



Share Information

Stock Code:
03900.HK

Share Price:
HK\$6.00*

52-week Share Price:
**HK\$5.00 -
HK\$14.06**

Shares Outstanding:
2,168M

Market Cap:
HK\$13,006M*

FYE: 31 Dec

* As at 6 December 2018

Pre-sales Overview

In November 2018, the Greentown Group (including Greentown China Holdings Limited and its subsidiaries, together with its joint ventures and associates) launched 14 new projects in whole or in phases, with a total saleable area of approximately 470,000 sqm.

Greentown Group sold 3,154 units with a saleable area of approximately 430,000 sqm in November 2018. Monthly sales* reached approximately RMB11.2 billion, with an approximate average selling price of RMB26,299 per sqm. From January to November 2018, Greentown Group recorded contracted sales of approximately RMB84.3 billion involving a saleable area of 3,330,000 sqm, of which approximately RMB47.2 billion was attributable to the Group (including Greentown China Holdings Limited and its subsidiaries). As at 30 November 2018, in addition to contracted sales, Greentown Group recorded subscription sales of RMB1.6 billion, of which approximately RMB0.9 billion was attributable to the Group.



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In addition, in November 2018, the total saleable area of the properties sold pursuant to the projects under project management business of Greentown Group with the “Greentown” brand name (non-investment projects, referred to as “projects under project management”) achieved approximately 360,000 sqm, with a total contracted amount of approximately RMB5.3 billion. From January to November 2018, the total contracted sales of the projects under project management reached approximately RMB49.1 billion, with a total saleable area of approximately 3,610,000 sqm.

Taking into account all of the above, for the eleven months ended 30 November 2018, Greentown Group recorded a total contracted sales of approximately RMB133.4 billion, involving a total saleable area of approximately 6,940,000 sqm.

* *Monthly sales included contracted sales and subscription sales of the month.*

** *All figures in this newsletter are unaudited.*

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