



## Share Information

Stock Code:  
**03900.HK**

Share Price:  
**HK\$10.32\***

52-week Share Price:  
**HK\$7.00 -  
HK\$15.70**

Shares Outstanding:  
**2,494M**

Market Cap:  
**HK\$25,741M\***

FYE: 31 Dec

\* As at 7 April 2021

## Pre-sales Overview

In March 2021, the Greentown Group (including Greentown China Holdings Limited and its subsidiaries, together with its joint ventures and associates) launched 26 new self-investment projects in whole or in phases, with a total saleable area of approximately 480,000 sqm.

Greentown Group sold 6,374 units of self-investment projects with a saleable area of approximately 770,000 sqm in March 2021. Monthly sales\* reached approximately RMB21.4 billion, with an approximate average selling price of RMB27,951 per sqm. From January to March 2021, Greentown Group recorded a saleable area of 1,800,000 sqm, with a contracted sales amounting to approximately RMB53.8 billion (increased by 216% year-on-year); of which approximately RMB28 billion was attributable to the Greentown Group. As at 31 March 2021, in addition to contracted sales, Greentown Group recorded subscription sales of RMB8.7 billion, of which approximately RMB4.2 billion was attributable to Greentown Group.

## IR Contact

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In March 2021, the total saleable area of the properties sold under Greentown Group project management business using the “Greentown” brand name (non-self-investment projects, referred to as “projects under project management”) achieved approximately 490,000 sqm, with a total contracted sales amount of approximately RMB6.5 billion. From January to March 2021, the total contracted sales of the projects under project management reached approximately RMB13 billion, with a total saleable area of approximately 1,000,000 sqm.

Taking into account all of the above, for the three months ended 31 March 2021, Greentown Group recorded a total saleable area of approximately 2,800,000 sqm, with a total contracted sales of approximately RMB66.8 billion, representing a year-on-year increase of approximately 175%.

\* *Monthly sales included contracted sales and subscription sales of the month.*

\*\* *All figures in this newsletter are unaudited.*

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