

The Ultimacy of Life

Interim Report 中期報告





恒盛地產控股有限公司 **GLORIOUS PROPERTY HOLDINGS LIMITED** 股份代號 Stock Code: 00845

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# **Corporate Information**

## **BOARD OF DIRECTORS**

#### **Executive Directors**

Mr. Ding Xiang Yang (Vice Chairman and Chief Executive Officer)Mr. Xia Jing Hua (Chief Financial Officer)Mr. Yan Zhi Rong

#### **Non-Executive Director**

Mr. Cheng Li Xiong (Chairman)

## Independent Non-Executive Directors

Prof. Liu Tao Mr. Wo Rui Fang Mr. Han Ping

### **AUDIT COMMITTEE**

Prof. Liu Tao (*Chairman*) Mr. Wo Rui Fang Mr. Han Ping

### **REMUNERATION COMMITTEE**

Mr. Wo Rui Fang *(Chairman)* Mr. Cheng Li Xiong Prof. Liu Tao

## NOMINATION COMMITTEE

Mr. Cheng Li Xiong *(Chairman)* Mr. Wo Rui Fang Mr. Han Ping

#### CORPORATE GOVERNANCE COMMITTEE

Mr. Ding Xiang Yang (*Chairman*) Mr. Cheng Li Xiong Mr. Xia Jing Hua

## FINANCE COMMITTEE

Mr. Ding Xiang Yang Mr. Xia Jing Hua

### **COMPANY SECRETARY**

Mr. Cheng Ka Hang, Francis

## AUDITOR

PricewaterhouseCoopers

### LEGAL ADVISERS

Paul Hastings Commerce and Finance Law Offices Conyers Dill & Pearman

#### **PRINCIPAL BANKERS**

China Construction Bank Bank of China China Minsheng Banking Corp., Ltd. Bank of Shanghai

## **REGISTERED OFFICE**

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Room 2202, 22/F China Evergrande Centre 38 Gloucester Road Wanchai Hong Kong

# PRINCIPAL PLACE OF BUSINESS IN PRC

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## PRINCIPAL SHARE REGISTRAR

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## **Corporate Information**

## HONG KONG SHARE REGISTRAR

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## **STOCK CODE**

00845

## CONTACT

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### CHOICE OF LANGUAGE OR MEANS OF RECEIPT OF CORPORATE INFORMATION

This interim report is now available in printed form and on the website of the Company. If shareholders who have received or chosen to receive this interim report by electronic means and

- 1. wish to receive a printed copy; or
- 2. for any reason have difficulty in receiving or gaining access to this report on the Company's website,

they may obtain a printed copy free of charge by sending a request to the Company's Hong Kong Share Registrar by email at gloriousphl.ecom@computershare.com.hk or by post to 17M Floor, Hopewell Centre, 183 Queen's Road East, Wanchai, Hong Kong.

For shareholders who wish to change their choice of language or means of receipt of the Company's future corporate communications, free of charge, they could at any time notify the Company's Hong Kong Share Registrar by email or by post.

# Management Discussion and Analysis

## HALF-YEAR HIGHLIGHTS

- During the first half of 2017, the Group recorded a revenue of RMB711.2 million, representing a year-on-year ("YoY") decrease of 64.7%, and the delivered gross floor area ("GFA") was 88,845 sq.m..
- During the first half of 2017, the Group recorded a loss attributable to the owners of the Company of RMB1,470.8 million, which was 26.5% lower than the loss attributable to the owners of the Company for the same period in 2016.
- During the first half of 2017, the Group achieved contracted property sales of RMB5,613.8 million and the GFA sold was 173,691 sq.m..
- As at 30 June 2017, total borrowings were RMB28,096.0 million and gearing ratio was 351.3%.
- As at 30 June 2017, the Group had a total land bank of 8.0 million sq.m. and the average land cost was RMB1,756 per sq.m..

### **MARKET REVIEW**

In the first half of 2017, the property market showed a generally upward trend with wave-like fluctuations. Performance of property sales varied significantly in different cities along with the successive introduction of the government's restrictive policies and the land supply-demand relationship. In the first quarter, it was expected that the market will see impulse demands extended from the end of 2016, further releasing strong purchasing power in key first – and second-tier cities. The unleashed demands drove the market to a high level in general, leading to a simultaneous and significant increase in both selling price and sold area within a short-term, which is rare in recent years. In the second quarter, the government introduced a series of restrictive policies in light of the highly active market transactions and high level of prices in the market, suppressing the selling prices and purchasing power in first- and second-tier cities and spreading a more "wait-and-see" sentiment. The focus has been gradually shifted from core cities to the surrounding towns around the core cities and even third- and fourth-tier cities further inland. The relatively loose land supply and limited restrictive policies imposed by the government in these surrounding towns generated the second wave of swift surge in property prices in the non-core areas.

In general, given the escalated horizontal and vertical diversification of the property market, cities with booming property markets continued their tightened measures, which resulted in a decreasing growth trend in demand. The markets of third- and fourth-tier cities surrounding Shanghai, Beijing, Guangzhou and Shenzhen took turn to flourish as the destocking efforts began to take effect. Third- and fourth-tier cities in Western and Central China and most cities in Northeastern China were still under the pressure of destocking.

During the first half of the year, the economy was operating within a reasonable range, and major indicators performed better than expected. The Group paid close attention to market changes. In respect of the imbalanced development across regional markets, coupled with the trend of expedited destocking across cities and layout adjustments, the Group sought to lower total debts and optimise its debt structure. In terms of long economic cycle and structural enhancement and upgrade, the Group capitalised on the cyclical factors of the economic development and upheld its well-defined strategy and positioning. Further, for the development and sales of projects in key regions, the Group stepped up its efforts in management comprehensively, improved the system of management structure, ensured robust management of cash flow, revitalised assets, and achieved higher turnover rate for existing projects, seeking to expedite the adjustment of the regional structure, alleviate the pressure arising from uneven development across regional markets, and improve the strained situation of cash flow.

During the first six months of 2017, the Group's contracted property sales increased as compared to the same period of last year. This was mainly attributable to the good timing for launching property sales which was in line with the market trend, as well as an even schedule of launching new projects and project completions, resulting in an increase in the amount of property sales. However, due to a slowdown in collection of sales proceeds, the strained situation of cash flow only eased a bit. The Group focused on improving its asset operation management, further monitored the construction progress closely and speeded up sales of new property projects and collection of sales proceeds for quicker cash inflow.

## Management Discussion and Analysis

### **BUSINESS REVIEW**

#### **Property Development**

#### I. Revenue

The Group recorded a consolidated revenue of RMB711.2 million in the first half of 2017, representing a decrease of 64.7% compared to RMB2,016.6 million recorded in the first half of 2016. The delivered GFA decreased to 88,845 sq.m. in the first half of 2017 from 203,406 sq.m. in the first half of 2016, representing a decrease of 56.3%.

The substantial decrease in recognised revenue was mainly due to lack of projects that were newly completed and delivered during the six months ended 30 June 2017. Shanghai City Glorious completed and delivered social security housing of approximately 32,000 sq.m. in the first half of 2017, together with certain other properties, it contributed revenue of RMB392.8 million to the Group. Other than Shanghai City Glorious, the Group did not have other projects that were newly completed and delivered during the six months ended 30 June 2017, thus the remaining recognised revenue during this period was mainly attributable to the sales of remaining units of those projects that were completed in prior years. Because the Group's projects that contributed revenue for the current period were widely spread, while a large proportion of the recognised revenue for the same period in 2016 were attributable to higher priced properties from Hefei Bashangjie Project and Shanghai City Glorious, the booked average selling price decreased by 19.3% from RMB9,914 per sq.m. in the first half of 2016 to RMB8,005 per sq.m. in the first half of 2017.

		2017				2016	
Projects sold and delivered	City	Revenue (RMB'000)	GFA sold and delivered (sq.m.)	Average selling price recognised (RMB/sq.m.)	Revenue (RMB'000)	GFA sold and delivered (sq.m.)	Average selling price recognised (RMB/sq.m.)
Sunshine Venice	Shanghai	2,010	578	3,478	7,050	1,928	3,657
Shanghai Bay	Shanghai	41,734	701	59,535	39,433	671	58,768
Shanghai City Glorious	Shanghai	392,778	33,131	11,855	784,746	77,784	10,089
Royal Lakefront	Shanghai	4,742	1,868	2,539	35,460	1,711	20,725
Sunshine Bordeaux	Beijing	5,402	1,408	3,837	1,008	187	5,390
Glorious Artstyle Townhouse	e Beijing	-	-	N/A	3,144	354	8,881
Tianjin Royal Bay Seaside	Tianjin	-	-	N/A	26,198	5,539	4,730
No.1 City Promotion	Wuxi	28,552	5,190	5,501	2,901	701	4,138
Nantong Villa Glorious	Nantong	33,108	6,505	5,090	3,462	1,173	2,951
Nantong Royal Bay	Nantong	62,785	5,256	11,945	6,273	968	6,480
Hefei Villa Glorious	Hefei	321	126	2,548	1,460	527	2,770
Hefei Bashangjie Project	Hefei	3,506	1,922	1,824	988,396	89,485	11,045
Hefei Royal Garden	Hefei	2,773	719	3,857	29,439	7,354	4,003
Sunny Town	Shenyang	1,153	209	5,517	3,467	503	6,893
Harbin Villa Glorious	Harbin	12,094	3,068	3,942	29,649	4,866	6,093

Projects sold and delivered during the six months ended 30 June 2017 included:

## Management Discussion and Analysis

			2017		2016		
Projects sold and delivered	City	Revenue (RMB'000)	GFA sold and delivered (sq.m.)	Average selling price recognised (RMB/sq.m.)	Revenue (RMB'000)	GFA sold and delivered (sq.m.)	Average selling price recognised (RMB/sq.m.)
Harbin Royal Garden	Harbin	12,058	2,806	4,297	7,526	1,420	5,300
Changchun Villa Glorious (East)	Changchun	104,132	24,563	4,239	26,918	5,271	5,107
Dalian Villa Glorious	Dalian	4,089	795	5,143	20,047	2,964	6,763
Total		711,237	88,845	8,005	2,016,577	203,406	9,914

#### II. Property Sales

During the first half of 2017, the Group recorded contracted property sales of RMB5,613.8 million, representing a YOY increase of 205.4%; while the contracted GFA sold was 173,691 sq.m., representing a YOY increase of 88.1%.

During the period, the Group's property sales were mainly contributed by projects in Shanghai Region and Yangtze River Delta, amounting to RMB5,255.0 million of property sales, representing an aggregate of 93.6% of the Group's total property sales. Other projects located in Pan Bohai Rim and Northeast China contributed property sales of RMB358.8 million, representing an aggregate of 6.4% of the Group's total property sales.

Property sales and GFA sold during the six months ended 30 June 2017:

Region	Property sales (RMB'000)			GFA sold (sq.m.)		
	2017	2016	Change (%)	2017	2016	Change (%)
Shanghai Region	3,203,830	567,513	464.5%	32,043	13,619	135.3%
Yangtze River Delta	2,051,150	1,188,274	72.6%	73,807	63,654	16.0%
Pan Bohai Rim	38,480	16,839	128.5%	5,701	3,071	85.6%
Northeast China	320,340	65,791	386.9%	62,140	12,012	417.3%
Total	5,613,800	1,838,417	205.4%	173,691	92,356	88.1%

## Management Discussion and Analysis

#### III. Construction and Development

During the first half of 2017, a total GFA of approximately 130,000 sq.m. was completed. The new construction area of the Group amounted to approximately 337,000 sq.m. during the first half of the year. The Group expects that the new construction area for the year 2017 will exceed 883,000 sq.m.. As at 30 June 2017, the Group had projects with a total area under construction of 2.1 million sq.m..

#### IV. Land Bank

As at 30 June 2017, the total land bank of the Group for which land use right certificates had been obtained or land acquisition agreements had been signed was 8.0 million sq.m., which was sufficient to meet its development needs over the next five years. The average land cost was RMB1,756 per sq.m..

The land bank of the Group was evenly distributed over first-, second- and third-tier cities, of which 19.8% was in first-tier cities and 80.2% was in second- and third-tier cities.

Details of land bank by project as at 30 June 2017 were as follows:

Proje	ect	City	Location	Use	Land bank (sq.m.)	Average land cost (RMB per sq.m.)	Interests attributable to the Group
Shan	ighai Region						
1	Shanghai Bay	Shanghai	Xuhui District	Residential, hotel, serviced apartment, office and commercial	709,802	611	100%
2	Sunshine Venice	Shanghai	Putuo District	Residential, hotel and commercial	41,757	554	100%
3	Royal Lakefront	Shanghai	Fengxian District	Residential and commercial	137,551	1,870	100%
4	Shanghai City Glorious	Shanghai	Baoshan District	Residential and commercial	287,856	923	100%
5	Caohejing Project	Shanghai	Xuhui District	Office, hotel and commercial	121,300	9,703	100%
6	Zhongcao Xincun Project	Shanghai	Xuhui District	Serviced apartment and commercial	91,000	9,703	100%
7	Holiday Royal (formerly ("Glorious Xinyamingdi")	Shanghai	Fengxian District	Residential	81,760	15,228	100%
	Subtotal				1,471,026	2,913	
Yang	stze River Delta						
8	Nantong Glorious Chateau	Nantong	New District, Rugao Port Zone	Residential and commercial	869,029	322	100%
9	Nantong Royal Garden	Nantong	Rugao Town	Residential and commercial	96,758	1,282	100%

# Management Discussion and Analysis

Proje	ct	City	Location	Use	Land bank (sq.m.)	Average land cost (RMB per sq.m.)	Interests attributable to the Group
10	Nantong Glorious Plaza	Nantong	New District	Hotel, office and commercial	299,504	348	100%
11	Nantong Royal Bay	Nantong	Chongchuan District	Residential, office and commercial	418,082	4,719	100%
12	No.1 City Promotion	Wuxi	Wuxi New District	Residential, hotel and commercial	68,709	679	100%
13	Hefei Bashangjie Project	Hefei	Yaohai District	Residential, hotel, office and commercial	934,662	881	100%
14	Hefei Royal Garden	Hefei	Luyang District	Residential, hotel and commercial	20,000	1,207	100%
15	Nanjing Royal Bay	Nanjing	Gulou District	Residential and commercial	328,486	6,013	60%
	Subtotal				3,035,230	1,763	
Pan E	ohai Rim						
16	Sunshine Holiday	Tianjin	Hedong District East	Residential, hotel and commercial	72,281	799	100%
17	Tianjin Royal Bay Seaside	Tianjin	Dagang District	Residential, hotel and commercial	841,727	1,396	100%
18	Tianjin Royal Bay Lakeside	Tianjin	Tuanbohu District	Residential and commercial	1,567,303	1,225	70%
19	Royal Mansion	Beijing	Haidian District	Residential and commercial	90,406	3,395	100%
20	Sunshine Bordeaux	Beijing	Daxing District	Residential and commercial	14,522	493	100%
	Subtotal				2,586,239	1,340	
North	ieast China						
21	Sunny Town	Shenyang	Yuhong District	Residential and commercial	120,023	1,133	100%
22	Changchun Villa Glorious (West)	Changchun	New and High-tech District	Residential and commercial	763,251	1,004	100%
	Subtotal				883,274	1,022	
Total					7,975,769	1,756	

## Management Discussion and Analysis

#### V. Commercial Properties

The Group will steadily foster the development of its commercial properties. As at 30 June 2017, approximately 474,000 sq.m. of commercial properties were completed by the Group, and around 923,000 sq.m. of commercial property projects were still under construction.

Retail commercial properties, high-end office buildings and high-end hotels accounted for 61.6%, 20.7% and 17.7% of the total commercial properties of the Group, respectively. The Group plans to hold most of the premium commercial properties in the long run to secure stable rental return.

#### **Outlook for the Second Half of 2017**

Benefited from the weak recovery of the global economy and the growth in import and export brought about by the national "one belt one road" initiative, China's economy is expected to bottom out, yet on a shaky foundation. Stabilising growth and economic deleveraging will be the focuses of the economic trend in the future, and the supply-side structural reform will continue to intensify. Against the backdrop of deleveraging, the economic growth will slow down, sustaining a generally stable economy. With respect to the property market, prices in the peripheral cities which absorbed the overflow of capital in the first half of the year will not increase significantly as it is expected that the digestion of land cost will not be completed shortly due to limited market population and capacity. Despite that there shall be limited land supply in first- and second-tier cities during the second half of this year, such supply will be subject to the government's measures for property developers who participated in land auction. Such measures may include that the payment for land premium must be made out of the developer's self-owned capital and may impose requirements on sales of property completed and self-owned GFA, restrictions on property prices and land premiums, and government's policy on supply of leased properties. It is likely to see more mergers and acquisitions among property developers for the purposes of acquiring land bank and strategic layout during the second half of the year.

It is estimated by the Group that the development across regional markets in China will continue to diverge and the structural imbalance will persist in the second half of the year. The pace of growth of property prices and volume will come down and stabilise. The regulatory measures will be further stepped up and localized to cope with different market conditions of the cities in order to maintain a stable, healthy and sustainable property market. The Group will continue to closely monitor market changes, proactively refine its sales and pricing strategies according to the market conditions. It will make every endeavour to conduct systematic and in-depth market analysis and adopt specific measures to ensure that sales channels are clear, enhance customer experience to foster property sales and cash inflows. Meanwhile, it will accelerate its development pace and strive to swiftly destock saleable resources in order to facilitate management efficiency.

The Group will continue to adhere to its principle of steady development and endeavor to improve the development of existing projects as well as strategic layout so as to increase the asset turnover rate, enhance management effectiveness, focus on policy-driven and opportunities come with such policies, and uplift management ability. Meanwhile, the Group strives to adjust the projects' management system in respect of management models and construction cost in a timely manner in order to enhance the profitability and competitiveness of the Group in the market.

The Group will adhere to the adoption of prudent financial policy, seeking to improve the Group's debt structure and lower the debt and gearing ratio to a reasonable level so as to effectively avoid financial risks. It will strive to strike a balance between the consideration and efficiency of debt financing while sustaining steady, robust and healthy growth by lowering the level of borrowings with available funds from multichannel property sales and under the efficient utilisation of assets. The Group will enhance its cash management, industrial structure and financial structure in order to generate stable cash flow and ensure a prudent and safe financial condition of the Group.

## Management Discussion and Analysis

## FINANCIAL REVIEW

The Group recorded a consolidated revenue of RMB711.2 million in the first half of 2017, which decreased by 64.7% as compared to the same period in 2016. For the six months ended 30 June 2017, the Group recorded a loss attributable to the owners of the Company of RMB1,470.8 million, which is 26.5% lower than the loss attributable to the owners of the Company of RMB1,999.9 million for the corresponding period in 2016.

Results for the six months ended 30 June 2017 are as follows:

	Six months ended 30 June		
RMB'000	2017 (unaudited)	2016 (unaudited)	
Revenue	711,237	2,016,577	
Cost of sales	(1,319,118)	(2,624,919)	
Gross loss	(607,881)	(608,342)	
Other income	28,413	32,016	
Other losses, net	(143,253)	(324,215)	
Selling and marketing expenses	(62,008)	(57,157)	
Administrative expenses	(245,645)	(312,073)	
Finance costs	(890,449)	(800,979)	
Share of loss of an associate	(2,181)	(1,546)	
Share of profit/(loss) of a joint venture	547,207	(4,191)	
Loss before income tax	(1,375,797)	(2,076,487)	
Income tax (expenses)/credits	(146,025)	25,265	
Loss for the period	(1,521,822)	(2,051,222)	
Loss attributable to:			
– the owners of the Company	(1,470,788)	(1,999,932)	
– non-controlling interests	(51,034)	(51,290)	
	(1,521,822)	(2,051,222)	

## Management Discussion and Analysis

#### Revenue

For the six months ended 30 June 2017, the Group recorded a consolidated revenue of RMB711.2 million, representing a decrease of 64.7% compared to RMB2,016.6 million in the first half of 2016. The GFA of properties delivered by the Group decreased from 203,406 sq.m. in the first half of 2016 to 88,845 sq.m. in the current period. The substantial decrease in recognised revenue was mainly due to lack of projects that were newly completed and delivered during the six months ended 30 June 2017. Shanghai City Glorious completed and delivered social security housing of approximately 32,000 sq.m. in the first half of 2017, together with certain other properties, it contributed revenue of RMB392.8 million to the Group. Other than Shanghai City Glorious, the Group did not have other projects that were newly completed and delivered during the six months ended 30 June 2017, thus the remaining recognised revenue during this period was mainly attributable to the sales of remaining units of those projects that were completed in prior years. Because the Group's projects that contributed revenue for the current period were widely spread, while a large proportion of the recognised revenue for the same period in 2016 were attributable to higher priced properties from Hefei Bashangjie Project and Shanghai City Glorious, the booked average selling price decreased by 19.3% from RMB9,914 per sq.m. in the first half of 2016 to RMB8,005 per sq.m. in the first half of 2017.

#### **Cost of Sales**

The cost of sales for the six months ended 30 June 2017 was RMB1,319.1 million, representing a decrease of 49.7% as compared to RMB2,624.9 million from the corresponding period in 2016. The cost of sales for the current period included a provision for impairment of certain property development projects which amounted to RMB344.7 million (six months ended 30 June 2016: RMB739.2 million). The provision for impairment was made to certain of the Group's property projects that had experienced prolonged construction period, during which the Group continued to incur construction costs and finance costs, causing the total project costs to exceed the realisable value of those projects.

Excluding the provision for impairment, the Group's average cost of sales for the first half of 2017 was RMB10,967 per sq.m., which was 18.3% higher than that of RMB9,271 per sq.m. for the corresponding period in 2016.

	Six months ended 30 June			
	201	7	2016	)
	RMB'000	RMB/sq.m.	RMB'000	RMB/sq.m.
Construction costs	665,338	7,489	1,289,561	6,340
Land costs	239,815	2,699	267,289	1,314
Capitalised interests	65,452	736	215,871	1,061
Business taxes and other levies	3,802	43	113,040	556
Sub-total	974,407	10,967	1,885,761	9,271
Provision for impairment of properties under development and completed properties held for sale	344,711	N/A	739,158	N/A
Total	1,319,118		2,624,919	

Components of the consolidated cost of sales were as follows:

## Management Discussion and Analysis

The average cost of sales for the first half of 2017 was higher than the corresponding period in 2016 because the Group incurred certain additional construction costs for its projects that were completed and delivered in the past years and these costs had been directly recognised as cost of sales in the current period. Due to the lower amount of recognised consolidated revenue and cost of sales for the current period, such additional construction costs has resulted in a substantial increase in the average cost of sales.

#### **Gross Loss**

The Group recorded a consolidated gross loss of RMB607.9 million for the six months ended 30 June 2017, as compared to RMB608.3 million for the corresponding period in 2016. The Group's gross margin for the current period was negative 85.5%, as compared to negative 30.2% for the corresponding period in 2016. The consolidated gross loss and negative gross margin for the current period was largely attributable to the significantly lower revenue recognised in the current period and the lower gross margin of the properties sold and delivered, as well as due to the further provision for impairment of RMB344.7 million (six months ended 30 June 2016: RMB739.2 million) made to the Group's properties.

#### **Other Income**

Other income for the six months ended 30 June 2017 was RMB28.4 million, representing a decrease of 11.3% from RMB32.0 million for the corresponding period in 2016. Other income mainly includes interest income and rental income.

#### **Other Losses, Net**

Other losses, net for the six months ended 30 June 2017 was a net loss of RMB143.3 million, which was 55.8% lower than RMB324.2 million for the corresponding period in 2016. The net other loss for the current period primarily comprised the fair value loss of the Group's investment properties of RMB236.4 million (six months ended 30 June 2016: fair value loss of RMB257.9 million) and net unrealised exchange gain of RMB84.5 million (six months ended 30 June 2016: net exchange loss of RMB67.4 million) mainly arising from the translation of USD into RMB for the Company's US dollar senior notes due 2018.

#### **Selling and Marketing Expenses**

Selling and marketing expenses for the six months ended 30 June 2017 was RMB62.0 million, representing an increase of 8.5% from RMB57.2 million for the corresponding period in 2016. The increase in selling and marketing expenses was primarily due to more marketing activities being conducted for preparing new project launches in the current period.

#### **Administrative Expenses**

Administrative expenses for the six months ended 30 June 2017 were RMB245.6 million, which was 21.3% lower than RMB312.1 million for the corresponding period in 2016.

#### **Finance Costs**

Gross finance costs for the six months ended 30 June 2017 were RMB1,686.1 million, which was 0.4% lower than RMB1,693.6 million for the corresponding period in 2016. For the six months ended 30 June 2017, finance costs of RMB795.7 million (six months ended 30 June 2016: RMB892.6 million) had been capitalised, leaving RMB890.4 million (six months ended 30 June 2016: RMB801.0 million) charged directly to the condensed consolidated statement of comprehensive income. The amount of gross finance costs incurred in the current period exceed the amount that can be capitalised based on the Group's qualifying assets, thus a significant portion of the finance costs were not capitalised and were recorded as current period expenses.

## Management Discussion and Analysis

#### Share of Profit/(Loss) of a Joint Venture

The Group recorded a share of profit of a joint venture of RMB547.2 million for the six months ended 30 June 2017, as compared to a share of loss of RMB4.2 million for same period in 2016. The Group's 60% owned joint venture namely Glorious Jiangxu (Nanjing) Property Development Co., Ltd. ("Nanjing Jiangxu") completed and delivered a new phase of properties in the current period such that the Group's share of its profit amounted to RMB547.2 million. Nanjing Jiangxu did not have major property delivery for the corresponding period in 2016.

#### **Loss Before Income Tax**

The Group recorded a loss before income tax of RMB1,375.8 million for the six months ended 30 June 2017, which is 33.7% lower than that of RMB2,076.5 million for the corresponding period in 2016. The Group recorded a decrease in the loss before income tax for the current period as compared to the same period in 2016 mainly due to the significant amount of share of profit of a joint venture namely Nanjing Jiangxu recorded by the Group in the current period.

#### Loss Attributable to the Owners of the Company

The Group recorded a loss attributable to the owners of the Company of RMB1,470.8 million for the six months ended 30 June 2017, which was 26.5% lower than RMB1,999.9 million for the corresponding period in 2016. The decrease in the loss attributable to the owners of the Company for the current period as compared to the same period in 2016 was mainly due to the significant amount of share of profit of a joint venture namely Nanjing Jiangxu recorded by the Group in the current period.

#### **Current Assets and Liabilities**

As at 30 June 2017, the Group held total current assets of approximately RMB37,246.9 million (31 December 2016: RMB36,596.4 million), comprising mainly properties under development, completed properties held for sale and trade and other receivables and prepayments. As at 30 June 2017, balance of properties under development was RMB21,456.3 million, which was 3.7% higher than RMB20,696.2 million as at 31 December 2016. The increase in the carrying value of property under development was mainly due to the continuous progress of the Group's property development projects in the first half of 2017. Completed properties held for sale decreased by 8.7% from RMB6,525.8 million as at 31 December 2016 to RMB5,960.9 million as at 30 June 2017. The lower balance of completed properties held for sale was mainly due to the Group's continuous effort to sell the remaining units of existing projects in the current period. Trade and other receivables and prepayments increased by 13.8% from RMB5,360.0 million as at 31 December 2016 to RMB6,097.7 million as at 30 June 2017. Trade and other receivables and prepayments comprised trade receivables, prepayments for construction costs, prepayment for land premium for which the relevant land use right certificates were yet to be obtained and certain other receivables.

Total current liabilities as at 30 June 2017 amounted to RMB35,768.2 million, which was 3.6% higher than that of RMB34,534.9 million as at 31 December 2016. The increase in total current liabilities was mainly resulted from the higher balance of advanced proceeds received from customers arising from the substantial property sales achieved by the Group in the first half of 2017.

As at 30 June 2017, the current ratio (calculated as the total current assets divided by the total current liabilities) was 1.04 (31 December 2016: 1.06).

## Management Discussion and Analysis

#### Liquidity and Financial Resources

During the first half of 2017, the Group funded its property development projects principally from proceeds from the pre-sales of properties and bank loans. As at 30 June 2017, the Group had cash and cash equivalents of RMB658.7 million (31 December 2016: RMB738.9 million).

During the first half of 2017, the aggregate new bank loans obtained by the Group amounted to RMB2,476 million and repayment of loans was RMB2,997 million. As at 30 June 2017, the Group's total borrowings amounted to RMB28,096.0 million, representing an increase of 1.2% compared to RMB27,776.3 million as at 31 December 2016. As at 30 June 2017, the Group's borrowings comprised the following:

RMB'000	30 June 2017 (unaudited)	31 December 2016 (audited)
Bank borrowings	23,442,666	23,704,555
Senior Notes due 2018 (1)	2,709,760	2,774,800
Other borrowings	808,541	507,010
Sub-total	26,960,967	26,986,365
Adjusted by: unamortised loan arrangement fees and accrued interests	1,135,037	789,929
Total borrowings	28,096,004	27,776,294

The maturities of the Group's borrowings as at 30 June 2017 were as follows:

RMB'000	30 June 2017 (unaudited)	31 December 2016 (audited)
Within 1 year <sup>(2)</sup>	17,545,932	18,509,852
After 1 year and within 2 years	7,626,558	6,590,840
After 2 years and within 5 years	2,916,214	2,667,052
After 5 years	7,300	8,550
Total borrowings	28,096,004	27,776,294

As at 30 June 2017, the Group had total banking facilities of RMB32,023 million, consisting of used banking facilities of RMB23,443 million and unused banking facilities of RMB8,580 million.

Notes:

(1) Please refer to note 8 to the condensed consolidated interim financial information for the definition of Senior Notes due 2018.

(2) The current bank borrowings included borrowings with principal amounts of RMB4,420,823,000 with original maturity beyond 30 June 2018 which have been reclassified as current liabilities as at 30 June 2017.

## Management Discussion and Analysis

#### **Gearing Ratio**

The Group monitors its capital on the basis of the gearing ratio and short-term debt ratio. Gearing ratio is calculated as net debt divided by total equity attributable to the owners of the Company. Net debt is calculated as total borrowings less cash and bank balances (including cash and cash equivalents and restricted cash). The gearing ratios as at 30 June 2017 and 31 December 2016 were as follows:

RMB'000	30 June 2017 (unaudited)	31 December 2016 (audited)
Total borrowings	28,096,004	27,776,294
Less: cash and bank balances	(3,390,210)	(3,679,870)
Net debt	24,705,794	24,096,424
Total equity attributable to the owners of the Company	7,031,901	8,502,689
Gearing ratio	351.3%	283.4%

The gearing ratio as at 30 June 2017 was higher than that as at 31 December 2016 as a result of the significant decrease in the Group's equity attributable to the owners of the Company due to the substantial loss recorded for the current period.

During the past few years, the aforementioned liquidity indicators of the Group had shown a deteriorating trend. As such, the Group had endeavored to implement a number of measures to alleviate its liquidity pressure and improve its financial position, including accelerating the sales of properties and focusing on development and sales of properties with higher values, and actively negotiating with various banks in order to extend or refinance the maturing borrowings. In the second half of 2016 and first half of 2017, the Group entered into a series of loan refinancing arrangements such that a significant amount of current or overdue borrowings have been replaced with non-current borrowings. Accordingly, the Group's short-term debt ratio decreased from 97.5% at the end of 2015 to 66.6% at the end of 2016 and 62.4% as at 30 June 2017. The Group further recorded a net operating cash inflow of RMB319.3 million for the six months ended 30 June 2017. The Group's overall operating cash flow condition has been controlled at a reasonable level as compared to earlier years, indicating the effectiveness of cash flow control of the Group in recent years. According to the Group's project development schedule, during the second half of 2017 and year 2018, there will be more high-value projects that can meet the pre-sale requirements and could be launched to the market. It is expected that large amount of sales proceeds will be generated for reducing the Group's total borrowings and for speeding up the pace of development of other projects.

## Management Discussion and Analysis

#### **Foreign Exchange Risk**

The Group's property development projects are all located in the PRC and all the related transactions are settled in RMB. The Company and certain of the investment holding companies within the Group operating in Hong Kong have recognised assets and liabilities in currencies other than RMB, mainly including the US\$400.0 million Senior Notes due 2018. As at 30 June 2017, the Group had cash and bank balances and borrowings that were denominated in foreign currencies as shown below:

RMB'000	30 June 2017 (unaudited)	31 December 2016 (audited)
Cash and bank balances:		
US\$	411	317
HK\$	442	197
Total	853	514
Borrowings:		
US\$	3,386,946	3,252,306
HK\$	172,861	167,740
Total	3,559,807	3,420,046

Apart from the above listed balances that were denominated in foreign currencies, all of the Group's borrowings and cash balances were denominated in RMB.

The Group currently does not have a foreign currency hedging policy. The Group manages its foreign currency risk by closely monitoring the movement of the foreign currency rates and will consider hedging significant foreign currency exposure should the need arises.

#### **Interest Rate Risk**

The Group holds interest bearing assets including cash at bank and certain bank deposits, loan to a joint venture and certain other receivables. Majority of these balances are at fixed rates and expose the Group to fair value interest rate risk.

The Group's interest rate risk mainly arises from its borrowings. Borrowings at variable rates expose the Group to cash flow interest-rate risk. Borrowings issued at fixed rates expose the Group to fair value interest rate risk. The Group has not used any interest rate swaps to hedge its exposure to interest rate risk. The Group analyses its interest rate exposure on a dynamic basis and will consider the interest rate exposure when entering into any refinancing, renewal of existing positions and alternative financing transactions.

#### **Pledge of Assets**

As at 30 June 2017, the Group had pledged certain of its subsidiaries' shares, construction in progress, investment properties, properties under development and completed properties held for sale to secure its borrowings.

## Management Discussion and Analysis

#### **Financial Guarantees**

The Group has arranged bank financing for certain purchasers of the Group's property units and provided guarantees to secure the repayment obligations of such purchasers. Such guarantees will terminate upon the earlier of: (i) the issuance of the real estate ownership certificate which is generally available within an average period of one to two years upon the completion of the registration of the guarantee; or (ii) the full repayment of the mortgage loan by the purchasers of the Group's properties.

Pursuant to the terms of the guarantees, upon a default in mortgage payments by these purchasers, the Group is responsible for repaying to the banks the outstanding mortgage principal, together with accrued interest and any penalty owed by the defaulting purchasers, and the Group is entitled to take over the legal title and possession of the related properties. The guarantee period starts from the date of the grant of the respective mortgage. As at 30 June 2017, the amount of outstanding guarantees for mortgages was RMB5,337.6 million (31 December 2016: RMB4,867.5 million).

#### **Capital Commitments**

As at 30 June 2017, the Group had capital commitments as follows:

RMB'000	30 June 2017 (unaudited)	31 December 2016 (audited)
Land use rights	545,736	545,736
Property development expenditures	3,573,685	3,527,315
Construction materials	23,447	23,965
	4,142,868	4,097,016

#### **Contingent Liabilities**

In the current period, the Group has been involved in a litigation raised by the local government authority for claiming an amount of approximately RMB179 million associated with a property development project in Shanghai. Based on management assessment, apart from no payment obligation arising from the claimed amount, the Group has sufficient basis to support the full recoverability of the amount due from the local government authority of RMB422.2 million. Accordingly, a counter claim has been filed on 31 July 2017 and no provision has been made by the Group against the above receivable balance as at 30 June 2017.

#### **Employees and Remuneration Policy**

As at 30 June 2017, the Group had a total of 692 employees. Total remuneration expenses and other employees' benefits costs for the six months ended 30 June 2017 amounted to RMB66.5 million. The Group has adopted a system of determining the remuneration of employees based on the performance of employees. Apart from a basic salary, outstanding employees may be granted with annual bonuses. In addition, the Group has adopted share option schemes (details of which are described in the section headed "Share Option Schemes" of this interim report) to attract and retain high caliber talents to serve the Group. In terms of employee training, the Group provides different training programmes for employees to develop their expertise and knowledge.

# **Corporate Governance**

## **COMPLIANCE WITH CORPORATE GOVERNANCE CODE**

The Company had complied with the code provisions of the Corporate Governance Code as set out in Appendix 14 to the Rules Governing the Listing of Securities (the "Listing Rules") on The Stock Exchange of Hong Kong Limited (the "Hong Kong Stock Exchange") during the six months ended 30 June 2017, save for the deviation from the code provision E.1.2 which stipulates that the chairman of the board should attend the annual general meeting. The chairman of the board of directors (the "Board") of the Company did not attend the annual general meeting of the Company held on 7 June 2017 (the "AGM") due to other business engagements. Mr. Ding Xiang Yang, the vice chairman and the chief executive officer of the Company, chaired the AGM on behalf of the chairman of the Board and was available to answer questions.

## **DIRECTORS' SECURITIES TRANSACTIONS**

The Company has adopted the Model Code for Securities Transactions by Directors of Listed Issuers (the "Model Code") as set out in Appendix 10 to the Listing Rules as its own code of conduct regarding securities transactions by the directors of the Company (the "Directors"). All Directors have confirmed, following specific enquiries being made by the Company, that they had complied with the required standard set out in the Model Code during the six months ended 30 June 2017.

## **AUDIT COMMITTEE**

The audit committee of the Company (the "Audit Committee") was established on 9 September 2009 with written terms of reference. Currently, the Audit Committee comprises three independent non-executive Directors (the "INED(s)"), namely, Prof. Liu Tao (chairman of the Audit Committee), Mr. Wo Rui Fang and Mr. Han Ping. The main duties of the Audit Committee are, among others, as follows:

- 1. to be primarily responsible for making recommendations to the Board on the appointment, re-appointment and removal of external auditors, and to approve remuneration and terms of engagement of external auditors, and any questions of resignation or dismissal of external auditors;
- 2. to consider the plan for each year's audit submitted by the external auditors and discuss the same at a meeting if necessary;
- 3. to monitor the integrity of the Company's financial statements and annual reports and accounts, half-yearly reports and, if prepared for publication, quarterly reports, and to review significant financial reporting judgments contained in them;
- 4. to review the Company's financial controls and unless expressly addressed by a separate Board risk committee, or by the Board itself, to review the Company's risk management and internal control systems;
- 5. to consider major investigation findings on risk management and internal control matters as delegated by the Board or on the Committee's own initiative, as well as management's response to these findings; and
- 6. to ensure co-ordination between the internal and external auditors, and to ensure that the internal audit function is adequately resourced and has appropriate standing within the Company, and to review and monitor its effectiveness.

## Corporate Governance

The terms of reference of the Audit Committee (which was amended and adopted by the Board on 31 December 2015 in response to the amendments to the Corporate Governance Code and Corporate Governance Report which applies to accounting periods beginning on or after 1 January 2016) are available on the websites of the Hong Kong Stock Exchange at www.hkexnews.hk and the Company at www.gloriousphl.com.cn.

The Audit Committee has reviewed with management the unaudited consolidated results of the Group for the six months ended 30 June 2017 and took the view that the Company was in full compliance with all applicable accounting standards and regulations and has made adequate disclosure.

## **REMUNERATION COMMITTEE**

The remuneration committee of the Company (the "Remuneration Committee") was established on 9 September 2009 with written terms of reference. Currently, the Remuneration Committee comprises two INEDs, namely, Mr. Wo Rui Fang (chairman of the Remuneration Committee) and Prof. Liu Tao and one non-executive Director, namely Mr. Cheng Li Xiong. The main duties of the Remuneration Committee are, among others, as follows:

- 1. to assess, review and make recommendations once a year or as and when required, to the Board in respect of the remuneration packages and overall benefits for the Directors;
- 2. to make recommendations to the Board in relation to all consultancy agreements and service contracts or any variations, renewals or modifications thereof, entered into between the Company and the Directors or any associate company of any of them;
- 3. to make recommendations to the Board on the Company's remuneration policy and structure for all Directors' and senior management's remuneration and on the establishment of a formal and transparent procedure for developing remuneration policy;
- 4. to review and approve the management's remuneration proposals with reference to the Board's corporate goals and objectives;
- 5. to consider salaries paid by comparable companies, time commitment and responsibilities and employment conditions elsewhere in the Company and its subsidiaries (collectively the "Group"); and
- 6. to conform any requirement, direction, and regulation that may from time to time be prescribed by the Board or contained in the constitution of the Company or imposed by the Listing Rules or any applicable law.

The terms of reference of the Remuneration Committee are available on the websites of the Hong Kong Stock Exchange at www.hkexnews.hk and the Company at www.gloriousphl.com.cn.

## **Corporate Governance**

## NOMINATION COMMITTEE

The nomination committee of the Company (the "Nomination Committee") was established on 1 April 2012 with written terms of reference. On 29 August 2013, the Board approved and adopted the board diversity policy and revised terms of reference of the Nomination Committee, which are in line with the Listing Rules relating to the board diversity effective from 1 September 2013. Currently, the Nomination Committee comprises one non-executive Director, namely Mr. Cheng Li Xiong (chairman of the Nomination Committee) and two INEDs, namely, Mr. Wo Rui Fang and Mr. Han Ping. The main duties of the Nomination Committee are, among others, as follows:

- 1. to review the structure, size, composition and diversity (including the skills, knowledge and experience) of the Board at least annually and make recommendations on any proposed changes to the Board to complement the Company's corporate strategy;
- 2. to review the balance between executive and non-executive Directors (including INEDs) on the Board;
- 3. to review the board diversity policy and the measurable objectives that the Board has adopted for implementing this policy, and monitor the progress on achieving the objectives and make the relevant disclosure in the corporate governance report;
- 4. to assess the independence of INEDs;
- 5. to make recommendations to the Board on the appointment or re-appointment of Directors and succession planning for Directors, in particular the chairman and the chief executive; and
- 6. to determine the policy, procedures and criteria for the nomination of Directors.

The terms of reference of the Nomination Committee are available on the websites of the Hong Kong Stock Exchange at www.hkexnews.hk and the Company at www.gloriousphl.com.cn.

## **BOARD DIVERSITY POLICY**

On 29 August 2013, the Company adopted a board diversity policy (the "Policy") setting out the approach to achieve and maintain diversity on the Board in order to enhance the effectiveness of the Board.

Pursuant to the Policy, the Company seeks to achieve board diversity through the consideration of a number of factors, including but not limited to the talents, skills, knowledge, age, industry experience, race, gender and other qualities. These differences will be considered in determining the optimum composition of the Board. All appointments of the members of the Board will also be based on meritocracy while taking into account diversity.

The Nomination Committee will review and assess annually all measurable objectives for implementing diversity on the Board and recommend them to the Board for adoption. In reviewing and assessing the composition of the Board, the Nomination Committee will consider the benefits of all aspects of diversity, including but not limited to, those described above.

## Corporate Governance

The Nomination Committee will report annually, in the corporate governance report of the Company's annual report, a summary of the Policy, the measurable objectives that the Board has adopted for implementing the Policy, and the progress made towards achieving these objectives.

The Nomination Committee will review the Policy, as appropriate, to ensure the effectiveness of the Policy and also recommend any proposed changes to the Board for approval.

Each of the Board members possesses different skills, knowledge and experience, including land and property development, construction and management, corporate operational and strategic management, financial strategies and asset management, project budgeting management and construction design of project. The Board is characterised by significant diversity in terms of skills, knowledge, age and industry experience, etc.

## **CORPORATE GOVERNANCE COMMITTEE**

The corporate governance committee of the Company (the "CG Committee") was established on 1 April 2012 with written terms of reference. Currently, the CG Committee comprises two executive Directors, namely, Mr. Ding Xiang Yang (chairman of the CG Committee) and Mr. Xia Jing Hua and one non-executive Director, namely Mr. Cheng Li Xiong. The main duties of the CG Committee are, among others, as follows:

- 1. to develop and review the Company's policies and practices on corporate governance and make recommendations to the Board;
- 2. to review and monitor the training and continuous professional development of the Directors and senior management;
- 3. to review and monitor the Company's policies and practices on compliance with legal and regulatory requirements;
- 4. to develop, review and monitor the code of conduct and compliance manual (if any) applicable to employees and the Directors; and
- 5. to review the Company's compliance with all the applicable provisions in the Corporate Governance Code and the disclosure in the corporate governance report.

The terms of reference of the CG Committee are available on the website of the Company at www.gloriousphl.com.cn.

## **FINANCE COMMITTEE**

The Board established a finance committee (the "Finance Committee") in April 2010 with delegated authority to review and approve certain financial matters of the Group. Currently, the Finance Committee comprises Mr. Ding Xiang Yang (vice chairman of the Board and chief executive officer of the Company) and Mr. Xia Jing Hua (chief financial officer of the Company), and its primary duties include the determination and approval of the investment of surplus funds, approval of any investment acquisition and disposal of the Group each of an amount not exceeding HK\$1 billion, arrangement of banking facilities and approval of guarantees and indemnities each of an amount not exceeding HK\$1 billion, opening and operation of bank accounts, handling or execution of share repurchase exercises of the Company, and allotment and issuance of the ordinary shares of the Company pursuant to the pre-IPO share option scheme and the share option scheme (details of which are described in the section headed "Share Option Schemes" of this interim report).

# **Disclosure of Interests**

# DIRECTORS' INTERESTS IN SHARES, UNDERLYING SHARES AND DEBENTURES

As at 30 June 2017, the Directors and the chief executive of the Company had the following interests in the shares, underlying shares and debentures of the Company or any of its associated corporations (the "Associated Corporations") (within the meaning of Part XV of the Securities and Futures Ordinance, Chapter 571 of the Laws of Hong Kong (the "SFO")) which (a) were recorded in the register required to be kept under Section 352 of the SFO; or (b) were required to be notified to the Company and the Hong Kong Stock Exchange pursuant to the Model Code:

#### Company

	Number			
Name of Director	Personal interests <sup>(1)</sup>	Corporate interests	Total	Approximate % of shareholding <sup>(2)</sup>
Mr. Cheng Li Xiong	15,500,000 <sup>(3)</sup>	-	15,500,000	0.20
Mr. Ding Xiang Yang	15,000,000	-	15,000,000	0.19
Mr. Xia Jing Hua	5,000,000	-	5,000,000	0.06
Mr. Yan Zhi Rong	5,000,000	-	5,000,000	0.06

Notes:

- (1) This represents interests held by the relevant Director as beneficial owner in share options granted to the Directors under the pre-IPO share option scheme of the Company to subscribe for shares in the Company.
- (2) The percentage has been compiled based on the total number of ordinary shares of the Company in issue as at 30 June 2017 (i.e. 7,792,645,623 ordinary shares).
- (3) Ms. Wu Yi Wen is the beneficial owner of 500,000 ordinary shares of the Company and is the spouse of Mr. Cheng Li Xiong, the chairman and the non-executive Director. By virtue of the SFO, Mr. Cheng is deemed to be interested in the said shares. Mr. Cheng is also interested in options to subscribe for 15,000,000 shares of the Company.

All of the interests disclosed above represent long positions in the shares of the Company.

Apart from the aforesaid, as at 30 June 2017, the Company had not been notified of any interests or short positions in the shares, underlying shares or debentures of the Company or any of its Associated Corporations which had been entered in the register kept by the Company pursuant to Section 352 of the SFO or which were notified to the Company and the Hong Kong Stock Exchange pursuant to the Model Code.

## **DIRECTORS' RIGHTS TO ACQUIRE SHARES OR DEBENTURES**

As at 30 June 2017, the number of outstanding options granted by the Company to the Directors to subscribe for shares of the Company, as recorded in the register required to be kept under Section 352 of the SFO or which were otherwise notified to the Company and the Hong Kong Stock Exchange pursuant to the Model Code, is set out in the section headed "Share Option Schemes" of this interim report.

## **Disclosure of Interests**

Apart from the aforesaid, at no time during the six months ended 30 June 2017 was the Company or its holding company or subsidiaries, a party to any arrangement to enable the Directors to acquire benefits by means of the acquisition of shares in, or debentures of, the Company or any other body corporate.

# SUBSTANTIAL SHAREHOLDERS' INTERESTS IN THE SHARE CAPITAL OF THE COMPANY

As at 30 June 2017, the interests of substantial shareholder (other than the Directors or the chief executive of the Company) in the shares or underlying shares of the Company which were required to be recorded in the register required to be kept by the Company under Section 336 of the SFO were as follows:

Name of the substantial shareholder	Capacity in which ordinary shares were held	Number of ordinary shares	Long position/ Short position/ Lending pool	Approximate % of shareholding <sup>(3)</sup>
Mr. Zhang Zhi Rong	Interests in controlled corporations/ Beneficial owner <sup>(2)</sup>	5,329,216,436	Long position	68.39
Best Era International Limited <sup>(1)</sup>	Beneficial owner	4,978,923,436	Long position	63.89
China Life Insurance (Overseas) Co. Ltd.	Beneficial owner	617,390,000	Long position	7.92

Notes:

- (1) Best Era International Limited is owned as to 100% by Mr. Zhang Zhi Rong, who is a sole director of Best Era International Limited.
- (2) As at 30 June 2017, Best Era International Limited, Market Victor Limited, Novel Ventures Limited, Island Century Limited and Well Advantage Limited, all of which are wholly-owned directly or indirectly by Mr. Zhang Zhi Rong, held 4,978,923,436 shares, 81,936,000 shares, 106,288,000 shares, 119,313,000 shares and 27,756,000 shares respectively, representing in aggregate 5,314,216,436 shares or approximately 68.20% of the issued share capital of the Company. Mr. Zhang Zhi Rong is also interested in options to subscribe for 15,000,000 shares (representing approximately 0.19% of the total issued share capital of the Company).
- (3) The percentage has been compiled based on the total number of ordinary shares of the Company in issue as at 30 June 2017 (i.e. 7,792,645,623 ordinary shares).

Apart from the aforesaid, as at 30 June 2017, the Company was not aware of any persons (other than the Directors or the chief executive of the Company) who had any interests or short positions in the shares or underlying shares of the Company which were required to be recorded in the register required to be kept by the Company under Section 336 of the SFO.

# **Other Information**

## **SHARE OPTION SCHEMES**

Pursuant to the resolutions in writing passed by all the shareholders of the Company on 9 September 2009, the Company conditionally approved and adopted a pre-IPO share option scheme (the "Pre-IPO Share Option Scheme") and 84,000,000 share options had been granted to its Directors and employees which are exercisable for a ten-year period from the grant date. No further options will be offered or granted by the Company pursuant to the Pre-IPO Share Option Scheme. The purpose of the Pre-IPO Share Option Scheme is to give the participants an opportunity to acquire a personal stake in the Company and help motivate such participants and retain the participants whose contributions are important to the long term growth and profitability of the Group. As at 30 June 2017, the total number of shares in respect of the outstanding options granted under the Pre-IPO Share Option Scheme was 69,000,000 shares, which is equivalent to approximately 0.89% of the total issued share capital of the Company.

Pursuant to the resolutions in writing passed by all the shareholders of the Company on 9 September 2009, the Company also approved and adopted a share option scheme for the purpose of enabling the Group to grant options to selected participants as incentives or rewards for their contribution to the Group (the "Share Option Scheme"). During the six months ended 30 June 2017, no share options had been granted under the Share Option Scheme.

		Number of underlying shares comprised in share options									
Name of Grantee	Date of grant	Balance as at 01/01/2017	Granted during the period	Exercised during the period	Cancelled during the period	Lapsed during the period	Balance as at 30/06/2017	Exercise price per share HK\$	Exercise period		
Category 1:											
Directors											
Mr. Cheng Li Xiong	09/09/2009	15,000,000	-	-	-	-	15,000,000	1.76	Note		
Mr. Ding Xiang Yang	09/09/2009	15,000,000	-	-	-	-	15,000,000	1.76	Note		
Mr. Xia Jing Hua	09/09/2009	5,000,000	-	-	-	-	5,000,000	1.76	Note		
Mr. Yan Zhi Rong	09/09/2009	5,000,000	-	-	-	-	5,000,000	1.76	Note		
		40,000,000	-	-	-	-	40,000,000				
Category 2:											
Other employees (in aggregate)	09/09/2009	29,000,000	-	-	-	-	29,000,000	1.76	Note		
Total:		69,000,000	-	-	_	-	69,000,000				

The following table discloses details of the Company's outstanding share options held by the Directors and certain employees of the Company under the Pre-IPO Share Option Scheme and its movement during the six months ended 30 June 2017:

## **Other Information**

Notes:

Each of the grantees to whom the options have been granted under the Pre-IPO Share Option Scheme is entitled to exercise:

- up to 20% of the shares that are subject to the options granted to the relevant grantee (rounded down to the nearest whole number of shares) at any time during the period commencing on 2 October 2009 (the "Listing Date") and ending on the first anniversary of the Listing Date;
- (ii) up to 40% of the shares that are subject to the options granted to the relevant grantee less the number of shares in respect of which the options have been exercised by the grantee (rounded down to the nearest whole number of shares) at any time during the period commencing on the expiry of the first anniversary of the Listing Date and ending on the second anniversary of the Listing Date;
- (iii) up to 60% of the shares that are subject to the options granted to the relevant grantee less the number of shares in respect of which the options have been exercised by the grantee (rounded down to the nearest whole number of shares) at any time during the period commencing on the expiry of the second anniversary of the Listing Date and ending on the third anniversary of the Listing Date;
- (iv) up to 80% of the shares that are subject to the options granted to the relevant grantee less the number of shares in respect of which the options have been exercised by the grantee (rounded down to the nearest whole number of shares) at any time during the period commencing on the expiry of the third anniversary of the Listing Date and ending on the fourth anniversary of the Listing Date; and
- (v) such number of shares subject to the options granted to the relevant grantee less the number of shares in respect of which the options have been exercised by the grantee (rounded down to the nearest whole number of shares) at any time during the period commencing on the expiry of the fourth anniversary of the Listing Date and ending on 8 September 2019.

## PURCHASE, SALE OR REDEMPTION OF THE COMPANY'S LISTED SECURITIES

Neither the Company nor any of its subsidiaries had purchased, sold or redeemed any of the Company's listed securities during the six months ended 30 June 2017.

## **INTERIM DIVIDEND**

The Board has resolved not to declare the payment of an interim dividend for the six months ended 30 June 2017 (Six months ended 30 June 2016: Nil).

# Condensed Consolidated Balance Sheet

As at 30 June 2017

RMB'000	Note	30 June 2017 (unaudited)	31 December 2016 (audited)
Non-current assets			
Property, plant and equipment		58,602	61,142
Investment properties	5	17,158,194	17,075,746
Intangible assets		1,800	1,800
Investment in an associate		896	3,077
Investment in a joint venture		109,725	_
Loan to a joint venture	17	1,199,536	883,426
Deferred income tax assets		401,552	482,629
		18,930,305	18,507,820
Current assets			
Properties under development		21,456,272	20,696,217
Completed properties held for sale		5,960,928	6,525,783
Trade and other receivables and prepayments	6	6,097,673	5,360,023
Prepaid taxes		341,820	334,488
Restricted cash		2,731,548	2,940,959
Cash and cash equivalents		658,662	738,911
		37,246,903	36,596,381
Total assets		56,177,208	55,104,201

## Condensed Consolidated Balance Sheet As at 30 June 2017

RMB'000 Not		<b>017</b> 2016
Current liabilities		
Advanced proceeds received from customers	9,828,2	<b>256</b> 6,935,608
Trade and other payables 9	4,629,0	<b>032</b> 5,041,150
Income tax payable	3,763,9	<b>993</b> 4,047,336
Borrowings 8	17,545,9	<b>932</b> 18,509,852
Obligations under finance lease		<b>998</b> 998
	35,768,2	<b>211</b> 34,534,944
Non-current liabilities		
Borrowings 8	10,550,0	<b>072</b> 9,266,442
Deferred income tax liabilities	2,651,	<b>797</b> 2,573,908
Obligations under finance lease	18,	<b>088</b> 18,045
	13,219,9	<b>957</b> 11,858,395
Total liabilities	48,988,	<b>168</b> 46,393,339
Equity		
Capital and reserves attributable to the owners of the Company		
Share capital 7	68,	<b>745</b> 68,745
Share premium 7	7,822,	<b>982</b> 7,822,982
Reserves	(859,	<b>826)</b> 610,962
	7,031,9	<b>901</b> 8,502,689
Non-controlling interests	157,	<b>139</b> 208,173
Total equity	7,189,0	<b>040</b> 8,710,862
Total liabilities and equity	56,177,2	<b>208</b> 55,104,201

# **Condensed Consolidated Statement of** Comprehensive Income For the six months ended 30 June 2017

		Six months ended 30 June				
RMB'000	Note	2017 (unaudited)	2016 (unaudited)			
Revenue	4	711,237	2,016,577			
Cost of sales	12	(1,319,118)	(2,624,919)			
Gross loss		(607,881)	(608,342)			
Other income	10	28,413	32,016			
Other losses, net	11	(143,253)	(324,215)			
Selling and marketing expenses	12	(62,008)	(57,157)			
Administrative expenses	12	(245,645)	(312,073)			
Finance costs	13	(890,449)	(800,979)			
Share of loss of an associate		(2,181)	(1,546)			
Share of profit/(loss) of a joint venture		547,207	(4,191)			
Loss before income tax		(1,375,797)	(2,076,487)			
Income tax (expenses)/credits	14	(146,025)	25,265			
Loss for the period		(1,521,822)	(2,051,222)			
Loss attributable to:						
- the owners of the Company		(1,470,788)	(1,999,932)			
<ul> <li>non-controlling interests</li> </ul>		(51,034)	(51,290)			
		(1,521,822)	(2,051,222)			
Other comprehensive income			_			
Total comprehensive loss for the period		(1,521,822)	(2,051,222)			
Total comprehensive loss for the period attributable to:						
– the owners of the Company		(1,470,788)	(1,999,932)			
<ul> <li>non-controlling interests</li> </ul>		(51,034)	(51,290)			
		(1,521,822)	(2,051,222)			
Loss per share for loss attributable to the owners of the Company (expressed in RMB per share)						
– Basic	15	(0.19)	(0.26)			
– Diluted	15	(0.19)	(0.26)			
Dividend	16	_	_			

# **Condensed Consolidated Statement of** Changes in Equity For the six months ended 30 June 2017

						30 June 2017 rs of the Comp ed)	any				
RMB'000	Share capital	Share premium	Merger reserve	Statutory reserves	Other reserve	Revaluation reserve	Employee share-based compensation reserve	Accumulated losses	Total	Non- controlling interests	Total equity
Balance at 1 January 2017	68,745	7,822,982	(770,477)	314,421	264,317	947,730	201,795	(346,824)	8,502,689	208,173	8,710,862
Total comprehensive loss for the period	_	_	_	_	_	-	_	(1,470,788)	(1,470,788)	(51,034)	(1,521,822)
Balance at 30 June 2017	68,745	7,822,982	(770,477)	314,421	264,317	947,730	201,795	(1,817,612)	7,031,901	157,139	7,189,040

	Six months ended 30 June 2016 Attributable to the owners of the Company (unaudited)										
RMB'000	Share capital	Share premium	Merger reserve	Statutory reserves	Other reserve	Revaluation reserve	Employee share-based compensation reserve	Retained earnings	Total	Non- controlling interests	Total equity
Balance at 1 January 2016	68,745	7,822,982	(770,477)	314,421	264,317	947,730	201,795	3,674,187	12,523,700	1,012,956	13,536,656
Total comprehensive loss for the period	_	_	_	_	_	_	_	(1,999,932)	(1,999,932)	(51,290)	(2,051,222)
Balance at 30 June 2016	68,745	7,822,982	(770,477)	314,421	264,317	947,730	201,795	1,674,255	10,523,768	961,666	11,485,434

# Condensed Consolidated Statement of Cash Flows

For the six months ended 30 June 2017

	Six months ended 30 Ju		
RMB'000	2017 (unaudited)	2016 (unaudited)	
Cash flows from operating activities			
Cash generated from operations	1,645,399	860,815	
Income tax paid	(277,734)	(34,786)	
Interest paid	(1,048,346)	(522,993)	
Net cash generated from operating activities	319,319	303,036	
Cash flows from investing activities			
Purchases of property, plant and equipment	(541)	(311)	
Payments for the construction of investment properties	(324,675)	(376,073)	
Proceeds from disposals of investment properties	14,445	7,396	
Proceeds from disposals of property, plant and equipment	7	431	
Interest received	6,880	11,864	
Net cash used in investing activities	(303,884)	(356,693)	
Cash flows from financing activities			
Proceeds from borrowings	2,475,506	1,955,560	
Repayment of borrowings	(2,997,475)	(2,267,587)	
Advances from third parties	698,260	565,498	
Repayment to third parties	(391,729)	(359,615)	
Changes in restricted cash	119,764	74,496	
Net cash used in financing activities	(95,674)	(31,648)	
Net decrease in cash and cash equivalents	(80,239)	(85,305)	
Cash and cash equivalents at beginning of the period	738,911	385,159	
Exchange losses on cash and bank balances	(10)	(7)	
Cash and cash equivalents at end of the period	658,662	299,847	

# Notes to the Condensed Consolidated Interim Financial Information

For the six months ended 30 June 2017

### **1 GENERAL INFORMATION**

Glorious Property Holdings Limited (the "Company") and its subsidiaries (together, the "Group") is principally engaged in the development of real estate projects in the People's Republic of China (the "PRC").

The Company is a limited liability company incorporated in the Cayman Islands on 27 July 2007 and its shares are listed on The Stock Exchange of Hong Kong Limited (the "Hong Kong Stock Exchange") (Stock Code: 00845). The address of its registered office is Cricket Square, Hutchins Drive, P.O. Box 2681, Grand Cayman, KY1-1111, Cayman Islands.

This condensed consolidated interim financial information is presented in thousands of units of Renminbi (RMB'000), unless otherwise stated. This condensed consolidated interim financial information has been approved for issue by the Board on 29 August 2017.

This condensed consolidated interim financial information has not been audited. This condensed consolidated interim financial information has been reviewed by the Company's audit committee.

### **2** BASIS OF PREPARATION

This condensed consolidated interim financial information for the six months ended 30 June 2017 has been prepared in accordance with Hong Kong Accounting Standard 34 "Interim Financial Reporting" issued by the Hong Kong Institute of Certified Public Accountants ("HKICPA"). This condensed consolidated interim financial information should be read in conjunction with the consolidated financial statements of the Company for the year ended 31 December 2016, which have been prepared in accordance with Hong Kong Financial Reporting Standards ("HKFRSs") issued by the HKICPA.

#### (i) Going concern basis

For the six months ended 30 June 2017, the Group reported a net loss attributable to the owners of the Company of RMB1,470,788,000 (six months ended 30 June 2016: RMB1,999,932,000). Total borrowings increased from RMB27,776,294,000 as at 31 December 2016 to RMB28,096,004,000 as at 30 June 2017, of which RMB17,545,932,000 (31 December 2016: RMB18,509,852,000) were classified as current liabilities, while its cash and cash equivalents amounted to RMB658,662,000 only.

As at 30 June 2017, certain borrowings whose principal repayment amounts of RMB1,634,198,000 and interest payable amounts of RMB1,062,010,000, relating to borrowings with a total principal amount of RMB3,324,198,000 ("Overdue Borrowings"), were overdue. The entire principal amount of RMB3,324,198,000 are all due for repayment within one year as at 30 June 2017 and would be immediately repayable if requested by the lenders.

In addition to the above Overdue Borrowings, the Group breached certain terms and conditions of the Senior Notes due 2018 during the six months ended 30 June 2017. The principal amount of the Senior Notes due 2018 of RMB2,709,760,000 was included in current liabilities as at 30 June 2017 (note 8).

As stipulated in the relevant loan and financing agreements in respect of certain borrowings of the Group other than those mentioned above, any default of the Group's borrowings may result in cross-default of these borrowings. As a result of the above default events, the principal amount of borrowings of RMB4,420,823,000 have been reclassified as current liabilities as at 30 June 2017 (note 8).

### Notes to the Condensed Consolidated Interim Financial Information

For the six months ended 30 June 2017

### 2 BASIS OF PREPARATION (Continued)

#### (i) Going concern basis (Continued)

As at the date of approval of this condensed consolidated interim financial information, the Group has not obtained waivers from the relevant lenders/trustees in respect of these default and cross-default borrowings.

The Group subsequently repaid overdue principal and interest of RMB36,258,000 and RMB2,970,000 respectively up to the date of the approval of this condensed consolidated interim financial information. The Group is in active negotiation with the lenders for renewal and extension of the remaining principal and interest that were overdue as at 30 June 2017, as well as interest on the Overdue Borrowings of further RMB76,846,000 which became overdue subsequent to 30 June 2017, and the Directors are confident that agreements will be reached in due course.

Because of the aforementioned actions taken, management is confident that the lenders of the borrowings in respect of which there were delay in principal and interest repayments will not enforce their rights of requesting for immediate repayment. Management is also confident that lenders of the cross-default borrowings will not exercise their rights of requesting for immediate repayment due to cross-default provisions.

All of the above conditions indicate the existence of material uncertainties which may cast significant doubt about the Group's ability to continue as a going concern.

In view of such circumstances, the directors of the Company have given careful consideration to the future liquidity and performance of the Group and its available sources of financing in assessing whether the Group will have sufficient financial resources to continue as a going concern. Certain measures have been taken to mitigate the liquidity pressure and to improve its financial position which include, but are not limited to, the following:

- (i) The Group has been actively negotiating with a number of commercial banks for renewal and extension of bank loans and credit facilities;
- (ii) In addition, the Group is also negotiating with various financial institutions and identifying various options for financing the Group's working capital and commitments in the foreseeable future;
- (iii) The Group has accelerated the pre-sales and sales of its properties under development and completed properties. During the six months ended 30 June 2017, the Group achieved property sales of RMB5,613.8 million, which was selling at a faster pace than earlier years. The Group plans to continue to accelerate the sales of its properties in the second half of 2017 so as to bring in further amounts of operating cash inflow in the second half of 2017;

## Notes to the Condensed Consolidated Interim Financial Information

For the six months ended 30 June 2017

#### 2 BASIS OF PREPARATION (Continued)

#### (i) Going concern basis (Continued)

- (iv) The Group has implemented measures to speed up the collection of outstanding sales proceeds including both the initial down payments as well as the mortgage payments for the property sales; and
- (v) The Group will continue to take active measures to control administrative costs through various channels including human resources optimisation and management remuneration adjustment and containment of capital expenditures.

The directors have reviewed the Group's cash flow projections prepared by management. The cash flow projections cover a period of not less than twelve months from 30 June 2017. They are of the opinion that, taking into account the above-mentioned plans and measures, the Group will have sufficient working capital to finance its operations and to meet its financial obligations as and when they fall due within twelve months from 30 June 2017. Accordingly, the directors are satisfied that it is appropriate to prepare the consolidated financial statements on a going concern basis.

Notwithstanding the above, significant uncertainties exist as to whether management of the Company will be able to achieve its plans and measures as described above. Whether the Group will be able to continue as a going concern would depend upon the Group's ability to generate adequate financing and operating cash flows through the following:

- (i) Successful negotiations with the lenders for the renewal of or extension for repayments beyond 30 June 2018 for those borrowings that (i) are scheduled for repayment (either based on the original agreements or the existing arrangements) in the year subsequent to 30 June 2017; (ii) were overdue as at 30 June 2017 because of the Group's failure to repay either the principal or the interests on or before the scheduled repayment dates; and (iii) became or might become overdue in the year subsequent to 30 June 2017;
- (ii) Successful obtaining of additional new sources of financing as and when needed;
- (iii) Successful implementation of its operational plans described above to accelerate its pre-sales and sales of its properties under development and completed properties and collection of outstanding sales proceeds; and to control costs and contain capital expenditure so as to generate adequate net cash inflows; and
- (iv) Successful maintenance of relationship with the Group's existing lenders such that no action will be taken by the relevant lenders to demand immediate repayment of the borrowings in default, including those with cross-default terms.

Should the Group fail to achieve the above-mentioned plans and measures, it might not be able to continue operate as a going concern, and adjustments would have to be made to write down the carrying values of the Group's assets to their recoverable amounts, to provide for any further liabilities which might arise, and to reclassify non-current assets and non-current liabilities as current assets and current liabilities, respectively. The effects of these adjustments have not been reflected in these consolidated financial statements.

### Notes to the Condensed Consolidated Interim Financial Information

For the six months ended 30 June 2017

## 2 BASIS OF PREPARATION (Continued)

The preparation of this condensed consolidated interim financial information requires management to make judgements, estimates and assumptions that affect the application of accounting policies and the reported amounts of assets and liabilities, income and expense. Actual results may differ from these estimates.

In preparing this condensed consolidated interim financial information, the significant judgements made by management in applying the Group's accounting policies and the key sources of estimation uncertainty were the same as those that applied to the consolidated financial statements for the year ended 31 December 2016, with the exception of changes in estimates that are required in determining the provision for income taxes.

## **3 ACCOUNTING POLICIES**

Except as described below, the accounting policies adopted are consistent with those set out in the consolidated financial statements of the Company for the year ended 31 December 2016 as included in the Company's annual report for the year ended 31 December 2016.

The following new standards and amendments to standards are mandatory for the Group's financial year beginning on 1 January 2017:

HKAS 7 (Amendment) HKAS 12 (Amendment) HKFRSs Amendment Disclosure Initiative Recognition of Deferred Tax Assets for Unrealised Losses Annual Improvements 2014–2016 Cycle

The adoption of the above new standards and amendments has no significant impact to the Group's financial position for all periods presented in this report.

Taxes on income in the six months ended 30 June 2017 are accrued using the tax rate that would be applicable to expected total annual earnings.

## Notes to the Condensed Consolidated Interim Financial Information

For the six months ended 30 June 2017

### **4 SEGMENT INFORMATION**

The Executive Directors have been identified as the chief operating decision-maker. Management determines the operating segments based on the Group's internal reports, which are submitted to the Executive Directors for performance assessment and resources allocation.

The Executive Directors consider the Group's business from a geographical perspective and assesses the performance of property development in four reportable operating segments, namely Shanghai Region, Yangtze River Delta (excluding Shanghai), Pan Bohai Rim and Northeast China. "Others" segment represents corporate support functions.

The Executive Directors assess the performance of the operating segments based on a measure of segment results. This measurement basis excludes the effects of non-recurring expenditure from the operating segments. Other information provided, other than those stated below, to the Executive Directors is measured in a manner consistent with that in the condensed consolidated interim financial information.

Total segment assets excluded deferred income tax assets and other unallocated corporate assets. Other unallocated corporate assets represent interest expenses incurred at corporate level which have been capitalised on qualifying assets of the subsidiaries.

Sales between segments are carried out in terms equivalent to those that prevail in arm's length transactions. The revenue from external parties reported to the Executive Directors is measured in a manner consistent with that in the condensed consolidated statement of comprehensive income.

RMB'000	Shanghai Region	Yangtze River Delta (excluding Shanghai)	Pan Bohai Rim	Northeast China	Others	Total
Six months ended 30 June 2017 (unaudited)						
Total revenue	441,264	131,045	5,402	133,526	_	711,237
Inter-segment revenue	—	_	_	—	—	—
Revenue (from external customers)	441,264	131,045	5,402	133,526	_	711,237
Segment results	319,293	(151,942)	(58,246)	(62,150)	45,524	92,479
Depreciation	(2,367)	(158)	(156)	(55)	(2)	(2,738)
Fair value changes of investment properties	(146,443)	(10,859)	_	(79,131)	_	(236,433)
(Provision for)/reversal of provision for impairment of properties under development and completed properties held for sale	7,434	(68,833)	(239,069)	(44,243)	_	(344,711)
Interest income	4,948	112	952	43	_	6,055
Finance costs	(643,465)	(59,809)	(12,676)	(40,470)	(134,029)	(890,449)
Income tax (expenses)/credits	(177,861)	10,786	(988)	22,038	-	(146,025)
## Notes to the Condensed Consolidated Interim Financial Information

For the six months ended 30 June 2017

# 4 SEGMENT INFORMATION (Continued)

RMB'000	Shanghai Region	Yangtze River Delta (excluding Shanghai)	Pan Bohai Rim	Northeast China	Others	Total
Six months ended 30 June 2016 (unaudited)						
Total revenue	866,689	1,031,931	30,349	87,608	—	2,016,577
Inter-segment revenue	_	—	—	_	—	_
Revenue (from external customers)	866,689	1,031,931	30,349	87,608	_	2,016,577
Segment results	(10,993)	(58,046)	(53,788)	(65,796)	(94,677)	(283,300)
Depreciation	(2,988)	(381)	(912)	(708)	(2,025)	(7,014)
Fair value changes of investment properties	(159,341)	(12,450)	_	(86,109)	_	(257,900)
Provision for impairment of properties under development and completed properties held for sale	(16,411)	(418,551)	(298,716)	(5,480)	_	(739,158)
Interest income	8,024	3,473	334	31	2	11,864
Finance costs	(497,683)	(56,838)	(137,896)	(9,131)	(99,431)	(800,979)
Income tax (expenses)/credits	9,933	(7,946)	184	23,094		25,265

RMB'000	Shanghai Region	Yangtze River Delta (excluding Shanghai)	Pan Bohai Rim	Northeast China	Others	Elimination	Total
As at 30 June 2017 (unaudited)							
Total segment assets	44,599,671	23,124,459	5,929,392	4,916,147	8,319,484	(38,436,061)	48,453,092
Total segment assets include:							
Investment in an associate	896	_	_	_	_	_	896
Investment in a joint venture	109,725	_	_	_	_	_	109,725
Deferred income tax assets							401,552
Other unallocated corporate assets							7,322,564
Total assets							56,177,208

# Notes to the Condensed Consolidated Interim Financial Information

For the six months ended 30 June 2017

### 4 SEGMENT INFORMATION (Continued)

RMB'000	Shanghai Region	Yangtze River Delta (excluding Shanghai)	Pan Bohai Rim	Northeast China	Others	Elimination	Total
As at 31 December 2016 (audited)							
Total segment assets	43,197,720	23,694,467	5,962,162	5,107,550	8,124,881	(38,471,750)	47,615,030
Total segment assets include:							
Investment in an associate	3,077	_	_	_	_	_	3,077
Investment in a joint venture	_	_	_	_	_	_	_
Deferred income tax assets							482,629
Other unallocated corporate assets							7,006,542
Total assets							55,104,201

	Six months ended 30 June		
RMB'000	2017 (unaudited)	2016 (unaudited)	
Segment results	92,479	(283,300)	
Fair value changes of investment properties	(236,433)	(257,900)	
Provision for impairment of properties under development and completed properties held for sale	(344,711)	(739,158)	
Depreciation	(2,738)	(7,014)	
Operating loss	(491,403)	(1,287,372)	
Interest income	6,055	11,864	
Finance costs	(890,449)	(800,979)	
Loss before income tax	(1,375,797)	(2,076,487)	
Additions to:			
Property, plant and equipment	541	311	
Investment properties	324,675	376,073	
	325,216	376,384	

## Notes to the Condensed Consolidated Interim Financial Information

For the six months ended 30 June 2017

# **5 INVESTMENT PROPERTIES**

	Six months ended 30 June		
RMB'000	2017 (unaudited)	2016 (unaudited)	
At beginning of the period	17,075,746	16,757,846	
Additions	324,675	376,073	
Disposals	(5,794)	(6,280)	
Fair value changes (included in "Other losses, net") (note 11)	(236,433)	(257,900)	
At end of the period	17,158,194	16,869,739	

The fair value measurement information for these investment properties in accordance with HKFRS 13 are given below.

	Fair value measurements at 30 June 2017 using			
RMB'000	Quoted prices in active markets for identical assets (Level 1)	Significant other observable inputs (Level 2)	Significant unobservable inputs (Level 3)	
Recurring fair value measurements Investment properties:				
Shops/shopping malls	—	—	3,875,327	
Car parks	—	—	237,268	
Complexes, including shops, car parks, offices and hotels		_	13,045,599	

Fair value measurements a	at 31 December 2016 using
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RMB'000	Quoted prices in active markets for identical assets (Level 1)	Significant other observable inputs (Level 2)	Significant unobservable inputs (Level 3)
Recurring fair value measurements Investment properties:			
Shops/shopping malls			3,845,801
Car parks	—		237,000
Complexes, including shops, car parks, offices and hotels	_	_	12,992,945

## Notes to the Condensed Consolidated Interim Financial Information

For the six months ended 30 June 2017

### **6 TRADE AND OTHER RECEIVABLES AND PREPAYMENTS**

RMB'000	30 June 2017 (unaudited)	31 December 2016 (audited)
Trade receivables due from third parties (a)	457,985	382,425
Other receivables due from third parties (b)	2,004,489	1,397,225
Consideration receivables	380,777	418,196
Others	1,623,712	979,029
Prepayments for construction costs:	1,853,767	1,883,631
Related parties (note 17(b))	1,030,444	1,080,764
Third parties	823,323	802,867
Prepayments for land premium	1,522,225	1,522,225
Prepaid business taxes and other taxes	259,207	174,517
	6,097,673	5,360,023

(a) Trade receivables mainly arose from sales of properties. Proceeds in respect of sales of properties are to be received in accordance with the terms of the related sales and purchase agreements and customers are generally required to settle the receivables within 30 days after the date of signing the sales and purchase agreements.

The ageing analysis of trade receivables at the balance sheet dates based on revenue recognition date is as follows:

RMB'000	30 June 2017 (unaudited)	31 December 2016 (audited)
Within 6 months	97,024	5,196
Between 7 and 12 months	1,605	8,180
Over 12 months	359,356	369,049
	457,985	382,425

As at 30 June 2017, trade receivables of RMB457,985,000 (31 December 2016: RMB382,425,000) were overdue but not impaired, including an amount due from a local government authority of RMB422,215,000 (31 December 2016: RMB341,548,000) upon recognising the revenue relating to certain relocation and resettlement housing. The remaining trade receivables that are past due but not impaired relate to certain customers that have a good track record with the Group. Based on past experience, management believes that no provision for impairment is necessary in respect of these balances as there has not been a significant change in credit quality and the balances are still considered fully recoverable.

#### Notes to the Condensed Consolidated Interim Financial Information

For the six months ended 30 June 2017

#### 6 TRADE AND OTHER RECEIVABLES AND PREPAYMENTS (Continued)

(a) (Continued)

In the current period, the Group has been involved in a litigation raised by the aforementioned local government authority for claiming an amount of approximately RMB179 million associated with a property development project in Shanghai. Based on management assessment, apart from no payment obligation arising from the claimed amount, the Group has sufficient basis to support the full recoverability of the amount due from the local government authority of RMB422,215,000. Accordingly, a counter claim has been filed on 31 July 2017 and no provision has been made by the Group against the above receivable balance as at 30 June 2017.

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RMB'000	30 June 2017 (unaudited)	31 December 2016 (audited)
Other receivables due from third parties	2,913,812	2,306,548
Less: provision for impairment of other receivables	(909,323)	(909,323)
Other receivables due from third parties, net	2,004,489	1,397,225

As at 30 June 2017 and 31 December 2016, the fair values of the Group's trade and other receivables approximate their carrying amounts. The maximum exposure to credit risk at each balance sheet date is the carrying value of each class of receivables mentioned above. The Group does not hold any collateral as security.

### 7 SHARE CAPITAL AND SHARE PREMIUM

	Number of ordinary shares	Nominal value of ordinary shares HK\$'000	Equivalent nominal value of ordinary shares RMB'000	Share premium RMB'000	Total RMB'000
Authorised:					
Ordinary shares of HK\$0.01 each at 1 January 2016, 30 June 2016, 1 January 2017 and 30 June 2017	38,000,000,000	380,000			
Issued and fully paid: Ordinary shares of HK\$0.01 each at 1 January 2016, 30 June 2016, 1 January 2017 and 30 June 2017	7,792,645,623	77,926	68,745	7,822,982	7,891,727

# Notes to the Condensed Consolidated Interim Financial Information

For the six months ended 30 June 2017

### **8 BORROWINGS**

RMB'000	30 June 2017 (unaudited)	31 December 2016 (audited)
Borrowings included in non-current liabilities:		
Bank borrowings — secured	10,550,072	9,266,442
	10,550,072	9,266,442
Borrowings included in current liabilities:		
Bank borrowings — secured (c)	13,919,354	15,124,321
Senior Notes due 2018 — secured (a)	2,818,037	2,878,521
Other borrowings — unsecured (b)	707,554	407,083
Other borrowings — secured	100,987	99,927
	17,545,932	18,509,852
Total borrowings	28,096,004	27,776,294

The maturities of the Group's total borrowings at the respective balance sheet dates are as follows:

RMB'000	30 June 2017 (unaudited)	31 December 2016 (audited)
Amounts of borrowings that are repayable:		
Within 1 year (c)	17,545,932	18,509,852
After 1 and within 2 years	7,626,558	6,590,840
After 2 and within 5 years	2,916,214	2,667,052
After 5 years	7,300	8,550
	28,096,004	27,776,294

#### Notes to the Condensed Consolidated Interim Financial Information

For the six months ended 30 June 2017

#### 8 BORROWINGS (Continued)

(a) On 4 March 2013, the Company issued 13.25% senior notes due 2018 with an aggregate nominal value of US\$250,000,000 at par value. On 20 March 2013, the Company further issued 13.25% senior notes due 2018 with an aggregate nominal value of US\$150,000,000 at par value. These senior notes further issued are consolidated and form a single series with the senior notes issued on 4 March 2013 (collectively the "Senior Notes due 2018"). The interest is payable semi-annually in arrears. The net proceeds, after deducting the direct issuance costs, amounted to approximately US\$391,943,000. The Senior Notes due 2018 will mature on 4 March 2018. The Company, at its option, can redeem the Senior Notes due 2017 and 103.313% thereafter of the principal amount plus accrued and unpaid interest and (ii) in whole but not in part, prior to 4 March 2016 at redemption price equal to 100% of the principal amount plus a premium and accrued and unpaid interest. The Senior Notes due 2018 are secured by the shares of certain subsidiaries of the Company which are incorporated outside the PRC. The Senior Notes due 2018 are listed on the Hong Kong Stock Exchange.

The Group breached certain terms and conditions of the Senior Notes due 2018 during the six months ended 30 June 2017. The principal amount of the Senior Notes due 2018 of RMB2,709,760,000 was included in current liabilities as at 30 June 2017.

- (b) As at 30 June 2017, short-term borrowings from third parties of RMB707,554,000 (31 December 2016: RMB407,083,000) are unsecured, interest-bearing and are repayable within one year from the date of drawdown.
- (c) The current bank borrowings included borrowings with principal amounts of RMB4,420,823,000 with original maturity beyond 30 June 2018 which have been reclassified as current liabilities as at 30 June 2017 as a result of the matters described in note 2(i).

Management estimates that after taking the measures as set out in note 2(i) and with its endeavours to ensure that there will be no further delay in repayment of principal and interest, the repayment dates of these reclassified borrowings could be reverted to their respective original repayment dates which are all beyond 30 June 2018.

### 9 TRADE AND OTHER PAYABLES

RMB'000	30 June 2017 (unaudited)	31 December 2016 (audited)
Trade payables (a):	3,503,584	3,717,483
Related parties (note 17(b))	11,384	10,956
Third parties	3,492,200	3,706,527
Other payables due to third parties and accrued expenses (b):	915,756	1,119,275
Other taxes payable	209,692	204,392
	4,629,032	5,041,150

### Notes to the Condensed Consolidated Interim Financial Information

For the six months ended 30 June 2017

#### 9 TRADE AND OTHER PAYABLES (Continued)

(a) The ageing analysis of trade payables at the respective balance sheet dates is as follows:

RMB'000	30 June 2017 (unaudited)	31 December 2016 (audited)
Within 6 months	1,619,098	1,244,917
Between 7 and 12 months	405,028	586,515
Over 12 months	1,479,458	1,886,051
	3,503,584	3,717,483

(b) All other payables due to third parties are unsecured, interest free and repayment on demand.

### **10 OTHER INCOME**

	Six months ended 30 June	
RMB'000	2017 (unaudited)	2016 (unaudited)
Interest income	6,055	11,864
Rental income	22,155	19,557
Others	203	595
	28,413	32,016

## **11 OTHER LOSSES, NET**

	Six months e	Six months ended 30 June	
RMB'000	2017 (unaudited)	2016 (unaudited)	
Fair value changes of investment properties	(236,433)	(257,900)	
Exchange gain/(losses), net	84,529	(67,431)	
Gain on disposals of investment properties	8,651	1,116	
	(143,253)	(324,215)	

## Notes to the Condensed Consolidated Interim Financial Information

For the six months ended 30 June 2017

### **12 EXPENSES BY NATURE**

Loss before income tax is stated after charging the following:

	Six months ended 30 June	
RMB'000	2017 (unaudited)	2016 (unaudited)
Advertising costs	22,134	7,646
Business taxes and other levies	3,802	113,040
Costs of properties sold	970,605	1,772,721
Provision for impairment of properties under development and completed properties held for sale	344,711	739,158
Depreciation	2,738	7,014
Staff costs — excluding directors' emoluments	65,304	79,181
Rental expenses	4,881	20,369

### **13 FINANCE COSTS**

	Six months ended 30 June	
RMB'000	2017 (unaudited)	2016 (unaudited)
Interest expenses:		
Bank borrowings	1,472,010	1,442,078
Senior Notes due 2018	189,641	177,483
Others	24,445	73,996
Total interest expenses	1,686,096	1,693,557
Less: interest capitalised on qualifying assets	(795,647)	(892,578)
	890,449	800,979

## Notes to the Condensed Consolidated Interim Financial Information

For the six months ended 30 June 2017

## 14 INCOME TAX EXPENSES/(CREDITS)

	Six months ended 30 June	
RMB'000	2017 (unaudited)	2016 (unaudited)
Current income tax credits:		
PRC corporate income tax	(2,049)	(25,944)
PRC land appreciation tax	(10,892)	(11,887)
	(12,941)	(37,831)
Deferred income tax expenses:		
Origination and reversal of temporary differences	158,966	12,566
	158,966	12,566
	146,025	(25,265)

#### **15 LOSS PER SHARE**

#### (a) Basic

Basic loss per share is calculated by dividing the loss attributable to the owners of the Company by the weighted average number of ordinary shares in issue during the period.

	Six months ended 30 June	
	<b>2017</b> 20 (unaudited) (unaudited)	
Loss attributable to the owners of the Company (RMB'000)	(1,470,788)	(1,999,932)
Weighted average number of ordinary shares in issue (thousands)	7,792,646	7,792,646

#### (b) Diluted

Diluted loss per share is calculated by adjusting the weighted average number of ordinary shares outstanding to assume conversion of all dilutive potential ordinary shares. For each of the six months ended 30 June 2016 and 2017, the Company's share options had no dilutive effect, as the relevant exercise price was higher than the average market price of the Company's shares for the period when the options are outstanding.

#### **16 DIVIDEND**

The Board has resolved not to declare the payment of an interim dividend for the six months ended 30 June 2017 (six months ended 30 June 2016: Nil).

#### Notes to the Condensed Consolidated Interim Financial Information

For the six months ended 30 June 2017

#### **17 RELATED PARTY TRANSACTIONS**

As at 30 June 2017, Best Era International Limited, Market Victor Limited, Novel Ventures Limited, Island Century Limited and Well Advantage Limited held, in aggregate, 68.4% of the issued share capital of the Company. These five companies are all wholly-owned directly or indirectly by Mr. Zhang Zhi Rong, The remaining 31.6% of the Company's issued shares are widely held. The ultimate controlling party of the Company is Mr. Zhang Zhi Rong.

The following transactions were carried out with related parties:

#### (a) Purchase of services

	Six months ended 30 June	
RMB'000	2017 (unaudited)	2016 (unaudited)
Purchase of construction services from:		
Shanghai Ditong Construction (Group) Co., Ltd. ("Shanghai Ditong"), a company controlled by a close family member of the ultimate controlling party	192.796	145.232
	192,790	143,232
Purchase of property design services from an associate	3,971	3,800

#### (b) Balances with related parties

As at 30 June 2017 and 31 December 2016, the Group had the following significant balances with related parties:

RMB'000	30 June 2017 (unaudited)	31 December 2016 (audited)
Balances included in current assets:		
Prepayments to related companies for construction costs or purchase of services included in "Prepayments"		
Shanghai Ditong	1,027,669	1,077,989
Other related companies	2,775	2,775
	1,030,444	1,080,764
Balance included in non-current assets:		
Loan to a joint venture	1,199,536	883,426
Balances included in current liabilities:		
Trading balances with other related companies included in "Trade payables"	11,384	10,956

#### Notes to the Condensed Consolidated Interim Financial Information

For the six months ended 30 June 2017

#### 17 RELATED PARTY TRANSACTIONS (Continued)

#### (b) Balances with related parties (Continued)

The loan to a joint venture is unsecured, has no fixed terms of repayment and bears interest that is agreed with the joint venture partner by making references to the latest benchmark lending rate published by the People's Bank of China. As at 30 June 2017, the annual interest rate is 13%. The carrying value of the loan to a joint venture approximates its fair value.

Except for the aforementioned terms for the loan to a joint venture, as at 30 June 2017 and 31 December 2016, all other balances with related parties were unsecured, interest free and repayable on demand or to be settled according to the relevant trading terms, as appropriate.

#### (c) Key management compensation

	Six months ended 30 June	
RMB'000	2017 (unaudited)	2016 (unaudited)
Salaries and other short-term employee benefits	1,245	4,010
	1,245	4,010

#### **18 FINANCIAL GUARANTEES**

The Group has arranged bank financing for certain purchasers of the Group's property units and provided guarantees to secure obligations of such purchasers for repayments. Such guarantees terminate upon the earlier of (i) issuance of the real estate ownership certificate which will generally be available within an average period of one to two years upon the completion of guarantee registration; or (ii) the full repayment of mortgaged loan by the purchasers of properties. Pursuant to the terms of the guarantees, upon default in mortgage payments by these purchasers, the Group is responsible to repay the outstanding mortgage principals together with accrued interest and penalty owed by the defaulted purchasers to the banks and the Group is entitled to retain the legal title and take over possession of the related properties. The Group's guarantee period starts from the dates of grant of the mortgages. As at 30 June 2017, the amount of outstanding guarantees for mortgages were approximately RMB5,337,551,000 (31 December 2016: RMB4,867,543,000).

The Directors consider that the likelihood of default in payments by purchasers is minimal and as the Group is entitled to retain the ownership of the properties, the valuation of which is significantly higher than the guaranteed amounts, the financial guarantees measured at fair value is immaterial.

### Notes to the Condensed Consolidated Interim Financial Information

For the six months ended 30 June 2017

#### **19 CAPITAL COMMITMENTS**

As at 30 June 2017, the Group had capital commitments as follows:

RMB'000	30 June 2017 (unaudited)	31 December 2016 (audited)
Contracted but not provided for:		
Land use rights	545,736	545,736
Property development expenditures:	3,573,685	3,527,315
Shanghai Ditong	2,665,931	2,696,009
Third parties	907,754	831,306
Construction materials	23,447	23,965
	4,142,868	4,097,016

#### **20 CONTINGENT LIABILITIES**

As disclosed in note 6(a), the Group has been involved in a litigation raised by the local government authority in Shanghai. The management of the Group had performed assessment on the litigation and filed a counter claim on 31 July 2017. The details of the claimed amount and assessment of the management of the Group are disclosed in note 6(a).

# 恒盛地產控股有限公司 GLORIOUS PROPERTY HOLDINGS LIMITED

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