



## Share Information

Stock Code:  
**03900.HK**

Share Price:  
**HK\$7.64\***

52-week Share Price:  
**HK\$7.49 -**  
**HK\$14.06**

Shares Outstanding:  
**2,168M**

Market Cap:  
**HK\$16,562M\***

FYE: 31 Dec

\* As at 6 September 2018

## Pre-sales Overview

In August 2018, the Greentown Group (including Greentown China Holdings Limited and its subsidiaries, together with its joint ventures and associates) launched 10 new projects in whole or in phases, with a total saleable area of approximately 160,000 sqm.

Greentown Group sold 1,820 units with a saleable area of approximately 240,000 sqm in August 2018. Monthly sales\* reached approximately RMB4.9 billion, with an approximate average selling price of RMB 20,720 per sqm. From January to August 2018, Greentown Group recorded contracted sales of approximately RMB56.6 billion involving a saleable area of 2,350,000 sqm, of which approximately RMB32.5 billion was attributable to the Group (including Greentown China Holdings Limited and its subsidiaries). As at 31 August 2018, in addition to contracted sales, Greentown Group recorded subscription sales of RMB1.1 billion, of which approximately RMB0.7 billion was attributable to the Group.



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In addition, in August 2018, the total saleable area of the properties sold pursuant to the projects under project management business of Greentown Group with the “Greentown” brand name (non-investment projects, referred to as “projects under project management”) achieved approximately 310,000 sqm, with a total contracted amount of approximately RMB4 billion. From January to August 2018, the total contracted sales of the projects under project management reached approximately RMB35.1 billion, with a total saleable area of approximately 2,620,000 sqm.

Taking into account all of the above, for the eight months ended 31 August 2018, Greentown Group recorded a total saleable area of approximately 4,970,000 sqm, with a total contracted sales amount of approximately RMB91.7 billion, representing an increase of approximately 15.8% from RMB79.2 billion recorded in the corresponding period last year.

\* *Monthly sales included contracted sales and subscription sales of the month.*

\*\* *All figures in this newsletter are unaudited.*

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