



## Share Information

Stock Code:  
**03900.HK**

Share Price:  
**HK\$12.64\***

52-week Share Price:  
**HK\$8.03 -  
HK\$14.06**

Shares Outstanding:  
**2,168M**

Market Cap:  
**HK\$27,399M\***

FYE: 31 Dec

\* As at 5 June 2018

## Pre-sales Overview

In May 2018, the Greentown Group (including Greentown China Holdings Limited and its subsidiaries, together with its joint ventures and associates) launched 18 new projects in whole or in phases, with a total saleable area of approximately 290,000 sqm.

Greentown Group sold 3,131 units with a saleable area of approximately 450,000 sqm in May 2018. Monthly sales\* reached approximately RMB11.2 billion, with an approximate average selling price of RMB 25,017 per sqm. From January to May 2018, Greentown Group recorded contracted sales of approximately RMB35.1 billion involving a saleable area of 1,540,000 sqm, of which approximately RMB19.5 billion was attributable to the Group (including Greentown China Holdings Limited and its subsidiaries). As at 31 May 2018, in addition to contracted sales, Greentown Group recorded subscription sales of RMB1.1 billion, of which approximately RMB0.7 billion was attributable to the Group.



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In addition, in May 2018, the total saleable area of the properties sold pursuant to the projects under project management business of Greentown Group with the “Greentown” brand name (non-investment projects, referred to as “projects under project management”) achieved approximately 450,000 sqm, with a total contracted amount of approximately RMB6.2 billion. From January to May 2018, the total contracted sales of the projects under project management reached approximately RMB23.6 billion, with a total saleable area of approximately 1,680,000 sqm.

Taking into account all of the above, for the five months ended 31 May 2018, Greentown Group recorded total contracted sales of approximately RMB58.7 billion, involving a total saleable area of approximately 3,220,000 sqm.

\* *Monthly sales included contracted sales and subscription sales of the month.*

\*\* *All figures in this newsletter are unaudited.*

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