue**
HK$421,472 million

- Canada: HK$56,642 million (13%)
- Europe: HK$182,707 million (43%)
- Asia, Australia & Others #: HK$49,884 million (12%)
- Mainland China: HK$44,825 million (11%)
- Hong Kong: HK$65,715 million (16%)

**2014 EBITDA**
HK$98,873 million

- Canada: HK$13,202 million (13%)
- Europe: HK$42,242 million (43%)
- Asia, Australia & Others #: HK$13,909 million (14%)
- Mainland China: HK$13,519 million (14%)
- Hong Kong: HK$11,801 million (12%)

### Breakdown by Region

- **Canada**
  - Revenue: HK$56,642 million
  - EBITDA: HK$13,202 million

- **Europe**
  - Revenue: HK$182,707 million
  - EBITDA: HK$42,242 million

- **Asia, Australia & Others**
  - Revenue: HK$49,884 million
  - EBITDA: HK$13,909 million

- **Mainland China**
  - Revenue: HK$44,825 million
  - EBITDA: HK$13,519 million

- **Hong Kong**
  - Revenue: HK$65,715 million
  - EBITDA: HK$11,801 million

### Notes

- #: Includes Panama, Mexico and the Middle East
- \(\triangle\): Includes contribution from the USA for Husky Energy

* Represents contributions from Finance & Investments and Others