



Share Information Pre-sales Overview

Stock Code:
03900.HK

Share Price:
HK\$8.39*

52-week Share Price:
**HK\$6.75 -
HK\$16.76**

Shares Outstanding:
2,160M

Market Cap:
HK\$18.12B*

FYE: 31 Dec

* As at 11 Aug 2014

In July 2014, Greentown Group launched 3 new projects in whole or in phases, with a total saleable area of approximately 58,000 sqm.

The sales performance of major new projects in July 2014 is set out below:

Project	Project Type	Saleable Area Launched sqm	Area Sold sqm	Sales RMB million	ASP RMB/sqm
Qingdao Ideal City	Apartment	28,645	11,140	131	11,759
Suzhou Taohuayuan	Villa	18,377	638	32	50,121
Hangzhou Blue Patio	Apartment	11,241	3,290	28	8,509
Total		58,263	15,068	191	



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Greentown Group sold 1,345 units with a total saleable area of approximately 220,000 sqm in July 2014. Monthly sales reached approximately RMB4.6 billion, with an approximate average selling price of RMB20,644 per sqm.

For the 7 months ended 31 July 2014, Greentown Group recorded total contracted sales of approximately RMB31.8 billion involving a total saleable area of 1,440,000 sqm, of which approximately RMB15.2 billion was attributable to the Group. As at 31 July 2014, in addition to contracted sales, Greentown Group recorded subscription sales of RMB2.6 billion, of which approximately RMB1.2 billion was attributable to the Group.

(All figures in this newsletter are unaudited.)

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