



Share Information

Stock Code:
03900.HK

Share Price:
HK\$10.72*

52-week Share Price:
**HK\$6.12 -
HK\$15.70**

Shares Outstanding:
2,494M

Market Cap:
HK\$26,739M*

FYE: 31 Dec

* As at 4 March 2021

Pre-sales Overview

In February 2021, the Greentown Group (including Greentown China Holdings Limited and its subsidiaries, together with its joint ventures and associates) launched 10 new self-investment projects in whole or in phases, with a total saleable area of approximately 260,000 sqm.

Greentown Group sold 4,241 units of self-investment projects with a saleable area of approximately 540,000 sqm in February 2021. Monthly sales* reached approximately RMB18.8 billion, with an approximate average selling price of RMB34,996 per sqm. From January to February 2021, Greentown Group recorded a saleable area of 1,040,000 sqm, with a contracted sales amounting to approximately RMB33.3 billion (increased by 405% year-on-year); of which approximately RMB17.1 billion was attributable to the Greentown Group. As at 28 February 2021, in addition to contracted sales, Greentown Group recorded subscription sales of RMB7.8 billion, of which approximately RMB3.7 billion was attributable to Greentown Group.

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In February 2021, the total saleable area of the properties sold under Greentown Group project management business using the “Greentown” brand name (non-self-investment projects, referred to as “projects under project management”) achieved approximately 280,000 sqm, with a total contracted amount of approximately RMB3.5 billion. From January to February 2021, the total contracted sales of the projects under project management reached approximately RMB6.5 billion, with a total saleable area of approximately 510,000 sqm.

Taking into account all of the above, for the two months ended 28 February 2021, Greentown Group recorded a total saleable area of approximately 1,550,000 sqm, with a total contracted sales of approximately RMB39.8 billion, representing a year-on-year increase of approximately 294%.

* *Monthly sales included contracted sales and subscription sales of the month.*

** *All figures in this newsletter are unaudited.*

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