



Share Information

Stock Code:

03900.HK

Share Price:

HK\$8.290*

52-week Share Price:

HK\$5.00 -**HK\$12.74**

Shares Outstanding:

2,170M

Market Cap:

HK\$17,991M*

FYE: 31 Dec

* As at 4 April 2019

Pre-sales Overview

In March 2019, the Greentown Group (including Greentown China Holdings Limited and its subsidiaries, together with its joint ventures and associates) launched 10 new projects in whole or in phases, with a total saleable area of approximately 170,000 sqm.

Greentown Group sold 2,890 units with a saleable area of approximately 370,000 sqm in March 2019. Monthly sales* reached approximately RMB9.9 billion, with an approximate average selling price of RMB26,444 per sqm. From January to March 2019, Greentown Group recorded contracted sales of approximately RMB18.1 billion involving a saleable area of 570,000 sqm, of which approximately RMB9.3 billion was attributable to the Group (including Greentown China Holdings Limited and its subsidiaries). As at 31 March 2019, in addition to contracted sales, Greentown Group recorded subscription sales of RMB3.2 billion, of which approximately RMB1.9 billion was attributable to the Group.



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In addition, in March 2019, the total saleable area of the properties sold pursuant to the projects under project management business of Greentown Group with the “Greentown” brand name (non-investment projects, referred to as “projects under project management”) achieved approximately 260,000 sqm, with a total contracted amount of approximately RMB3.2 billion. From January to March 2019, the total contracted sales of the projects under project management reached approximately RMB7.4 billion, with a total saleable area of approximately 620,000 sqm.

Taking into account all of the above, for the three months ended 31 March 2019, Greentown Group recorded total contracted sales of approximately RMB25.5 billion, involving a total saleable area of approximately 1,190,000 sqm.

* *Monthly sales included contracted sales and subscription sales of the month.*

** *All figures in this newsletter are unaudited.*

IR Contact

Mr. Simon Fung

Chief Financial Officer

Tel: +852 2523 3138

Email: simonfung@chinagreentown.com

Ms. Sherry Xu

Head of Investor Relations

Tel: +86 571 8790 2207

Email: sherry@chinagreentown.com

Ms. Hazel Chan

Investor Relations Officer

Tel: +852 2530 0996

Email: hazel@chinagreentown.com

Ms. Phyllis Yu

Investor Relations Officer

Tel: +86 571 8790 2676

Email: yutengfei@chinagreentown.com