



Share Information

Stock Code:
03900.HK

Share Price:
HK\$13.00*

52-week Share Price:
**HK\$6.34 -
HK\$14.06**

Shares Outstanding:
2,168M

Market Cap:
HK\$28,153M*

FYE: 31 Dec

* As at 5 February 2018

Pre-sales Overview

In January 2018, the Greentown Group (including Greentown China Holdings Limited and its subsidiaries, together with its joint ventures and associates) launched 11 new projects in whole or in phases, with a total saleable area of approximately 240,000 sqm.

Greentown Group sold 2,450 units with a saleable area of approximately 310,000 sqm in January 2018. Monthly sales** reached approximately RMB6.2 billion, with an approximate average selling price of RMB19,798 per sqm. In January, Greentown Group recorded contracted sales of approximately RMB4.8 billion involving a saleable area of 240,000 sqm, of which approximately RMB2.7 billion was attributable to the Group (including Greentown China Holdings Limited and its subsidiaries). As at 31 January 2018, in addition to contracted sales, Greentown Group recorded subscription sales of RMB1.3 billion, of which approximately RMB0.8 billion was attributable to the Group.



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In addition, in January 2018, the total saleable area of the properties sold pursuant to the projects under project management business of Greentown Group with the “Greentown” brand name (non-investment projects, referred to as “projects under project management”) achieved approximately 260,000 sqm, with a total contracted amount of approximately RMB3.9 billion.

Taking into account all of the above, for the one month ended 31 January 2018, Greentown Group recorded total contracted sales of approximately RMB8.7 billion, involving a total saleable area of approximately 500,000 sqm.

* *Monthly sales included contracted sales and subscription sales of the month.*

** *All figures in this newsletter are unaudited.*

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