



August 2026 | Newsletter

Pre-sales Overview

In July 2026, the Greentown Group (including Greentown China Holdings Limited and its subsidiaries, together with its joint ventures and associates) launched 9 new self-investment projects in whole or in phases, with a total saleable area of approximately 60,000 sqm.

Greentown Group sold 1,228 units of self-investment projects with a sales area of approximately 170,000 sqm in July 2026. Monthly sales* reached approximately RMB5.4 billion, with an approximate average selling price of RMB31,035 per sqm. From January to July 2026, Greentown Group recorded a sales area of approximately 2,000,000 sqm, with a contracted sales amounting to approximately RMB65.5 billion; of which approximately RMB45.1 billion was attributable to Greentown Group. As at 31 July 2026, in addition to contracted sales, Greentown Group recorded subscription sales of approximately RMB1.8 billion, of which approximately RMB1.2 billion was attributable to Greentown Group.

In July 2026, the sales area of Greentown Group project management business achieved approximately 480,000 sqm, with a total sales amount of approximately RMB7.0 billion. From January to July 2026, the total sales amount of project management business reached approximately RMB41.5 billion, with a total sales area of approximately 2,880,000 sqm.

Taking into account all of the above, for the seven months ended 31 July 2026, Greentown Group recorded a total sales area of approximately 4,880,000 sqm, with a total contracted sales of approximately RMB107.0 billion.

* Monthly sales included contracted sales and subscription sales of the month.

** All figures in this newsletter are unaudited.

Share Information

Stock Code:

03900.HK

FYE: 31 Dec

Share Price :

HK\$7.14*

Shares Outstanding:

2,540M

52-week Share Price:

HK\$6.30 – HK\$11.98

Market Cap:

HK\$18,120M*



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Other Highlights

In July 2026, the Group acquired 8 new plots of land (including M&A) with a total saleable area of approximately 340,000 sqm. The costs attributable to the Group are expected to amount to approximately RMB5.8 billion. (Note: The data of this newly added land bank may differ from figures to be disclosed in the audited or unaudited consolidated financial statements to be published by the Company on an annual or half yearly basis due to various uncertainties during the process of collating such data. As such, the above data are for temporary reference only.)

Greentown Real Estate Successfully Issues RMB1 bn Medium-term Notes Series 3 for the Year 2026

- On 10 July, Greentown Real Estate Group Co., Ltd., a wholly-owned subsidiary of Greentown China, completed the issuance of RMB1 bn medium-term notes series 3 for the Year 2026. The issuance was well received by investors. Details of the issuance are as follows:

Amount Issued	Tenure	Coupon Rate	Notes Rating
RMB1 billion	3 years	3.14%	AAA

Greentown China Maintains Leading Position in Customer Satisfaction and Loyalty, Outperforming Top10 Real Estate Companies and Industry Averages

- On 15 July, the China Index Academy released its "2026 Chinese Urban Residents' Housing Satisfaction Survey Report". Greentown China achieved an overall customer satisfaction score of 93.3 points, ranking 1st across 16 cities where it operates. And the overall loyalty score reached 89.1%, ranking 1st across 12 cities where it operates.

Greentown China Receives Multiple Honors from the China Index Academy

- On 9 July, the China Index Academy released its research findings for the first half of 2026. Greentown China ranked at the forefront of the industry in terms of product strength, delivery capability and customer satisfaction, receiving multiple honors including "China Excellent Real Estate Enterprises by Product Strength for the First Half of 2026", "China Excellent Real Estate Enterprises by Delivery Capability for the First Half of 2026", and "China Excellent Real Estate Enterprises by Customer Satisfaction for the First Half of 2026".