



## Share Information Pre-sales Overview

Stock Code:  
**03900.HK**

Share Price:  
**HK\$7.68\***

52-week Share Price:  
**HK\$6.75-**  
**HK\$15.96**

Shares Outstanding:  
**2,160M**

Market Cap:  
**HK\$16.591B\***

**FYE: 31 Dec**

\* As at 7 Oct 2014

In September 2014, Greentown Group launched 14 new projects in whole or in phases, with a total saleable area of approximately 266,000 sqm.

The sales performance of major new projects in September 2014 is set out below:

| Project                   | Project Type     | Saleable Area Launched sqm | Area Sold sqm  | Sales RMB million | ASP RMB/sqm |
|---------------------------|------------------|----------------------------|----------------|-------------------|-------------|
| Yiwu Rose Garden          | Apartment        | 85,454                     | 64,438         | 1,223             | 18,975      |
| Hangzhou Qiantang Mingyue | Apartment        | 18,537                     | 11,704         | 266               | 22,698      |
| Yuyao Mingyuan            | Apartment        | 28,727                     | 16,699         | 168               | 10,065      |
| Zhoushan Rose Garden      | Apartment, Villa | 30,641                     | 11,505         | 130               | 11,256      |
| Shanghai Magnolia Mansion | Apartment        | 4,685                      | 2,137          | 83                | 38,915      |
| Hangzhou Orchid Residence | Apartment        | 8,122                      | 1,608          | 68                | 42,255      |
| Others                    |                  | 90,206                     | 18,605         | 211               | 11,328      |
| <b>Total</b>              |                  | <b>266,372</b>             | <b>126,695</b> | <b>2,148</b>      |             |



Greentown Group sold 2,612 units with a total saleable area of approximately 400,000 sqm in September 2014. Monthly sales reached approximately RMB8.3 billion (an increase of 28% year-on-year), with an approximate average selling price of RMB20,602 per sqm.

For the 9 months ended 30 September 2014, Greentown Group recorded total contracted sales of approximately RMB45.3 billion involving a total saleable area of 2,150,000 sqm, of which approximately RMB21.8 billion was attributable to the Group. As at 30 September 2014, in addition to contracted sales, Greentown Group recorded subscription sales of RMB4.3 billion, of which approximately RMB1.9 billion was attributable to the Group.

*(All figures in this newsletter are unaudited.)*

## IR Contact

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