



## Share Information

Stock Code:  
**03900.HK**

Share Price:  
**HK\$10.42\***

52-week Share Price:  
**HK\$4.93 -  
HK\$10.92**

Shares Outstanding:  
**2,171M**

Market Cap:  
**HK\$22,621M\***

FYE: 31 Dec

\* As at 7 January 2020

## Pre-sales Overview

In December 2019, the Greentown Group (including Greentown China Holdings Limited and its subsidiaries, together with its joint ventures and associates) launched 27 new projects in whole or in phases, with a total saleable area of approximately 930,000 sqm.

Greentown Group sold 7,918 units with a saleable area of approximately 860,000 sqm in December 2019. Monthly sales\* reached approximately RMB22.9 billion, with an approximate average selling price of RMB26,522 per sqm. From January to December 2019, Greentown Group recorded contracted sales of approximately RMB135.4 billion involving a saleable area of 5,220,000 sqm, of which approximately RMB76.8 billion was attributable to the Group (including Greentown China Holdings Limited and its subsidiaries). As at 31 December 2019, in addition to contracted sales, Greentown Group recorded subscription sales of RMB2.9 billion, of which approximately RMB1.5 billion was attributable to the Group.

## IR Contact

**Tel:** Hong Kong: (+852) 2530 0996  
Hangzhou: (+86) 571 8790 2207

**Email:** [ir@chinagreentown.com](mailto:ir@chinagreentown.com)



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In addition, in December 2019, the total saleable area of the properties sold pursuant to the projects under project management business of Greentown Group with the “Greentown” brand name (non-investment projects, referred to as “projects under project management”) achieved approximately 390,000 sqm, with a total contracted amount of approximately RMB7.0 billion. From January to December 2019, the total contracted sales of the projects under project management reached approximately RMB66.4 billion, with a total saleable area of approximately 5,050,000 sqm.

Taking into account all of the above, for the twelve months ended 31 December 2019, Greentown Group recorded total contracted sales of approximately RMB201.8 billion, involving a total saleable area of approximately 10,270,000 sqm.

\* *Monthly sales included contracted sales and subscription sales of the month.*

\*\* *All figures in this newsletter are unaudited.*

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