



Company Operation Information

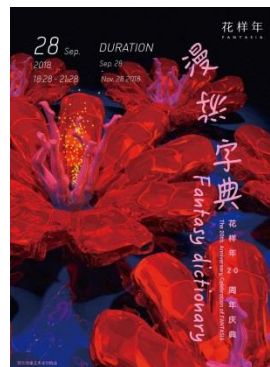
Fantasia:

Contracted sales grew by over 100% year on year for the first three quarters of 2018

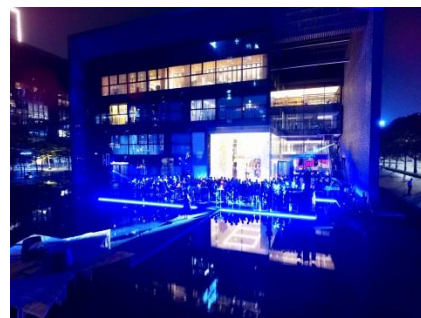
The group celebrates its 20th anniversary in the event “Fantasy dictionary”

(5 October, 2018 – Hong Kong) Fantasia Holdings Group Co., Limited (“Fantasia” or the “Company” which, together with its subsidiaries, is referred to as the “Group”, HKEx stock code: 1777) announces its sales performance for September 2018. Fantasia Real Estate Group, a subsidiary of the Group, sold properties with an aggregate of 208,470 square metres (sq.m.) in gross floor area (“GFA”) and recorded contracted sales of RMB2.018 billion, representing year-on-year growth of 29.86% and 26.00% respectively.

For the first nine months of 2018, the Group sold properties with an aggregate of 1,659,166 sq.m. in GFA. The accumulated contracted sales during the period grew by 100.38% year on year to RMB17.714 billion, which means accomplishment of 59.0% of the full-year contracted sales target of RMB30 billion.



“Fantasy dictionary”, celebration of Fantasia’s 20th anniversary



The celebration of Fantasia’s 20th anniversary



Company Operation Information (Cont.)

Launch of new projects helps maintain rapid growth in contracted sales

In September, municipal governments adhered to the previously set policies on property market regulation. Most of the property developers have been preparing for sales in the “golden September and silver October” by increasing the supply of properties and setting up marketing efforts, with the aim of boosting sales at property projects and speeding up the collection of revenue from sales.

Fantasia’s contracted sales grew by 26.00% year on year to RMB2.018 billion in September, with the average selling price reaching RMB9,680 per sq.m. Contracted sales at the Group’s property projects in Kunming, Nanjing, Shenzhen and Chengdu reached RMB1.639 billion, or more than 80% of the total. In particular, Kunming Lakeside Eden and Nanjing Jitianxia were newly launched projects. The Group achieved remarkable sales results at the two projects which contributed RMB533 million and RMB371 million respectively to contracted sales. This resulted from the Group’s measures to adjust and improve its sales model, including the enhancement of its self-built sales channels, the strengthening of customer relations and moves to expand the customer base.

For the first nine months of 2018, Fantasia’s accumulated contracted sales surged by 100.38% year on year to RMB17.714 billion. The growth rate far exceeded the average growth rate of 60% recorded by the country’s top 30 property developers (Source: EHCConsulting) and the average growth rate of 39.6% recorded by the country’s top 100 property developers (Source: CRIC).

Fantasia’s 20th anniversary celebration: staying true to the original aspiration, serving 100 million customers

On 28 September 2018, Fantasia Holdings Co., Limited (Stock code: 1777), a listed company in Hong Kong Stock Exchange, successfully held its 20th anniversary celebration – “Fantasy Dictionary” at Funian Plaza, Shenzhen. Fantasia’s senior executives, representatives from all of the Group’s businesses, senior and outstanding front-line employees and the key business partners of Fantasia attended the celebration.

During the event, Mr. Pan Jun, Chairman of Fantasia Holdings Group, engaged in an inspiring conversation with Mr. Chai Zhongjian, a famous Chinese independent scholar and art critic, on the six-pointed star stage created by installation artist Eduard Winklhofer. During the conversation, Mr. Pan explained how the name “Fantasia” originated, and went on to introduce Fantasia’s history and corporate culture, and elaborate on how the Group had developed. Mr. Pan concluded the talk with Fantasia’s plan for the future and his expectations about Fantasia’s achievements. He also revealed Fantasia’s goal and vision: to serve 100 million customers in the future.

Property Sales *(Note: Data in this news letter is unaudited and may be adjusted)*

In September 2018, Fantasia achieved contracted sales of RMB2.018 billion, which represented a **year-on-year growth of 26.00%**. For the first nine months of 2018, the Group sold properties with an aggregate of 1,659,166 sq.m. in GFA. The accumulated contracted sales during the period **grew by 100.38% year on year** to RMB17.714 billion. The average selling price in September and the first nine months increased to RMB9,680 /sq.m. and RMB10,676/sq.m respectively.

City	Project Name	Project Type	GFA Sold	Sales Amount
			(sq.m.)	(RMB 0'000)
Shenzhen	Pair Life	Boutique Upscale Residence	1,234	3,087
	Xinghua Industrial Project	Urban Complex	37,490	145,000
	Fuchi Mansion	Boutique Upscale Residence	3,716	18,180
	Jiatianxia	Boutique Upscale Residence	24,422	94,105
	Lenian Plaza	Urban Complex	175	829
Chengdu	Love Forever	Boutique Upscale Residence	5,259	3,796
	Zhihui City	Mid-to-high Residence	216,036	178,058
	Jiatianxia	Boutique Upscale Residence	214,750	224,480
	Xiangmendi	Boutique Upscale Residence	315,105	250,166
	Fantasia Town	Mid-to-high Residence	64	46
	U Hotel	Urban Complex	8,255	10,000
	Grand Valley	Boutique Upscale Residence	61,168	52,152
	Long nian International Plaza	Urban Complex	41,248	34,788
Dongguan	Jun Shan	Boutique Upscale Residence	12	11
	Xin Chengshi Huayuan	Boutique Upscale Residence	29,949	39,017
	Jiangshan Hui	Mid-to-high Residence	113	49
Tianjin	Meinian Plaza	Urban Complex	5,945	9,520
	Jiatianxia	Boutique Upscale Residence	58,103	71,105
Huizhou	Kangchensiji	Mid-to-high Residence	14,698	16,757
Ganzhou	Yunding Mansion	Mid-to-high Residence	44,794	26,817
Kunming	Lakeside Eden	Mid-to-high Residence	84,428	53,298



Property Sales (Cont.) *(Note: Data in this news letter is unaudited and may be adjusted)*

City	Project Name	Project Type	GFA Sold	Sales Amount
			(sq.m.)	(RMB 0'000)
Shijiazhuang	Linghang Guoji	Mid-to-high Residence	6,557	7,402
	Sports Town	Mid-to-high Residence	13,399	12,328
Ningbo	Cixi Yue Cheng	Boutique Upscale Residence	24,368	37,895
Suzhou	Lago Paradise	Boutique Upscale Residence	13,030	15,922
	Special Town Project	Boutique Upscale Residence	400	363
	Hailrun Complex	Urban Complex	387	677
Wuxi	Love Forever	Boutique Upscale Residence	518	469
Guilin	Fantasia Town	Boutique Upscale Residence	7,481	2,780
	Lakeside Eden	Boutique Upscale Residence	204,943	118,944
Shanghai	Love Forever	Boutique Upscale Residence	338	175
Hefei	BaoLi & Fung	Mid-to-high Residence	63,382	142,427
Nanjing	Hailrun Garden	Urban Complex	21,657	42,358
	Jiatianxia	Boutique Upscale Residence	30,986	37,068
	Love Forever	Boutique Upscale Residence	43,593	25,264
Wuhan	Fantasia Town	Mid-to-high Residence	996	748
	Biyuntian	Boutique Upscale Residence	14,130	19,782
	Huahaoyuan	Boutique Upscale Residence	41,400	72,450
	Fantasia Town	Mid-to-high Residence	1,435	1,175
	Love Forever	Boutique Upscale Residence	3,202	1,864
Total			1,659,166	1,771,352

Company News

- On 18th September, the 2018 China Real Estate Brand Value Summit and the Housing Enterprise Brand Value Assessment Conference was held in Hangzhou. Fantasia Group (China) Co., Ltd. ranked 4th in the list of **“The Top 10 in South China in terms of China Real Estate Brand Value”**.



About company

Founded in 1998, **Fantasia** was successfully listed on the Main Board of The Stock Exchange of Hong Kong in November 2009 under the stock code 1777. Having completed its strategic plan for business development in the upcoming era of mobile internet and customer big data, Fantasia Group has evolved into a leading financial holding group in China, with a business model driven by financial operations, anchoring on services, and supported by property development. Fantasia conducts a full range of operations and community services, covering eight major areas of value-added services in 181 cities in mainland China, namely – financial services for communities, Colour Life Residence services for communities, property development, operation of commercial properties for international business and tourism, cultural tours of communities, commercial property management in communities, elderly care and education in communities. So far, the Group has three publicly-listed companies – Fantasia Holdings Group (01777.HK), Colour Life (01778.HK) and Home E&E (834669.CC). It has become the world's largest residential community service operation provider.

Currently, Fantasia is making good progress with its international business expansion plan and has established branches in Hong Kong, Taipei, Singapore and Tokyo. It has invested in property development projects in Singapore, the United States of America and Taiwan.

It is committed to providing a joyful, colorful and meaningful living space and experience as a leading industry participant and aims to deliver unique and inspiring living space and experience to value-oriented customers.

To learn more about the Company, please visit Fantasia's website at: www.cnfantasia.com

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