



## Share Information

Stock Code:  
**03900.HK**

Share Price:  
**HK\$10.20\***

52-week Share Price:  
**HK\$8.09 –**  
**HK\$14.08**

Shares Outstanding:  
**2,495M**

Market Cap:  
**HK\$25,450M\***

FYE: 31 Dec

\*As at 4 Nov 2021

## Pre-sales Overview

In October 2021, the Greentown Group (including Greentown China Holdings Limited and its subsidiaries, together with its joint ventures and associates) launched 32 new self-investment projects in whole or in phases, with a total saleable area of approximately 790,000 sqm.

Greentown Group sold 4,880 units of self-investment projects with a saleable area of approximately 660,000 sqm in October 2021. Monthly sales\* reached approximately RMB20.9 billion, with an approximate average selling price of RMB31,767 per sqm. From January to October 2021, Greentown Group recorded a saleable area of 7,570,000 sqm, with a contracted sales amounting to approximately RMB220.3 billion (increased by 57% year-on-year); of which approximately RMB120.9 billion was attributable to the Greentown Group. As at 31 October 2021, in addition to contracted sales, Greentown Group recorded subscription sales of RMB6.6 billion, of which approximately RMB3.3 billion was attributable to Greentown Group.

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In October 2021, the total saleable area of the properties sold under Greentown Group project management business using the “Greentown” brand name (non-self-investment projects, referred to as “projects under project management”) achieved approximately 430,000 sqm, with a total contracted sales amount of approximately RMB7.5 billion. From January to October 2021, the total contracted sales of the projects under project management reached approximately RMB69.1 billion, with a total saleable area of approximately 5,100,000 sqm.

Taking into account all of the above, for the ten months ended 31 October 2021, Greentown Group recorded a total saleable area of approximately 12,670,000 sqm, with a total contracted sales of approximately RMB289.4 billion, representing a year-on-year increase of approximately 48%.

\* *Monthly sales included contracted sales and subscription sales of the month.*

\*\* *All figures in this newsletter are unaudited.*

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