



## Share Information

Stock Code:  
**03900.HK**

Share Price:  
**HK\$7.54\***

52-week Share Price:  
**HK\$5.00 -  
HK\$9.07**

Shares Outstanding:  
**2,163M**

Market Cap:  
**HK\$16,311M\***

FYE: 31 Dec

\* As at 5 Apr 2017

## Pre-sales Overview

In March 2017, the Greentown Group (including Greentown China Holdings Limited and its subsidiaries, together with its joint ventures and associates) launched 9 new projects in phases, with a total saleable area of approximately 23,000 sqm.

The Greentown Group sold 3,155 units with a saleable area of approximately 410,000 sqm in March 2017. Monthly sales\* reached approximately RMB10 billion, with an approximate average selling price of RMB24,260 per sqm. From January to March 2017, the Greentown Group recorded contracted sales of approximately RMB16 billion involving a saleable area of 740,000 sqm, of which approximately RMB8.6 billion was attributable to the Group (including Greentown China Holdings Limited and its subsidiaries). As at 31 March 2017, in addition to contracted sales, Greentown Group recorded subscription sales of RMB3.8 billion, of which approximately RMB2 billion was attributable to the Group.



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In addition, in March 2017, the total saleable area of the properties sold pursuant to the projects under the project management business of Greentown Group with the “Greentown” brand name (non-investment projects, referred to as “projects under project management”) achieved approximately 220,000 sqm, with a total contracted amount of approximately RMB2.6 billion. From January to March 2017, the total contracted sales of the projects under project management reached approximately RMB6.3 billion, with a total saleable area of approximately 600,000 sqm.

Taking into account all of the above, for the three months ended 31 March 2017, Greentown Group recorded total contracted sales of approximately RMB22.3 billion, involving a total saleable area of approximately 1,340,000 sqm.

\* *Monthly sales included contracted sales and subscription sales of the month.*

\*\* *All figures in this newsletter are unaudited.*

## IR Contact

**Mr. Simon Fung**  
Chief Financial Officer  
Tel: +852 2523 3138  
Fax: +852 2523 6608  
Email: simonfung@chinagreentown.com

**Ms. Sherry Xu**  
Investor Relations  
Tel: + 86 571 8790 2207  
Fax: + 86 571 8790 1717  
Email: sherry@chinagreentown.com