



Share Information

Stock Code:
03900.HK

Share Price:
HK\$5.89*

52-week Share Price:
**HK\$5.00 -
HK\$14.06**

Shares Outstanding:
2,168M

Market Cap:
HK\$12,769M*

FYE: 31 Dec

* As at 7 January 2019

Pre-sales Overview

In December 2018, the Greentown Group (including Greentown China Holdings Limited and its subsidiaries, together with its joint ventures and associates) launched 27 new projects in whole or in phases, with a total saleable area of approximately 1,010,000 sqm.

Greentown Group sold 3,619 units with a saleable area of approximately 590,000 sqm in December 2018. Monthly sales* reached approximately RMB17.2 billion, with an approximate average selling price of RMB29,082 per sqm. From January to December 2018, Greentown Group recorded contracted sales of approximately RMB101.2 billion involving a saleable area of 3,980,000 sqm, of which approximately RMB55.7 billion was attributable to the Group (including Greentown China Holdings Limited and its subsidiaries). As at 31 December 2018, in addition to contracted sales, Greentown Group recorded subscription sales of RMB1.8 billion, of which approximately RMB1 billion was attributable to the Group.



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In addition, in December 2018, the total saleable area of the properties sold pursuant to the projects under project management business of Greentown Group with the “Greentown” brand name (non-investment projects, referred to as “projects under project management”) achieved approximately 530,000 sqm, with a total contracted amount of approximately RMB6.1 billion. From January to December 2018, the total contracted sales of the projects under project management reached approximately RMB55.2 billion, with a total saleable area of approximately 4,140,000 sqm.

Taking into account all of the above, for the twelve months ended 31 December 2018, Greentown Group recorded a total saleable area of approximately 8,120,000 sqm, with a total contracted sales amount of approximately RMB156.4 billion, representing a year-on-year increase of approximately 6.9% from RMB146.3 billion last year.

* *Monthly sales included contracted sales and subscription sales of the month.*

** *All figures in this newsletter are unaudited.*

IR Contact

Mr. Simon Fung
Chief Financial Officer
Tel: +852 2523 3138
Email: simonfung@chinagreentown.com

Ms. Sherry Xu
Head of Investor Relations
Tel: +86 571 8790 2207
Email: sherry@chinagreentown.com

Ms. Hazel Chan
Investor Relations Officer
Tel: +852 2530 0996
Email: hazel@chinagreentown.com

Ms. Phyllis Yu
Investor Relations Officer
Tel: +86 571 8790 2676
Email: yutengfei@chinagreentown.com