



Press Release

**Five Outstanding Salespersons from Hutchison Telecom Hong Kong Holdings win
"Distinguished Salesperson Award"
Industry-wide Recognition for Remarkable Performance**

Hong Kong, 27 July 2012 - Hutchison Telecommunications Hong Kong Holdings Limited (HTHKH; Stock Code: 215) today announced that five salespersons from its mobile and residential fixed-line business 3 Hong Kong have been awarded the "44th Distinguished Salesperson Award" and the "44th Outstanding Young Salesperson Award". Winner Rachel Wong Wai-ying, Sales Executive of the Direct Sales Department, has also been named one of the "Top 5 Awardees" in the "44th Outstanding Young Salesperson Award" category.

HTHKH's mobile and fixed-line operations have received the Award for 13 consecutive years. This year's result is particularly encouraging as all five participants from 3 Hong Kong's Corporate Sales, Retail, Direct Sales and Consumer Market departments have been awarded. The outstanding results have underscored the success of 3 Hong Kong's comprehensive training program in building up an exceptional sales force that delivers professional sales service and wins industry-wide recognition.

Rapid development in the telecom industry, coupled with continued advancement and the growing popularity of telecom products, are the new challenges faced by salespersons in the telecom industry. Salespersons are the valuable asset of a company and an important bridge between a company and customers. 3 Hong Kong values staff training and actively encourages employees to make progress. HTHKH organises comprehensive sales training programs on a regular basis, to provide salespersons with latest market updates and product information, enabling them to sharpen their selling techniques and brush up their skills in various aspects. HTHKH also fosters the development of employees' leadership skills and team spirit through a variety of team-building activities, such as adventure training and outward bound programs.

The winners of the "44th Distinguished Salesperson Award" are Efe Lee Shi-kan, Assistant Sales Manager (Corporate Sales), Matt Ho Ka-ki, Unit Manager (Consumer Market) and Victor Chan Yeuk-fai, Sales Executive (Retail). Rachel Wong Wai-ying, Account Executive (Direct Sales) and Evans Ho Lok-sum, Sales Executive (Direct Sales), have grabbed the "44th Outstanding Young Salesperson Award".



Jointly organised by the Hong Kong Management Association and the Sales and Marketing Executives Club, the "Distinguished Salesperson Award" is a significant annual event in the sales industry. This year, nearly 190 salespersons from over 60 companies participated in the program.

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About Hutchison Telecommunications Hong Kong Holdings Limited

Hutchison Telecommunications Hong Kong Holdings Limited (HTHKH, Stock Code: 215) is a leading integrated telecommunications service operator in Hong Kong. HTHKH provides advanced mobile and Wi-Fi services, residential fixed broadband, residential telephone and IDD services in Hong Kong and delivers mobile services in Macau under the "3" brand. The Company launched 4G LTE service in Hong Kong in May 2012, offering data speeds up to 100Mbps. HTHKH also provides sophisticated fixed-line telecommunications solutions to corporate and carrier customers in Hong Kong and around the world under the "HGC" brand. A group member of Hutchison Whampoa Limited (Stock Code: 13), HTHKH deploys the latest telecommunications technology to offer world-class telecommunications services and innovations, setting market trend and steering industry development.

For more information on HTHKH, please visit www.hthkh.com

For 3 Hong Kong services, please visit www.three.com.hk

For 3 Macau mobile services, please visit www.three.com.mo

For HGC fixed-line services, please visit www.hgc.com.hk

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