

For immediate release

## HGC and Letv sign MOU to bolster long-term collaboration

**Hong Kong, 30 November 2015** - Hutchison Global Communications Limited (HGC), the fixed-line division of Hutchison Telecommunications Hong Kong Holdings Limited (stock code: 215), today announced a memorandum of understanding (MoU) with Letv, one of mainland China's largest Internet TV content providers. Signed at the Beijing-Hong Kong Economic Cooperation Symposium on 28 November, the MOU heralds more collaboration between the two companies, with the expectation of yet higher-quality one-stop entertainment services for customers.

The two-day symposium in late November was themed "Interflow of factors, bilateral investment, sharing of opportunities and co-prosperity" and featured 28 signing ceremonies to promote joint enterprise initiatives between Beijing and Hong Kong organisations. The HGC-Letv MoU was signed by Andrew Kwok, HGC's President of International and Carrier Business; and Tin Mok, Vice President of Le Holdings (Beijing) Co. Ltd. and CEO, APAC.

As one of the world's leading telecoms operators, HGC started collaborating internationally with Letv last year by providing the Application and Content Provider (ACP) Solution. This comprises data centre hosting and colocation, as well as local and international networking, customer service and marketing support. The solution facilitates Letv's global business expansion via HGC's international business network. In fact, HGC now offers services from the Letv portfolio in Asia, Europe and the Americas.

In August last year, the two companies launched Hong Kong's first bundled offer comprising 4K home broadband service and entertainment content. This combination of HGC's one-stop solution and Letv's localised video content and smart devices serves 3Home Broadband customers with a rich mix of Letv's super smart TV, films and TV programming in ultra HD, plus high-speed home broadband service.

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### **About Hutchison Global Communications Limited**

Hutchison Global Communications Limited (HGC) is a leading fixed-line operator, IT service provider, carrier's carrier and one of Hong Kong's largest-scale Wi-Fi service providers. HGC empowers local and overseas customers with one-stop international, corporate, data centre and residential broadband services. HGC owns and runs an extensive optical-fibre network, coupled with four cross-border routes integrated with three of mainland China's tier-one telecoms operators, plus a world-class international network. The company is committed to developing cloud computing services and offering high-speed Wi-Fi service under the "HGC on air" and "HGC on air EX" brands. HGC is a subsidiary of Hutchison Telecommunications Hong Kong Holdings Limited (stock code: 215), a group member of CK Hutchison Holdings (stock code: 1).

For more information on HGC, please visit [www.hgc.com.hk](http://www.hgc.com.hk).

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