

For immediate release

HGC launches Hutch-Cloud service on an international scale

Milestone move positions HGC as a pioneer in On-demand Virtual Leased Line service delivered via the latest cloud computing technology

Hong Kong, 24 January 2013 - Hutchison Global Communications Limited (HGC or the Company), the fixed-line operating division of Hutchison Telecommunications Hong Kong Holdings Limited (stock code: 215) today announced launch of Hutch-Cloud - a cloud computing service between HGC clouds in Hong Kong and Los Angeles (LA). This milestone move marks the Company's entry to the nascent international cloud services market.

HGC Hutch-Cloud service

Leveraging HGC's network strength, multinational corporations and small-to-medium enterprises alike can now enjoy ubiquitous network access, thanks to availability of HGC's international Infrastructure-as-a-Service (IaaS) and Bandwidth-as-a-Service (BaaS) plus value-added cloud services such as Dedicated Bandwidth-as-a-Service (DBaaS) and On-demand Virtual Leased Line (ODVLL). All this extends secure connectivity into a customer's premises and positions HGC as one of the first telecoms operators in the world to offer ODVLL.

Andrew Kwok, HGC President of International and Carrier Business, said: "Our entry to the high-growth international cloud services market exemplifies continued expansion of our service portfolio. We are working to increase the number of HGC cloud sites in different regions and expanding the capacity of our cloud service, starting with the Asian and North American markets."

He added: "Our international business capability is gradually extending HGC's role as a leading ICT service provider and carrier's carrier into the exciting new era of IT-as-a-Service, through cloud computing. Both DBaaS and ODVLL are excellent examples of our innovative application of HGC's Virtual Private LAN Service (VPLS), as well as virtualisation and cloud computing technologies, to meet the dynamic needs of business customers today."

Infrastructure-as-a-Service (IaaS) and Bandwidth-as-a-Service (BaaS)

Hutch-Cloud, equipped with a webpage-based user administration portal, provides managed virtual computer infrastructure such as virtual machines, CPU cores, RAM and storage that enable customers to access the Internet without data usage limits. Basic services include IaaS and BaaS. A pay-as-you-go billing system and managed virtual connectivity enable businesses to turn formidable capital expenditure into more affordable and easier-to-manage *operational* expenditure.

Dedicated Bandwidth-as-a-Service (DBaaS) and On-demand Virtual Leased Line (ODVLL) Service

Hutch-Cloud also offers value-added connectivity services on-demand - DBaaS and ODVLL. DBaaS provides cloud-to-cloud connectivity running on HGC's VPLS network, which benefits from high network performance. DBaaS connects different cloud sites and forms an Ethernet network characterised by private and highly-secure data transmission.

ODVLL, a cloud network connectivity service, provides virtual on-demand point-to-point and secure data transmission from a customer's premises to HGC's inter-cloud platform. This is achieved via the local Internet and HGC's VPLS network to connect with another customer's premises. Data transmission is encrypted, so network security and diverse coverage become possible, as ODVLL is not bound by geography or limited to cloud-to-cloud transmission.

The fact that subscription to the above two services can be transacted via a web portal in hours rather than weeks -which has been the traditional implementation experience - means corporate customers enjoy fast provisioning of services and swift deployment of projects. In addition, the on-demand and non-contract-bound nature of these services allows users to scale managed virtual bandwidth up or down as required, giving rise to highly-beneficial flexibility and business agility in the event of a sudden surge, or fall, in data traffic.

For more details on Hutch-Cloud Service, please call our hotline on +852 2128 2349 or email ibmarketing@hgc-intl.com.

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About Hutchison Global Communications Limited

Hutchison Global Communications Limited (HGC) owns one of the largest fibre-to-the-building telecommunications networks in Hong Kong. Since establishment in 1995, it has been fully committed to building its own 100% optical-fibre network infrastructure and introducing the most advanced facilities. Coupled with its four cross-border routes integrated with all three of mainland China's tier-one telecommunications operators and world-class international network, HGC provides a comprehensive range of fixed-line telecommunications services locally and overseas. HGC is a subsidiary of Hutchison Telecommunications Hong Kong Holdings Limited (HTHKH, Stock Code: 215). HTHKH is a leading integrated telecommunications service operator, offering mobile and fixed-line services to local and international customers.

For more information on HGC, please visit www.hgc.com.hk.
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