



Share Information

Stock Code:
03900.HK

Share Price:
HK\$9.55*

52-week Share Price:
HK\$4.93 –
HK\$11.54

Shares Outstanding:
2,171M

Market Cap:
HK\$20,732M*

FYE: 31 Dec

* As at 6 February 2020

Pre-sales Overview

In January 2020, the Greentown Group (including Greentown China Holdings Limited and its subsidiaries, together with its joint ventures and associates) launched 2 new projects in whole or in phases, with a total saleable area of approximately 20,000 sqm.

Greentown Group sold 1,334 units with a saleable area of approximately 170,000 sqm in January 2020. Monthly sales* reached approximately RMB4.6 billion, with an approximate average selling price of RMB27,956 per sqm. In January, Greentown Group recorded contracted sales of approximately RMB5 billion involving a saleable area of 220,000 sqm, of which approximately RMB2.9 billion was attributable to the Group (including Greentown China Holdings Limited and its subsidiaries). As at 31 January 2020, in addition to contracted sales, Greentown Group recorded subscription sales of RMB2.6 billion, of which approximately RMB1.3 billion was attributable to the Group.



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In addition, in January 2020, the total saleable area of the properties sold pursuant to the projects under project management business of Greentown Group with the “Greentown” brand name (non-investment projects, referred to as “projects under project management”) achieved approximately 200,000 sqm, with a total contracted amount of approximately RMB2.8 billion.

Taking into account all of the above, Greentown Group for the one month ended 31 January 2020 recorded a total saleable area of approximately 420,000 sqm, with a total contracted sales of approximately RMB7.8 billion, representing a year-on-year increase of approximately 16.4% from RMB6.7 billion recorded last year.

* *Monthly sales included contracted sales and subscription sales of the month.*

** *All figures in this newsletter are unaudited.*

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