



Pre-sales Overview

In August 2022, the Greentown Group (including Greentown China Holdings Limited and its subsidiaries, together with its joint ventures and associates) launched 42 new self-investment projects in whole or in phases, with a total saleable area of approximately 660,000 sqm.

Greentown Group sold 4,379 units of self-investment projects with a saleable area of approximately 580,000 sqm in August 2022. Monthly sales* reached approximately RMB19.8 billion, with an approximate average selling price of RMB33,961 per sqm. From January to August 2022, Greentown Group recorded a saleable area of 4,760,000 sqm, with a contracted sales amounting to approximately RMB126.7 billion; of which approximately RMB70.2 billion was attributable to the Greentown Group. As at 31 August 2022, in addition to contracted sales, Greentown Group recorded subscription sales of RMB5.9 billion, of which approximately RMB3.3 billion was attributable to Greentown Group.

In August 2022, the total saleable area of the properties sold under Greentown Group project management business using the “Greentown” brand name (non-self-investment projects, referred to as “projects under project management”) achieved approximately 720,000 sqm, with a total contracted sales amount of approximately RMB8.2 billion. From January to August 2022, the total contracted sales of the projects under project management reached approximately RMB43.1 billion, with a total saleable area of approximately 3,250,000 sqm.

Taking into account all of the above, for the eight months ended 31 August 2022, Greentown Group recorded a total saleable area of approximately 8,010,000 sqm, with a total contracted sales of approximately RMB169.8 billion.

* Monthly sales included contracted sales and subscription sales of the month.

** All figures in this newsletter are unaudited.

Share Information

Stock Code:

03900.HK

FYE: 31 Dec

Share Price :

HK\$14.98*

Shares Outstanding:

2,517M

52-week Share Price:

HK\$8.61 – HK\$17.46

Market Cap:

HK\$37,708M*