

For Immediate Release

HTHK and HKBN Collaborate to Expand Corporate Market Unleashing Innovative 5G Mobile, Fixed Telecom Network Services and System Integration

Hong Kong, 15 May 2023 - Hutchison Telecommunications (Hong Kong) Limited (HTHK) and HKBN Group (HKBN) today announced the expansion of their strategic collaboration. On top of their existing Mobile Virtual Network Operator (MVNO) collaboration, the duo will broaden their collaboration to target the growing needs of the enterprise market with 5G mobile, fixed telecom network services and system integration (SI). Leveraging their competitive advantages in technology and network service, HTHK and HKBN will help corporate customers deploy one-stop digital solutions, thereby expanding their market share in various sectors like finance, retail chain stores and public utilities.

The collaboration aims to provide advanced 5G mobile solutions, fibre optic network and all-round diversified fixed-mobile convergence (FMC), and information and communications technology (ICT) services to all enterprises in Hong Kong, comprehensively addressing their technical needs.

Kenny Koo, Executive Director and CEO of Hutchison Telecommunications Hong Kong Holdings Limited (HTHKH), said: "Having previously worked closely with HKBN, we are now exploring ways to expand our strategic collaboration to a broader level. By combining HTHK's robust 5G network with HKBN's fixed network services, we can reap the benefits of fixed-mobile convergence with the provision of innovative 5G and fixed telecom network enterprise solutions together. HTHK's 5G network boasts high-speed, ultra-low latency and 99% network coverage across the territory. The collaboration will not only help corporate customers embark on a digital transformation journey, raise their operational efficiency, but also reinforce our position in the business-to-business market."

William Yeung, HKBN Co-Owner and Executive Vice-chairman, shared: "We're taking our already exceptional collaboration with HTHK to a whole new level as we jointly set up a dedicated team to expand our presence in the corporate market, pursuing opportunities in 5G, network solutions, and digital transformation. Enterprise customers, especially those in the finance and retail industries, are increasing their demand for network services and digital solutions under the new normal. By leveraging our unique tri-carrier network and HTHK's innovative 5G mobile network solutions, we can achieve great synergy and win together by offering competitive and full-range telecom and ICT services for customers."



Photo caption: HTHK and HKBN explore ways to further expand strategic collaboration to increase corporate market share with 5G mobile, fixed telecom network services and system integration solutions. (From left) HTHKH Executive Director and CEO Kenny Koo, HKBN Co-Owner and Executive Vice-chairman William Yeung.



Photo caption: Leveraging HTHK's robust 5G network and HKBN's unique tri-carrier network, the collaboration will provide competitive and comprehensive telecom and ICT services to fully address the technological needs of enterprises. (From left) HKBN Co-Owner and Executive Vice-chairman William Yeung, HTHKH Executive Director and CEO Kenny Koo.

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About Hutchison Telecommunications (Hong Kong) Limited

Hutchison Telecommunications (Hong Kong) Limited (“HTHK”) offers diverse and advanced mobile telecommunications services under the **SUPREME, 3 Hong Kong, SoSIM** and **MO+** brands which addresses the different segments of the rapidly changing needs of Hong Kong's consumer market. HTHK is also dedicated to developing business and enterprise solutions in the corporate market spanning mobile commerce, information technology, smart city, the Internet of Things and big data.

HTHK has launched 5G broadband services in both the consumer and enterprise markets, providing high-speed indoor and outdoor internet access. Leveraging a robust 5G network, HTHK has also extended the deployment of 5G solutions including 5G 4K live broadcasting, virtual reality and real-time data transmission to various verticals.

HTHK plays a prominent role in developing a new economy ecosystem, channelling the latest technologies into innovations that set market trends and steer industry development. For more information on HTHK, visit <https://web.three.com.hk/3business/index.html>.

About HKBN Group

Headquartered in Hong Kong with operations spanning across Asian markets including Hong Kong, Macau, mainland China, Singapore and Malaysia, the Group is a leading integrated telecommunications and technology services provider, offering comprehensive one-stop Information and Communications Technology (“ICT”) solutions and Infinite-play bundles that include broadband, data connectivity, cloud and data centre, managed Wi-Fi, business continuity services, system integration, cybersecurity, digital solutions, voice and collaboration, mobile services, roaming solutions, Transformation as a Service (TaaS), stationery and supplies and OTT entertainment. HKBN's extensive tri-carrier fibre infrastructure covers over 2.5 million residential homes and 8,000 commercial buildings and facilities across Hong Kong. Committed to creating a lasting positive impact to wherever it operates, HKBN embraces a core purpose to “Make our Home a Better Place to Live” and earn a highest possible AAA score in the globally-recognised MSCI ESG Rating in 2022. The Group is managed by hundreds of Co-Owners (supervisory and management level Talents in the Group) who invested their savings to buy shares of HKBN Ltd. (SEHK Stock Code: 1310). For more information about HKBN Group, please visit www.hkbn.net/en.

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