



## Share Information

Stock Code:  
**03900.HK**

Share Price:  
**HK\$10.88\***

52-week Share Price:  
**HK\$6.45 -  
HK\$15.70**

Shares Outstanding:  
**2,494M**

Market Cap:  
**HK\$27,134M\***

FYE: 31 Dec

\* As at 4 January 2021

## Pre-sales Overview

In December 2020, the Greentown Group (including Greentown China Holdings Limited and its subsidiaries, together with its joint ventures and associates) launched 49 new self-investment projects in whole or in phases, with a total saleable area of approximately 1,690,000 sqm.

Greentown Group sold 13,855 units of self-investment projects with a saleable area of approximately 1,640,000 sqm in December 2020. Monthly sales\* reached approximately RMB44.1 billion, with an approximate average selling price of RMB26,878 per sqm. From January to December 2020, Greentown Group recorded a saleable area of approximately 8,250,000 sqm, with a contracted sales amounting to approximately RMB214.7 billion (increased by 59% year-on-year); of which approximately RMB119.4 billion was attributable to the Greentown Group. As at 31 December 2020, in addition to contracted sales, Greentown Group recorded subscription sales of RMB5.6 billion, of which approximately RMB2.9 billion was attributable to Greentown Group.

## IR Contact

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In December 2020, the total saleable area of the properties sold under Greentown Group project management business using “Greentown” brand name (non-self-investment projects, referred to as “projects under project management”) achieved approximately 670,000 sqm, with a total contracted amount of approximately RMB9.3 billion. From January to December 2020, the total contracted sales of the projects under project management reached approximately RMB74.5 billion, with a total saleable area of approximately 5,600,000 sqm.

Taking into account all of the above, for the twelve months ended 31 December 2020, Greentown Group recorded a total saleable area of approximately 13,850,000 sqm, with a total contracted sales of approximately RMB289.2 billion, representing a year-on-year increase of approximately 43%.

\* *Monthly sales included contracted sales and subscription sales of the month.*

\*\* *All figures in this newsletter are unaudited.*

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