



## Share Information

Stock Code:  
**03900.HK**

Share Price:  
**HK\$6.53\***

52-week Share Price:  
**HK\$5.00 -  
HK\$8.79**

Shares Outstanding:  
**2,162M**

Market Cap:  
**HK\$14,122M\***

FYE: 31 Dec

\* As at 30 Sep 2016

## Pre-sales Overview

In September 2016, Greentown Group (including Greentown China Holdings Limited and its subsidiaries, together with its joint ventures and associates) launched 15 new projects in whole or in phases, with a total saleable area of approximately 150,000 sqm.

Greentown Group sold 3,098 units with saleable area of approximately 450,000 sqm in September 2016. Monthly sales\* reached approximately RMB10.2 billion, with an approximate average selling price of RMB22,667 per sqm. From January to September 2016, Greentown Group recorded contracted sales of approximately RMB68.6 billion involving saleable area of 3,480,000 sqm, of which approximately RMB34.4 billion was attributable to the Group (including Greentown China Holdings Limited and its subsidiaries). As at 30 September 2016, in addition to contracted sales, Greentown Group recorded subscription sales of RMB4.3 billion, of which approximately RMB2.2 billion was attributable to the Group.



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In addition, in September 2016, the total saleable area of the properties sold pursuant to the construction management projects of Greentown Group under the “Greentown” brand name (the non-investment projects, referred to as “construction management projects”) achieved approximately 90,000 sqm, with a total contracted amount of approximately RMB1.7 billion. From January to September 2016, the total contracted sales under the construction management projects reached approximately RMB11.5 billion, with a total saleable area of approximately 800,000 sqm.

Taking into account all of the above, for the nine months ended 30 September 2016, Greentown Group recorded total contracted sales of approximately RMB80.1 billion, involving a total saleable area of approximately 4,280,000 sqm.

\* *Monthly sales included contracted sales and subscription sales of the month.*

\*\* *All figures in this newsletter are unaudited.*

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