



## Share Information

Stock Code:  
**03900.HK**

Share Price:  
**HK\$8.18\***

52-week Share Price:  
**HK\$8.13 -  
HK\$14.06**

Shares Outstanding:  
**2,168M**

Market Cap:  
**HK\$17,732M\***

FYE: 31 Dec

\* As at 6 August 2018

## Pre-sales Overview

In July 2018, the Greentown Group (including Greentown China Holdings Limited and its subsidiaries, together with its joint ventures and associates) launched 10 new projects in whole or in phases, with a total saleable area of approximately 150,000 sqm.

Greentown Group sold 1,339 units with a saleable area of approximately 200,000 sqm in July 2018. Monthly sales\* reached approximately RMB4.9 billion, with an approximate average selling price of RMB25,135 per sqm. From January to July 2018, Greentown Group recorded contracted sales of approximately RMB52.3 billion involving a saleable area of 2,130,000 sqm, of which approximately RMB29.4 billion was attributable to the Group (including Greentown China Holdings Limited and its subsidiaries). As at 31 July 2018, in addition to contracted sales, Greentown Group recorded subscription sales of RMB0.8 billion, of which approximately RMB0.6 billion was attributable to the Group.



## Share Information

Stock Code:  
**03900.HK**

Share Price:  
**HK\$8.18\***

52-week Share Price:  
**HK\$8.13 -  
HK\$14.06**

Shares Outstanding:  
**2,168M**

Market Cap:  
**HK\$17,732M\***

FYE: 31 Dec

\* As at 6 August 2018

In addition, in July 2018, the total saleable area of the properties sold pursuant to the projects under project management business of Greentown Group with the “Greentown” brand name (non-investment projects, referred to as “projects under project management”) achieved approximately 240,000 sqm, with a total contracted amount of approximately RMB3.1 billion. From January to July 2018, the total contracted sales of the projects under project management reached approximately RMB31.1 billion, with a total saleable area of approximately 2,310,000 sqm.

Taking into account all of the above, for the seven months ended 31 July 2018, Greentown Group recorded total contracted sales of approximately RMB83.4 billion, involving a total saleable area of approximately 4,440,000 sqm. The total contracted sales represented an increase of approximately 18.3% from RMB70.5 billion recorded in the corresponding period last year.

\* *Monthly sales included contracted sales and subscription sales of the month.*

\*\* *All figures in this newsletter are unaudited.*

## IR Contact

**Mr. Simon Fung**  
Chief Financial Officer  
Tel: +852 2523 3138  
Email: simonfung@chinagreentown.com

**Ms. Sherry Xu**  
Head of Investor Relations  
Tel: +86 571 8790 2207  
Email: sherry@chinagreentown.com

**Ms. Hazel Chan**  
Investor Relations Officer  
Tel: +852 2530 0996  
Email: hazel@chinagreentown.com

**Ms. Phyllis Yu**  
Investor Relations Officer  
Tel: +86 571 8790 2676  
Email: yutengfei@chinagreentown.com