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- **7** Financial Results
- **尽** → Hong Kong Economy
- Portfolio Performance
- Asset Enhancement Initiatives
- Growth Strategies

ARA Asset Management (Singapore) Limited

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Year Ended 31 Dec 2008

Portfolio Highlights



City One Shatin Property 414,469 sf

- Renewals enjoyed a strong reversion of 28.8% and a 94.4% tenant retention in 2008
- A series of AEIs programs are under good progress



Ma On Shan Plaza 310,084 sf

- Healthy reversion of 13.8% for renewals for 2008; average passing rent up 11.9% y-o-y to about HK\$32 psf
- Various energy saving measures implemented to save on utilities expense



Metropolis Mall 332,168 sf

- Changing retail tenant mix to capture shoppers from newly developed hotels, serviced apartments and deluxe residential apartments in catchment
- → Strengthen the food & beverage, wedding and education zones
- Hong Kong Coliseum renovation to be completed by 1Q09



Waldorf Garden Property 80,842 sf

- Rental reversion is 24.9% for renewals in 2008
- With the full benefit of the completed AEIs, 2008 total revenue increased by 38% over 2007
- Other ongoing facilities upgrading (i.e. toilets, ceiling and flooring of common area)



Occupancy And Passing Rent

Portfolio Occupancy Climbs To 96%; Passing Rents at HK\$27psf

| As at 31 Dec 08 | GRA (sf) | Occupancy (31 Dec 08) | Occupancy (30 Jun 08) |
|----------------------------------|-----------|--------------------------|--------------------------|
| 1. City One Shatin Property | 414,469 | 97.0% | 96.6% |
| 2. Ma On Shan Plaza | 310,084 | 99.9% | 98.6% |
| 3. The Metropolis Mall | 332,168 | 95.9% | 88.2% |
| 4. Waldorf Garden Property | 80,842 | 100.0% | 99.5% |
| 5. Smartland | 123,544 | 94.4% | 92.1% |
| 6. Tsing Yi Square Property | 78,836 | 97.6% | 96.8% |
| 7. Jubilee Court Shopping Centre | 170,616 | 88.1% | 78.8% |
| 8. The Household Center | 91,779 | 87.1% | 81.8% |
| 9. Centre de Laguna Property | 43,000 | 100.0% | 99.3% |
| 10. Lido Garden Property | 9,836 | 100.0% | 97.8% |
| 11. Rhine Garden Property | 14,604 | 100.0% | 100.0% |
| Portfolio Total | 1,669,778 | 96.0% | 92.6% |

| Portfolio Occupancy (as at 31 Dec 08) | 96.0% | 1 3.9% YOY |
|--|------------|-------------------|
| Average Passing Rent (as at 31 Dec 08) | HK\$27 psf | 1 7.1% YOY |
| Rental Reversion (for renewal in FY08) | 18.8% | 1 3.2% YOY |

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Year Ended 31 Dec 2008

Portfolio Expiry Profile

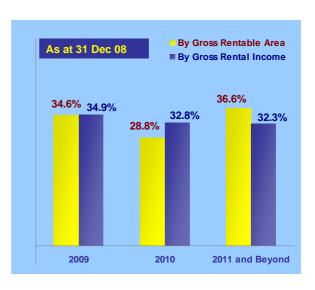
35% of leases upcoming in 2009

Expiry Profile By Gross Rentable Area

% of occupied space expiring

| As at 31 Dec 08 | 1H 09 | 2H 09 | 2010 |
|----------------------------------|-------|-------|------|
| 1. City One Shatin | 24.7 | 20.0 | 32.1 |
| 2. Ma On Shan Plaza | 9.7 | 11.7 | 38.7 |
| 3. The Metropolis Mall | 16.2 | 16.2 | 28.3 |
| 4. Waldorf Garden | 2.1 | 5.6 | 18.5 |
| 5. Smartland | 29.9 | 8.9 | 11.0 |
| 6. Tsing Yi Square | 9.3 | 21.7 | 42.7 |
| 7. Jubilee Court Shopping Centre | 23.6 | 21.5 | 11.2 |
| 8. The Household Center | 30.5 | 6.8 | 32.2 |
| 9. Centre de Laguna | 19.0 | 45.7 | 30.3 |
| 10. Lido Garden | 5.6 | 38.6 | 55.8 |
| 11. Rhine Garden | 1.2 | 1.2 | 1.5 |
| Portfolio Total | 18.3 | 16.3 | 28.8 |

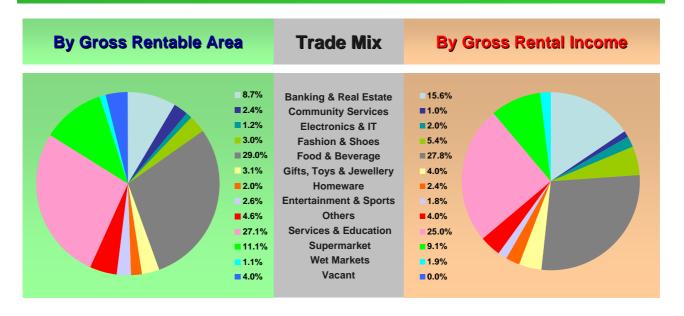
Portfolio Expiry Profile





Portfolio Trade Mix

Trade Mix Well Diversified To Meet Catchment Needs



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Year Ended 31 Dec 2008

Festive Celebrations In 2008



Year Ended 31 Dec 2008



Other Marketing and Promotions...



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