



## Share Information

Stock Code:

**03900.HK**

Share Price:

**HK\$11.76\***

52-week Share Price:

**HK\$8.09 –****HK\$15.70**

Shares Outstanding:

**2,494M**

Market Cap:

**HK\$29,333M\***

FYE: 31 Dec

\*As at 7 July 2021

## Pre-sales Overview

In June 2021, the Greentown Group (including Greentown China Holdings Limited and its subsidiaries, together with its joint ventures and associates) launched 41 new self-investment projects in whole or in phases, with a total saleable area of approximately 990,000 sqm.

Greentown Group sold 9,176 units of self-investment projects with a saleable area of approximately 1,140,000 sqm in June 2021. Monthly sales\* reached approximately RMB31.3 billion, with an approximate average selling price of RMB27,395 per sqm. From January to June 2021, Greentown Group recorded a saleable area of 4,850,000 sqm, with a contracted sales amounting to approximately RMB136.9 billion (increased by 107% year-on-year); of which approximately RMB71.3 billion was attributable to the Greentown Group. As at 30 June 2021, in addition to contracted sales, Greentown Group recorded subscription sales of RMB4.6 billion, of which approximately RMB2.2 billion was attributable to Greentown Group.

## IR Contact

**Tel:** Hong Kong: (+852) 2530 0996  
Hangzhou: (+86) 571 8790 2207 / 571 8790 2676

**Email:** [ir@chinagreentown.com](mailto:ir@chinagreentown.com)



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In June 2021, the total saleable area of the properties sold under Greentown Group project management business using the “Greentown” brand name (non-self-investment projects, referred to as “projects under project management”) achieved approximately 530,000 sqm, with a total contracted sales amount of approximately RMB8.4 billion. From January to June 2021, the total contracted sales of the projects under project management reached approximately RMB34.8 billion, with a total saleable area of approximately 2,390,000 sqm.

Taking into account all of the above, for the six months ended 30 June 2021, Greentown Group recorded a total saleable area of approximately 7,240,000 sqm, with a total contracted sales of approximately RMB171.7 billion, representing a year-on-year increase of approximately 88%.

\* *Monthly sales included contracted sales and subscription sales of the month.*

\*\* *All figures in this newsletter are unaudited.*

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