Hong Kong Exchanges and Clearing Limited and The Stock Exchange of Hong Kong Limited take no responsibility for the contents of this announcement, make no representation as to its accuracy or completeness and expressly disclaim any liability whatsoever for any loss howsoever arising from or in reliance upon the whole or any part of the contents of this announcement.



# Hutchison Telecommunications Hong Kong Holdings Limited

# 和記電訊香港控股有限公司

(Incorporated in the Cayman Islands with limited liability) (Stock Code: 215)

### UNAUDITED RESULTS FOR THE SIX MONTHS ENDED 30 JUNE 2019

	Post-IFRS 16 Basis				
	1H 2019 <sup>(1</sup> HK\$ million	<sup>)</sup> 1H 2018 HK\$ million	Change		
Service revenue	1,782	1,843	-3%		
Service EBITDA	778	579	+34%		
Service EBIT	151	173	-13%		
Profit attributable to shareholders	188	198	-5%		
Earnings per share (in HK cents)	3.90	4.11	-5%		
Interim dividend per share (in HK cents)	2.93	3.10	-5%		
	Pre	-IFRS 16 Basis			
	1H 2019 <sup>(1</sup> HK\$ million	) 1H 2018 HK\$ million	Change		
Service revenue	1,782	1,843	-3%		
Service EBITDA	545	579	-6%		
Service EBIT	142	173	-18%		
Profit attributable to shareholders	187	198	-6%		

### HIGHLIGHTS

Note 1: Following the adoption of IFRS 16 on 1 January 2019, the Group's statutory results for the six months ended 30 June 2019 are on an IFRS 16 basis ("Post-IFRS 16 basis"), whereas the statutory results for the corresponding six months ended 30 June 2018 are on an IAS 17 basis ("Pre-IFRS 16 basis") as previously reported. To allow a like-for-like comparison with the prior period results, and to better reflect management's view on the Group's underlying operational performance, the Group has provided an alternative presentation of the Group's EBITDA, EBIT and profit attributable to shareholders prepared under the Pre-IFRS 16 basis relating to the accounting for leases for the first six months of 2019. Please refer to Note 4 of this announcement for further details of IFRS 16.

# **CHAIRMAN'S STATEMENT**

# **Operation Review**

Hutchison Telecommunications Hong Kong Holdings Limited ("the Company") and its subsidiaries (together referred to as "the Group") are pleased to report financial results for the first half of 2019. The mobile telecommunications market remains fiercely competitive, which impeded service revenue growth and eroded our service margins. Nevertheless, the Group continued to launch innovative local and roaming products and services, while deploying the latest information and online platform technologies to strengthen customer engagement and boost operational efficiency.

Service revenue decreased by 3% to HK\$1,782 million for the first six months of 2019, mainly the result of pricing pressure on local data tariffs but partially offset by continuous improvement of roaming data revenue with an increase of 17%. Hardware revenue of HK\$733 million was 66% lower than that of the same period in 2018, reflecting softer demand for new smartphones.

Service EBITDA (Pre-IFRS 16 basis) decreased by 6% and service margins remained under pressure, as intense market competition prevailed during the first half of 2019. Nevertheless. the ongoing efforts of the Group in stringent spending controls, improvements to operational efficiency and enhanced agility partially compensated for the decrease in service margins.

The impact of IFRS 16 on the EBIT and net profit of the Group was not significant. EBIT decreased by 18% to HK\$160 million as a result of the aforementioned lower service and hardware margins, and profit attributable to shareholders decreased by 5% to HK\$188 million for the first half of 2019.

As of 30 June 2019, the total number of customers in Hong Kong and Macau was approximately 3.3 million (31 December 2018: approximately 3.3 million). Postpaid customers accounted for 45% (31 December 2018: 46%) of the total customer base. The Group focused on retention programme, compared with the second half of 2018, postpaid churn improved to 1.1% (2H 2018: 1.4%) in an environment with keen competition. The blended postpaid gross ARPU decreased by 6% to HK\$205 for the first half of 2019 (2H 2018: HK\$217), mainly the result of intense market competition in tariff pricing, despite rapid growth in mobile data demand.

#### **Dividends**

The Board has declared payment of an interim dividend of 2.93 HK cents (30 June 2018: 3.10 HK cents) per share for the first half of 2019, payable on Friday, 6 September 2019 to shareholders whose names appear on the Register of Members of the Company at the close of business on Wednesday, 28 August 2019, being the record date for determining shareholders' entitlement to the interim dividend. The Board expects the total full-year dividend payout to be equivalent to 75% of annual profit attributable to shareholders.



# Outlook

Competition in the mobile industry is expected to remain at a high level, along with increasing customer expectation and demand for sophistication. The Group is committed to offering an ever-improving customer experience by enhancing network capacity and ensuring smooth and reliable mobile connectivity. The Group will continue to collaborate with telecommunications operators of CKHH Group, as well as other partners, with the aim of creating new revenue streams, while enhancing procurement performance and product development.

The Group embarked on its digital transformation last year with initiatives being designed and executed to boost business efficiency and streamline processes. Emerging digital technologies are presenting the Group with opportunities to transform its operating model, improve the overall customer experience and reshape cost base. The Group will continue to prioritise digital transformation as an enabler in terms of deepening customer engagement, streamlining operations, generating better returns from infrastructure assets, optimising portfolio and sustaining long-term competitive edge.

Finally, I would like to take this opportunity to thank the Board and all staff members for their dedication, professionalism and determination to succeed.

FOK Kin Ning, Canning Chairman

Hong Kong, 30 July 2019



# MANAGEMENT DISCUSSION AND ANALYSIS

# **Financial Summary**

	1H 2019 HK\$ million	1H 2018 HK\$ million	Change
_	0.545	1.001	070/
Revenue	2,515	4,021	-37%
- Net customer service revenue	1,782	1,843	-3%
Local service revenue	1,424	1,494	-5%
Roaming service revenue	358	349	+3%
- Data - Non-data	246 112	211 138	+17% -19%
	733		
Hardware revenue     Bundled sales revenue	213	2,178 339	-66% -37%
<ul> <li>Standalone handset sales revenue</li> </ul>	520	1,839	-72%
	520	1,039	-7270
Net customer service margin	1,617	1,681	-4%
Net customer service margin %	91%	91%	
Net customer service margin %	0170	9170	-
Standalone handset sales margin	9	22	-59%
CACs (before net of handset revenue)	(308)	(412)	+25%
Less: Bundled sales revenue	<u>213</u>	339	-37%
CACs	(95)	(73)	-30%
Chos	(33)	(73)	-50 /0
Operating expenses and staff costs <sup>(2)</sup>	(779)	(1,065)	+27%
Operating expenses and staff costs as a %	48%	63%	+15% points
of net customer service margin			
Post-IFRS 16 basis			
	707	004	- 040/
EBITDA	787	601	+31%
Service EBITDA	778	579	+34%
Service EBITDA margin %	44%	31%	+13% points
Depreciation and amortisation	(603)	(381)	-58%
EBIT	160	195	-18%
Service EBIT	151	173	-13%
Pre-IFRS 16 basis			
EBITDA	554	601	-8%
Service EBITDA	545	579	-6%
Service EBITDA margin %	31%	31%	-0 /0
Service EBITDA margin %	5170	5170	
Depreciation and amortisation	(379)	(381)	+1%
EBIT	151	195	-23%
Service EBIT	142	173	-18%
CAPEX (excluding spectrum licences)	(154)	(282)	+45%
EBITDA (Post-IFRS 16 basis) less CAPEX	(154) 633	(282)	+45% +98%
EBITDA (Pre-IFRS 16 basis) less CAPEX	400	319	+90%
LUTUA (FIETI NO TO DASIS) 1655 CAFEA	400	319	+20%

Note 2: Operating expenses and staff costs (Pre-IFRS 16 basis) for the first six months of 2019 was HK\$1,012 million, representing 63% of net customer service margin.

# Review of financial results

Revenue for the first half of 2019 was HK\$2,515 million, a 37% decrease compared with HK\$4.021 million for the first half of 2018.

Service revenue was HK\$1,782 million, a 3% decrease compared with the same period last year, while local service revenue decreased by 5%, mainly as a result of stiffening market competition in local data tariffs. Roaming service revenue, which accounted for 20% of the service revenue of the Group (1H 2018: 19%), continued to grow after introduction of innovative products and packages for frequent and leisure travellers. It increased by 3% to HK\$358 million. the highest half-year amount since 2017, in particular, roaming data revenue increased by 17%.

Hardware revenue of HK\$733 million was 66% lower than that of the same period in 2018, reflecting softer demand for new smartphones.

The Group continued to adhere to its strict cost discipline during the first six months of 2019. fostering a high-efficiency, low-key cost spending operational environment. Key cost items (Pre-IFRS 16 basis, total of CACs, staff costs and other operating expenses) decreased by 2% to HK\$1,272 million for the first half of 2019.

EBITDA (Pre-IFRS 16 basis) and service EBITDA (Pre-IFRS 16 basis) decreased by 8% and 6% respectively. Service margins remained under pressure as intense market competition prevailed during the first half of 2019 which led to service revenue decline as mentioned above, partially compensated by lower key cost spending. Service EBITDA margin (Pre-IFRS 16 basis) remained stable at 31% (1H 2018: 31%).

Depreciation and amortisation was HK\$603 million for the first half of 2019, compared with HK\$381 million for the same period last year. Excluding additional amortisation charges of HK\$224 million from recognition of right-of-use assets under IFRS 16, depreciation and amortisation was 1% lower, on a like-for-like basis.

The impact of IFRS 16 on the EBIT of the Group was not significant. EBIT for the first half of 2019 was HK\$160 million, an 18% decrease compared with HK\$195 million for the first half of 2018, as a result of the same factors noted above in respect of EBITDA.



# Key performance indicators

				1H 2019 vs 2H 2018
	1H 2019	2H 2018	1H 2018	Change
Number of postpaid customers ('000)	1,491	1,499	1,499	-1%
Number of prepaid customers ('000)	<u>1,837</u>	<u>1,777</u>	<u>1,915</u>	+3%
Total customers ('000)	3,328	3,276	3,414	+2%
Postpaid customers to the total customer base (%) Postpaid customers' contribution to the net customer service revenue (%) Monthly churn rate of postpaid customers (%)	45% 87% 1.1%	46% 90% 1.4%	44% 91% 1.2%	-1% point -3% points +0.3% point
Postpaid gross ARPU (HK\$)	205	217	222	-6%
Postpaid net ARPU (HK\$)	175	184	188	-5%
Postpaid net AMPU (HK\$)	160	166	172	-4%

As of 30 June 2019, the total number of customers in Hong Kong and Macau was approximately 3.3 million (31 December 2018: approximately 3.3 million). Postpaid customers accounted for 45% (31 December 2018: 46%) of the total customer base. The Group focused on retention programme, compared with the second half of 2018, postpaid churn improved to 1.1% (2H 2018: 1.4%) in an environment with keen competition. The blended postpaid gross ARPU decreased by 6% to HK\$205 for the first half of 2019 (2H 2018: HK\$217), mainly the result of intense market competition in tariff pricing, despite rapid growth in mobile data demand.

# Net interest and other finance income

Net interest and other finance income amounted to HK\$92 million for the first half of 2019, compared with HK\$79 million for the same period last year. This increase mainly aligned with a lift in HIBOR during the first half of 2019. The Group maintains a robust financial position with a net cash position of HK\$5,353 million as of 30 June 2019 (31 December 2018: HK\$9,555 million). The reduction in net cash balance was mainly due to the settlement of special interim dividend and final dividend of HK\$4,009 million in total and the acquisition of non-controlling interests of key subsidiaries of the Group.

# Acquisition of non-controlling interests

On 31 May 2019, the Group completed the acquisition of non-controlling interests in its key subsidiaries for a consideration of US\$60 million (approximately HK\$471 million). After the transaction, the Group is able to gain full control of all its mobile subsidiaries and enhance operational efficiency from savings in communications to non-controlling shareholder.

### **Capital expenditure**

Capital expenditure on property, plant and equipment, which accounted for 9% (1H 2018: 15%) of the service revenue of the Group, amounted to HK\$154 million (1H 2018: HK\$282 million) for the first six months of 2019. This substantial decrease was mainly the result of stringent control of capital expenditure and rescheduling of projects to better match future benefits. The Group continues to scrutinise capital expenditure with care, while ensuring adequate resources are made available in accordance with operational and technological needs.

Summary of spectrum investment as of 30 June 2019					
Spectrum band Bandwidth Year of exp					
Hong Kong					
900 MHz	10 MHz	2026			
900 MHz	16.6 MHz	2021 #			
1800 MHz	23.2 MHz	2021 #			
2100 MHz	29.6 MHz	2031			
2300 MHz	30 MHz	2027			
2600 MHz	30 MHz \star	2024			
2600 MHz	10 MHz \star	2028			
<u>Macau</u>					
900 MHz	15.6 MHz	2023			
1800 MHz	28.8 MHz	2023			
2100 MHz	10 MHz	2023			

\* Shared under 50/50 joint venture - Genius Brand Limited

# After the spectrum auction and licence renewal in 2018, the licence period of the existing 16.6 MHz in the 900 MHz band has been extended from November 2020 to January 2021 to align with the new spectrum assignment period. Subsequently, the Group will hold 10 MHz in the 900 MHz band and 30 MHz in the 1800 MHz band from 2021 to 2036.



### CONDENSED CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME FOR THE SIX MONTHS ENDED 30 JUNE 2019

	Note	Unaudited 2019 HK\$ million	Unaudited 2018 HK\$ million
Revenue Cost of inventories sold Staff costs Expensed customer acquisition and retention costs Depreciation and amortisation Other operating expenses	5	2,515 (724) (194) (95) (603) (750)	4,021 (2,156) (190) (73) (381) (1,037)
Interest and other finance income Interest and other finance costs Share of result of a joint venture	7 7	149 109 (17) (2)	184 89 (10) (2)
<b>Profit before taxation</b> Taxation	8	239 (43)	261 (42)
Profit and total comprehensive income for the period, net of tax		196	219
Attributable to: Shareholders of the Company Non-controlling interests		188 8  196	198 21 219
Earnings per share attributable to shareholders of the Company (expressed in HK cents per share):			
- basic	9	3.90	4.11
- diluted	9	3.90	4.11

Details of interim dividend payable to shareholders of the Company are set out in Note 10.

# CONDENSED CONSOLIDATED STATEMENT OF FINANCIAL POSITION AT 30 JUNE 2019

	Note	Unaudited 30 June 2019 HK\$ million	Audited 31 December 2018 HK\$ million
ASSETS Non-current assets Property, plant and equipment Goodwill Telecommunications licences Right-of-use assets Customer acquisition and retention costs Contract assets Other non-current assets Deferred tax assets Investment in a joint venture		2,159 2,155 2,166 479 125 158 224 227 367	2,194 2,155 2,289 - 132 130 300 258 396
Total non-current assets		8,060	7,854
<b>Current assets</b> Cash and cash equivalents Trade receivables and other current assets Contract assets Inventories	11 12	5,353 566 252 70	9,555 546 276 107
Total current assets		6,241	10,484
Current liabilities Trade and other payables Contract liabilities Lease liabilities Current income tax liabilities Total current liabilities	13	 1,529 124 334 27 	 1,755 132 16 
		2,014	1,903
<b>Non-current liabilities</b> Lease liabilities Other non-current liabilities		140 292	- 288
Total non-current liabilities		432	288
•• •		<u></u>	<u></u>
Net assets		11,855 	16,147
CAPITAL AND RESERVES Share capital Reserves		1,205 10,650	1,205 14,771
Total shareholders' funds		11,855	15,976
Non-controlling interests		-	171
Total equity		11,855	16,147

### CONDENSED CONSOLIDATED STATEMENT OF CHANGES IN EQUITY FOR THE SIX MONTHS ENDED 30 JUNE 2019

-	Unaudited Attributable to shareholders of the Company							
-	Share capital HK\$ million	Share premium HK\$ million	Retained earnings/ (accumulated losses) HK\$ million	Pension reserve HK\$ million	Other reserves HK\$ million	Total HK\$ million	Non-controlling interests HK\$ million	Total equity HK\$ million
At 31 December 2018, previously reported Changes in accounting policies	1,205	11,185	3,442	140	4	15,976	171	16,147
(Note 4(b))	-	-	(7)	-	-	(7)	(1)	(8)
At 1 January 2019	1,205	11,185	3,435	140	4	15,969	170	16,139
Profit for the period Dividends relating to 2018 paid in	-	-	188	-	-	188	8	196
2019 (Note 10) Acquisition_of non-controlling	-	-	(4,009)	-	-	(4,009)	-	(4,009)
interests <sup>(i)</sup>	- 	- 	- 	- 	(293)	(293)	(178)	(471)
At 30 June 2019	1,205	11,185	(386)	140	(289)	11,855	-	11,855

(i) On 31 May 2019, the Group effectively acquired the entire 24.1% interests in each of HTCL, which indirectly holds 100% interests in HTMCL, and H3GHK from NTT DOCOMO, Inc., a subsidiary of Nippon Telegraph and Telephone Corporation, at a consideration of US\$60 million (approximately HK\$471 million). Consequently, HTCL, HTMCL and H3GHK became wholly-owned subsidiaries of the Group. The difference of HK\$293 million between the proportionate share of the carrying amount of net assets of these subsidiaries and the consideration paid for the additional interests have been debited to other reserves of the Group.



# CONDENSED CONSOLIDATED STATEMENT OF CHANGES IN EQUITY (CONTINUED) FOR THE SIX MONTHS ENDED 30 JUNE 2019

		Unaudited Attributable to shareholders of the Company							
	Share capital HK\$ million	Share premium HK\$ million	Retained earnings HK\$ million	Cumulative translation adjustments HK\$ million	Pension reserve HK\$ million	Other reserves HK\$ million	Total HK\$ million	Non-controlling interests HK\$ million	Total equity HK\$ million
At 1 January 2018	1,205	11,185	3,406	2	138	4	15,940	142	16,082
Profit for the period Dividend relating to 2017 paid in			198				198	21	219
2018 (Note 10)	-	-	(219)	-	-	-	(219)	-	(219)
At 30 June 2018	1,205	 11,185	3,385	2	 138	4	 15,919 	 163	16,082



### CONDENSED CONSOLIDATED STATEMENT OF CASH FLOWS FOR THE SIX MONTHS ENDED 30 JUNE 2019

	Note	Unaudited 2019 HK\$ million	Unaudited 2018 HK\$ million
<b>Cash flows from operating activities</b> Cash generated from operations Interest and other finance costs paid		564 (13)	147 (4)
Net cash from operating activities		551	143
Cash flows from investing activities Purchases of property, plant and equipment Proceeds from disposals of property, plant and equipment Interest received Loan to a joint venture Net cash used in investing activities		(154) 1 132 (26) (47)	(282) 74 (42) (250)
Cash flows from financing activities Acquisition of non-controlling interests Principal elements of lease payments Dividends paid to the shareholders of the Company Repayment of borrowings Net cash used in financing activities	10	(471) (226) (4,009) - (4,706)	(219) (3,900) (4,119)
Decrease in cash and cash equivalents Cash and cash equivalents at 1 January Cash and cash equivalents at 30 June		(4,202) 9,555 5,353	(4,226) 13,717  9,491

A member of CK Hutchison Holdings

# NOTES

### 1 General Information

Hutchison Telecommunications Hong Kong Holdings Limited was incorporated in the Cayman Islands on 3 August 2007 as a company with limited liability. Its registered office address is P.O. Box 31119, Grand Pavilion, Hibiscus Way, 802 West Bay Road, Grand Cayman, KY1-1205 Cayman Islands.

The Group is engaged in mobile business in Hong Kong and Macau. The shares of the Company are listed on the Main Board of the Stock Exchange.

These unaudited condensed consolidated interim financial statements are presented in Hong Kong dollars, unless otherwise stated. These interim financial statements were approved for issuance by the Board on 30 July 2019.

### 2 Basis of Preparation

These interim financial statements for the six months ended 30 June 2019 have been prepared in accordance with International Accounting Standard 34 "Interim financial reporting". These interim financial statements should be read in conjunction with the annual financial statements for the year ended 31 December 2018, which have been prepared in accordance with IFRS.

These interim financial statements have been prepared under the historical cost convention and on a going concern basis.

### 3 Significant Accounting Policies

The accounting policies applied and methods of computation used in the preparation of these interim financial statements are consistent with those used in 2018 annual financial statements, except for the adoption of new or revised standards, amendments and interpretations which are relevant to the operations of the Group and mandatory for annual periods beginning 1 January 2019. Save as disclosed in Note 4, the adoption of other new or revised standards, amendments and interpretations does not have a material impact to the Group's results of operations or financial position.

# 4 Changes in Accounting Policies

This note discloses the new accounting policies of IFRS 16 *Leases* that have been applied from 1 January 2019 and explains the impact of the adoption on the Group's interim financial statements.

### (a) IFRS 16 Leases

The Group has adopted IFRS 16 from 1 January 2019 which resulted in changes in accounting policies. In accordance with the transition provisions in IFRS 16, the Group has adopted the modified retrospective approach for transition to the new lease standard. Under this transition approach, (i) comparative information for prior periods is not restated; (ii) the date of the initial application of IFRS 16 is the first day of the annual reporting period in which the Group first applies the requirement of IFRS 16, i.e. 1 January 2019; and (iii) the Group recognises the cumulative effect of initially applying the guidance as an adjustment to the opening balance of retained earnings (or other component of equity, as appropriate) in the year of adoption, i.e. as at 1 January 2019.

### Accounting policies

An arrangement, comprising a transaction or a series of transactions, is or contains a lease if the Group determines that the arrangement conveys a right to control the use of an identified asset for a period of time in exchange for consideration. Such determination is made on an evaluation of the substance of the arrangement, regardless of whether the arrangements take the legal form of a lease.

The Group leases various network sites, retail stores and offices. Rental contracts are typically made for fixed periods of two to three years. Lease terms are negotiated on an individual basis and contain a wide range of different terms and conditions.

Before the adoption of IFRS 16, leases in which a significant portion of the risks and rewards of ownership are retained by the lessor were classified as operating leases. Payments made under operating leases (net of any incentives received from the lessor) were charged to the condensed consolidated statement of comprehensive income on a straight-line basis over the period of the lease. Commitments under operating leases for future periods were not recognised by the Group as liabilities.

From 1 January 2019, leases are recognised as right-of-use assets and the corresponding lease liabilities at the dates at which the leased assets are available for use by the Group. Each lease payment is allocated between the liability and finance cost. The finance cost is charged to the condensed consolidated statement of comprehensive income over the lease period so as to produce a constant periodic rate of interest on the remaining balance of the liability for each period. The right-of-use assets are amortised over the shorter of the assets' useful lives and the lease terms on a straight-line basis.

(a) IFRS 16 Leases (Continued)

### Accounting policies (Continued)

Assets and liabilities arising from a lease are initially measured on a present value basis. Lease liabilities include the net present value of the following lease payments:

- fixed payments (including in-substance fixed payments), less any lease incentives receivable;
- variable lease payments that are based on an index or a rate; and
- payments of penalties for terminating the lease, if the lease term reflects the Group, as a lessee, exercising an option to terminate the lease.

The lease payments are discounted using the interest rate implicit in the lease, if that rate can be determined, or the Group's incremental borrowing rate, being the rate that the lease would have to pay to borrow the funds necessary to obtain an asset of similar value in a similar economic environment with similar term and condition.

Right-of-use assets are measured at cost comprising the following:

- the amount of the initial measurement of lease liability;
- any lease payments made at or before the commencement date, less any lease incentive received;
- any initial direct costs; and
- restoration costs.

#### Practical expedients applied

In applying IFRS 16 for the first time, the Group has used the following practical expedients permitted by the standard:

- the use of a single discount rate to a portfolio of leases with reasonably similar characteristics;
- the use of hindsight in determining the lease term where the contract contains options to extend or terminate the lease; and
- payments associated with short-term leases for all classes of underlying assets are recognised on a straight-line basis over the lease terms as expenses in the condensed consolidated statement of comprehensive income. Short-term leases are leases with a lease term of 12 months or less.

(a) IFRS 16 Leases (Continued)

#### Accounting policies (Continued)

The Group has also elected not to reassess whether a contract is, or contains a lease at the date of initial application. Instead, for contracts entered into before the transition date the Group relied on its assessment made applying IAS 17 *Leases* and IFRIC 4 *Determining whether an Arrangement contains a Lease*.

#### (b) Impact of adoption to the interim financial statements

The following tables illustrate the amounts by each financial statements line item affected in current period by the application of IFRS 16 as compared to IAS 17 and IFRIC 4 that were previously in effect before the adoption of IFRS 16:

#### Six months ended 30 June 2019

Condensed Consolidated Statement of Comprehensive Income	Reported under current accounting policies HK\$ million	Effect of IFRS 16 HK\$ million	Balance without the adoption of IFRS 16 HK\$ million
Revenue Cost of inventories sold Staff costs Expensed customer acquisition	2,515 (724) (194)	- - -	2,515 (724) (194)
and retention costs Depreciation and amortisation Other operating expenses	(95) (603) (750)	224 (233)	(95) (379) (983)
Interest and other finance income Interest and other finance costs Share of result of a joint venture	149 109 (17) (2)	(9) - 8 -	140 109 (9) (2)
<b>Profit before taxation</b> Taxation	239 (43)	(1)	238 (43)
Profit and total comprehensive income for the period, net of tax	196	(1)	195
Attributable to: Shareholders of the Company Non-controlling interests	188 	(1)	187 8
	196	(1)	195

# (b) Impact of adoption to the interim financial statements (Continued)

		At 30 June 2019	
	Reported under		Balance without
	current accounting	Effect of	the adoption of
Condensed Consolidated Statement of	policies	IFRS 16	IFRS 16
Financial Position	HK\$ million	HK\$ million	HK\$ million
ASSETS			
Non-current assets			
Property, plant and equipment	2,159	12	2,171
Goodwill	2,155	-	2,155
Telecommunications licences	2,166	-	2,166
Right-of-use assets	479	(479)	-
Customer acquisition and retention costs	125	-	125
Contract assets	158	-	158
Other non-current assets	224	-	224
Deferred tax assets	227	(1)	226
Investment in a joint venture	367		367
Total non-current assets	8,060	(468)	7,592
Current assets			
Cash and cash equivalents	5,353	-	5,353
Trade receivables and other current assets	566	1	567
Contract assets	252	-	252
Inventories	70	-	70
Total current assets	6,241	1	6,242
Current liabilities			
Trade and other payables	1,529	-	1,529
Contract liabilities	124	-	124
Lease liabilities	334	(334)	-
Current income tax liabilities	27	-	27
Total current liabilities	2,014	(334)	1,680
Non-current liabilities			
Lease liabilities	140	(140)	-
Other non-current liabilities	292	-	292
Total non-current liabilities	432	(140)	292
	<u></u>	<u></u>	<u></u>
Net assets	11,855	7	11,862
CAPITAL AND RESERVES			
Share capital	1,205	-	1,205
Reserves	10,650	7	10,657
Total equity	11,855	7	11,862

# (b) Impact of adoption to the interim financial statements (Continued)

	Six months ended 30 June 2019					
	Reported under		Balance without			
	current accounting	Effect of	the adoption of			
Condensed Consolidated	policies	IFRS 16	IFRS 16			
Statement of Cash Flows	HK\$ million	HK\$ million	HK\$ million			
Net cash from operating activities	551	(226)	325			
Net cash used in investing activities	(47)	-	(47)			
Net cash used in financing activities	(4,706)	226	(4,480)			
Net decrease in cash and cash equivalents	(4,202)	-	(4,202)			
Ū			( )			

A member of CK Hutchison Holdings

# (b) Impact of adoption to the interim financial statements (Continued)

	31 December 2018 As previously	Effect of	1 January 2019
Condensed Consolidated Statement of	reported	IFRS 16	As restated
Financial Position	HK\$ million	HK\$ million	HK\$ million
ASSETS			
Non-current assets			
Property, plant and equipment	2,194	(16)	2,178
Goodwill	2,155	-	2,155
Telecommunications licences	2,289	-	2,289
Right-of-use assets	-	621	621
Customer acquisition and retention costs	132	-	132
Contract assets	130	-	130
Other non-current assets	300	-	300
Deferred tax assets	258	1	259
Investment in a joint venture	396	-	396
Total non-current assets	7,854	606	8,460
Current assets			
Cash and cash equivalents	9,555	-	9,555
Trade receivables and other current assets	546	-	546
Contract assets	276	-	276
Inventories	107	-	107
Total current assets	10,484		10,484
Current liabilities			
Trade and other payables	1,755		1,755
Contract liabilities	132	-	132
Lease liabilities	152	398	398
Current income tax liabilities	- 16	390	16
Total current liabilities	1,903	398	2,301
Non-current liabilities			
Lease liabilities	-	216	216
Other non-current liabilities	288	-	288
Total non-current liabilities	288	216	504
	<u></u>	<u></u>	
Net assets	16,147	(8)	16,139
CAPITAL AND RESERVES			
Share capital	1,205	-	1,205
Reserves	14,771	(7)	14,764
Total shareholders' funds	15,976	(7)	15,969
Non-controlling interests	171	(1)	170
Total equity	16,147	(8)	16,139



(b) Impact of adoption to the interim financial statements (Continued)

Difference between operating lease commitments disclosed under IAS 17 and lease liabilities recognised under IFRS16

The operating lease commitments disclosed as at 31 December 2018 were HK\$265 million, while the lease liabilities recognised as at 1 January 2019 were HK\$614 million, of which HK\$398 million were current lease liabilities and HK\$216 million were non-current lease liabilities.

The differences between the operating lease commitments discounted using the lessee's incremental borrowing rate and the total lease liabilities recognised in the condensed consolidated statement of financial position at the date of initial application of IFRS 16 comprised the exclusion of non-lease components and short-term leases recognised on a straight-line basis as expenses, and different treatments on lease contracts in relation to termination options or under renewal process. The weighted average lessee's incremental borrowing rate applied to the lease liabilities on 1 January 2019 was 3.0%.

### 5 Revenue

Revenue comprises revenues from provision of mobile telecommunications and other related service as well as sales of telecommunications hardware. An analysis of revenue is as follows:

	Six months ended 30 June	
	2019	2018
	HK\$ million	HK\$ million
Mobile telecommunications and other related service	1,782	1,843
Telecommunications hardware	733	2,178
	2,515	4,021

### (a) Disaggregation of revenue

The Group derives revenue from the provision of services and delivery of goods by timing of satisfaction of performance obligations as follows:

	Six months ended 30 June	
	2019 HK\$ million	2018 HK\$ million
Timing of revenue recognition:		
Over time	1,782	1,843
At a point in time	733	2,178
	2,515	4,021

#### 6 Segment Information

In a manner consistent with the way in which information is reported internally to the Group's chief operating decision maker for the purpose of resource allocation and performance assessment, the Group has identified only one reporting segment, i.e. mobile telecommunications business.

# 7 Interest and Other Finance Income, Net

	Six months en 2019 HK\$ million	ded 30 June 2018 HK\$ million
Interest and other finance income: Bank interest income Interest income from a joint venture	99 10  109	79 10 89
Interest and other finance costs: Bank loans Notional non-cash interest accretion <sup>(i)</sup> Guarantee and other finance fees	(12) (5) (17)	(1) (6) (3) (10)
Interest and other finance income, net	92	79

(i) Notional non-cash interest accretion represents the notional adjustments to accrete the carrying amount of certain obligations recognised in the condensed consolidated statement of financial position such as lease liabilities, licence fees liabilities and asset retirement obligations to the present value of the estimated future cash flows expected to be required for their settlement in the future.

### 8 Taxation

			Six months e	ended 30 June		
		2019			2018	
	Current taxation HK\$ million	Deferred taxation HK\$ million	Total HK\$ million	Current taxation HK\$ million	Deferred taxation HK\$ million	Total HK\$ million
Hong Kong	11	32	43	3	39	42
Outside Hong Kong	-	-	-	1	(1)	-
	11	32	43	4	38	42

Hong Kong profits tax has been provided at the rate of 16.5% (30 June 2018: 16.5%) on the estimated assessable profits less available tax losses. Taxation outside Hong Kong has been provided at the applicable current rates of taxation ruling in the relevant countries on the estimated assessable profits less available tax losses.

Deferred taxation has been provided at the relevant rates on timing differences.

# 9 Earnings per Share

The calculation of basic earnings per share is based on profit attributable to shareholders of the Company of approximately HK\$188 million (30 June 2018: HK\$198 million) and on the weighted average number of 4,818,969,136 (30 June 2018: 4,818,896,208) ordinary shares in issue during the period.

The diluted earnings per share for the six months ended 30 June 2019 is calculated by adjusting the weighted average number of 4,818,969,136 (30 June 2018: 4,818,896,208) ordinary shares in issue with the weighted average number of 87,081 (30 June 2018: 131,973) ordinary shares deemed to be issued assuming the exercise of the share options.

# 10 Dividend

	Six months ended 30 June	
	2019	2018
Interim dividend (HK\$ million)	141	149
Interim dividend per share (HK cents)	2.93	3.10

In addition, special interim dividend in respect of year 2018 of 80.00 HK cents per share totalling HK\$3,855 million (30 June 2018: Nil) and final dividend in respect of year 2018 of 3.20 HK cents per share (30 June 2018: 4.55 HK cents per share) totalling HK\$154 million (30 June 2018: HK\$219 million) were approved and paid during the six months ended 30 June 2019.

# 11 Cash and Cash Equivalents

	30 June 2019 HK\$ million	31 December 2018 HK\$ million
Cash at banks and in hand Short-term bank deposits	253 5,100	262 9,293
	5,353	9,555

The carrying values of cash and cash equivalents approximate their fair values.

# 12 Trade Receivables and Other Current Assets

	30 June 2019 HK\$ million	31 December 2018 HK\$ million
Trade receivables	328	299
Less: Loss allowance provision	(49)	(41)
Trade receivables, net of provision <sup>(a)</sup>	279	258
Other receivables	101	175
Prepayments and deposits	186	113
	566	546

The carrying values of trade receivables and other receivables approximate their fair values. The Group has established credit policies for customers. The average credit period granted for trade receivables ranges from 14 to 45 days, or a longer period for corporate or carrier customers based on individual commercial terms. There is no concentration of credit risk with respect to trade receivables as the Group has a large number of customers.

### (a) Trade receivables, net of provision

	30 June 2019 HK\$ million	31 December 2018 HK\$ million
The ageing analysis of trade receivables, by invoice date, net of loss allowance provision is as follows:		
0 - 30 days	145	150
31 - 60 days	48	44
61 - 90 days	23	18
Over 90 days	63	46
	279	258

# 13 Trade and Other Payables

	30 June 2019 HK\$ million	31 December 2018 HK\$ million
Trade payables <sup>(a)</sup> Other payables and accruals Deferred revenue Current portion of licence fees liabilities	321 1,028 123 57	314 1,250 135 56
	1,529	1,755

The carrying values of trade and other payables approximate their fair values.

# (a) Trade payables

	30 June 2019 HK\$ million	31 December 2018 HK\$ million
The ageing analysis of trade payables is as follows:		
0 - 30 days	213	244
31 - 60 days	43	6
61 - 90 days	7	4
Over 90 days	58	60
	321	314



# **GROUP CAPITAL RESOURCES AND LIQUIDITY**

### **Treasury Management**

The Group's treasury function sets financial risk management policies in accordance with policies and procedures that are approved by the Executive Director, and which are also subject to periodic review by the Group's internal audit function. The Group's treasury policies are designed to mitigate the impact of fluctuations in interest rates and exchange rates on the Group's overall financial position and to minimise the Group's financial risks. The Group's treasury function operates as a centralised service for managing financial risks, including interest rate and foreign exchange risks, and for providing cost-efficient funding to the Group and its companies. It manages the majority of the Group's funding needs, interest rate, foreign currency and credit risk exposures. The Group uses interest rate and foreign currency swaps and forward contracts as appropriate for risk management purposes only, for hedging transactions and for managing the Group's assets and liabilities' exposure to interest rate and foreign exchange risk is the Group's policy not to enter into derivative transactions for speculative purposes. It is also the Group's policy not to invest liquidity in financial products, including hedge funds or similar vehicles.

#### Cash management and funding

The Group operates a central cash management system for all of its subsidiaries. In general, financing is mainly derived from operating income to meet funding requirements of the operating subsidiaries of the Group. The Group regularly and closely monitors its overall cash position and determines when external source of finance is needed.

#### Foreign currency exposure

The Group runs telecommunications operations principally in Hong Kong, with transactions denominated in Hong Kong dollars. The Group is exposed to other currency movements, primarily in terms of certain trade receivables or payables and bank deposits denominated in United States dollars, Macau Patacas, Renminbi, Euros and British pounds.

#### Credit exposure

The Group's holdings of surplus funds with financial institutions expose the Group to credit risk of counterparties. The Group controls its credit risk to non-performance by its counterparties through monitoring their share price movements and credit ratings as well as setting approved counterparty credit limits that are regularly reviewed.

# Capital and Net Cash

As at 30 June 2019, the Group recorded share capital of HK\$1,205 million and total equity of HK\$11,855 million.

cash of As at 30 June 2019, the net the Group was HK\$5,353 million (31 December 2018: HK\$9,555 million), 99% of which was denominated in Hong Kong dollars with remaining in various other currencies. The reduction in net cash balance was mainly due to the settlement of special interim dividend and final dividend of HK\$4,009 million in total and the acquisition of non-controlling interests of the mobile subsidiaries of the Group for US\$60 million (approximately HK\$471 million) in May 2019.

# **Charges on Group Assets**

As at 30 June 2019 and 31 December 2018, except for all of the shares of a joint venture owned by the Group which were pledged as security in favour of the joint venture partner under a cross share pledge arrangement, no material asset of the Group was under any charge.

# **Borrowing Facilities Available**

The Group has no committed borrowing facilities as at 30 June 2019 and 31 December 2018.

# **Contingent Liabilities**

As at 30 June 2019, the Group provided performance and other guarantees of HK\$4 million (31 December 2018: HK\$5 million).

# Commitments

As at 30 June 2019, the Group had total capital commitments of property, plant and equipment amounting to HK\$363 million (31 December 2018: HK\$396 million) and telecommunications licences of HK\$2,040 million (31 December 2018: HK\$2,040 million).

A subsidiary of the Group acquired various blocks of spectrum bands for the provision of telecommunications services in Hong Kong, certain of which over various assignment years/periods up to year 2021. The licence fees for these spectrum bands were charged on 5% of the network revenue or the Appropriate Fee (as defined in the Unified Carrier Licence), whichever is greater. The net present value of the Appropriate Fee has already been recorded as licence fee liabilities.

# **Corporate Strategy**

The strategy of the Group is to deliver sustainable returns with solid financial fundamentals, so as to enhance long-term total return for shareholders. Please refer to the Chairman's Statement and Management Discussion and Analysis for discussions and analyses of the performance of the Group and the basis on which the Group generates or preserves value over the longer term and the strategy for delivering the objectives of the Group.

### Past Performance and Forward-looking Statements

The performance and the results of operations of the Group contained in this announcement are historical in nature, and past performance is no guarantee for the future results of the Group. Any forward-looking statements and opinions contained in this announcement are based on current plans, estimates and projections, and therefore involve risks and uncertainties. Actual results may differ materially from expectations presented in such forward-looking statements and opinions. The Group, the Directors, employees and agents of the Group assume (a) no obligation to correct or update the forward-looking statements or opinions contained in this announcement; and (b) no liability in the event that any of the forward-looking statements or opinions do not materialise.

### Human Resources

As at 30 June 2019, the Group employed 1,143 (31 December 2018: 1,180) full-time mobile staff members. During the six months ended 30 June 2019, the Group had on average 1,197 (1H 2018: 1,165) mobile staff members. Staff costs during the six months ended 30 June 2019, including directors' emoluments, totalled HK\$194 million (1H 2018: HK\$190 million).

The Group fully recognises the importance of high-quality human resources in sustaining market leadership. Salary and benefits are kept at competitive levels, while individual performance is rewarded within the general framework of the salary, bonus and incentive system of the Group, which is reviewed annually. Employees are provided with a wide range of benefits that include medical coverage, provident funds and retirement plans, long-service awards and a share option plan. The Group stresses the importance of staff development and provides training programmes on an ongoing basis. Employees are also encouraged to play an active role in community care activities.

# **Environmental, Social and Governance Responsibility**

The Group is committed to the long-term sustainability of its businesses and the communities with which it engages. It delivers quality products and services to its customers by managing its businesses prudently, while executing management decisions with due care and attention. The Group demonstrates a strong sense of corporate social responsibility and believes such a commitment helps strengthen its relationship with the community. Operating as a sound corporate citizen through sponsorship and supporting socially-responsible projects at company level, the Group is committed to bringing positive impact to the general welfare of the community.

### **Review of Interim Financial Statements**

The interim financial statements of the Group for the six months ended 30 June 2019 have been reviewed by the auditor of the Company, PricewaterhouseCoopers, in accordance with International Standard on Review Engagements 2410 – "Review of Interim Financial Information Performed by the Independent Auditor of the Entity" issued by the International Auditing and Assurance Standards Board. The independent review report of the auditor will be included in the Interim Report to shareholders. The interim financial statements of the Group for the six months ended 30 June 2019 has also been reviewed by the Audit Committee of the Company.

### **Record Date for Interim Dividend**

The record date for the purpose of determining shareholders' entitlement to the interim dividend is Wednesday, 28 August 2019. In order to qualify for the interim dividend payable on Friday, 6 September 2019, all transfers, accompanied by the relevant share certificates, must be lodged with the Hong Kong Share Registrar of the Company (Computershare Hong Kong Investor Services Limited at Rooms 1712-1716, 17th Floor, Hopewell Centre, 183 Queen's Road East, Wanchai, Hong Kong) for registration no later than 4:30 pm on Wednesday, 28 August 2019.

### Purchase, Sale or Redemption of Listed Securities

During the six months ended 30 June 2019, neither the Company nor any of its subsidiaries has purchased, sold or redeemed any of the listed securities of the Company.

#### **Compliance with the Corporate Governance Code**

The Company strives to attain and maintain high standards of corporate governance best suited to the needs and interests of the Group as it believes that an effective corporate governance framework is fundamental to promoting and safeguarding interests of shareholders and other stakeholders and enhancing shareholder value.

The Company has complied throughout the six months ended 30 June 2019 with all code provisions of the Corporate Governance Code contained in Appendix 14 of the Listing Rules, other than those in respect of the composition of the nomination committee. The Company established a Nomination Committee on 1 January 2019 which comprises all Directors and is chaired by the Chairman of the Board. Its composition deviates from code provision A.5.1 which requires the nomination committee to comprise a majority of independent non-executive directors. The Board is of the view that the ultimate responsibility for the selection, nomination and appointment of Directors rests with the Board as a whole and it is in the best interests of the Company that the Board collectively reviews, determines and approves the structure, size and composition of the Board as well as the succession plan for Directors, as and when appropriate. A sub-committee, chaired by the Chairman of the Board and comprising members in compliance with the code provision requirement under the Listing Rules for a nomination committee, will be established as and when required to facilitate the Nomination Committee in the conduct of the selection and nomination process, and will be dissolved after the purpose for which it is established is achieved or discontinued.

# Compliance with the Model Code for Securities Transactions by Directors

The Board has adopted its own HTHKH Securities Code regulating Directors' dealings in securities (Group and otherwise) on terms no less exacting than the required standard of the Model Code for Securities Transactions by Directors of Listed Issuers set out in Appendix 10 of the Listing Rules. In response to specific enquiries made, all Directors confirmed that they have complied with HTHKH Securities Code in their securities transactions throughout the six months ended 30 June 2019.

# DEFINITIONS

In this announcement, unless the context otherwise requires, the following expressions have the following meanings:

"Board"	the Board of Directors
"CACs"	expensed customer acquisition and retention costs in the statement of comprehensive income
"CKHH"	CK Hutchison Holdings Limited, a company incorporated in the Cayman Islands with limited liability, whose shares are listed on the Main Board of the Stock Exchange (Stock Code: 1)
"CKHH Group"	CKHH and its subsidiaries
"Company" or "HTHKH"	Hutchison Telecommunications Hong Kong Holdings Limited, a company incorporated in the Cayman Islands with limited liability, whose shares are listed on the Main Board of the Stock Exchange (Stock Code: 215)
"Director(s)"	director(s) of the Company
"EBIT"	earnings before interest and other finance income, interest and other finance costs, taxation, adjusted to include the Group's proportionate share of joint venture's EBIT
"EBITDA"	earnings before interest and other finance income, interest and other finance costs, taxation, depreciation and amortisation, adjusted to include the Group's proportionate share of joint venture's EBITDA
"Group"	the Company and its subsidiaries
"H3GHK"	Hutchison 3G HK Holdings Limited
"HIBOR"	Hong Kong Interbank Offered Rate
"HK\$"	Hong Kong dollars, the lawful currency of Hong Kong
"HK" or "Hong Kong"	the Hong Kong Special Administrative Region of the People's Republic of China
"HTCL"	Hutchison Telephone Company Limited
"HTHKH Securities Code"	Model Code for Securities Transactions by Directors

A member of CK Hutchison Holdings

# **DEFINITIONS (continued)**

"HTMCL"	Hutchison Telephone (Macau) Company Limited
"IFRS"	International Financial Reporting Standards
"interim financial statements"	unaudited condensed consolidated interim financial statements
"Listing Rules"	the Rules Governing the Listing of Securities on the Stock Exchange
"mobile"	mobile telecommunications business
"net customer service margin"	net customer service revenue less direct variable costs (including interconnection charges and roaming costs)
"Postpaid gross ARPU"	monthly average spending per postpaid user including a customer's contribution to mobile devices in a bundled plan
ARPU"	contribution to mobile devices in a bundled plan average net margin per postpaid user; postpaid net AMPU equals postpaid net ARPU less direct variable costs (including interconnection
ARPU" "Postpaid net AMPU" "Postpaid net	contribution to mobile devices in a bundled plan average net margin per postpaid user; postpaid net AMPU equals postpaid net ARPU less direct variable costs (including interconnection charges and roaming costs) monthly average spending per postpaid user excluding revenue related

As at the date of this announcement, the Directors are:

<b>Chairman and Non-executive Director:</b> Mr FOK Kin Ning, Canning	Non-executive Directors: Mr LAI Kai Ming, Dominic (also Alternate to Mr FOK Kin Ning, Canning)
<b>Co-Deputy Chairmen and Non-executive</b> <b>Directors:</b> Mr LUI Dennis Pok Man Mr WOO Chiu Man, Cliff	and Ms Edith SHIH) Ms Edith SHIH Mr MA Lai Chee, Gerald (Alternate to Mr LAI Kai Ming, Dominic)
Executive Director: Mr KOO Sing Fai	Independent Non-executive Directors: Mr CHEONG Ying Chew, Henry (also Alternate to Dr WONG Yick Ming, Rosanna) Dr LAN Hong Tsung, David Dr WONG Yick Ming, Rosanna