

GREENTOWN China Holdings Limited 綠城中國控股有限公司

MAY 2017 | Newsletter

Share Information

Stock Code: 03900.HK

Share Price: HK\$7.27*

52-week Share Price: HK\$5.00 -HK\$9.07

Shares Outstanding: 2,163M

Market Cap: HK\$15,727M*

FYE: 31 Dec

* As at 4 May 2017

Pre-sales Overview

In April 2017, the Greentown Group (including Greentown China Holdings Limited and its subsidiaries, together with its joint ventures and associates) launched 4 new projects in whole or in phases, with a total saleable area of approximately 80,000 sqm.

The Greentown Group sold 3,202 units with a saleable area of approximately 420,000 sqm in April Monthly sales* reached approximately 2017. RMB9.4 billion, with an approximate average selling price of RMB22,023 per sqm. From January to April 2017, the Greentown Group recorded contracted sales of approximately RMB25.0 billion involving a 1,150,000 saleable area of sqm, of which approximately RMB13.5 billion was attributable to the Group (including Greentown China Holdings Limited and its subsidiaries). As at 30 April 2017, in addition to contracted sales, Greentown Group recorded subscription sales of RMB4.0 billion, of which approximately RMB2.2 billion was attributable to the Group.



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In addition, in April 2017, the total saleable area of the properties sold pursuant to the projects under the project management business of Greentown Group with the "Greentown" brand name (non-investment projects, referred to as "projects under project management") achieved approximately 280,000 sqm, with a total contracted amount of approximately RMB3.4 billion. From January to April 2017, the total contracted sales of the projects under project management reached approximately RMB9.7 billion, with a total saleable area of approximately 880,000 sqm.

Taking into account all of the above, for the four months ended 30 April 2017, Greentown Group recorded total contracted sales of approximately RMB34.7 billion, involving a total saleable area of approximately 2,030,000 sqm.

- * Monthly sales included contracted sales and subscription sales of the month.
- ** All figures in this newsletter are unaudited.

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