



MAR 2023 | Newsletter

## Pre-sales Overview

In February 2023, the Greentown Group (including Greentown China Holdings Limited and its subsidiaries, together with its joint ventures and associates) launched 17 new self-investment projects in whole or in phases, with a total saleable area of approximately 250,000 sqm.

Greentown Group sold 4,489 units of self-investment projects with a saleable area of approximately 570,000 sqm in February 2023. Monthly sales\* reached approximately RMB15.8 billion, with an approximate average selling price of RMB27,923 per sqm. From January to February 2023, Greentown Group recorded a saleable area of 910,000 sqm, with a contracted sales amounting to approximately RMB24.8 billion; of which approximately RMB15.7 billion was attributable to the Greentown Group. As at 28 February 2023, in addition to contracted sales, Greentown Group recorded subscription sales of RMB7.7 billion, of which approximately RMB4.3 billion was attributable to Greentown Group.

In February 2023, the total saleable area of the properties sold under Greentown Group project management business using the “Greentown” brand name (non-self-investment projects, referred to as “projects under project management”) achieved approximately 280,000 sqm, with a total contracted sales amount of approximately RMB3.6 billion. From January to February 2023, the total contracted sales of the projects under project management reached approximately RMB6.6 billion, with a total saleable area of approximately 460,000 sqm.

Taking into account all of the above, for the two months ended 28 February 2023, Greentown Group recorded a total saleable area of approximately 1,370,000 sqm, with a total contracted sales of approximately RMB31.4 billion.

\* Monthly sales included contracted sales and subscription sales of the month.

\*\* All figures in this newsletter are unaudited.

### Share Information

Stock Code:

03900.HK

FYE: 31 Dec

Share Price :

HK\$11.52\*

Shares Outstanding:

2,532M

52-week Share Price:

HK\$6.79-HK\$18.50

Market Cap:

HK\$2,917M\*



## Other Highlights

### Greentown China to be Included in “Hang Seng Mainland Properties Index” (HSMPI)

- On February 24, Hang Seng Indexes Company Limited announced its quarterly review results, which included the addition of Greentown China to the Hang Seng Mainland Properties Index (HSMPI). The inclusion will take effect on March 13.
- This index selects the top 10 stocks in terms of market capitalization with adequate liquidity among the Hong Kong-listed mainland property companies as its constituents. It is one of the key indexes measuring the performance of real estate stocks in mainland China.

### Greentown Real Estate Awarded “AAA-level Credible Enterprise” by China Enterprise Confederation

- The China Enterprise Confederation and China Enterprise Directors Association recently announced the third list of credible enterprises in 2022. Greentown Real Estate was awarded the “AAA-level Credible Enterprise” for strict credit management, excellent enterprise credit, and a strong sense of responsibility.

---

## IR Contact

**Tel:** Hong Kong: (+852) 2530 0996  
Hangzhou: (+86) 571 8790 2207 / 571 8790 2676

**Email:** [ir@chinagreentown.com](mailto:ir@chinagreentown.com)

---