



Company Operation Information

Fantasia:

Increase in people's involvement boosted the growth in contracted sales

“Kunming Lakeside Eden” launched in Kunming to mark first foray into the city

(5 September, 2018 – Hong Kong) Fantasia Holdings Group Co., Limited (“Fantasia” or the “Company” which, together with its subsidiaries, is referred to as the “Group”, HKEx stock code: 1777) announces its sales performance for August 2018. Fantasia Real Estate Group, a subsidiary of the Group, sold properties with an aggregate of 177,491 square metres (sq.m.) in gross floor area (“GFA”) and recorded contracted sales of RMB 2.853 billion, represented a significant year-on-year growth of 99.32% and 92.37% respectively.

For the first eight months of 2018, the Group sold properties with an aggregate of 1,450,696 sq.m. in GFA. The accumulated contracted sales during the period grew by 116.84% year on year to RMB15.696 billion, which means accomplishment of 52.3% of the full-year contracted sales target of RMB30 billion.



2018 Interim Results Announcement



Made first foray into Kunming and boosted community's commercial activities



Company Operation Information (Cont.)

Increase in people's involvement boosted the growth in contracted sales

To mark its 20th anniversary in August, Fantasia Real Estate Group conducted a sales-boosting plan that called for coordination of work on five elements, including the target cities, Fantasia, projects, customers and staff. At each property project, efforts were made to seek new customers, including the introductions made by the existing customers and recommendations made by the staff, and they yielded results. In terms of specific projects, Xiangmendi in Chengdu recorded contracted sales of RMB867 million for the three days after it was launched; Jiatianxia in Tianjin and Lakeside Eden in Guilin recorded contracted sales of RMB163 and RMB111 million respectively, which continued to indicate good sales performance. In addition, the Group's other property projects such as Zhihui City in Chengdu, Jiatianxia in Shenzhen and Hailrun Complex in Nanjing also recorded outstanding sales performance.

In August, Fantasia's contracted sales grew by 92.4% year on year to RMB2.853 billion and its contracted GFA sold increased by 99.3% year on year to 177,491 sq.m., showing that momentum of high growth had been maintained since the beginning of this year. The growth rate far exceeded the average growth rate of 52.5% recorded by the country's top 100 property developers (Source: EHConsulting). At the same time, the month-on-month increase of 85.8% in the Group's contracted sales far exceeded the month-on-month average growth of 1.3% recorded by the country's top 100 property developers (Source: EHConsulting). Moreover, the average selling price ("ASP") continued to remain high, reaching RMB16,074 per square metre in August. All the data show that the Group's contracted sales grew in both volume and value. For the period from January to August, the Group sold GFA of 1,450,696 sq.m. under contracts and recorded contracted sales of RMB15.696 billion. The Group led the industry in terms of contracted sales growth by recording a year-on-year growth of 116.84%.

Made first foray into market of Kunming and boosted community's commercial activities there

A conference titled "Blossoming in China, Blooming in Yunnan" was held in Kunming Haigeng Auditorium, which is next to the Dianchi Lake, and about one thousand people attended the conference. The introduction of the property project Kunming Lakeside Eden marked Fantasia Real Estate's first foray into the market of Kunming.

Located at the core part of Taiping New City, Kunming Lakeside Eden covers approximately 540 mu, with a total planned gross floor area of approximately 1.14 million sq.m. The site is endowed with unique topographical features and natural resources as it is adjacent to a world-class valley of approximately 550 mu and Xishan Forest Park. There are four kinds of landscape in the community, which are perfectly integrated with the lake, shores, roads and forest. Paths there are flanked by the sea of flowers in four seasons. Also, the combination of lake, natural and man-made landscapes shows the harmonious coexistence of humans and nature.

Property Sales *(Note: Data in this news letter is unaudited and may be adjusted)*

In August 2018, Fantasia achieved contracted sales of RMB2.853 billion, which represented a **year-on-year growth of 92.37%**. For the first eight months of 2018, the Group sold properties with an aggregate of 1,450,696 sq.m. in GFA. The accumulated contracted sales during the period **grew by 116.84% year on year** to RMB15.696 billion, which means accomplishment of 52.3% of the full-year contracted sales target of RMB30 billion. The average selling price in August and the first eight months increased to RMB16,074/sq.m. and RMB10,820/sq.m respectively.

City	Project Name	Project Type	GFA Sold	Sales Amount
			(sq.m.)	(RMB 0'000)
Shenzhen	Pair Life	Boutique Upscale Residence	1,234	3,087
	Xinghua Industrial Project	Urban Complex	37,490	145,000
	Fuchi Mansion	Boutique Upscale Residence	2,505	12,042
	Jiatianxia	Boutique Upscale Residence	16,043	61,931
	Lenian Plaza	Urban Complex	175	829
Chengdu	Zhihui City	Mid-to-high Residence	208,560	171,383
	Jiatianxia	Boutique Upscale Residence	206,554	216,340
	Xiangmendi	Boutique Upscale Residence	314,647	249,770
	Fantasia Town	Mid-to-high Residence	64	46
	U Hotel	Urban Complex	8,255	10,000
	Grand Valley	Boutique Upscale Residence	51,305	44,447
	Long nian International Plaza	Urban Complex	36,537	29,894
Dongguan	Jun Shan	Boutique Upscale Residence	12	11
	Xin Chengshi Huayuan	Boutique Upscale Residence	29,949	39,017
	Jiangshan Hui	Mid-to-high Residence	113	49
Tianjin	Meinian Plaza	Urban Complex	5,430	8,732
	Jiatianxia	Boutique Upscale Residence	48,717	59,793
Huizhou	Kangchensiji	Mid-to-high Residence	13,990	16,398
Ganzhou	Yunding Mansion	Mid-to-high Residence	34,552	19,202
Shijiazhuang	Linghang Guoji	Mid-to-high Residence	6,557	7,402
	Sports Town	Mid-to-high Residence	13,064	11,967

Property Sales (Cont.) *(Note: Data in this news letter is unaudited and may be adjusted)*

City	Project Name	Project Type	GFA Sold	Sales Amount
			(sq.m.)	(RMB 0'000)
Ningbo	Cixi Yue Cheng	Boutique Upscale Residence	23,510	36,535
Suzhou	Lago Paradise	Boutique Upscale Residence	11,645	14,236
	Special Town Project	Boutique Upscale Residence	400	363
	Hailrun Complex	Urban Complex	336	608
Wuxi	Love Forever	Boutique Upscale Residence	518	469
Guilin	Fantasia Town	Boutique Upscale Residence	7,481	2,780
	Lakeside Eden	Boutique Upscale Residence	187,522	108,313
Shanghai	Love Forever	Boutique Upscale Residence	324	168
Hefei	BaoLi & Fung	Mid-to-high Residence	62,240	140,320
Nanjing	Hailrun Garden	Urban Complex	20,421	39,799
	Love Forever	Boutique Upscale Residence	42,251	24,217
Wuhan	Fantasia Town	Mid-to-high Residence	996	748
	Biyuntian	Boutique Upscale Residence	14,130	19,782
	Huahaoyuan	Boutique Upscale Residence	41,400	72,450
	Love Forever	Boutique Upscale Residence	1,769	1,431
Total			1,450,696	1,569,559

Company News

- On 21st August, Colour Life has established a strategic cooperation with Youhu Elderly Medical Care Services (Beijing) Limited (“Youhu Elderly Medical Care”) and held a signing ceremony in the venue operates under Colour Life ecosystem to mark the enhancement of integrity to community operation by adding the community services on elderly medical care.
- Building on Colour Life Residence, not only do both parties integrate elderly medical services into it, but also commit the professional medical resources from Youhu Elderly Medical Care, as well as plan and develop together on the construction of medical care complexes which are mainly in provincial cities. Professional elderly care services will be also included on appropriate Colour Life services platform.



About company

Founded in 1998, **Fantasia** was successfully listed on the Main Board of The Stock Exchange of Hong Kong in November 2009 under the stock code 1777. Having completed its strategic plan for business development in the upcoming era of mobile internet and customer big data, Fantasia Group has evolved into a leading financial holding group in China, with a business model driven by financial operations, anchoring on services, and supported by property development. Fantasia conducts a full range of operations and community services, covering eight major areas of value-added services in 181 cities in mainland China, namely – financial services for communities, Colour Life Residence services for communities, property development, operation of commercial properties for international business and tourism, cultural tours of communities, commercial property management in communities, elderly care and education in communities. So far, the Group has three publicly-listed companies – Fantasia Holdings Group (01777.HK), Colour Life (01778.HK) and Home E&E (834669.CC). It has become the world's largest residential community service operation provider.

Currently, Fantasia is making good progress with its international business expansion plan and has established branches in Hong Kong, Taipei, Singapore and Tokyo. It has invested in property development projects in Singapore, the United States of America and Taiwan.

It is committed to providing a joyful, colorful and meaningful living space and experience as a leading industry participant and aims to deliver unique and inspiring living space and experience to value-oriented customers.

To learn more about the Company, please visit Fantasia's website at: www.cnfantasia.com

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