



Share Information

Stock Code:
03900.HK

Share Price:
HK\$10.04*

52-week Share Price:
**HK\$8.40 -
HK\$14.06**

Shares Outstanding:
2,168M

Market Cap:
HK\$21,764M*

FYE: 31 Dec

* As at 6 July 2018

Pre-sales Overview

In June 2018, the Greentown Group (including Greentown China Holdings Limited and its subsidiaries, together with its joint ventures and associates) launched 9 new projects in whole or in phases, with a total saleable area of approximately 150,000 sqm.

Greentown Group sold 2,627 units with a saleable area of approximately 400,000 sqm in June 2018. Monthly sales* reached approximately RMB12.7 billion, with an approximate average selling price of RMB 31,872 per sqm. From January to June 2018, Greentown Group recorded contracted sales of approximately RMB47.4 billion involving a saleable area of 1,920,000 sqm, of which approximately RMB26.8 billion was attributable to the Group (including Greentown China Holdings Limited and its subsidiaries). As at 30 June 2018, in addition to contracted sales, Greentown Group recorded subscription sales of RMB1.0 billion, of which approximately RMB0.5 billion was attributable to the Group.



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In addition, in June 2018, the total saleable area of the properties sold pursuant to the projects under project management business of Greentown Group with the “Greentown” brand name (non-investment projects, referred to as “projects under project management”) achieved approximately 390,000 sqm, with a total contracted amount of approximately RMB4.4 billion. From January to June 2018, the total contracted sales of the projects under project management reached approximately RMB28.0 billion, with a total saleable area of approximately 2,070,000 sqm.

Taking into account all of the above, for the six months ended 30 June 2018, Greentown Group recorded total contracted sales of approximately RMB75.4 billion, involving a total saleable area of approximately 3,990,000 sqm. Such total contracted sales represented an increase of approximately 26.7% from RMB59.5 billion recorded in the corresponding period last year.

* *Monthly sales included contracted sales and subscription sales of the month.*

** *All figures in this newsletter are unaudited.*

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