



## Share Information

Stock Code:

**03900.HK**

Share Price:

**HK\$11.36\***

52-week Share Price:

**HK\$8.09 –****HK\$15.70**

Shares Outstanding:

**2,495M**

Market Cap:

**HK\$28,342M\***

FYE: 31 Dec

\*As at 6 October 2021

## Pre-sales Overview

In September 2021, the Greentown Group (including Greentown China Holdings Limited and its subsidiaries, together with its joint ventures and associates) launched 38 new self-investment projects in whole or in phases, with a total saleable area of approximately 1,020,000 sqm.

Greentown Group sold 5,765 units of self-investment projects with a saleable area of approximately 720,000 sqm in September 2021. Monthly sales\* reached approximately RMB21.2 billion, with an approximate average selling price of RMB29,334 per sqm. From January to September 2021, Greentown Group recorded a saleable area of 6,950,000 sqm, with a contracted sales amounting to approximately RMB200.5 billion (increased by 76% year-on-year); of which approximately RMB111.8 billion was attributable to the Greentown Group. As at 30 September 2021, in addition to contracted sales, Greentown Group recorded subscription sales of RMB5.5 billion, of which approximately RMB3 billion was attributable to Greentown Group.

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In September 2021, the total saleable area of the properties sold under Greentown Group project management business using the “Greentown” brand name (non-self-investment projects, referred to as “projects under project management”) achieved approximately 860,000 sqm, with a total contracted sales amount of approximately RMB10.9 billion. From January to September 2021, the total contracted sales of the projects under project management reached approximately RMB61.6 billion, with a total saleable area of approximately 4,670,000 sqm.

Taking into account all of the above, for the nine months ended 30 September 2021, Greentown Group recorded a total saleable area of approximately 11,620,000 sqm, with a total contracted sales of approximately RMB262.1 billion, representing a year-on-year increase of approximately 63%.

\* *Monthly sales included contracted sales and subscription sales of the month.*

\*\* *All figures in this newsletter are unaudited.*

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