



Share Information

Stock Code:
03900.HK

Share Price:
HK\$5.83*

52-week Share Price:
**HK\$5.00 -
HK\$14.06**

Shares Outstanding:
2,168M

Market Cap:
HK\$12,638M*

FYE: 31 Dec

* As at 6 November 2018

Pre-sales Overview

In October 2018, the Greentown Group (including Greentown China Holdings Limited and its subsidiaries, together with its joint ventures and associates) launched 19 new projects in whole or in phases, with a total saleable area of approximately 410,000 sqm.

Greentown Group sold 3,051 units with a saleable area of approximately 340,000 sqm in October 2018. Monthly sales* reached approximately RMB9.1 billion, with an approximate average selling price of RMB26,772 per sqm. From January to October 2018, Greentown Group recorded contracted sales of approximately RMB71.6 billion involving a saleable area of 2,930,000 sqm, of which approximately RMB40.7 billion was attributable to the Group (including Greentown China Holdings Limited and its subsidiaries). As at 31 October 2018, in addition to contracted sales, Greentown Group recorded subscription sales of RMB1 billion, of which approximately RMB0.6 billion was attributable to the Group.



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In addition, in October 2018, the total saleable area of the properties sold pursuant to the projects under project management business of Greentown Group with the “Greentown” brand name (non-investment projects, referred to as “projects under project management”) achieved approximately 320,000 sqm, with a total contracted amount of approximately RMB4.5 billion. From January to October 2018, the total contracted sales of the projects under project management reached approximately RMB43.8 billion, with a total saleable area of approximately 3,250,000 sqm.

Taking into account all of the above, for the ten months ended 31 October 2018, Greentown Group recorded a total contracted sales of approximately RMB115.4 billion, involving a total saleable area of approximately 6,180,000 sqm.

* *Monthly sales included contracted sales and subscription sales of the month.*

** *All figures in this newsletter are unaudited.*

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