



Share Information

Stock Code:
HK\$6.83*

Share Price:
HK\$6.83*

52-week Share Price:
HK\$4.93 -
HK\$8.49

Shares Outstanding:
2,171M

Market Cap:
HK\$14,827.4M*

FYE: 31 Dec

* As at 8 October 2019

Pre-sales Overview

In September 2019, the Greentown Group (including Greentown China Holdings Limited and its subsidiaries, together with its joint ventures and associates) launched 18 new projects in whole or in phases, with a total saleable area of approximately 480,000 sqm.

Greentown Group sold 3,213 units with a saleable area of approximately 440,000 sqm in September 2019. Monthly sales* reached approximately RMB11.9 billion, with an approximate average selling price of RMB26,960 per sqm. From January to September 2019, Greentown Group recorded contracted sales of approximately RMB79.5 billion involving a saleable area of 3,130,000 sqm, of which approximately RMB44.5 billion was attributable to the Group (including Greentown China Holdings Limited and its subsidiaries). As at 30 September 2019, in addition to contracted sales, Greentown Group recorded subscription sales of RMB2.2 billion, of which approximately RMB1.3 billion was attributable to the Group.



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In addition, in September 2019, the total saleable area of the properties sold pursuant to the projects under project management business of Greentown Group with the “Greentown” brand name (non-investment projects, referred to as “projects under project management”) achieved approximately 630,000 sqm, with a total contracted amount of approximately RMB8.6 billion. From January to September 2019, the total contracted sales of the projects under project management reached approximately RMB43.7 billion, with a total saleable area of approximately 3,500,000 sqm.

Taking into account all of the above, for the nine months ended 30 September 2019, Greentown Group recorded total contracted sales of approximately RMB123.2 billion, involving a total saleable area of approximately 6,630,000 sqm.

* *Monthly sales included contracted sales and subscription sales of the month.*

** *All figures in this newsletter are unaudited.*

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